# 20ANNUAL 20REPORT





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# **OUR MISSION**

Create Hope. Live Life.

# **OUR VISION**

To be the Gaming Partner of Choice.

# **OUR CORE VALUES**

Pacific Online is a LEARNING organization composed of diverse individuals with unity of purpose and a shared vision.

We strive for EXCELLENCE in all we do.

We fully accept ACCOUNTABILITY for all our actions, decisions, and responsibilities.

We create our future driven by a DYNAMIC team of professionals.

We always aim for EFFICIENCY in all aspects of our work.

We accord everyone due RESPECT and carry ourselves in a professional manner.

We nurture relationships by providing quality SERVICE to all stakeholders.





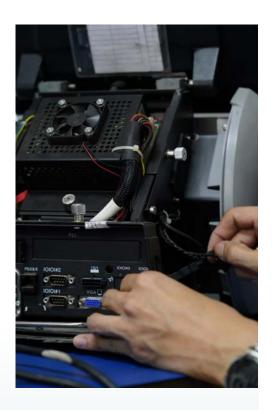
# ABOUT THE COMPANY

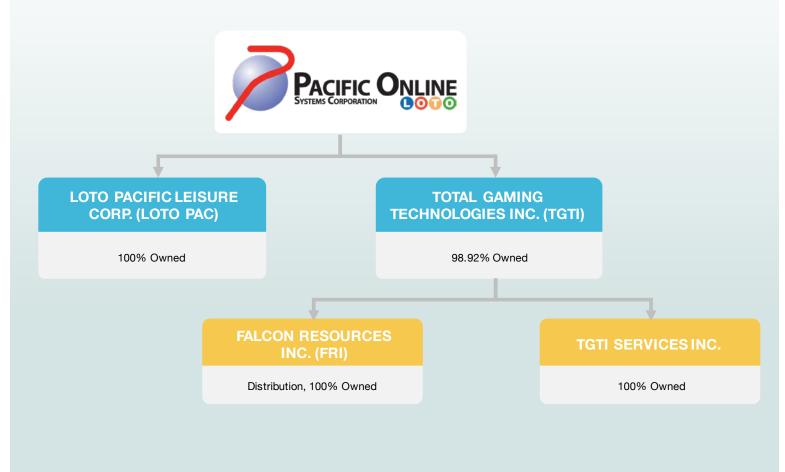
Pacific Online Systems Corporation (Pacific Online) is primarily engaged in the development, design and management of online computer systems, terminals and software for the Philippine gaming industry. It was incorporated in November 1993 and was publicly listed in 2007 with the stock symbol LOTO.

The Company sources technology from leading global suppliers of integrated gaming systems and leases equipment to the Philippine Charity Sweepstakes Office (PCSO) for its online Lotto operations nationwide. Through its subsidiary Total Gaming Technologies Inc. (TGTI), Pacific Online also leases Keno terminals and online operating system nationwide to PCSO.

Pacific Online is in partnership with two of the top lottery system providers globally; i.e., Scientific Games International Inc. (SGI) and Intralot SA Integrated Lottery Systems & Services for its online Lotto and Keno games.

The Company has ISO 9001:2015 and ISO 27001:2013 certifications issued by Societe Generale de Surveillance (SGS), the world's leading inspection, verification, testing and certification company. It continues to improve its business processes and safeguard information assets for the benefit of its stakeholders.





# AT A GLANCE

P895.33 M

Total Capitalization



P298.53 M

Net Revenues



244

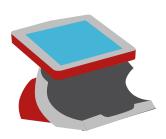
Employees



4,550

Total installed Terminals nationwide





3,370 LOTTO

1,180 KENO





# MESSAGE TO SHAREHOLDERS





The year 2020 was an unprecedented time worldwide, featuring brand new challenges that fazed and crippled many businesses under the weight of the COVID-19 pandemic. The year began with your Company gaining ground in the first quarter, until the pandemic struck the Philippines. This directly resulted in a nationwide shutdown of lotto and keno operations for more than 4 months, coupled with smaller and shorter closures peppered throughout the rest of the year due to the government's varying quarantine regulations.

Your Company, through our reliable and reputable lottery gaming platform and over two decades of Philippine gaming experience, has responded readily to the crisis, making it a priority to protect and safeguard our employees – the people at the center of our mission. They were critical to our ability to operate continuously during the pandemic period and eventual recovery. With prompt action taken after the lifting of the lockdowns, we were able to reach about 90 percent of our pre Covid level monthly sales by December 2020.

Our first priority was to make sure our employees were safe and secure, both financially and medically. During the four month-long Enhanced Community Quarantine (ECQ), when lottery operations were temporarily suspended, payroll was still released, flexible work arrangements and shuttle services were scheduled, financial and medical assistance were extended. Before and after office locations were allowed to reopen, health and safety protocols were established in compliance with IATF & DOH guidelines and strictly enforced to ensure the continued safety of our staff. We kept our central servers operating so that when the suspension of lottery games was eventually lifted, the online gaming system could run again seamlessly.

Due to the crisis, your Company's revenues fell from P707 million in 2019 to P299 million in 2020, representing a 58 percent decline. Operating loss increased from P248 million in 2019 to P495 million in 2020. Net loss increased by P60 million, from P321 million in 2019 resulting to a net loss of P381 million in 2020.

The PCSO commenced the re-bidding for its nationwide online lottery system, known as PCSO Lottery System (PLS) in February 2021. Your Company is participating in the bidding, in a joint venture with Philippine Gaming Management Corp. (PGMC) and International Lottery & Totalizator Systems, Inc. (ILTS), and is confident that the joint venture will be able to meet all the requirements of the bidding's Terms of Reference given its history of performance in the Philippine lottery business and its leading technology partners.

Despite all the shifts in market demands, rapid technological developments, regulatory changes and all the environmental and social hurdles of the industry, your Company is still committed to its vision of being the gaming partner of choice. Even though next year is foreseen to be a challenging period as health & safety restrictions continue to be imposed in several jurisdictions effecting a slow recovery for the national economy, your Company is hopeful for better financial results than the past year as lottery players and agents have started to adjust to the new normal. To ensure stability and sustainability in the long term, your Company is determined to push forward with business strategies that will be responsive to the requirements and demands of the Philippine gaming market.

# 26/20

# INTRODUCING THE TEAM



JOSEPH C. TAN+

Independent Director LAURITO E. SERRANO

Independent Director JERRY C. TIU

Independent Director REGINA O. REYES

Director

HENRY N. OCIER

Director



# DIRECTORS



MA. VIRGINIA V. ABO-HAMDA

Director

WILLY N. OCIER

Chairman & President ARMIN ANTONIO
B. RAQUEL-SANTOS

Director

TARCISIO M. MEDALLA

Director

# **DIRECTORS**

The present members of the Board of Directors ("BOD") were elected during the annual stockholders' meeting held on June 22, 2020. The term of the current members of the BOD shall be until the next stockholders' meeting on May 28, 2021. The following are the incumbent members of the Board of Directors ("BOD") of the Company:

WILLY N. OCIER, Filipino, 64, is the Chairman and President of the Company and a Director since July 29, 1999. He is a Chairman of Belle Corporation, Highlands Prime, Inc. and Tagaytay Highlands International Golf Club, Inc. He is also the Chairman of the Board and Director of Premium Leisure Corp. as well as with APC Group, Inc., and Premium Leisure and Amusement, Inc. He serves as the Chairman of Tagaytay Midlands Golf Club, Inc., The Country Club at Tagaytay Highlands, Inc. and The Spa and Lodge Inc. He is a Director of Leisure & Resorts World Corporation, Vantage Equities Inc., and Abacore Capital Holdings Inc. He also serves as the Chairman of Philippine Global Communications, Inc. He was the former President and Chief Operating Officer of Eastern Securities Development Corporation. He graduated from Ateneo de Manila University with a Bachelor of Arts degree in Economics. In recognition of Mr. Ocier's corporate leadership and role in providing employment opportunities to Filipinos, the University of Batangas conferred him a degree in Doctor of Humanities, honoris causa.

**TARCISIO M. MEDALLA**, Filipino, 72, is a Director of the company since December 10, 2001. He is currently the Chairman and President of listed firm Paxys, Inc. He is also a Director of All Asia Customer Services Holdings Ltd., the principal shareholder of Paxys, Inc. He graduated with a Bachelor of Science degree in Commerce (Major in Accounting) from De La Salle University. He attended the Advanced Management Program (AMP) at Harvard Business School. He is a Certified Public Accountant.

**HENRY N. OCIER,** Filipino, 61, is a Director of the company since June 29, 2009. He serves as Senior Manager for Corporate Social Responsibility for Belle Corporation. He currently holds the position of President & General Manager of Guatson International Travel and Tours, Inc. He graduated with a Bachelor of Science degree in Business Economics from De La Salle University.

**REGINA O. REYES**, Filipino, 56, elected as Director last July 21, 2016. She is currently the President and CEO of listed firm, Abacore Capital Holdings, Inc., and President of private company, Click Communications, Inc. She also served as a Solicitor at the Office of the Solicitor General, Provincial Administrator of the Province of Marinduque, and a member of the House of Representatives, representing the lone district of Marinduque, from 2013 to June 2016. In Congress, she was Vice Chairman of the Committee on National Defense and Security and was a member of several key committees, including Appropriations, Justice, Health, and Natural Resources. Ms. Reyes earned her Foreign Service degree from Georgetown University, USA and her Bachelor of Laws degree from the Ateneo de Manila University Law School. Ms. Reyes is a member of both the Philippine Bar and the State Bar of California.

MA. VIRGINIA V. ABO-HAMDA, Filipino, 61, is a Director and Chief Financial Officer of the Company. She joined Pacific Online in September 2009 as Vice President of Instant Tickets Division and was promoted as SVP for Corporate Planning & Business Development in 2013. Prior to this, she worked as a Consultant for AB Leisure Exponent, Inc. (1999-2009), and AB Gaming & Leisure Specialist Inc. (2003-2009). Ms. Abo-Hamda served as General Accounting Manager for D'Agostino Supermarkets, Inc. New York, USA from 1990 to 1996 and as Senior Financial Analyst for Kraft-General Foods International, New York, USA from 1988 to 1989. She worked with Carlos J. Valdes & Co., CPAs from 1981 to 1986, in its Management Services Division as an Associate Consultant. She graduated Summa Cum Laude with a Bachelor of Science degree in Commerce (Major in Accounting) from College of the Holy Spirit. Ms. Abo-Hamda passed the CPA board exams in 1980 at 16th place. She earned her Master's degree in Business Administration (Concentration in Finance) from Fordham University, New York, USA.

ARMIN ANTONIO B. RAQUEL-SANTOS, Filipino. 53, is currently the President and Chief Executive Officer of Premium Leisure Corp. (PLC) and concurrently the Executive Vice President -Integrated Resorts of Belle Corporation. He is a Director of Tagaytay Highlands International Golf Club, Inc. and Trustee and Vice President of Melco Crown Philippines Foundation Corporation. He was former Chief Finance Officer of Aboitizland, Inc., Cebu Industrial Park, Inc. and Mactan Economic Zone II and First Philippine Electric Company. He was also former Governor of the Board of Investments (BOI), served as Assistant Secretary with the Department of Trade and Industry (DTI), Vice Chairman and CEO of Philippine Retirement Authority (PRA), Executive Vice President of Philippine International Trading Corporation (PITC), and Deputy Administrator of Subic Bay Metropolitan Authority (SBMA). His experience includes stints with multinational companies: Securities 2000 Inc. (Singapore Technologies Group) and First Chicago Trust Company of New York. He holds a Master of Arts in Liberal Studies from Dartmouth College, U.S.A. and Bachelor of Science in Business Administration Major in Finance from Iona College, U.S.A.

# INDEPENDENT DIRECTORS

Pursuant to the requirements of Section 38 of the SRC, the Company's Board of Directors and stockholders approved the amendment of the Company's By-Laws adopting the requirement on the nomination and election of independent directors. In line with this, the Board of Directors has elected Messrs. Laurito E. Serrano, Jerry C. Tiu, and Joseph C. Tan as the Company's independent directors.

**LAURITO E. SERRANO**, Filipino, 60, is a Director of the company since May 23, 2014. Mr. Serrano concurrently serves as Independent Director of Atlas Consolidated Mining and Development Corporation, Rizal Commercial Banking Corporation, 2GO Group Inc., and Axelum Resources Corp. He is also a director in privately-held MRT Development Corporation. As independent director in listed entities, Mr. Serrano serves as chairman or member of such companies' audit, compliance, and risk committees. Mr. Serrano is a former partner of the Corporate Finance Consulting Group of SGV & Co. He is a Philippine Certified Public Accountant and has a Master's degree in Business Administration from the Harvard Graduate School of Business. His area of specialization is Financial Advisory and Corporate Finance in a broad range of clients and industry sectors.

**JERRY C. TIU,** Filipino, 64, is an Independent Director of the company since February 21, 2007 and was appointed as the Lead Independent Director last May 31, 2017. He is a Director and the President of Tagaytay Highlands Community Condominium Association, Inc., Tagaytay Midlands Community Homeowners' Association, Inc., and Greenlands Community Homeowners' Association, Inc. He is

likewise the President of the following companies: Tagaytay Highlands International Golf club, Inc., The Country Club at Tagaytay Highlands, Inc., Tagaytay Midlands Golf Club, Inc., and The Spa & Lodge at Tagaytay Highlands, Inc. He is a former Director of the Manila Polo Club. He holds a Bachelor of Science degree in Commerce (Major in Marketing) from University of British Columbia.

JOSEPH C. TAN\*, Filipino, 63, was the Founding Partner of MOST Law Firm from September 2006. He was a Special Counsel for the Agus Cruz & Manzano Law Office from 2004 to August 2006. He was an Associate of Puno & Puno Law Offices from 1991 to 1995. He was most recently an Independent Director of 2GO Group, Inc., Premium Leisure, Corp., Pacific Online Systems Corporation and LMG Chemicals Corporation. He was also a director of Philippine Bank of Communications from September 2010 to August 2011. Atty. Tan held a Bachelor of Arts with a Major in Business Administration degree from University of San Francisco, USA (Class of 1978). He also held a Bachelor of Laws degree from the Ateneo de Manila College of Law, Makati City, graduating with honors (Class of 1985).

# CORPORATE SECRETARIES

MR. A. BAYANI K. TAN, 65, Filipino, is the Corporate Secretary of the Corporation (since May 2007, Publicly-Listed). He is also a Director, Corporate Secretary or both of the following reporting and/or listed companies: Belle Corporation (since May 1994, Publicly Listed), Coal Asia Holdings, Inc. (since July 2012, Publicly-Listed), Discovery World Corporation (since March 2013, Publicly-Listed), I-Remit, Inc. (since May 2007, Publicly-Listed), Premium Leisure Corporation (since December 1993, Publicly-Listed), Sterling Bank of Asia Inc (A Savings Bank) (since December 2006), Tagaytay Highlands International Golf Club, Inc. (since November 1993), Tagaytay Midlands Golf Club, Inc. (since June 1997), The Country Club at Tagaytay Highlands, Inc. (since August 1995), and The Spa and Lodge at Tagaytay Highlands, Inc. (since December 1999). He is the Founding Partner of the law offices of Tan Venturanza Valdez (which was established in 1988), Managing Director/President of Shamrock Development Corporation (since May 1988), Chairman of Destiny LendFund, Inc. (since June 2020), Director of Pascual Laboratories, Inc. (since March 2014) and Pure Energy Holdings Corporation (since October 2016), Managing Trustee of the SCTan Foundation, Inc. (since 1986), President of Catarman Chamber Integrated School Foundation, Inc. (since August 2012), Trustee and Treasurer of Rebisco Foundation, Inc. (since April 2013), Trustee and Corporate Secretary of St. Scholastica's Hospital, Inc. (since February 2011), Trustee of Guimaras Forest Foundation, Inc. (since September 2019), Reintegration for Care and Wholeness (RCW) Foundation, Inc. (since April 2014) and St. Scholastica's College Manila (since October 2019). Mr. Tan holds a Master of Laws degree from New York University (Class of 1988) and earned his Bachelor of Laws degree from the University of the Philippines (Class of 1980) where he was a member of the Order of the Purple Feather (U.P. College of Law Honor Society). Mr. Tan placed 6th in the bar examinations in 1981. He has a Bachelor of Arts major in Political Science degree from the San Beda College (Class of 1976) from where he graduated Class Valedictorian and was awarded the medal for Academic Excellence.

ATTY. JASON C. NALUPTA, Filipino, 49, is the Assistant Corporate Secretary of the corporation since October 2009. He is also currently the Corporate Secretary or Assistant Corporate Secretary of listed firms A. Brown Company, Inc., Asia United Bank, and Crown Asia Chemicals Corporation. He is also a Director and/or Corporate Secretary or Assistant Corporate Secretary of private companies Sino Cargoworks Agencies, Inc., Falcon Resources, Inc., Mercury Ventures, Inc., Total Gaming Technologies, Inc., Parallax Resources, Inc., SLW Development Corporation, Metropolitan Leisure & Tourism Corporation, Sagesoft Solutions, Inc., Radenta Technologies, Inc., Xirrus, Inc., Glypthstudios, Inc., Loto Pacific Leisure Corporation, and Sta. Clara International Corporation. He is a Partner at Tan Venturanza Valdez Law Offices specializing on corporate, securities, and business laws. Mr. Nalupta earned his Juris Doctor degree, as well as his Bachelor of Science degree in Management (major in Legal Management), from Ateneo de Manila University in 1996 and 1992, respectively. Mr. Nalupta was admitted to the Philippine Bar in 1997.

# **DIVISION HEADS**



CARMELITA DL. CHAN
Online Lottery Head



MA. VIRGINIA V. ABO-HAMDA Chief Financial Officer



MA. CONCEPCION T. SANGIL Human Resources Management Head



**GRACE L. GATDULA**Administration Head & Compliance Officer



**HEAD OF SUBSIDIARY** 

ANTONIO P. REYES Chief Operating Officer, Total Gaming Technologies, Inc.

# **CORPORATE SECRETARIES**



ATTY. JASON C. NALUPTA Asst. Corporate Secretary



ATTY. A. BAYANI K. TAN Corporate Secretary

# **DEPARTMENT HEADS**

CHRISTOPHER C. VILLAFLOR
Central Systems & Network Management

ROMEO J. ROQUE Agent Management

**BENJAMIN D. AUMAN**Technical Services

IRENE L. BAUTISTA Controllership

ANNA JOSEFINA G. ESTEBAN Internal Audit

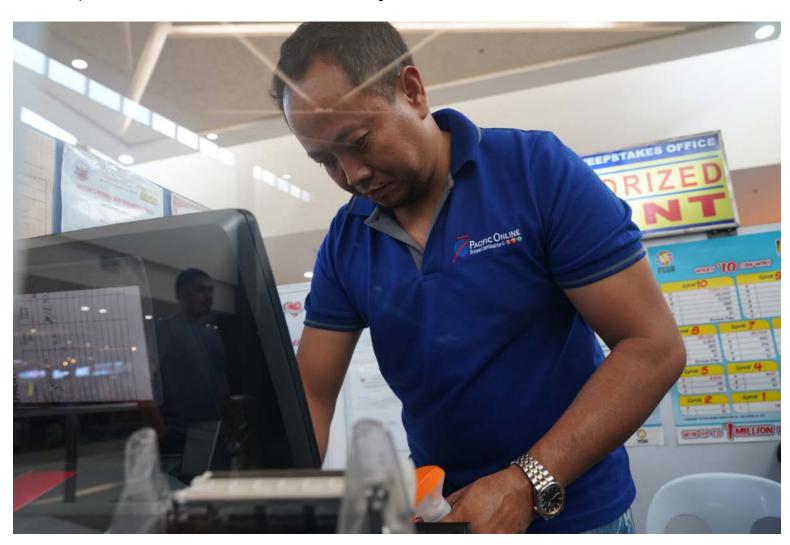
MISCHEL GABRIELLE O. MENDOZA Corporate Planning / IMR / Risk Officer

MA. MELIZA C. ROMILLO MIS/IT / Data Protection Officer



# **BUSINESS REVIEW**

The year 2020 forced everybody, not just individuals, but even companies, to hunker down and reassess their core priorities and values, and Pacific Online was not immune to this. The COVID-19 pandemic claimed lives and shut down businesses, leaving a trail of economic deterioration. In this continuing period of uncertainty, your Company is committed to adapt our organization and systems to thrive in the new environment as a result of the pandemic. to weather the storm and sustain the track of growth.



# **EQUIPMENT LESSOR FOR LOTTO**

Pacific Online ended the year 2020 with a total of 3,370 terminals installed, that generated P4.10 billion in Lotto sales. This was a 43% decrease versus the previous year's revenues of P7.13 billion. The decline in Lotto sales can be attributed to the effect of the COVID-19 pandemic, which forced the suspension of all PCSO games from March to August 2020. Despite the re-opening of the economy, not all agents chose to re-open their outlets, for a myriad of reasons. The fear of the virus and localized lockdowns throughout the country also kept sales from recovering to pre-pandemic levels.

Terminal installations for the year declined by 11 percent compared to 2019's 3,785 installations. Visayas had the most number of installed terminals at 52 percent followed by Mindanao at 36 percent and Luzon at 12 percent for the year ending 2020. The jackpot games decreased by 27 percent or P677.37 million while the Lotto digit games decreased by 51 percent or P2.36 billion compared to 2019 sales figures. Upon resumption of the lotto operations in August 2020, after the suspension of PCSO games due to the lockdown, over 800 terminals were replaced and/or repaired. Numerous lotto agents were assisted in reopening

outlets and restoring telecommunications connections. Due to this painstaking effort, lotto sales were restored to about 90% pre Covid monthly levels by December 2020. In December 2020, the Company passed its yearly surveillance audit and maintained its certification for its ISO/IEC 27001:2013 Information Security Management and its Quality Management System ISO 9001:2015 with an audit conducted by Societe Generale de Surveillance (SGS).

On July 30, 2020, the ELA was amended to extend the term on a month-to-month basis from August 1, 2020 to July 31, 2021. In February 2021, PCSO commenced the re-bidding for its nationwide online lottery system, known as PCSO Lottery System (PLS). Pacific Online is participating in the bidding, in a joint venture with Philippine Gaming Management Corp. (PGMC) and International Lottery & Totalizator Systems, Inc. (ILTS). The Company is confident that the joint venture will be able to meet all the requirements of the bidding's Terms of Reference given its members' track record of over 20 years in the Philippine lottery business and leading technology partners.

Pacific Online continues to maintain its efforts in building key lasting relationships and providing exemplary service in the face of the aforementioned challenges, while continuously striving for its vision of becoming the gaming partner of choice in the Philippine gaming industry.

# EQUIPMENT LESSOR FOR KENO (LOTTO EXPRESS)

Total Gaming Technologies, Inc. (TGTI) ended the year with a total of 1,180 terminals nationwide, which generated Keno sales of P407.01 million for 2020. Luzon Agents contributed 89 percent of the total sales or P361.24 million, while Vismin outlets covered the remaining 11 percent or P45.77 million of the total sales. Terminal installations lowered by 36 percent or a decrease of 650 terminals for 2020 as compared to 1,833 terminals for yearend 2019. With this decline in number of terminals, Keno sales declined by 77 percent or P1.35 billion as compared to last year's sales of P1.75 billion. The decline in Keno sales can be attributed to the COVID-19 pandemic, which saw Keno and other PCSO games shut down, with Keno only resuming on July 28, 2020. The sales decline has been greater relative to the sales decline of Lotto due to majority of Keno operations being in Luzon, which is where the brunt of quarantine regulations in the country were enforced.

On September 30, 2020, TGTI's ELA with PCSO was extended for 6 months until March 31, 2021 to recover losses during the suspension of sales due to the pandemic and the 2019 two-month suspension. PCSO also approved the change of draw frequency from every 10 minutes to every 5 minutes and implemented it on November 6, 2020, which effected an 18% increase in revenues.

Despite the numerous hindrances in the past year, TGTI is working hard to find ways to improve its performance and adapt to the new normal by revisiting its main operations, optimizing costs, and reducing inefficiencies.





# FINANCIAL REVIEW

CONSOLIDATED INCOME STATEMENT	2020	2019*	2018*	2017*
Revenues	298.53	706.95	1,503.58	2,319.99
Costs and Expenses	793.63	954.68	1,187.54	1,652.4
EBITDA	-200.68	-223.62	678.21	892.05
Net Income (Loss) after Taxes	-381.39	-320.97	304.05	492.87
Net Income (Loss) from discontinued operations	39.83	-120.74	6.14	30.78
CONSOLIDATED FINANCIAL POSITION	2020	2019	2018	2017
Total Assets	1,103.4	1,712.83	2,103.08	2,633.85
Total Liabilities	240.26	399.41	342.46	631.77
Total Equity	863.14	1,313.42	1,760.62	2,020.07
Dividends paid	0	447.66	253.47	338.27

(Note: Amounts above are in million pesos)

The Company's total revenues for the year 2020 fell to P298.53 million, a decrease of P408.42 million, or 58 percent lower than last year's P706.95 million. The decrease in revenue was due to lost revenues of almost 5 months that PCSO games were suspended caused by the of the COVID 19 virus pandemic, and the slow lottery sales pick-up when suspension was lifted due to a combination of health restrictions and fear of the virus among the lotto players and agents.

Consequently, total costs and operating expenses are lower at P793.63 million, a decrease by P161.06 million, or 17 percent lower over P954.68 million incurred in 2019. With the suspension of lottery sales and travel restrictions imposed by the government, the bulk of the decrease is in the areas of manpower costs, software license fees, travel and accommodations, outside services, and operating supplies.

The Company realized net loss after taxes of about P381.39 million, which represents a P60.4 million increase over the prior year's net loss of P320.97 million. For the year 2020, the keno equipment leasing business unit contributed 32 percent to the consolidated net loss, while the lotto business unit was at 60 percent. The remaining 9 percent net loss share came from the retail/distribution business, which was divested in February 2020.

From 2016 to 2019, the Company issued a total of P941 million cash dividends, 50% stock dividend worth P149 million in 2016 and 100% stock dividend worth P448 million in 2019.

# **KEY PERFORMANCE INDICATORS:**

Key Performance Indicators	2020	2019	2018	2017
Earnings per Share (EPS)	-0.4986	-0.3781	0.3579	0.5733
Return on Assets (ROA)	-38.75%	-18.70%	14.50%	18.70%
Return on Equity (ROE)	-49.54%	-24.40%	17.30%	24.40%
Current Ratio	2.92:1	2.39:1	4.00:1	2.16:1
Debt to Equity Ratio	0.28:1	0.30:1	0.19:1	0.30:1

<sup>\*</sup>Yr 2017, 2018 & 2019 Income Statement figures re-presented to separate revenues & costs pertaining to discontinued operations to be comparable to Yr2020 figures.

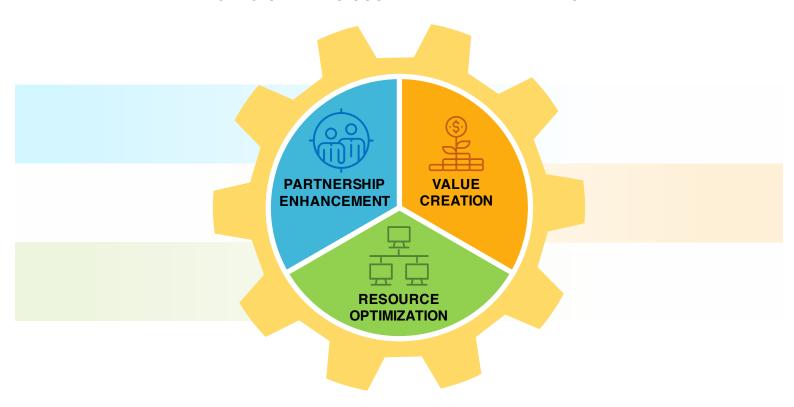
# SUSTAINABILITY



As the world faced and still continues to deal with the looming specter of COVID-19, Pacific Online recognizes the primacy of sustainability in its operations and corporate goals. We maintain our duty to help steward the nation, the environment, and the world, in conjunction with progressing towards our goals as a company. Our second annual Sustainability Report, prepared in accordance with Global Reporting Initiative (GRI) standards, carries on from last year's maiden report, and details the Company's performance on economic, social, environmental, and governance issues.

Our sustainability journey began with the mandate of our Board of Directors to take a more active role in improving the Company's corporate governance and sustainability programs. Headed by our Management team, Pacific Online continues to establish, maintain, and improve the sustainable practices of the Company through target setting, progress monitoring, and analysis of our outputs. Part of the thrust of the Sustainability Report is to be aligned with the UN Sustainable Development Goals in order to have a holistic approach in improving the company's and society's sustainable future. We have indicated which specific goals we have chosen to address.

# PACIFIC ONLINE'S SUSTAINABILITY FRAMEWORK



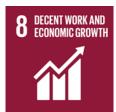
The Company is able to achieve sustainable development through 3 major pillars:

- · Partnership Enhancement
  - Improving our services for the benefit of the PCSO and its agents
  - Partnering with accredited external providers for responsible disposal
  - Compliance with standards of our regulators
- Resource Optimization
  - Prudent fiscal management and sustainable operating models
  - Business continuity planning and disaster recovery protocols
  - Implementation of recycling and electronic systems to minimize waste
- · Value Creation
  - Economic value generation and distribution
  - Good governance and risk management
  - Human capital development
  - Creation of systems to improve data analysis for efficient operations













# U.N. SUSTAINABLE DEVELOPMENT GOALS

- #3 Good Health and Well-Being: Ensure healthy lives and promote well-being for all at all ages
- #4 Quality Education: Ensure inclusive and equitable quality education and promote lifelong learning opportunities for all
- #5 Gender Equality: Achieve gender equality and empower all women and girls
- #8 Decent Work and Economic Growth: Promote sustained, inclusive and sustainable economic growth, full and productive employment and decent work for all
- #12 Responsible Consumption and Production: Ensure sustainable consumption and production patterns

#16 Peace, Justice, and Strong Institutions: Promote peaceful and inclusive societies for sustainable development, provide access to justice for all and build effective, accountable and inclusive institutions at all levels

# DISTRIBUTED GENERATED PHP 299M PHP 680M PHP 381M

# DIRECT ECONOMIC VALUE GENERATED AND DISTRIBUTED

	AMOUNT IN PHP MILLIONS
Economic Value Generated	298.53
Economic Value Distributed	679.92
Operating Costs	540.12
Employee wages and benefits	129.51
Payments to the government	10.29
Economic value retained (lost)	(381.39)

# EFFLUENTS AND WASTE MANAGEMENT

Pacific Online regularly disposes its waste through DENR accredited facilities. Majority of its waste is from lottery terminals and peripherals. The table shows that there has been a marked decrease in the amount of waste generated by POSC, which is part of the company's efforts to actively lessen waste and to recycle items within the organization. Approx. 52% of waste was for plastic and metal casing and defective cables of equipment, while 48% was e-waste.



# **ENERGY**

Pacific Online strives to implement and maintain energy-efficiency in its operations in terms of fuel, electricity and water consumption. Over-all, the company has decreased its consumption of energy mainly due to the temporary suspension of lottery operations due to the pandemic and the divestment from LCC.



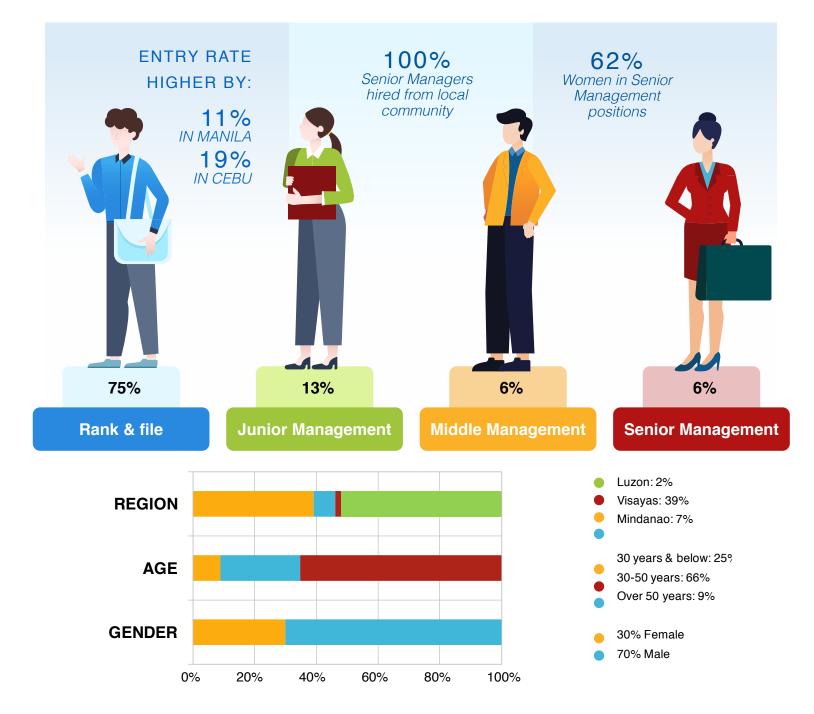
# **EMPLOYMENT**

Pacific Online is steadfast in its duty to provide opportunities for gainful employment to the people of the country. The Company does not discriminate against any individual based on gender or age.

POSC and TGTI have no minimum wage earners. Entry rates for the two are higher than the local minimum wage.

The Company employs its personnel from the local communities. All senior managers located in the Cebu office were hired from Cebu.



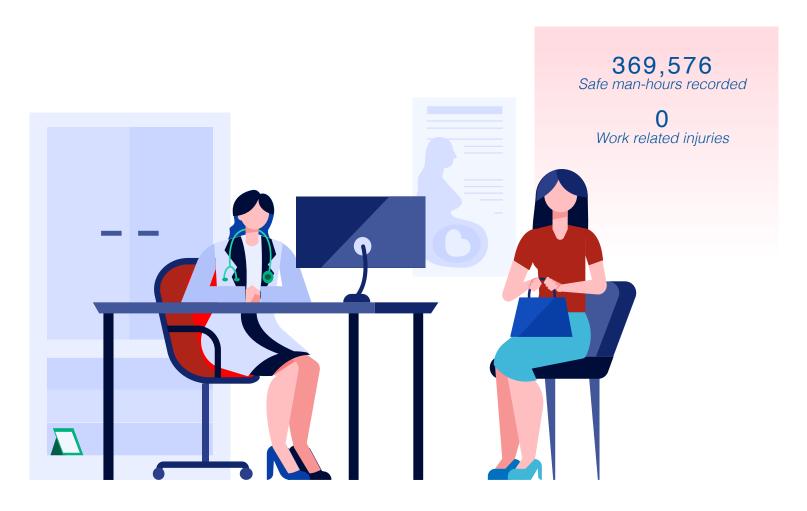


# OCCUPATIONAL HEALTH & SAFETY

Pacific Online is committed to provide safe, healthy and environmentally-friendly areas for all its employees.

It promotes fair, safe and productive work practices in all its business aspects.

The Company will at all times comply with all regulatory requirements of the Philippines, its customers and other external parties.



# BENEFITS PROVIDED TO EMPLOYEES FOR PROMOTION OF WORKER HEALTH

- 1. Full HMO coverage (room & board and maximum benefit limit based on rank) of all employees upon hiring and extended to 2 dependents upon regularization. Benefit package includes preventive healthcare, out-patient care and hospitalization, emergency care, dental care, and financial assistance.
- 2. Life Insurance coverage upon hiring, amount of insurance is based on rank. Benefit coverage includes basic life, accidental death, dismemberment & disablement, total & permanent disability, unproved murder & assault, and accident medical reimbursement.
- 3. Group Accident Insurance coverage upon hiring. Benefit coverage includes accidental death, dismemberment & disablement, total & permanent disability, unproved murder & assault, accident medical reimbursement, accident burial benefit, and daily hospital income.
- 4. Wellness Benefit Allowance for Managers-Up qualified Officers are allowed to reimburse their health and wellness related expenses up to certain amount per year while all staff below manager rank personnel were provided PPE (face masks and face shields) and vitamins C
- 5. Uniform Allowance for all regular employees
- 6. Annual Physical Exam / Executive Check-Up this is being scheduled annually to check the employees' health condition and suitability to perform their job.
- 7. Various health and wellness activities are being conducted to help employees improve further their health and well-being.

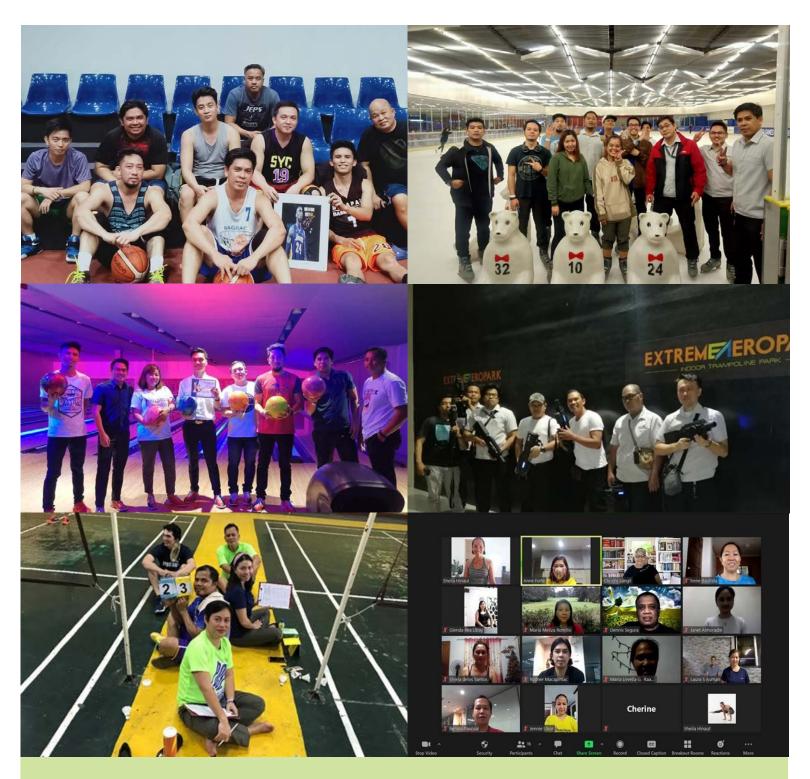
# EMPLOYEE HEALTH & WELLNESS ACTIVITIES & ORIENTATIONS

The Company has hosted various wellness and team-building programs for its employees, and 2020 was no exception. It started the year off with its traditional Sinulog Celebration in its Cebu office, complete with costumes, food, and prayer. Other off-duty activities conducted in the first quarter of the year which members of the organization enjoyed were physical and sports-related - basketball, badminton, bowling, ice skating, and even laser tag. Another wellness session was the Heart Health Talk in February.

When the pandemic hit and physical meetings were strongly discouraged, the Company recognized that its employees needed guidance on how to acclimatize to the new normal. Zoom sessions were organized to address the necessity of coping. "Taking care of our Mental Health during the Pandemic" (Online session) was conducted to help employees cope with the COVID-19 pandemic and the 'new normal', mentally adjusting to all the new and unfamiliar factors while keeping their minds healthy and happy despite external factors. "Taking Care of Our Physical Health During the Covid-19 Pandemic - Practical Tips and Home Remedies" (Online session) Conducted to help employees cope with the pandemic by teaching and reminding them things to do to prevent, avoid, and deal with the virus. It also assembled a Virtual Chair Yoga session to clear one's mind and relax the body.







Jan 17, 2020 Sinulog Celebration

Jan 25, 2020 Lazer Tag Game - Cebu

Jan 28, 2020 Basketball - Manila

Jan 29, 2020 Ice Skating - Manila H&W

Feb 2, 2020 Badminton - Cebu

Feb 20, 2020 Bowling - Manila

Feb 27, 2020 Heart Health Talk - Manila

Sept 30, 2020 Taking Care of your Mental Health during the Covid-19 Pandemic

Oct 29, 2020 Taking Care of your Physical Health: Practical Tips & Home Remedies during the Covid-19 Pandemic

Dec 4, 2020 Virtual Chair Yoga



# TRAINING & EDUCATION

Pacific Online believes in the continuous improvement of its staff. It invests a lot of time and manpower in ensuring that the proper skills necessary to perform functions are present.

845
Total No. of training hours recorded

**227**Employees trained in 2019

100% of employees appraised



# PROGRAMS FOR UPGRADING EMPLOYEE SKILLS AND TRANSITION ASSISTANCE PROGRAMS

TRAINING TYPE/ CLASSIFICATION	SPECIFIC CLASSES/SESSIONS INCLUDED IN THIS TRAINING CATEGORY	# OF SESSIONS CONDUCTED
Core / Business Compliance	1. Hands-On Training for Lottery Terminal Trouble-Shooting (1) 2. Cyber Safety & Data Privacy Compliance Forum (1) 3. 2020 Go Up Forum (Gov't Updates- BIR, DOLE, SSS, Philhealth, HDMF) (1) 4. Various Internal Audit Related Topics (50) 5. Return to Work Guide Ad Covid-19 Response Orientation (5) 6. Implementing Guidelines on The Resumption of the Regular Workweek (4) 7. Session with the OSH Committee and Emergency Marshals (1) 8. Orientation for New Employees (3) 9. IMS Requirements Workshop (2) 10. ISO Workshop 9001:2015 (1) 11. ISO Workshop 27001:2013 (1) 12. IMS Audit Training/Workshop (1) 13. Orientation Remote Audit Guidelines (1)	72
Job-based / Professional Skills	<ol> <li>2030 SDG's Game Day</li> <li>Business Communication,</li> <li>Advanced Corporate Governance Training,</li> <li>SM Sustainability Academy: Environment Series (Preparatory Course):</li> <li>Module 1 - Water,</li> <li>Project Management</li> </ol>	5
Leadership	N/A	
Others, please specify	Health & Wellness:  1. Taking Care of Our Mental Health During Pandemic,  2. Taking Care of Our Physical Health During the COVID-19 Pandemic - Practical Tips and Home Remedies,  3. Chair Yoga  4. COVID-19 Response Session	4



# **CSR INITIATIVES**

Our Company has conducted numerous CSR projects over the course of the year, despite the pandemic. This 2020, listed below are the notable initiatives and their corresponding UN Sustainable Development Goals they address:





# CYBERGUARDIANSPH

Pacific Online participated in DICT's CybersafePH program, which paved the way for the formation of CyberGuardiansPH, a coalition of organizations and individuals driven and committed to co-create a cybersafe Philippines for online protection of children and the youth against sexual abuse and exploitation, cyberbullying and all forms of cyber threats. POSC spearheaded its creation and currently is a member of the coalition's Council of Leaders.

These activities were conducted by CybersafePH in 2020:

'UNLEASH the Musical Genius' was launched in partnership with GAPB, Inc. to teach children how to play musical instruments as part of a healing program for the survivors of online sexual abuse and exploitation.

A call-to-action music video on the plight of victims and survivors of online sexual abuse and exploitation was produced and created by POSC with CyberGuardiansPH volunteers and friends along with celebrity singers/advocates. This was aired on TV Maria last May 2020 and launched in the CyberGuardiansPH YouTube channel in July 2020.

Season 1, 13 episodes of CyberChat aired on TV MARIA - Being aware that more adult predators inhabited cyberspace during the pandemic, the CyberGuardiansPH spearheaded by POSC launched Season 1 of CyberChat, a TV program which aired over TV Maria last June 2020 up to September 2020. CyberChat is an awareness campaign program focused on all forms of cyber threats such as online sexual abuse and exploitation of children, cyberbullying, digital and social media addiction and other cybercrimes against children and the youth. The show provided a platform to openly discuss with government, NGOs/people organizations and individuals involved in child protection, teachers, students, parents and the church how these problems can be holistically addressed.





# **BLOODLETTING**

In both Manila and Cebu, a bloodletting drive was conducted this year to encourage people to donate their blood on a voluntary basis for the benefit of those in need and the Red Cross Blood Bank. This has been the 5th year of the Company's annual bloodletting event.

# **CARITAS & OTHER DONATIONS**





To promote and support quality education opportunities for all, we support Caritas Manila's Youth Servant Leadership & Education Program. The Youth Servant Leadership and Education Program (YSLEP) is the flagship program of CARITAS MANILA that aims to break the chains of poverty in the Philippines by providing opportunities for a college education for poor, underprivileged but deserving youth. In 2020, we provided scholarships to 2 youths, and since June 2017, we have had 8 beneficiaries.

133 Boxes of Vitamins were donated c/o Caritas Manila to the affected communities and survivors of the Taal Volcano eruption.

Furthermore, the Company contributed P50,000.00 in kind to Rancho ni Kristo for abused children residents of the Center.





# CORPORATE GOVERNANCE

# THE BOARD OF DIRECTORS' RESPONSIBILITY

- It shall be the Board's responsibility to foster the long-term success of the Corporation, and to sustain its competitiveness and profitability in a manner consistent with its corporate objectives and the best interests of its stockholders and other stakeholders. In particular, the Board shall:
  - a. Be responsible to the shareholders for the good standing of the Company, the management of its assets for optimum performance and the strategy for its future development.
  - b. Set the strategic objectives of the Company, establish the Company's vision and mission, determine investment policy, agree on performance criteria and delegate to management the detailed planning and implementation of that policy, in accordance with appropriate risk parameters.
  - c. Be responsible for defining the Company's level of risk tolerance and providing oversight over its risk management policies and procedures.
  - d. Monitor compliance with policies, and achievement against objectives, by holding management accountable for its activity through the measurement and control of operations by regular reports to the Board, including monthly performance reporting and budget updates.
  - e. Define the Company's policy on disclosing non-financial information, with emphasis on the management of economic, environmental, social and governance issues of the Company's business. The Board shall consider the adoption of globally recognized standards/frameworks in reporting non-financial and sustainability issues.
  - f. Ensure a high standard of best practice for the Corporation, its stockholders and other stakeholders, and conduct itself with honesty and integrity in the performance of its duties and responsibilities.
  - g. Identify the Corporation's stakeholders in the community in which it operates or are directly affected by its operations and formulate a clear policy of accurate, timely and effective communication with them. For purposes of maintaining open lines of communication with its various stakeholders, the Corporate Secretary and/or the Investor Relations Officer are designated as stakeholder engagement touch points through whom the stakeholders may course their concerns. The Company shall ensure that there is sufficient dialogue between the Company operates, especially on concerns pertaining to sustainability.
  - h. Be responsible for approving the appointment of key officers and assessing the performance of Management. The Board shall monitor and assess the performance of the Management based on established performance standards consistent with the Company's strategic objectives, and conduct a regular review of the Company's policies with the Management. In the selection process, fit and proper standards are to be applied on key personnel and due consideration shall be given to integrity, technical expertise and experience in the institution's business, either current or planned. Key personnel shall include, but not be limited to, the Chief Executive Officer, the Chief Risk Officer, the Chief Compliance Officer, Chief Audit Officer, and/or their functional equivalents.
  - i. Setting in place clear rules for standards of ethical and professional behavior. The Board shall adopt therefor a Code of Business Conduct and Ethics which would set such standards, as well as articulate acceptable and unacceptable conduct and practices in internal and external dealings of the Company. The Company Code of Business Conduct and Ethics, and any amendments thereto, should be properly disseminated to the Board, Management and employees and posted in the company website. The Board shall ensure proper implementation and monitor compliance with the Company Code of Business Conduct and Ethics. The Code should include, among others, the anti-corruption policies of the Company.
  - j. Ensure that the Company's transactions occur at market prices, at arm's-length basis and under conditions that protect the rights of all shareholders. The Board shall also be responsible for ensuring

- that the Company has a clear policy and system governing related party transaction (RPTs) and other unusual or infrequently occurring transactions, particularly those which pass certain thresholds of materiality. The Board shall, as soon as practicable, set in place guidelines for the RPTs of the Company, which guidelines shall contain: (1) the definition of related parties, (2) the coverage of the RPT policy, (3) guidelines in ensuring arm's-length terms, (4) identification and prevention/management of potential or actual conflicts of interest which arise, (5) adoption of materiality thresholds, (6) internal limits for individual and aggregate exposures, (7) whistleblowing mechanisms, and (8) restitution of losses and other remedies for abusive RPTs. The Board shall also set in place the mechanism for ratification by shareholders of material RPTs approved by the Board, in accordance with existing laws. The material RPTs shall be reviewed and approved during the year by both the Board and the stockholders, as well as disclosed in the Annual Corporate Governance Report.
- k. Responsible for ensuring and adopting an effective succession planning program for directors, key officers and management to ensure growth and a continued increase in the shareholders' value. This includes adopting a policy on the retirement age for directors and key officers as part of management succession and to promote dynamism in the corporation.
- The Board shall be supplied in a timely manner with information in a form and of a quality appropriate to enable it to discharge its duties and responsibilities.
- 3. The Board shall delegate specific responsibilities to board committees with defined terms of reference.
- 4. The Board shall be guided by a Board Charter which shall serve as a guide to the directors in the performance of their functions. For transparency, the Board Charter shall be made available on the Company's website.
- 5. The following are specific duties and responsibilities of director:
  - a. To conduct fair business transactions with the Company and to ensure that personal interest does not bias Board decisions. He shall not use his position to make profit or to acquire benefit or advantage for himself and/or his related interests. He should avoid situations that may compromise his impartiality, and should an actual or potential conflict of interest should arise, he should fully and immediately disclose the same and should not participate in the decision-making process. A conflict of interest situation arises when the director's personal or business interest is antagonistic to that of the Company, or that he stands to acquire or gain financial advantage at the expense of the Company.
  - b. To devote time and attention necessary to properly discharge his duties and responsibilities. He should devote sufficient time to familiarize himself with the Company's business. He should be constantly aware of, and knowledgeable with, the Company's operations to enable him to meaningfully contribute to the Board's work. He should attend and actively participate in Board and committee meetings, review meeting materials, and, if called for, ask questions or seek explanation. The non-executive directors of the Board should concurrently serve as directors to a maximum of five (5) publicly listed companies to ensure that they have sufficient time to fully prepare for meetings, challenge Management proposals/views, and oversee the long-term strategy of the Company. Before accepting a directorship in another Company, a director should notify the Board where he is an incumbent director.
  - c. To act judiciously. He shall evaluate the issues, ask questions and seek clarifications necessary before deciding on any matter brought before the Board.
  - d. To exercise independent judgment. He shall view each problem or situation objectively. Should a disagreement with other directors

arise, he should carefully evaluate and explain his position. He should not be afraid to take unpopular positions if he thinks such ideas are beneficial to the Company.

- e. To have a working knowledge of the statutory and regulatory requirements affecting the Company, including the contents of its articles of incorporation and by-laws, the requirements of the SEC, and, where applicable, the requirements of other regulatory agencies. He shall also keep himself informed of industry developments and business trends in order to safeguard the Company's competitiveness.
- f. To observe confidentiality. He should keep secure and confidential all non-public information he may acquire or learn by reason of his position as director. He shall not disclose any information to any other person without the authority of the Board or the Executive Committee.

- g. To ensure the continuing soundness, effectiveness and adequacy of the Company's internal control environment.
- 6. The Board of Directors should, as far as practicable, be composed of qualified individuals with diverse backgrounds (gender, age, ethnicity, culture, skills, competence and knowledge) to effectively enable the Board to decide on corporate matters with the benefit of the varied experiences of the board members, and at least a majority should be non-executive directors.

# **BOARD OF DIRECTORS**

The principal roles of the Board of Directors of Pacific Online are to oversee how management serves the interests of the shareholders and other stakeholders, and to ensure that the latter are adequately and timely informed of all relevant information about the Company. Towards this end,

the Board has adopted corporate governance principles to ensure its independence and keep itself fully-informed of the key risks and strategic issues facing Pacific Online.

The regular meetings of the Board of Directors are set once every quarter, although special meetings may be called by the Chairman as the need arises. Pursuant to the Company's Manual on Corporate Governance, a director's failure to attend at least 50% of the regular and special meetings of the Board of Directors may disqualify him from re-election during the succeeding year. In 2019, all of the members of the Board of Directors complied with the minimum attendance requirements.

DESIGNATION	NAME	DATE OF ELECTION	NO. OF MEETINGS HELD DURING THE YEAR	NO. OF MEETINGS ATTENDED	%
Chairman	Willy N. Ocier	22-Jun-20	7	7	100%
Member	Armin Antonio B. Raquel-Santos	22-Jun-20	7	7	100%
Member	Ma. Virginia V. Abo-Hamda	22-Jun-20	7	7	100%
Member	Tarcisio M. Medalla	22-Jun-20	7	7	100%
Member	Henry N. Ocier	22-Jun-20	7	7	100%
Member	Regina O. Reyes	22-Jun-20	7	7	100%
Independent	Jerry C. Tiu	22-Jun-20	7	7	100%
Independent	Laurito E. Serrano	22-Jun-20	7	7	100%
Independent	Joseph C. Tan	22-Jun-20	7	7	100%

### **BOARD COMMITTEES**

To assist the Board of Directors in ensuring compliance with good corporate governance principles, the following committees have been formed:

# **Executive Committee**

The Executive Committee which exercises, in between meetings of the Board, all the powers of the Board (except those powers expressly reserved by applicable law to the Board) in the management and direction of the business and conduct of the affairs of the Company, subject to any specific directions given by the Board.

DESIGNATION	NAME	NO. OF MEETINGS HELD IN 2020	NO. OF MEETINGS ATTENDED	%
Chairman (ED)	Willy N. Ocier	2	2	100%
Member (NED)	Armin B. Raquel-Santos	2	2	100%
Member (ED)	Ma. Virginia V. Abo-Hamda	2	2	100%

# **Audit Committee**

The Audit Committee assists the Company's Board in discharging its responsibilities with regard to financial reporting, external and internal audits and controls, including reviewing Pacific Online's quarterly and annual financial statements, considering the scope of the Company's annual external audit, approving the Company's internal audit program, advising on the appointment of external auditors, and reviewing the effectiveness of the Company's internal control systems and risk management systems.

DESIGNATION	NAME	DATE OF APPOINTMENT	NO. OF MEETINGS HELD IN 2020	NO. OF MEETINGS ATTENDED	%
Chairman (ID)	Laurito E. Serrano	22-Jun-20	4	4	100%
Member (ID)	Jerry C. Tiu	22-Jun-20	4	4	100%
Member (NED)	Tarcisio M. Medalla	22-Jun-20	4	4	100%
Member (ID)	Joseph C. Tan	22-Jun-20	4	4	100%

# **Board Risk Oversight Committee**

The Risk Committee will assist the Board in providing framework to identify, assess, monitor and manage the risks associated with the Company's business. It helps the Board to adopt practices designed to identify significant areas of business and financial risks and to effectively manage those risks in accordance with Company's risk profile.

DESIGNATION	NAME	DATE OF APPOINTMENT	NO. OF MEETINGS HELD IN 2020	NO. OF MEETINGS ATTENDED	%
Chairman (ID)	Jerry C. Tiu	22-Jun-20	2	2	100%
Member (ID)	Laurito E. Serrano	22-Jun-20	2	2	100%
Member (NED)	Tarcisio M. Medalla	22-Jun-20	2	2	100%

# Corporate Governance Committee

The Corporate Governance Committee is tasked with ensuring compliance with, and proper observance of, corporate governance principles and practices.

DESIGNATION	NAME	DATE OF APPOINTMENT	NO. OF MEETINGS HELD IN 2020	NO. OF MEETINGS ATTENDED	%
Chairman (ID)	Joseph C. Tan	22-Jun-20	2	2	100%
Member (ID)	Laurito E. Serrano	22-Jun-20	2	2	100%
Member (ID)	Jerry C. Tiu	22-Jun-20	2	2	100%

# **Related Party Transactions**

The Committee shall be responsible for reviewing all material related party transactions of the Company and ensuring that all RPTs are conducted on a fair and arms-length basis. Transactions considered material are subject to review by the Committee prior to Board approval and Management execution.

DESIGNATION	NAME	DATE OF APPOINTMENT	NO. OF MEETINGS HELD IN 2020	NO. OF MEETINGS ATTENDED	%
Chairman (ID)	Joseph C. Tan	22-Jun-20	2	2	100%
Member (ID)	Laurito E. Serrano	22-Jun-20	2	2	100%
Member (ID)	Jerry C. Tiu	22-Jun-20	2	2	100%
Member (ID)	Regina O. Reyes	22-Jun-20	2	2	100%
Member (ID)	Henry N. Ocier	22-Jun-20	2	2	100%

# MARKET DISCLOSURES

Pacific Online is committed to maintaining the highest standards of disclosure ensuring that all investors and potential investors have the same access to high-quality, relevant information in an accessible and timely manner to assist them in making informed decisions. The Company ensures compliance with the market disclosure obligations prescribed by the Securities and Exchange Commission and the Philippine Stock Exchange; and has implemented reporting processes and controls and set guidelines for the release of information.

Full version of Pacific Online's Revised Manual on Corporate Governance as well as other corporate governance related policies are available to the public and can be downloaded through its website, www.loto.com.ph

- The Manual on Corporate Governance prescribes the following qualifications to be a director of the Company:
- · college education or equivalent academic degree;
- practical understanding of the business of the Company;
- · membership in good standing in relevant industry, business, or professional organizations; and
- · previous business experience.

In addition to the qualifications for membership in the Board required in relevant laws, the Board may provide for additional qualifications, which may include practical understanding of the Company's business, membership in good standing in relevant industry, business or professional organizations, and previous business experience. In addition to the aforementioned qualifications, the Corporate Governance Committee also identifies qualities of directors that are aligned with the Company's strategic direction. Likewise, the Committee ensures that those nominated to the Board possess none of the disqualifications enumerated in the Manual on Corporate Governance.

Further to this, the Committee ensures that nominees have attended an orientation or training related to corporate governance before taking office. The Committee also facilitates training for Board members and key officers provided by training providers duly accredited by the Securities and Exchange Commission (SEC).

# SHAREHOLDING & TRADING INFORMATION OF BOARD & OFFICERS (2019-2020)

NAME OF DIRECTOR/ OFFICER	POSITION	SHARES AS OF 12/31/2020	% OF CLASS	SHARES AS OF 12/31/2019	% OF CLASS
Willy N. Ocier	Chairman & President	80,803,500	9.02%	80,794,500	9.02%
Armin B. Raquel-Santos	Director	200	0.00%	200	0.00%
Ma. Virginia V. Abo-Hamda	Director	2,000	0.00%	2,000	0.00%
Henry N. Ocier	Director	1,209,000	0.13%	1,209,000	0.13%
Regina O. Reyes	Director	300	0.00%	300	0.00%
Joseph C. Tan	Independent Director	200	0.00%	200	0.00%
Jerry C. Tiu	Independent Director	450	0.00%	450	0.00%
Tarcisio M. Medalla	Independent Director	300	0.00%	300	0.00%
Laurito E. Serrano	Independent Director	2,400	0.00%	2,400	0.00%
Atty. A. Bayani K. Tan	Corporate Secretary	1,413,000	0.16%	1,413,000	0.15%
Mischel Gabrielle O. Mendoza	AVP- Corporate Planning	585,000	0.06%	585,000	0.06%
Romeo J. Roque Jr.	VP- Agent Management	6,000	0.00%	6,000	0.00%
	All Directors and Executive Officers as a group	84,022,650	9.36%	84,013,350	9.36%

# DIRECTORS' AND OFFICERS' CONTINUING EDUCATION

NAME OF DIRECTOR	DATE OF TRAINING	PROGRAM	NAME OF TRAINING INSTITUTION
Willy N. Ocier	23-Oct-20	Advanced Corporate Governance Training	Institute of Corporate Directors (ICD)
Armin B. Raquel-Santos	23-Oct-20	Advanced Corporate Governance Training	Institute of Corporate Directors (ICD)
Ma. Virginia V. Abo-Hamda	23-Oct-20	Advanced Corporate Governance Training	Institute of Corporate Directors (ICD)
Regina O. Reyes	23-Oct-20	Advanced Corporate Governance Training	Institute of Corporate Directors (ICD)
Tarcisio M. Medalla	06-Aug-20	Corporate Governance	Risk, Opportunities, Assessment and Management (ROAM), Inc.
Jerry C. Tiu	23-Oct-20	Advanced Corporate Governance Training	Institute of Corporate Directors (ICD)
Joseph C. Tan	23-Oct-20	Advanced Corporate Governance Training	Institute of Corporate Directors (ICD)
Henry N. Ocier	23-Oct-20	Advanced Corporate Governance Training	Institute of Corporate Directors (ICD)
Laurito E. Serrano	23-Oct-20	Advanced Corporate Governance Training	Institute of Corporate Directors (ICD)
Atty. A. Bayani K. Tan	04-Sept-20	Corporate Governance	Risk, Opportunities, Assessment and Management (ROAM), Inc.
Atty. Jason C. Nalupta	04-Sept-20	Corporate Governance	Risk, Opportunities, Assessment and Management (ROAM), Inc.
Mischel Gabrielle O. Mendoza	23-Oct-20	Advanced Corporate Governance Training	Institute of Corporate Directors (ICD)
Carmelita D.L. Chan	23-Oct-20	Advanced Corporate Governance Training	Institute of Corporate Directors (ICD)
Ann Josefina G. Esteban	23-Oct-20	Advanced Corporate Governance Training	Institute of Corporate Directors (ICD)
Christopher C. Villaflor	23-Oct-20	Advanced Corporate Governance Training	Institute of Corporate Directors (ICD)
Grace L. Gatdula	23-Oct-20	Advanced Corporate Governance Training	Institute of Corporate Directors (ICD)
Irene L. Bautista	23-Oct-20	Advanced Corporate Governance Training	Institute of Corporate Directors (ICD)
Ma. Concepcion T. Sangil	23-Oct-20	Advanced Corporate Governance Training	Institute of Corporate Directors (ICD)
Ma. Meliza C. Romillo	23-Oct-20	Advanced Corporate Governance Training	Institute of Corporate Directors (ICD)
Romeo J. Roque	23-Oct-20	Advanced Corporate Governance Training	Institute of Corporate Directors (ICD)

POSC remains committed in providing its Directors, Officers and Employees opportunities for growth & development through its various training & orientation activities.

As a matter of policy, members of the Board of Directors should concurrently serve as directors only to a maximum of five (5) publicly- listed companies to ensure that they have sufficient time to fully prepare for meetings, challenge Management's proposals/views, and oversee the long-term strategy of the Company.

# DIRECTORSHIPS IN OTHER REPORTING COMPANIES

DIRECTOR	NAME OF REPORTING COMPANY	NATURE OF DIRECTORSHIP
Willy N. Ocier	Belle Corporation	Executive Director (Chairman)
	Premium Leisure Corp.	Director (Chairman)
	APC Group, Inc.	Director (Chairman)
	Leisure & Resorts World Corp.	Director (Non-Executive)
	Abacore Capital Holdings, Inc.,	Director (Non-Executive)
	Vantage Equities Inc.,	Director (Non-Executive)
Armin Antonio B. Raquel-Santos	Premium Leisure Corp.	Director (President & CEO)
Tarcisio M. Medalla	Paxys Inc.	Director (Chairman & President)
Regina O. Reyes	Abacore Capital Holdings, Inc.	Director (President and CEO)
Laurito E. Serrano	Rizal Commercial Banking Corporation	Independent Director
	2Go Group, Inc.	Independent Director
	Atlas Consolidated Mining Corporation	Independent Director
	Axelum Resources Corp.	Independent Director
Joseph C. Tan+	2GO Group Inc.,	Lead Independent Director
	Premium Leisure Corporation	Independent Director
	LMG Chemicals Corporation	Independent Director

# ACCOMPLISHMENTS OF THE BOARD AND COMMITTEES

COMMITTEE	ACCOMPLISHMENTS
Audit Committee	<ul> <li>Reviewed External Auditor's Findings - Year 2019 Audit</li> <li>Reviewed Presentation of the Corporation's Draft Audited Financial Statements for the Year ending 31 December 2019</li> <li>Approved 2019 Quarterly Financial Report</li> <li>Recommended to the Board appointment of External Auditor</li> <li>Reviewed 2019 External Audit Plan</li> <li>Approved 2019 External Audit Plan</li> <li>Approved quarterly reports presented by Internal Audit</li> <li>Reviewed and approved 2020 Quarterly Financial Report</li> <li>Reviewed Internal Audit Matters</li> </ul>
Corporate Governance Committee	<ul> <li>Reviewed 2019 Corporate Governance Scorecard</li> <li>Reviewed and approved Electronic Proxy Voting</li> <li>Reviewed and approved Creation of Compensation and Remuneration Sub-Committee</li> <li>Approved Schedule of Board and Committee Meetings for 2020</li> <li>Approved Nomination of Independent Directors</li> <li>Approved Nomination of Regular Directors</li> <li>Reviewed Corporate Governance Committee Charter</li> </ul>
Board Risk Oversight Committee	<ul> <li>Reviewed Board Risk Oversight Committee Charter</li> <li>Reviewed and approved Enterprise Risk Matrix (Covid-19 Pandemic-Related Risks)</li> <li>Reviewed and approved Updated Enterprise Risk Management Matrix (Post-Suspension Risks)</li> </ul>
Related Party Transactions Committee	<ul> <li>Reviewed Related Party Transaction Committee Charter</li> <li>Reviewed Quarterly RPT Report</li> <li>Reviewed RPT Disclosure Filing Requirement of BIR</li> </ul>

# **Board of Directors**

- Reviewed Quarterly Reports on Operations
- Reviewed Audited Financial Statement Yr 2019
- Reviewed Retirement of Fully Depreciated Assets
- Reviewed Schedule on Annual Stockholders' Meeting and Record date
- Reviewed and approved Corporate Governance Matters
- Reviewed and approved Banking Matters (Availment of Online Banking Facilities of Metropolitan Bank & Trust Company and Asia United Bank
- Reviewed and approved Other Matters (Sale of LCC)
- Approved Corporation's Final Audited Financial Statements for 2019
- Approved Renewal of Registration with Philippine Government Electronic Procurement System (PHILGEPS)
- · Approved Application for Tax Clearance Certificate with the Bureau on Internal Revenue
- Reviewed and approved Internal Procedures on Meetings by Remote Communication
- Reviewed and approved New Schedule of Annual Shockholders' Meeting
- Reviewed and approved Nominees for Election to the Board of Directors for 2020
- Reviewed Quarterly Reports on 2019 Financial Reports (Quarterly Report on SEC Form 17-Q)
- Reviewed and approved Audit Committee Recommendation to Re-Apoint R.G. Manabat & Co. as Extrenal Auditors for 2020
- Approved Election of Officers
- Reviewed Resumpltion of PCSO Games
- Reviewed Reimposition of MECQ
- Reviewed Renewal of Lotto Equipment Lease Agreement (PCSO)
- Reviewed Renewal of Keno Equipment Lease Agreement (PCSO)
- Reviewed and approved Supplemental Equipment Lease Agreement with Philippine Charity Sweepstakes Office
- · Reviewed Quarterly Reports on Operations
- Reviewed Yearend Projections (Latest Estimates)
- Reviewed Sale of Motor Vehicle
- Reviewed Renewal of Lotto Equipment Lease Agreement (PCSO)
- Reviewed Renewal of Keno Equipment Lease Agreement (PCSO)
- Reviewed Shortened Intervals Between Keno Draws
- Low Number of Agents Resuming Operations
- · Reviewed Quarterly Reports on Operations
- Reviewed Yearend Projections (Latest Estimates)
- Reviewed POSC Group 2021 Budget
- Reviewed Accreditation as an Importer with the Bureau of Internal Revenue
- Reviewed Prospective Business

# Evaluation of the Board and President

Annual evaluation of performance of the Board, its committees, individual directors and the Company's President is undertaken through the Corporate Governance Committee. The evaluation criteria is based on the duties and responsibilities of the Board of Directors, the Board Committees and the President as described in the Company's By-Laws, Manual on Corporate Governance and the respective Board Committees Charters. The performance evaluation of the collective Board, its committees, the individual directors and the President focuses on qualities of independence, exercise of leadership, expertise and adherence to principles of good corporate governance.

The Directors are likewise asked to evaluate other areas such as quality and timeliness of information provided to them, accessibility to management to effectively communicate their concerns and recommendations as well as holding of regular, special or committee meetings to discuss the Company's performance and other relevant issues. Results of the Board evaluation are discussed in order for concrete action plans be developed and implemented to address the identified areas for improvement.

### **Board Remuneration**

There are no fixed or variable remuneration, bonuses or stock option plans given to Directors. Members of the Board of Directors receive a per diem for each regular, special or committee meeting attended. The Company's remuneration policy and structure are fully disclosed in its Annual Reports and Information Statements which are presented on a yearly basis to the shareholders and form part of the corporate acts which are presented for ratification by the shareholders.

# CORPORATE GOVERNANCE RELATED POLICIES

POSC regularly reviews and enhances its Manual on Corporate Governance, Code of Ethics, and other corporate governance related policies and programs to ensure continued development of its governance related practices. All corporate governance related policies may be viewed and downloaded via the Company's website at www.loto.com.ph

# The Manual on Corporate Governance

Pacific Online's Manual on Corporate Governance institutionalizes the principles of good corporate governance in the entire Company which focuses on disclosure and transparency, as well as promoting the rights and protection of the interests of all of its shareholders.

The Company believes that corporate governance, the system by reference to which companies are managed and controlled and from which the organization's values and ethics emerge, is of utmost importance to the Company's shareholders, and will therefore undertake every effort possible to create awareness throughout the entire organization.

Pacific Online certifies that the Company, its Directors, officers and employees have adopted and fully complied with all principles of good corporate governance as stipulated in the Manual on Corporate Governance.

### The Code of Ethics

Pacific Online's ethical principles and standards as detailed in the Code of Ethics are based on the Company's values and on respect for the rule of law and for all applicable laws and regulations. These principles govern our internal and third-party relations, our use of Company's resources and our behavior in conflict situations.

These principles and guidelines apply to all the directors, officers and employees of the Company. We believe that adherence to this code serves our vision to pursue the best interest of our shareholders and our stakeholders and affirms our intention to follow the highest ethical standards of business practice.

BUSINESS CONDUCT & ETHICS	DIRECTORS	SENIOR MANAGEMENT	EMPLOYEES		
Conflict of Interest	A Director should not use his position to make profit or acquire advantage for himself and his related interests.	Senior management is expected to ensure that they themselves and their subordinates are not in any way involved in any conflict of interest which can adversely influence their judgment, objectivity or loyalty to the Company.	The Company has adopted certain basic work rules for all employees, based on its company core values, basic work ethics, and respect for others. The Company recognizes that employees may take part in other activities outside of their work, but any potential conflict of interest arising from said activities must be disclosed promptly to management.		
Conduct of Business and	A Director is expected to conduct fair Senior Management and Employees should ensure that their personal interests do no				
Fair Dealings	business transactions with the Company   conflict with the interest of the Company. Senior management should make sur				
	and to ensure that personal interests do	employees abide by all laws and compar	ny policies at all times.		
	not influence board decisions.	ence board decisions.			
Receipt of gifts from third	It is recognized by the Company that giving and receiving "business gifts" to include entertainment and gift items is a customary way to				
parties	strengthen relationships. However, said gifts should be nominal in value and not given or received with intent to influence the decision				
	making of the recipient. No one may give or receive gifts that will violate laws, regulations and agreements.				
Compliance with Laws &	Directors are expected to comply with	Senior officers are expected to	Each employee is expected to follow all Company		
Regulations	the SEC disclosure requirements, rules	ensure that policies and regulations	policies and regulations at all times.		
	and regulations.	of the Company are practiced by the			
		employees. Should violations occur,			
		management should ensure that			
		appropriate disciplinary sanctions &			
		actions are applied including or up to			
		termination of employment.			
Respect for Trade	Directors are expected to respect	s are expected to respect At all times, company assets should be protected including trademarks, intellectual property,			
Secrets/Use of Non-public	the sensitivity of the information	electronic files and confidential information	on. All officers and staff are prohibited from the oral		
Information	received during their term of service.	or written communication and transmission of confidential and/or non-public information to			
	Confidentiality should be maintained at	any person.			
	all times.				

BUSINESS CONDUCT & ETHICS	DIRECTORS	SENIOR MANAGEMENT EMPLOYEES					
Use of Company Funds,	Directors should ensure that all policies	Officers and staff are expected to use Company Assets, information and funds with utmost					
Assets and Information	with regard to Company assets, funds	respect and within the boundaries of policies and regulations, in pursuit of legitimate					
	and information are widely practiced.	company business interests. Senior management is expected to make sure that all					
	Said policies are supposed to be	employees adhere to the guidelines.					
	reviewed regularly.						
Employment & Labor	Directors are expected to ensure that	Employment and labor laws are widely disseminated in the Company by senior management					
Laws & Policies	employment labor laws are strictly	for all employees to follow and comply with.					
	followed and adhered to by the						
	Company.						
Disciplinary action	All directors, officers and staff who viola	te the provisions stated in the Corporate Governance Manual and Code of Ethics shall be					
	subject to penalties and/or sanctions as	described in the Corporate Governance Manual and Code of Ethics.					
Whistle Blower	Established by the Audit Committee and a	approved by the Board, the Company has existing procedures with regard to receipt, retention,					
	treatment of complaints and confidential	/anonymous submission of information regarding internal dishonest or illegal activities. The					
	procedures are designed to facilitate disc	closures and proper individual conduct of everyone in the Company.					
Conflict Resolution	Resolutions of conflicts in the Company in	nvolve negotiation, mediation, arbitration, diplomacy, peace building, etc. Said conflicts, if not					
	resolved within the Senior Management	level, are elevated to the respective Committees created by the Board to include, Executive					
	Committee, Audit Committee, Corporate	e Governance Committee, among others. Said committees are guided by their respective					
	guidelines and policies to consider in res	solving conflicts between and among stockholders, Corporation and third parties, etc.					

RELATED PARTY TRANSACTIONS	POLICIES AND PROCEDURES
(1) Parent Company	All business transactions with the Parent Company should always be above board and trans-
	parent. All disclosure requirements needed by governing authorities should be complied
	with by both parties.
(2) Joint Ventures	The Board of Directors formulate policies and procedures that would ensure the integrity and
(3) Subsidiaries	transparency of related party transactions to include joint ventures, subsidiaries, affiliates,
(4) Entries Under Common Control	stockholders, officers and directors, spouses, children, etc. The Board ensures that all trans-
(5) Substantial Stockholders	actions are always to the interest of the Company.
(6) Officers including spouse/children/siblings/parents	
(7) Directors including spouse/children/siblings/parents	
(8) Interlocking director relationship of Board of Directors	

# DISCLOSURE AND TRANSPARENCY

The Company ensures that its shareholders are provided with timely and accurate information pertaining to all aspects of its business. These are provided through regular updates on company disclosures as well as periodic reports that includes but not limited to information on its directors and officers, their shareholdings and dealings with the Company, list of its top shareholders and its beneficial owners who holds more than 5% of its shares. These information can be accessed through its corporate website and is likewise contained in its Definitive Information Statement of which a copy is sent to all its shareholders prior to the Annual Stockholders' Meeting.

#### The Investor Relations Department

The Company believes in providing its shareholders, the various stakeholders and the general public an avenue to communicate information pertaining to its business as well as receiving feedback, inquiries and/or suggestions.

Contact details in relation to Investor Relations is detailed below:

Ma. Virginia V. Abo-Hamda

Chief Financial Officer 28F Unit 2803-A&B East Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center Pasig City, 1605 PH vvabohamda@pacificonline.com.ph

#### Integrated Annual Corporate Governance Report (I-ACGR)

The Integrated Annual Corporate Governance Report (I-ACGR) provides details on the Company's compliance with the Corporate Governance principles and policies as set forth in its manual. This report in included in the Company's website under the Corporate Governance as well as Disclosures (Investor Relations) pages.

#### The Annual Stockholders' Meeting

The Annual Stockholders' Meeting (ASM) is primarily held to allow Pacific Online's shareholders to raise concerns, provide feedback and suggestions as well as vote on relevant company issues and corporate acts. The Company's By-Laws and Manual on Corporate Governance details the voting methods and the voting rights of its shareholders. Prior to the ASM, shareholders are sent copies of the annual report including financial statements as well as the agenda with rationale and list of nominated directors and key officers.

As mandated by the Corporation Code, cumulative voting shall be used in the election of directors. In voting upon any matter subject to shareholders' approval during the annual or special stockholders' meeting, poll voting shall be encouraged. The Company shall also make it easy for shareholders to exercise proxy voting by making available in its website the relevant proxy materials. In the interest of transparency, the Company shall make the results of the votes taken during the most recent annual or special shareholders' meeting publicly available in the Company website the next working day. Minutes of such annual or special shareholders' meeting shall be posted on the Company website within five (5) business days from the date of the meeting.

The Company shall encourage active shareholder participation in the Annual Stockholders' Meeting by sending to the Company shareholders the notice therefor at least twenty-eight (28) days before the meeting and posting said notice in the Company website.

The Company likewise appoints an independent party to count and validate votes made during the ASM. The Chairman of the Board & President, its Board of Directors, Board Committee Chairpersons and Members, Management, the Corporate Secretary, Compliance Officer, Investor Relations Officer, Risk Officer, Internal and External Auditors are always present during the ASM to ensure that all shareholders' concerns and inquiries are properly noted and addressed.

## Rights of Shareholders

The Company's Manual on Corporate Governance details the rights and protection of rights of all of its shareholders.

Shareholders are encouraged by the Company to fully exercise their voting rights by personally attending the Annual Stockholders' Meeting and should they be unavailable, they shall have the right to appoint a proxy. Subject to the requirements of the By-Laws, the right to designate a proxy shall not be unduly restricted and any doubt about the validity of a proxy should be resolved in favor of the shareholder.

The Company shall allow all stockholders to inspect books and records of the Company including minutes of Board meetings and stock registries in accordance with the Corporation Code, and during normal business hours. Annual reports, including financial statements, shall be provided to stockholders, without cost or restrictions and shall be made available through its corporate website.

All stockholders shall have the right to receive dividends subject to the discretion of the Board. They may exercise their appraisal right or the right to dissent and demand payment of the fair value of their shares in accordance with the Corporate Code.

The Company recognizes that the essence of corporate governance is transparency, hence, the more transparent the internal workings of the Company, the more difficult it will be for Management and dominant shareholders to mismanage the Company or misappropriate its assets.

Towards this end, the Board shall ensure that all material information about the Company which could adversely affect its viability or the interests of its shareholders and other stakeholders shall be publicly and timely disclosed. Such information shall include, among others, earnings results, acquisition or disposition of assets, off balance sheet transactions, related party transactions, remuneration of directors and Management; all of which shall be disclosed through established disclosure procedures of the stock exchange and of the SEC.

The minority shareholders are granted the right to propose the holding of a meeting, and the right to propose items in the agenda of the meeting, provided the items are for legitimate business purposes.

The minority shareholders shall have access to any and all information relating to matters for which the management is accountable for and to those relating to matters for which the management should include in such information. If not included, the minority shareholders can propose to include such matters in the agenda of stockholders' meeting, being within the definition of "legitimate purposes".

#### **Dividend Policy**

The policy of the Company is to provide a sustainable dividend stream to its shareholders. The Board determines the dividend payout taking into consideration the Company's operating results, cash flows, capital investment needs and debt servicing requirements. Since its listing in 2005 the Company has been able to declare annual cash dividends equivalent to 30% of prior year earnings and will endeavor to continue doing so while ensuring financial flexibility. Dividends shall be paid within thirty (30) days from the date of declaration.

#### **Employee Welfare**

In line with its mission and vision, Pacific Online strives to be an employer of choice and provides for the health, safety and welfare of its employees. The Company has established policies and programs that promote a safe and healthy work environment that caters to all cultures and creeds and encourages employee development and growth.

#### Training and Employee Development

Pacific Online remains committed to providing its directors, officers and employees opportunities for growth and development through its various training and orientation activities. (refer to page 22 for details)

For governance related issues or concerns, stakeholders may refer to:

Grace L. Gatdula

Compliance Officer

19F Unit 1901-B West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center Pasig City, 1605 PH glgatdula@pacificonline.com.ph

For other governance related issues or concerns, stakeholders may contact:

Mischel Gabrielle O. Mendoza

Risk Officer

28F Unit 2803-A&B East Tower,
Philippine Stock Exchange Centre,
Exchange Road, Ortigas Center
Pasig City, 1605 PH
momendoza@pacificonline.com.ph

Ma. Meliza C. Romillo

**Data Protection Officer** 

28F Unit 2803-A&B East Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center Pasig City, 1605 PH mmcromillo@pacificonline.com.ph

For more information on corporate governance, please refer to our website: https://www.loto.com.ph/corporate-governance/governance-pacific-online-0



# MANAGEMENT DISCUSSION & ANALYSIS OF OPERATING PERFORMANCE AND FINANCIAL CONDITION

# RESULTS OF OPERATIONS AND FINANCIAL CONDITION

2020 Compared to 2019

The Group generated total revenues from operating sources of about P298.53 million for the year ended December 31, 2020, a decrease of P408.42 million (58%) over total revenues of P706.95 million during the same period in 2019. The decrease in revenue was due to the lower lotto and keno sales, which were hampered severely by the closure of all lotto games due to the COVID-19 pandemic and subsequent community quarantine restrictions, which kept lotto games suspended from March to August 2020. Even when lotto and keno games were allowed to open again, many operators kept their business shut for many reasons, including safety reasons or the lower traffic due to quarantine mobility restrictions. Furthermore, Keno's payouts were once again reduced upon resumption of operations, leading to a slow pick-up of sales. In an attempt to improve sales of keno, the PCSO approved the implementation of the 5- minute draws in November 2020.

The Group's total operating expenses, including depreciation and amortization, for the year ended December 31, 2020 decreased by P161.06 million (17%) to P793.63 million, from P954.68 in 2019. The decrease is attributed to the following:

- Personnel costs decreased by P33.28 million (20%) due to implementation of no work no pay policy from May to October 2020, reduced spending on staff welfare activities and attrition of employees.
- Travel and accommodation expense decreased by P46.17 million (62%) brought about by the restricted business trips due to the COVID 19 pandemic, which started in March 2020;
- Rent and utilities expense decreased by P9.80 million (25%) due to termination of three (3) office leases, closed offices during the ECQ period and implementation of skeletal force on-site after the ECQ;
- Communication expense decreased by P34.32 million (30%) due to the rebates given by Telco providers when lottery operations were suspended;
- Repairs and maintenance decreased by P79.44 million (77%) since repairs and maintenance work on terminals and facilities were not possible during the lottery suspension period;
- Advertising and promotion expense decreased by P38.42 million (81%) since all marketing activities were also suspended during the lottery suspension period;
- Taxes and licenses expense decreased by P22.90 million (69%) and software license fees decreased by P95.75 million (70%) due to lower lottery sales;
- Professional fees expense decreased by P6.33 million (52%), due to reduction in consultancy fees brought about by the lottery suspension period; and
- Operating supplies expense decreased by P37.49 million (78%) due to lower consumption of paper resulting from lower lottery sales

The decreases accounted for in the foregoing expense accounts were offset mainly by the combined increases of the following expense accounts:

- Depreciation and amortization expense increased by P72.14 million (45%) mainly due to the amortization of prepaid software development cost;
- Provision for impairment losses increased by P182.0 million (8475%) due to provision for probable losses on non-trade receivables, operating supplies that may not be compatible with the systems upgrade with the renewal of TGTI ELA, and the pre termination of leases as part of the Group's cost cutting measures:
- Other expenses increased by P5.6 million (1585%) due to the additional spending incurred in complying with health and safety protocols of PCSO and concerned LGUs pertaining to the COVID 19 pandemic.

The net income (loss) from discontinued operation represents the operating results of LCC, which was sold to a third party on February 13, 2020. The P39.83 million net income for 2020 covers the LCC's operating results from January 1 to February 13, 2020 net of the computed gain from sale of the LCC shares. The P120.74 million net loss for 2019 covers a period of twelve (12) months, from January 1 to December 31, 2019.

The Group's net loss after tax of P381.39 million represents a P60.4 million (18.8%) increase from last year's net loss of P320.97 million. The higher net loss in 2020 was a result of over four (4) months suspension of all lottery games, the slow pace of sales recovery, and delayed reopening of the country's economy.

Total assets of the Company decreased by P609.43 million (36%) to P1.10 billion as of December 31, 2020, from P1.71 billion as of December 31, 2019. Decreases in assets are attributable to the following:

- Cash decreased by P175.20 million (52%) mainly due to lower revenues in 2020 and full payment of bank loan;
- Marketable securities decreased by P56.20 million (40%) due to unrealized mark-to-market loss of shares held and sale of LRWC preferred shares in February;
- Trade and other receivables-net decreased by P40.13 million (23%) due mainly to the lower lottery revenues and impairment of receivables from PLMC covering the quarantine period;
- Other current assets decreased by P49.53 million (23%) mainly due to the sale of LCC;
- Investment in stocks went down by P65.81 million (19%) due to lower stock market prices of investments on hand during 2020 versus 2019;
- Right of use asset decreased by P40.18 million (80%) due to the sale of LCC and provision for impairment loss of some ROU asset:

- Property and equipment decreased by P23.92 million (22%) due to depreciation of assets and sale of LCC;
- Other noncurrent assets decreased by P188.38 million (65%) due to the amortization of prepayments of technical and advisory services pertaining to software development;

The decreases in the assets above were offset by the increase in deferred tax assets of P29.91 million (57%) due to additional deferred tax provision resulting from NOLCO;

Total liabilities of P240.26 million was down by P159.15 million (40%) over last year's P399.41 million due principally to the following:

- Loan payable decreased by 100% due to the full payment of P150 million loan from Asia United Bank;
- Withholding taxes payable decreased by P1.48 million (43%) due to sale of LCC and lower withholding taxes resulting from lower operating expenses;
- Income tax payable decreased by P4.27 million (100%) due to payment of 2019 taxes by FRI;
- Lease liabilities decreased by P56.00 million (83%), due to sale of LCC and payment of leases.

The decreases in the liabilities were offset by the following increases:

- Trade and other current liabilities increased by P33.99 million (24%) due to accounts payable for spare parts and terminals purchased and delayed receipt of billings from Intralot and telco suppliers;
- Defined benefit liability increased by P18.60 million (62%) due to additional retirement expense recognized during the year.

As of December 31, 2020, the Company has:

- No known trends or any demands, commitments, or events (other than those discussed in the Risk section above) that will result in or that are likely to result in the liquidity increasing or decreasing in any material way;
- No events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;
- c. No material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships with unconsolidated entities or other persons created during the reporting period; and
- d. Not breached any loans, leases or other indebtedness or financing agreement.

#### **Key Performance Indicators**

The Company monitors its performance and benchmarks itself to prior year's results in terms of the following indicators:

As of								
	Dec. 31, 2020	Dec. 31, 2019						
Current Ratio	2.92:1.00	2.40 : 1.00						
Debt-to-Equity Ratio	0.28:1.00	0.30 : 1.00						
Asset-to-Equity Ratio	1.28:1.00	1.30 : 1.00						

	For the year ended	
	Dec. 31, 2020	Dec. 31, 2019
Return on Equity	-49.54%	-24.44%
Return on Assets	-38.75%	-18.74%
Interest Coverage Ratio	(74.86):1.00	(86.35) : 1.00
Solvency Ratio	(0.78):1.00	(0.39): 1.00
Book Value per Share	1.02	2.15

#### 2019 Compared to 2018

The Group generated total revenues from operating sources of about P989.87 million for the year ended December 31, 2019, a decrease of P946.6 million (49%) over total revenues of P1.936 billion during the same period in 2018. The decrease in revenue was due to lower lotto sales, which was cannibalized by the continuing expansion of Small-Town Lottery (STL). In addition, President Duterte ordered the suspension of all PCSO games, which meant lost sales of four (4) days for lotto, two (2) months for both keno and instant scratch tickets, and one (1) month for STL. It also took about three (3) months before retail sales levels returned to pre-suspension period for instant scratch tickets. Furthermore, Keno revenues decreased during the fourth quarter due to reduced ELA rate on top of much lower sales, which resulted from implementing the Keno ticket price to pre-TRAIN Law level with lower prize structure.

The Group's total operating expenses, including depreciation and amortization, for the year ended December 31, 2019 decreased by P247.06 million (15%) to P1.370 billion, from P1.614 billion in 2018. The decrease is attributed to the following:

- Personnel costs decreased by P31.4 million (9%) due to freeze hiring and non-replacement of resigned personnel;
- Rent and utilities expense decreased by P53.7 million (25%) due to the effect of adopting the PAS16;
- Consultancy fees decreased by P30.3 million (100%) due to the termination of a couple of management contracts;
- Software license fees decreased by P59.4 million (30%) due to lower lottery sales and lower rates negotiated with Intralot;

- Management fees expense decreased by P44.7 million (100%), due to negative EBITDA;
- Operating supplies expense decreased by P104.9 million (66%) due to overall decrease in Keno sales for which betslips and thermal rolls are still being supplied.

The decreases accounted for in the foregoing expense accounts were offset mainly by the combined increases of the following expense accounts:

- Travel and accommodation expense increased by P10.9 million (15%) mainly due to the increased volume of field visits;
- Repairs and maintenance increased by P40.8 million (56%) due to higher spare parts usage to repair aging terminals;
- Advertising and promotion expense increased by P9.02 million (23%) due to updated marketing collaterals and training support for Keno and LCC agents due to the changes in ticket prices and payouts;
- Taxes and licenses expense increased by P3.24 million (10%) due to the P4.5 million DST paid for stock dividends issued in 2019;
- Entertainment and amusement expense increased by P6.02 million (31%) due to increased other business incidental expenses;
- Other income (net of other charges) decreased by P176.6 million from last year's P161.4 million (109%), mainly due to the impairment loss of LCC goodwill, mark to market loss on marketable securities.

The Group's net loss after tax of P317.6 million represents a P621.7 million (204%) decline from last year's net income of P304.0 million. The lower net income in 2019 was a result of the 42% drop in overall sales across all products.

Total assets of the Company decreased by P386.7 million (18%) to P1.72 billion as of December 31, 2019, from P2.10 billion as of December 31, 2018. Decreases in assets are attributable to the following:

- Cash decreased by P234.4 million (41%) mainly due to lower revenue in 2019;
- Marketable securities decreased by P15.2 million (10%) due to unrealized mark-to-market loss;
- Trade and other receivables-net decreased by P112.6 million (39%) due mainly to the lower lotto and keno sales as of last quarter of 2019 plus the lower ELA rate on keno sales starting September 2019;
- Investment in stocks went down by P108.1 million (24%) due to lower stock market prices of investments on hand during 2019 versus 2018;
- Goodwill and intangibles decreased by P17.1 million (100%) as a result of the impairment of the LCC and Nine Entities goodwill;

- Retirement benefit asset decreased by P7.9 million (100%) due to reclassification to retirement liability account as a result of higher benefits accrued;
- Property and equipment decreased by P152.2 million (59%) due to depreciation of lottery equipment and other fixed assets.

The decreases in the assets above were offset by the following increases:

- Other current assets increased by P69.8 million (48%) due to pre payments and additional creditable withholding tax;
- Other noncurrent assets increased by P84.7 million (41%) mainly due to the prepayments of technical and advisory services pertaining to software development:

Total liabilities of P399.6 million was up by P57.1 million (17%) over last year's P342.5 million due principally to the following:

- Loan payable increased from zero to P140.8 million (1530%) due to a P150 million loan from Asia United Bank;
- Lease liability ROU-current increased by P41.5 million (100%), due to the effect of adopting the new accounting standard PFRS 16- Leases;
- Defined benefit liability increased by P29.2 million (from 0 in 2018) due to the accrual of retirement expense for 2019;
- Lease liability ROU-noncurrent portion increased by P9.2 million (from 0 in 2018) due to the effect of adopting the new accounting standard PFRS 16- Leases.

The increases in the liabilities were offset by the following decreases:

- Trade and other current liabilities decreased by P100.8 million (41%) due to lower trade payables resulting from lower operating expenses;
- Current portion of obligations under finance lease decreased by P3.4 million (17%) due to the amortization of capital lease for 2019;
- Withholding taxes payable decreased by P2.6 million (43%) due to lower withholding taxes resulting from lower operating expenses;
- Income tax payable decreased by P5.1 million (55%) due to less income tax as a result of lower net income for the year;
- Obligations under finance lease net of current portion decreased by P16.0 million (100%) due to reclassification to current portion;
- Deferred tax liability decreased by P37.3 million (100%) as it was offset to deferred tax asset.

# **Key Performance Indicators**

The Company monitors its performance and benchmarks itself to prior year's results in terms of the following indicators:

As of								
Dec. 31, 2019 Dec. 31, 2018								
Current Ratio	2.39:1.00	4.00 : 1.00						
Debt-to-Equity Ratio	0.30:1.00	0.19:1.00						
Asset-to-Equity Ratio	1.30:1.00	1.19 : 1.00						

	For the year ended								
Dec. 31, 2019 Dec. 31, 2018									
Return on Equity	-24.12%	17.27%							
Return on Assets	-18.51%	14.46%							
Interest Coverage	(54.95):1.00	79.04 : 1.00							
Ratio									
Solvency Ratio	(0.23):1.00	1.56 : 1.00							
Book Value per	1.56	10.84							
Share									

The above performance indicators are calculated as follows:

Current Ratio	Current Assets
	Current Liabilities
Debt to Equity Ratio	Total Liabilities
_	Total Equity
Asset-to-equity Ratio	Total Assets
_	Total Equity
Return on Stockholders' Equity	Net Income
_	Total Equity
Return on Assets	Net Income
_	Total Assets
Interest Coverage Ratio	Income Before Interest & Tax
-	Interest Expense
Solvency Ratio	Net Income + Depreciation
_	Total Liabilities
Book Value per Share	Total Equity
_	Total Shares Outstanding

Please note that the Income Statement figures in 2019 discussed in comparison to 2020 in the pages above were based on the "represented" Income Statement to show the impact of the discontinued operations on the Group's operating results.

# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS

The management of Pacific Online Systems Corporation is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein, for the years ended December 31, 2020 and 2019, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements including the schedules attached therein, and submits the same to the stockholders or members.

R. G. Manabat & Co., the independent auditor appointed by the stockholders, has audited the consolidated financial statements of the company in accordance with Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.



HA. VIRGINIA V. ABO-HAMDA

Chief Financial Officer

Signed this 26th day of February 2021

# REPORT OF INDEPENDENT AUDITORS



The Board of Directors and Stockholders
Pacific Online Systems Corporation and Subsidiaries
28th Floor, East Tower, Philippine Stock Exchange Centre
Exchange Road, Ortigas Center
Pasig City, Metro Manila

# Opinion

We have audited the consolidated financial statements of Pacific Online Systems Corporation and its subsidiaries (the "Group"), which comprise the consolidated statements of financial position as at December 31, 2020 and 2019, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2020, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2020 and 2019, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2020, in accordance with Philippine Financial Reporting Standards (PFRSs).

#### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matter

Key audit matter is the matter that, in our professional judgment, was of most significance in our audit of the consolidated financial statements of the current period. This matter was addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on this matter.

Impairment Assessment of Non-financial Assets

Refer to Note 5 to the consolidated financial statements...

#### The risk

As at December 31, 2020, the gross carrying amount of the Group's non-financial assets was P431.87 million which represents around 37% of its total assets (gross of impairment provision). The impairment of the Group's non-financial assets was considered a matter of significant risk because the Group has experienced challenging business and regulatory environments in 2020 as discussed in Note 2 to the consolidated financial statements. As a result, management determined that an impairment provision of P73.22 million was required to reduce the carrying amounts of these assets to their recoverable amounts as at December 31, 2020. We identified impairment of non-financial assets as a key audit matter because the carrying amounts of these assets and the related impairment losses recognized were material to the consolidated financial statements. Further, the assessment of any impairment of these assets required significant management judgement and estimation which could be subject to error or potential management bias.

#### Our response

Our audit procedures included, among others, obtaining an understanding of management's processes for impairment testing and assessing management's determination of the recoverable amounts of the Group's non-financial assets including the potential impacts of regulatory processes and decisions on the Group's operations. We analyzed and challenged the reasonableness of significant judgements and estimates used by management in its impairment tests based on our knowledge of the business and industry. To achieve this, we obtained the Group's financial forecasts and strategic plans that were approved by management and evaluated the reasonableness of the inputs and assumptions such as the projected economic growth rates and inflation rates by comparing them to recent performance and market expectation and by reference to prior year forecasts and historical data where relevant. We also assessed the adequacy of the relevant disclosures made in the consolidated financial statements.

# Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2020, but does not include the consolidated financial statements and our auditors' report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2020 are expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon. In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and is therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is Enrico E. Baluyut.

R.G. MANABAT & CO.

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**ENRICO E. BALUYUT** 

Partner

CPA License No. 065537 SEC Accreditation No. 1177-AR-2, Group A, valid until July 9, 2021 Tax Identification No. 131-029-752

BIR Accreditation No. 08-001987-026-2020

Issued July 20, 2020; valid until July 19, 2023

PTR No. MKT 8533892

Issued January 4, 2021 at Makati City March 1, 2021 | Makati City, Metro Manila

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

December 31

		December 31	
	Note	2020	2019
ASSETS			
Current Assets			
Cash and cash equivalents	8	P162,274,833	P337,471,529
Marketable securities	9	84,260,926	140,456,581
Trade and other receivables - net	10	132,373,468	172,501,609
Other current assets - net	11	164,733,666	214,265,314
Total Current Assets		543,642,893	864,695,033
Noncurrent Assets			
Financial assets at fair value through other comprehensive income	12	281,822,365	347,630,880
Property and equipment - net	13	83,495,388	107,415,991
Right-of-use assets - net	21	10,119,536	50,298,070
Deferred tax assets - net	20	82,414,559	52,501,395
Other noncurrent assets - net	2, 11	101,909,300	290,288,060
Total Noncurrent Assets		559,761,148	848,134,396
		P1,103,404,041	P1,712,829,429
LIABILITIES AND EQUITY			
Current Liabilities			
Trade and other current liabilities	15	P178,225,995	P144,231,951
Loan payable	16	-	150,000,000
Lease liabilities	21	7,676,824	58,353,121
Withholding taxes payable		1,982,170	3,458,412
Income tax payable		6,146	4,274,940
Total Current Liabilities		187,891,135	360,318,424
Noncurrent Liabilities			
Lease liabilities - net of current portion	21	3,928,543	9,248,884
Defined benefit liability	23	48,443,811	29,842,768
Total Noncurrent Liabilities		52,372,354	39,091,652
Total Liabilities		240,263,489	399,410,076
Equity Attributable to Equity Holders of the Parent Company			
Capital stock	17	895,330,946	895,330,946
Additional paid-in capital		257,250,677	257,250,677
Treasury stock	17	(285,267,558)	(285,267,558)
Fair value reserve	12	(462,610,486)	(396,801,971)
Retirement benefits reserve	23	(14,014,805)	(17,614,609)
Retained earnings		469,987,087	855,178,425
		860,675,861	1,308,075,910
Non-controlling Interest		2,464,691	5,343,443
Total Equity		863,140,552	1,313,419,353
		P1,103,404,041	P1,712,829,429

See Notes to the Consolidated Financial Statements.

# CONSOLIDATED STATEMENTS OF INCOME

FOR THE YEARS ENDED DECEMBER 31, 2020, 2019 AND 2018

			Re-presented*	Re-presented*
	Note	2020	2019	2018
CONTINUING OPERATION				
REVENUES				
Equipment rental	2, 6	P293,104,496	P681,483,757	P1,448,317,611
Commission and distribution				
income	2, 6	5,425,907	25,465,751	55,268,244
		298,530,403	706,949,508	1,503,585,855
COSTS AND EXPENSES	19	793,626,708	954,685,503	1,187,538,450
OPERATING INCOME (LOSS)		(495,096,305)	(247,735,995)	316,047,405
OTHER INCOME (CHARGES)				
Dividend income	9, 12	29,302,224	31,657,224	29,082,445
Interest income	8	676,852	1,269,508	1,157,473
Gain on concession		254,046	-	-
License fee income		-	-	203,459,171
Impairment loss on goodwill	14	-	(17,046,266)	(110,933,996)
Mark-to-market loss on marketable securities	9	(6,195,655)	(15,248,311)	(11,903,085)
Finance charges	16,21	(6,335,216)	(4,408,963)	(6,187,352)
Others - net	22	3,219,028	(12,892,446)	49,910,424
		20,921,279	(16,669,254)	154,585,080
INCOME (LOSS) BEFORE INCOME TAX		(474,175,026)	(264,405,249)	470,632,485
INCOME TAX EXPENSE (BENEFIT)	20			
Current		6,039	4,210,086	125,293,072
Deferred		(52,959,818)	(68,381,533)	47,432,314
		(52,953,779)	(64,171,447)	172,725,386
NET INCOME (LOSS) FROM CONTINUING OPERATION		(421,221,247)	(200,233,802)	297,907,099
DISCONTINUED OPERATION				
Net income (loss) from discontinued operation	7	39,833,733	(120,738,572)	6,140,916
TOTAL NET INCOME (LOSS)		(P381,387,514)	(P320,972,374)	P304,048,015
Attributable to:				
Equity holders of the Parent Company	24	(P378,508,762)	(P319,411,018)	P302,659,366
Non-controlling interest		(2,878,752)	(1,561,356)	1,388,649
Attributable to Equity Holders of the Parent Company		(P320,972,374)	P304,048,015	P492,865,988
Basic Earnings Per Share	24	(P0.4480)	(P0.3781)	P0.3579
Diluted Earnings Per Share	24	(P0.4480)	(P0.3781)	P0.3579
Earnings per share - continuing operations				
Basic Earnings Per Share	24	(P0.4986)	(P0.2370)	P0.3526
Diluted Earnings Per Share	24	(P0.4986)	(P0.2370)	P0.3526

See Notes to the Consolidated Financial Statements.

<sup>\*</sup>Comparative information has been re-presented due to a discontinued operation. See Note 7.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2020, 2019 AND 2018

	TON THE TEXNS ENDED DEG		20, 2013 AND 20	2040	2012
CACH FLOWS F	DOM ODEDATING ACTIVITIES	Note	2020	2019	2018
	ROM OPERATING ACTIVITIES		(7.7.4.7.7.000)	(5004.405.040)	D
	ncome tax from continuing operation	_	(P474,175,026)	(P264,405,249)	P470,632,485
, ,	ncome tax from discontinued operation	7	39,836,985	(130,982,422)	12,246,116
Income (loss) before in		44.40	(434,338,041)	(395,387,671)	482,878,601
Adjustments for:	Depeciation and amortization	11,13	215,168,506	173,219,615	223,200,081
	Depreciation of right-of-use assets	21	18,491,290	46,133,826	-
Impairment loss on:	Trade and other receivables	10	139,677,614	2,147,391	-
	Spare parts and supplies	5,11	43,534,148	-	-
	Right of use asset	5,21	9,324,857	-	-
	Goodwill	14	-	17,046,266	110,933,996
Retirement cost		23	11,290,060	18,265,466	12,183,420
Finance charges		16,21	6,335,216	7,022,938	6,187,352
Fair value loss on ma		9	6,195,655	15,248,311	11,903,085
Unrealized foreign ex	xchange loss	22	238,218	885,057	886,280
Interest income		8, 22	(6,267,240)	(10,149,516)	(14,031,615)
Dividend income		9, 12	(29,302,224)	(31,657,224)	(29,082,445)
Gain on sale of:	Subsidiaries	7	(39,836,985)	-	-
	Property and equipment	22	(15,000)	(839,812)	(1,038,518)
	Marketable securities	22	-	-	(1,548,225)
Operating income (loss	s) before working capital changes		(59,503,926)	(158,065,353)	802,472,012
Decrease (Increase) in	: Trade and other current liabilities		(103,433,712)	110,414,895	218,239,380
	Other current assets		(101,822,913)	(69,326,528)	(32,960,265)
	Right-of-use assets		(13,694,532)	(87,806,627)	-
	Other noncurrent assets		92,260,640	(84,660,518)	(126,319,638)
Increase (Decrease) in	: Trade and other current liabilities		191,706,448	(100,839,515)	(163,095,695)
	Withholding taxes payable		301,555	(2,637,605)	(4,985,780)
	Lease liabilities		7,920,667	128,087,652	-
Interest received			6,267,240	10,149,516	14,031,615
Income tax paid			(1,901,528)	(13,924,737)	(149,371,845)
Retirement contribution	ns	23	-	(6,500,000)	(1,000,000)
Net cash flows (used in	n) provided by operating activities		18,099,939	(275,108,820)	557,009,784
CASH FLOWS FI	ROM INVESTING ACTIVITIES				
Acquisitions of:	Property and equipment	13	(P90,839,188)	(29,536,476)	(45,671,156)
	Financial assets at FVOCI	12	-	-	(34,490,020)
Dividends received		9, 12	29,302,224	31,657,224	29,082,445
Proceeds from sale of:	Marketable securities		50,000,000	-	12,423,090
	Property and equipment		827,772	991,674	1,610,461
Disposal of subsidiarie	s, net of cash disposed of	7	9,879,025	-	-
Net cash flows provide	d by (used in) investing activities		(830,167)	3,112,422	(37,045,180)
CASH FLOWS FI	ROM FINANCING ACTIVITIES				
Cash dividends paid			-	-	(337,273,130)
Loan proceeds		16	(150,000,000)	150,000,000	-
Decrease (increase) in	: Obligations under finance lease	21	-	(35,374,474)	(39,488,510)
	Installment payable		-	(9,205,042)	3,761,219
Payment of lease liabil	• •	21	(36,842,763)	(60,485,647)	· -
Acquisitions of treasury		17	• · · · · · •	- · · · · · · · · · · · · · · · · · · ·	(16,606,788)
Finance charges paid		16,21	(6,335,216)	(7,022,938)	(6,187,352)
<u> </u>	d by (used in) financing activities	,	(193,177,979)	37,911,899	(395,794,561)
·	(DECREASE) IN CASH		(175,908,207)	(234,084,499)	124,170,043
	H EQUIVALENTS AT BEGINNING OF YEAR		337,471,529	571,260,258	447,130,976
	CHANGE RATE CHANGES ON CASH	22	711,511	295,770	(40,761)
CASH AND CASI	H EQUIVALENTS AT END OF YEAR	8	P162,274,833	P337,471,529	P571,260,258

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

FOR THE YEARS ENDED DECEMBER 31, 2020, 2019 AND 2018

#### Equity Attributable to Equity Holders of the Parent Company

	Note	Capital	Additional	Treasury	Stock	Fair Value	Retirement	Retained	Total	Non-	Total
		Stock	Paid-in	Stock	Dividend	Reserve	Benefits	Earnings		controlling	Equity
			Capital		Distributable		Reserve			Interest	
Balance at January 1, 2020		P895,330,946	P257,250,677	(P285,267,558)	P -	(P396,801,971)	(P17,614,609)	P855,178,425	P1,308,075,910	P5,343,443	P1,313,419,353
Net loss		-	-	-	-	-	6,682,576	(385,191,338)	(378,508,762)	(2,878,752)	(381,387,514)
Other comprehensive loss	12, 23	-	-	-	-	(65,808,515)	(3,082,772)	-	(68,891,287)	-	(68,891,287)
Total comprehensive loss		-	-	-	-	(65,808,515)	3,599,804	(385,191,338)	(447,400,049)	(2,878,752)	(450,278,801)
for the year											
Transactions with owners											
Stock dividend distributed		-	-	-	-	-	-	-	-	-	-
Acquisition of treasury		-	-	-	-	-	-	-	-	-	-
shares											
Other		-	-	-	-	-	-	-	-	-	-
December 31, 2020		P895,330,946	P257,250,677	(P285,267,558)	Р-	(P462,610,486)	(P14,014,805)	P469,987,087	P860,675,861	P2,464,691	P863,140,552

#### Equity Attributable to Equity Holders of the Parent Company

	Note	Capital	Additional	Treasury	Stock	Fair Value	Retirement	Retained	Total	Non	Total
		Stock	Paid-in	Stock	Dividend	Reserve	Benefits	Earnings		controlling	Equity
			Capital		Distributable		Reserve			Interest	
Balance at January 1, 2019		P447,665,473	P257,250,677	(P285,267,558)	P422,431,981	(P288,726,921)	P538,390	P1,199,822,935	P1,753,714,977	P6,904,799	P1,760,619,776
Net loss		-	-	-	-	-	-	(319,411,018)	(319,411,018)	(1,561,356)	(320,972,374)
Other comprehensive income (loss)	12, 23	-	-	-	-	(108,075,050)	(18,152,999)	-	(126,228,049)	-	(126,228,049)
Total comprehensive income (loss) for the year		-	-	-	-	(108,075,050)	(18,152,999)	(319,411,018)	(445,639,067)	(1,561,356)	(447,200,423)
Transactions with owners											
Cash dividends		-	-	-	-	-	-	-	-	-	-
Stock dividend distributed	17	447,665,473	-	-	(422,431,981)	-	-	(25,233,492)	-	-	-
Acquisition of treasury shares		-	-	-	-	-	-	-	-	-	-
Other		-	-	-	-	-	-	-	-	-	-
December 31, 2019		P895,330,946	P257,250,677	(P285,267,558)	P -	(P396,801,971)	(P17,614,609)	P855,178,425	P1,308,075,910	P5,343,443	P1,313,419,353

#### Equity Attributable to Equity Holders of the Parent Company

						o or the r drong compa	•				
	Note	Capital	Additional Paid- in Capital	Treasury	Stock Dividend Distributable	Fair Value ReserveserveR-	Retirement	Retained Earnings	Total	Non-	Total Equity
		Stock	оарна	Stock	Diotributable	eserv	Benefits			controlling	
							Reserve			Interest	
Balance at January 1, 2018, as previously classified		P447,665,473	P257,250,677	(P268,660,770)	Р-	P116,829,810	(P11,838,800)	P1,474,292,424	P2,015,538,814	P4,536,058	P2,020,074,872
Realized portion of fair value reserve		-	-	-	-	(98,774,351)	-	98,774,351	-	-	-
Balance at January 1, 2018		447,665,473	257,250,677	(268,660,770)	-	18,055,459	(11,838,800)	1,573,066,775	2,015,538,814	4,536,058	2,020,074,872
Net income		-	-	-	-	=	-	302,659,366	302,659,366	1,388,649	304,048,015
Other comprehensive income (loss)	12, 23	-	-	-	-	(306,782,380)	12,377,190	-	(294,405,190)	-	(294,405,190)
Total comprehensive income for the year		Ē	=	=	=	(306,782,380)	12,377,190	302,659,366	8,254,176	1,388,649	9,642,825
Transactions with owners											
Cash dividends	17	Ē	=	=	=	=	Ē	(253,471,225)	(253,471,225)	(951,441)	(254,422,666)
Stock dividend	17	-	-	=	422,431,981	=	-	(422,431,981)	-	=	-
Acquisition of treasury shares	17	-	-	(16,606,788)	=	=	-	=	(16,606,788)	=	(16,606,788)
Other		Ē	ē	=	=	=	E	=	=	1,931,533	1,931,533
December 31, 2018		P447,665,473	P257,250,677	(P285,267,558)	P422,431,981	(P288,726,921)	P538,390	P1,199,822,935	P1,753,714,977	P6,904,799	P1,760,619,776

See Notes to the Consolidated Financial Statements.

# PACIFIC ONLINE SYSTEMS CORPORATION AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS



#### 1. REPORTING ENTITY

#### Corporate Information

Pacific Online Systems Corporation ("Pacific Online" or "Parent Company") was incorporated in the Philippines and registered with the Philippine Securities and Exchange Commission (SEC) on November 6, 1993. The Parent Company is a public company under Section 17.2 of the Revised Securities Regulation Code (SRC) and its shares are listed on the Philippine Stock Exchange, Inc. (PSE) starting on April 12, 2007. The Parent Company's registered office address is at 28th Floor, East Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City, Metro Manila.

The Group is a 50.1% owned subsidiary of Premium Leisure Corporation (PLC) ("Immediate Parent Company") and its ultimate parent company is Belle Corporation (Belle). Belle and PLC are corporations with shares listed on the PSE.

The accompanying consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries (collectively referred to as the "Group"). The following subsidiaries are incorporated in the Philippines and registered with SEC:

#### Percentage of Ownership 2020

	2020		2019	
	Direct	Indirect	Direct	Indirect
Loto Pacific Leisure Corporation ("Loto-Pac")	100.00	-	100.00	-
Total Gaming Technologies, Inc. ("TGTI")*	98.92	-	98.92	-
Lucky Circle Corporation ("LCC")*	-	-	97.64	2.36
Falcon Resources, Inc. ("FRI")**	-	100.00	-	100.00
TGTI Services, Inc.(TGTISI)**	-	100.00	-	100.00
Athena Ventures Inc. (AVI)***	-	-	-	100.00
Avery Integrated Hub Inc. (AIHI)***	-	-	-	100.00
Circle 8 Gaming Venture, Inc. (C8)***	-	-	-	100.00
Lucky Deal Leisure Inc. (LLI)***	-	-	-	100.00
Lucky Fortune Business Ventures, Inc. (LBVI)***	-	-	-	100.00
Lucky Pick Leisure Club Corp. (LLCC)***	-	-	-	100.00
Lucky Ventures Leisure Corp. (LLC)***	-	-	-	100.00
Lucky Games Entertainment Ventures Inc. (LGEVI)***	-	-	-	100.00
Orbis Valley Corporation (OVC)***	-	-	-	100.00

<sup>\*</sup>With indirect ownership through LotoPac

# Pacific Online

The Parent Company is engaged in the development, design and management of online computer systems, terminals and software for the gaming industry. The Parent Company can also engage in any lawful arrangement for sharing profits, union of interest, unitization or formal agreement, reciprocal concession, or cooperation with any corporation, association, partnership, syndicate, entity, person or governmental, municipal or public authority, domestic or foreign.

#### **TGTI**

TGTI was incorporated and registered with SEC on October 23, 2002. The primary purpose of TGTI is to lease gaming equipment and provide consultancy services relative to online gaming to those engaged in gaming business, non-profit institutions, and other entities.

#### LotoPac

LotoPac was incorporated in March 2007, primarily to acquire, establish, own, hold, lease, sell, conduct, operate, and manage amusement, recreational and gaming equipment facilities, and enterprise of every kind and nature, as well as places for exhibitions, recreation, gaming, amusement and leisure of the general public, and to acquire, hold and operate any and all privileges, rights, franchises and concessions as may be proper, necessary, advantageous, or convenient in the conduct of its business. LotoPac acquired LCC in August 2007.

#### LCC and Nine Entities

LCC and Nine Entities were incorporated and registered with SEC to engage in the business of trading and selling of goods such as sweepstakes tickets, tickets of shows and concerts, and such other number games, including but not limited to those introduced by Philippine Charity Sweepstakes Office (PCSO).

LCC and Nine Entities are authorized agents of PCSO operating lottery betting stations located in major branches of shopping malls like SM Supermalls, Robinsons and Gaisano, nationwide. LCC and Nine Entities, as PCSO agents, earn a certain percentage of the sales of lotto, keno, sweepstakes and instant scratch tickets (Note 2).

On February 13, 2020, LCC and Nine Entities (LCC Group) were sold to a third party for a consideration of P137,413,460 (Note 7).

#### FRI

FRI was incorporated primarily to engage in the business of trading or selling of goods on wholesale or retail basis, such as sweepstakes, instant game tickets, and other lottery and gaming tickets, including, but not limited to, those introduced by PCSO; as well as tickets of shows, concerts and other events

#### **TGTISI**

TGTI Services, Inc. was incorporated primarily to engage in, conduct and carry on the business of providing logistical, technical support, and consultancy services, and providing end-to-end solutions to entities in the gaming industry in all its aspects.

#### 2. AGREEMENTS WITH PCSO

PCSO is the principal government agency for raising and providing funds for health programs, medical assistance and services, and charities of national character. It generates funds for its programs by holding and conducting charity sweepstakes, races and lotteries.

# Parent Company's Equipment Lease Agreement (ELA)

The ELA was originally awarded to Pacific Online on November 25. 1995, whereby the PCSO leased online lottery equipment from the Parent Company for PCSO's VisMin online lotto operations. This was amended on February 13, 2004, wherein the Parent Company was allowed to continue deployment of online lotto terminals in VisMin for a period of eight (8) years from date of its commercial operation, which was defined to be operation of not less than 800 lotto terminals. With the Parent Company's commercial operation effected on April 1, 2005, its amended ELA was due to expire March 31, 2013. In addition to the lotto terminals, this lease included the central computer system, communications and draw equipment, and the right to use the application software and manuals for the central computer of PCSO's VisMin online lottery system.

2012 Amended ELA. On May 22, 2012, the ELA was amended to include the lease of lotto terminals in some of PCSO's lottery operations

<sup>\*\*</sup>Indirectly owned through TGTI

\*\*\*Indirectly owned through LCC (collectively referred to as "Nine Entities") starting July 1, 2017

in Luzon which resulted in the reduction of the fees. The amendment also includes supplying betting slips and ticket paper rolls to PCSO, incorporating maintenance and repair services as part of the fees, and giving the latter an option to purchase the lotto equipment in VISMIN for P15.0 million at the end of the lease term.

2013 Supplemental ELA. On March 26, 2013, the ELA was further amended to extend the term from March 31, 2013 to July 31, 2015. In lieu of the PCSO option to purchase the equipment, the Parent Company agreed to reduce the fees for VISMIN and shoulder the cost of betting slips and ticket paper rolls for Luzon and VISMIN.

2015 Supplemental ELA. On July 15, 2015, the ELA was again amended to extend the term from August 1, 2015 to July 31, 2018. The amendment also required the Parent Company to deposit an additional P5.0 million cash bond to guarantee the unhampered use and operation of the lottery system, including equipment, servers, network communication and terminals.

2018 Supplemental ELA. On September 12, 2018, the ELA was amended to extend the term from August 1, 2018 to July 31, 2019. The amendment required the Parent Company to post an additional deposit of P7.0 million cash bond. The total cash bond of P12.0 million is included under "Other noncurrent assets" in the consolidated statements of financial position (Note 11).

2019 Supplemental ELA. On August 1, 2019, the ELA was amended to extend the term from August 1, 2019 to July 31, 2020. The said extension was intended for PCSO to complete the bidding process for the Philippine Lottery System (PLS) under Republic Act No. 9184, as amended, until a new lottery system is fully realized and to ensure unhampered and uninterrupted operations of the online lottery and to avoid the loss of funds to PCSO.

2020 Supplemental ELA. On September 9, 2020, the term of the ELA was extended on a month-to-month basis effective August 1, 2020 but not to exceed one (1) year, commensurate to the necessity and immediacy to complete the bidding process of the new lottery system. POSC undertakes not to pull-out the lottery terminals until after the 7th month after the expiration of the ELA.

The PCSO announced that a bidding for its customized PCSO Lottery System, also known as the "2021 PLS PROJECT", will be conducted during the early part of 2021. The Parent Company has expressed its readiness to participate in the said bidding, as it had joined the PCSO bidding exercises held in 2019. The Parent Company's ELA with PCSO is currently on an annual basis because of the failed bidding in 2019. This means that the Parent Company will have to continue to operate under the current ELA terms beyond July 2021; i.e., when PCSO is able to hold its bidding, award the new ELA contract and undertake a transition from the current lottery system to the new system. The Parent Company is well positioned to be a front runner in the said bidding due to its credentials and track record. But should POSC not win the bid, the Parent Company will continue to operate given that the Parent Company's contract with PCSO for the extension until July 31, 2021 has a provision for POSC to undetake not to pull out the lottery equipment for another seven (7) months from date of expiration.

The fees, presented as "Equipment rental" in the consolidated statements of income, are based on a percentage of gross sales generated by lotto terminals or a fixed annual rental of P35,000 per terminal in commercial operation, whichever is higher. The number of installed lotto terminals totaled 3,370 and 3,785 as at December 31, 2020 and 2019, respectively. The Parent Company's equipment rental revenue amounted to P245.9 million, P427.9 million, and P788.6 million in 2020, 2019 and 2018, respectively. The related receivables from PCSO, included under "Trade and other receivables" account in the consolidated statements of financial position, amounted to P43.3 million and P42.7 million as at December 31, 2020 and 2019, respectively (Note 10).

Instant Scratch Tickets. On March 25, 2009, the Parent Company entered into a non-exclusive Memorandum of Agreement (MOA) with

PCSO for the printing, distribution and sale of instant scratch tickets effective December 1, 2009 until December 1, 2016. The share of PCSO is guaranteed for 500 million tickets to be sold over a period of seven years from the date of the MOA's effectivity.

The MOA requires a cash bond amounting to P10.0 million to be deposited in an interest-bearing bank account designated by PCSO to guarantee the payment of all prizes for each series of tickets distributed, subject to review by PCSO for a period of seven years from the date of initial launch of the instant tickets and shall be maintained co-terminus with this MOA. The interest accrues to the Parent Company and is credited to a separate bank account. In 2018, the Parent Company received a certification from PCSO for the release of such bond.

On March 31, 2015, the Parent Company entered into an Outsourcing Memorandum of Agreement (OMOA) with Powerball Gaming and Entertainment Corporation (PGEC) authorizing PGEC as the exclusive marketing, distribution, selling and collecting agent of the Parent Company throughout the Philippines. The agreement took effect on April 1, 2015 and shall remain effective as long as the MOA with PCSO or any extension thereof shall be effective.

PGEC agreed to assume the Parent Company's commitment to PCSO to solely shoulder the project cost for the Instant Scratch Ticket program, which consists of the costs of production, distribution, warehousing, software and hardware maintenance, advertising, marketing, selling and other related expenses. PGEC is entitled to all the revenues, sums and proceeds from the Instant Scratch Tickets beginning April 1, 2015, and shall be obligated to shoulder the pay-outs for all winnings from said tickets sold beginning April 1, 2015. An existing consultancy agreement between the Parent Company and PGEC for the scratch ticket operations was immediately terminated upon execution of the OMOA in 2015.

The MOA with PCSO expired on November 30, 2016 and the Parent Company's OMOA with PGEC also expired accordingly. All tickets distributed to the retailers and agents, were allowed to be marketed continuously until fully sold and the corresponding winnings thereof were honored and paid even after the period of the MOA with PCSO.

In 2018, the Parent Company received a certification from the OIC-Manager of Accounting and Budget Department (ADB) of PCSO stating the fulfillment of the Parent Company's obligation under the MOA and thereby clearing the Parent's Company of any accountability thereunder. ADB certified that the Parent Company is entitled to the release of the P10.0 million cash bond.

In January 2018, the Parent Company entered into a Brand and Trademark License Agreement with Powerball Marketing & Logistics Corp. (PMLC) granting the latter a non-assignable, non-transferable and exclusive right to use of the Parent Company's instant scratch tickets' Brands and Trademarks. The agreement has an initial term of five (5) years effective on January 1, 2018, subject to adjustment to conform to and coincide with the term of the PMLC's agreement with PCSO for the supply and distribution of its instant scratch tickets. The consideration is a guaranteed fixed monthly fee. PMLC is not restricted to develop its own brand.

#### TGTI Equipment Lease Agreement

2004 ELA. TGTI has an ELA with PCSO for a period of ten (10) years from the date of actual operation of at least 150 online keno outlets to September 30, 2020. This covers PCSO's online keno lottery operations. The lease includes online keno equipment and accessories.

2008 Amended ELA. On July 15, 2008, the ELA was amended wherein, TGTI shall provide the services of telecommunications integrator and procurement of paper supplies for the online keno operations of PCSO in Luzon and VISMIN areas. In consideration for such services, PCSO shall pay additional fee based on a certain percentage of the gross sales from all online keno terminals in operation in Luzon and VISMIN areas computed by PCSO and payable bi-weekly.

2019 Amended ELA. On October 1, 2019, the ELA was amended to a lower lease rate, inclusive of VAT. The minimum price per keno bet was reduced from Twelve Pesos (P12.00) to Ten Pesos (P10.00), inclusive of DST.

On July 27, 2019, the President of the Philippines, suspended the sale of PCSO games - lotto, keno instant scratch tickets and small-town lottery (STL). The suspension was eventually lifted on July 31, 2019 for lotto, August 24, 2019 for STL and September 27, 2019 for keno and scratch tickets.

2020 Amended ELA. On December 11, 2020, the ELA was again amended to extend the term for six (6) months, effective October 1, 2020 to March 31, 2021. The amendment also required TGTI to post a cash bond and performance security bond with the aggregate amount of P2.5 million. The cash bond of P2.5 million is included under "Other noncurrent assets" in the consolidated statements of financial position (Note 11).

TGTI management has submitted all requirements to the PCSO relative to the application for the renewal of the ELA. However, as of reporting date, an official document from PCSO confirming the extension of TGTI's ELA is not yet available. Accordingly, and amidst the challenging business and regulatory environments, TGTI management has also been working on possible business ventures that it can embark on to continue its operations in case ELA is not extended. As of December 31, 2020, TGTI has cash and cash equivalents of P31.88 million and marketable securities of P106.48 million, adequate to support itself in the next twelve months. Moreover, it expects to receive cash dividends of about P40 million from its wholly-owned subsidiary Falcon Resources Inc. next year.

The fees, presented as "Equipment rental" in the consolidated statements of income, are based on a percentage of the gross amount of ticket sales from all of TGTI's online keno lottery terminals, excluding value-added taxes (VAT) or a fixed annual rental of P40,000 per terminal in commercial operation, whichever is higher. The number of installed lotto terminals totaled 1,180 and 1,833 as at December 31, 2020 and 2019, respectively. TGTI's equipment rental revenue amounted to P47.24 million, P253.6 million, and P659.7 million in 2020, 2019 and 2018, respectively. The related receivables from PCSO, included under "Trade and other receivables" account in the consolidated statements of financial position, amounted to P6.73 million and P22.7 million as at December 31, 2020 and 2019, respectively (Note 10).

On March 17, 2020 up to July 31, 2020, PCSO games were suspended in light of the declaration by the National Government of a public health emergency and the declaration of a national state of calamity due to the COVID-19 pandemic (Note 26). Keno sales resumed on July 28, 2020, while the lotto jackpot games resumed on August 7, 2020. The 2D and 3D lotto games resumed sales on August 24, 2020, followed by the 4D and 6D Lotto games on January 7 and 8, 2021, respectively.

#### 3. BASIS OF PREPARATION

# Statement of Compliance

The consolidated financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRSs). PFRSs are based on International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB). PFRSs which are issued by the Philippine Financial Reporting Standards Council (FRSC), consist of PFRSs, Philippine Accounting Standards (PASs), and Philippine Interpretations. The accompanying consolidated financial statements were approved and authorized for issuance by the Board of Directors (BOD) on February 26, 2021.

#### Basis of Measurement

The consolidated financial statements have been prepared on a historical cost basis, except for the following items, which are measured on an alternative basis on each reporting date:

- marketable securities and financial assets at FVOCI are measured at fair value; and
- defined benefits liability which is measured as the net total of the present value of the defined benefit obligation and the fair value of the plan assets.

#### Functional and Presentation Currency

These consolidated financial statements are presented in Philippine peso (P or Php), which is the Parent Company's functional currency. All amounts have been rounded off to the nearest peso, unless otherwise indicated

#### Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries. The financial statements of the subsidiaries are prepared for the same reporting year as the Parent Company using consistent accounting policies.

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases.

The consolidated financial statements are prepared for the same reporting period as the Parent Company, using uniform accounting policies for like transactions and other events in similar circumstances. Intergroup balances and transactions, including intergroup unrealized profits and losses, are eliminated in preparing the consolidated financial statements.

Non-controlling interest represents the portion of profit or loss and net assets not held by the Parent company and is presented separately in the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and within equity in the consolidated statements of financial position.

Non-controlling interest represents the interest not held by the Parent Company in TGTI.

#### 4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all years presented in these consolidated financial statements and have been applied consistently by the Group entities, except for the changes in accounting policies as explained below

Adoption of New or Revised Standards, Amendments to Standards and Interpretations

The Group has adopted the following revised standards starting January 1, 2020 and accordingly, changed its accounting policies. Except as otherwise indicated, the adoption did not have any significant impact on the Group's consolidated financial statements.

- Amendments to References to Conceptual Framework in PFRS Standards sets out amendments to PFRS Standards, their accompanying documents and PFRS practice statements to reflect the issuance of the revised Conceptual Framework for Financial Reporting in 2018 (2018 Conceptual Framework). The 2018 Conceptual Framework includes:
  - a new chapter on measurement;
  - guidance on reporting financial performance;
  - improved definitions of an asset and a liability, and guidance supporting these definitions; and
  - clarifications in important areas, such as the roles of stewardship, prudence and measurement uncertainty in financial reporting.

Some Standards, their accompanying documents and PFRS practice statements contain references to, or quotations from, the International Accounting Standards Committee (IASC)'s Framework for the Preparation and Presentation of Financial Statements adopted by the International Accounting Standards Board (IASB) in 2001 or the Conceptual Framework for Financial Reporting issued in 2010. The amendments update some of those references and quotations so that they refer to the 2018 Conceptual Framework, and makes other amendments to clarify which version of the Conceptual Framework is referred to in particular documents.

- Definition of Material (Amendments to PAS 1 Presentation of Financial Statements and PAS 8 Accounting Policies, Changes in Accounting Estimates and Errors). The amendments refine the definition of material. The amended definition of material states that information is material if omitting, misstating or obscuring it could reasonably be expected to influence the decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity. The amendments clarify the definition of material and its application by:
  - raising the threshold at which information becomes material by replacing the term 'could influence' with 'could reasonably be expected to influence';
  - including the concept of 'obscuring information' alongside the concept of 'omitting' and 'misstating' information in the definition;
  - c. clarifying the explanatory paragraphs accompanying the definition; and
  - aligning the wording of the definition of material across PFRS Standards and other publications.
- The amendments are expected to help entities make better materiality judgements without substantively changing existing requirements.

#### Standard Issued But Not Yet Adopted

A number of new standards and amendments to standards are effective for annual periods beginning after January 1, 2020. However, the Group has not adopted the following new or amended standards in preparing these consolidated financial statements. Unless otherwise stated, none of these are expected to have a significant impact on the Group's consolidated financial statements.

# Effective June 1, 2020

- COVID-19-Related Rent Concessions (Amendment to PFRS 16 Leases). The amendments introduce an optional practical expedient that simplifies how a lessee accounts for rent concessions that are a direct consequence of COVID-19. Alessee that applies the practical expedient is not required to assess whether eligible rent concessions are lease modifications, and accounts for them in accordance with other applicable guidance. The practical expedient apply if:
  - the revised consideration is substantially the same or less than the original consideration;
  - the reduction in lease payments relates to payments due on or before June 30, 2021; and
  - no other substantive changes have been made to the terms of the lease.
- Lessees applying the practical expedient are required to disclose that fact, whether they have applied the practical expedient to all eligible rent concessions and, if not, the nature of the contracts to which they have applied the practical expedient; and the amount recognized in profit or loss for the reporting period arising from application of the practical expedient. No practical expedient is provided for lessors.

 The amendment is effective for annual reporting periods beginning on or after June 1, 2020. Earlier application is permitted. A lessee applies the amendments retrospectively, recognizing the cumulative effect of the amendments as an adjustment to the opening balance of retained earnings or other component of equity, as appropriate.

#### Effective June 1, 2020

 Property, Plant and Equipment - Proceeds before Intended Use (Amendments to PAS 16 Property, Plant and Equipment). The amendments prohibit an entity from deducting from the cost of an item of property, plant and equipment the proceeds from selling items produced before that asset is available for use. The proceeds before intended use should be recognized in profit or loss, together with the costs of producing those items which are identified and measured in accordance with PAS 2 Inventories.

The amendments also clarify that testing whether an item of property, plant and equipment is functioning properly means assessing its technical and physical performance rather than assessing its financial performance.

For the sale of items that are not part of a company's ordinary activities, the amendments require the Company to disclose separately the sales proceeds and related production cost recognized in profit or loss and specify the line items in which such proceeds and costs are included in the statements of comprehensive income. This disclosure is not required if such proceeds and cost are presented separately in the statements of comprehensive income.

The amendments are effective for annual reporting periods beginning on or after January 1, 2022. Earlier application is permitted. The amendments apply retrospectively, but only to items of property, plant and equipment made available for use on or after the beginning of the earliest period presented in the financial statements in which the company first applies the amendments.

# Financial Instruments

Date of Recognition. The Group recognizes a financial asset or a financial liability in the consolidated statements of financial position when it becomes a party to the contractual provisions of the instrument. In the case of a regular way purchase or sale of financial assets, recognition is done using settlement date accounting.

Initial Recognition of Financial Instruments. Financial instruments are recognized initially at fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated at fair value through profit or loss (FVPL), includes transaction costs.

Subsequent to initial recognition, the Group classifies its financial assets in the following categories: financial assets at FVPL, financial assets at fair value through other comprehensive income (FVOCI) and financial assets at amortized cost. The classification of financial assets depends on the basis of the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets.

The Group classifies its financial liabilities as either financial liabilities at amortized cost or financial liabilities at FVPL. The Group classifies all financial liabilities at amortized cost, except for:

- a. financial liabilities designated by the Group at initial recognition as at fair value through profit or loss, when doing so results in more relevant information.
- b. financial liabilities that arise when a transfer of a financial asset does not qualify for derecognition or when the continuing involvement approach applies.
- c. contingent consideration recognized by the Group in a business combination which shall subsequently be measured at fair value

with changes recognized in profit or loss.

d. financial guarantee contracts and commitments to provide a loan at a below-market interest rate which are initially measured at fair value and subsequently at the higher of amortized amount and amount of loss allowance.

Management determines the classification of its financial assets and financial liabilities at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

Determination of Fair Value. The fair value of financial instruments traded in active markets at reporting date is based on their quoted market price or dealer price quotations, without any deduction for transaction costs. When current bid and ask prices are not available, the price of the most recent transaction provides evidence of the current fair value as long as there has not been any significant change in economic circumstances since the time of the transaction.

For all other financial instruments not listed in an active market, the fair value is determined by using appropriate valuation techniques. Valuation techniques include net present value techniques, comparison to similar instruments for which market observable prices exist, option pricing models, and other relevant valuation models.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3: inputs for the asset or liability that are not based on observable market data.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by reassessing the categorization at the end of each reporting period.

For purposes of the fair value disclosure, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

'Day 1' Profit. Where the transaction price in a non-active market is different from the fair value of the other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a 'Day 1' profit) in profit or loss unless it qualifies for recognition as some other type of asset. In cases where use is made of data which are not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' profit amount.

#### Financial Assets

Financial Assets at FVPL. The Group measures a financial asset at FVPL unless it is measured at amortized cost or at FVOCI. At initial recognition, the Group may choose to irrevocably designate a financial asset as measured at FVPL if doing so eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring assets or liabilities or recognizing the gains and losses on them on different bases.

Financial assets at FVPL are carried in the consolidated statements of financial position at fair value with gains or losses recognized in profit or loss. Interest earned is recorded in interest income while dividend income is recorded in other income when the right to receive payment

has been established. The Group determines the cost of investments sold using specific identification method.

The Group's investments in equity securities included under "Marketable securities" are classified under this category (Note 9).

Financial Assets at FVOCI. The Group designates an equity instrument as a financial asset at FVOCI if the equity securities represent investments that the Group intends to hold for a long term for strategic purposes.

At initial recognition, the Group irrevocably elects to present subsequent changes in the investment's fair value in other comprehensive income. This election is made on an investment-by-investment basis.

Subsequent to initial recognition, financial assets at FVOCI are measured at fair value and changes therein are recognized in other comprehensive income and presented in the "Fair value reserve" in equity which can be transferred to retained earnings when earned. Dividends earned on holding FVOCI equity securities are recognized as "Dividend income" in profit or loss when the right to receive payment has been established. Gains and losses on equity financial assets at FVOCI are not reclassified to profit or loss and no impairment is recognized in profit or loss.

The Group's investments in equity securities included under "financial assets at FVOCI" account are classified under this category (Note 12).

Financial Assets at Amortized Cost. The Group measures a financial asset at amortized cost if it is not designated as at FVPL and both of the following conditions are met:

- the financial asset is held within a business model whose objective is to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Such financial assets are carried at amortized cost using the effective interest method less any allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are integral part of the effective interest rate. The periodic amortization is included as part of "Interest income" in the consolidated statements of income. Gains and losses are recognized in profit or loss when the financial assets at amortized cost are derecognized or impaired, as well as through the amortization process. Financial assets at amortized cost are included in current assets if maturity is within twelve months from reporting date. Otherwise, these are classified as noncurrent assets.

The Group's financial assets at amortized cost include cash in banks, cash equivalents, trade and other receivables, deposits and guarantee bonds.

Cash includes cash on hand and in banks which are stated at face value. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from the date of acquisition and are subject to an insignificant risk of changes in value.

#### **Business Model Assessment**

The Group makes an assessment of the objectives of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

 the stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realizing cash flows through the sale of the assets:

- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reason for such sales and its expectation about future sales activity.
- Financial assets that are held for trading or managed and whose performance is evaluated in a fair value basis are measured at FVPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

Assessment whether Contractual Cash Flows are Solely Payments of Principal and Interest

For the purpose of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs

(e.g. liquidity risk and administrative costs), as well as profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Group considers:

- contingent events that would change the amount and timing of cash flows;
- · leverage features;
- · prepayment and extension terms;
- terms that limit the Group's claim to cash flows for specified assets (e.g. non-recourse asset arrangements); and
- features that modify consideration of the time value of money e.g. periodical reset of interest rates.

#### Reclassification of Financial Assets and Liabilities

Financial Assets. When, and only when, the Group changes its business model for managing financial assets, it shall reclassify all affected financial assets. Such changes are determined by the Group's senior management as a result of external or internal changes and must be significant to the entity's operations and demonstrable to external parties.

A change in the Group's business model will occur only when the Group either begins or ceases to perform an activity that is significant to its operations; for example, when the entity has acquired, disposed of or terminated a business line.

Financial Liabilities. The Group shall not reclassify any financial liability.

Financial Liabilities at Amortized Cost. This category pertains to financial liabilities that are not designated at FVPL upon inception of the liability. These include liabilities arising from operations or borrowings. The financial liabilities are recognized initially at fair value and are subsequently carried at amortized cost, taking into account the impact of applying the effective interest method of amortization for any related premium, discount and any directly attributable transaction costs. These financial liabilities are included in current liabilities if maturity is within twelve months from reporting date. Otherwise, these are classified as noncurrent liabilities.

This category includes the Group's trade and other current liabilities and loan payable.

#### Derecognition of Financial Assets and Liabilities

Financial Assets. A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- · the rights to receive cash flows from the asset expired;
- the Group retains the rights to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either: (a) has transferred substantially all the risks and rewards of the assets; or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its right to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Financial Liabilities. A financial liability is derecognized when the obligation under the liability is discharged, cancelled, or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

#### Impairment of Financial Assets

The Group uses the expected credit losses model ("ECL") which is applied to all equity instruments measured at amortized cost or FVOCI as well as to issued loan commitments and most financial guarantee contracts. The ECL is a 'three stage' approach which is based on the change in credit quality of financial assets since initial recognition. Assets move through the three stages as credit quality changes and the stages dictate how an entity measures impairment losses. Stage 1 includes financial instruments that have not had a significant increase in credit risk since initial recognition or which have low credit risk at the reporting date. For these items,

12-month ECL are recognized. The 12-months ECL are the expected credit losses that result from default events that are possible within 12 months after the reporting date. Stage 2 includes financial instruments that have had a significant increase in credit risk since initial recognition (unless they have low credit risk at the reporting date) but are not credit impaired. For these items, lifetime expected credit losses are recognized which is the weighted average credit losses with the probability of default as the weight. Stage 3 includes financial assets that are credit impaired at the reporting date. For these items, lifetime expected credit losses are recognized. No impairment loss is recognized on equity investments.

A financial asset is credit impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience, credit assessment and including forward-looking information.

The information analyzed by the Group includes the following, among others:

 actual and expected significant changes in the political, regulatory and technological environment of the debtor or in its business activities.

- payment record this includes overdue status as well as a range of variables about payment ratios.
- existing and forecast changes in the business, financial and economic conditions.

The Group considers a financial asset to be in default when:

- the debtor is unlikely to pay its credit obligation to the Group in full, without recourse by the Group to actions such as realizing security (if any is held); or
- the debtor is past due more than 90 days on any material credit obligation to the Group.

Inputs into the assessment of whether a financial instrument is in default and their significance may vary over time to reflect changes in circumstances.

Trade and other receivables are written off (either partially or in full) when there is no realistic prospect of recovery. This is generally the case when the Group determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, the financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

The carrying amount of the asset is reduced through use of an allowance account. The impairment loss for the period is recognized in the consolidated statements of income. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the consolidated statements of income, to the extent that the carrying amount of the asset does not exceed its amortized cost at the reversal date.

#### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount presented in the statements of financial position when, and only when, the Group currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realize the asset and settle the liability simultaneously.

#### Spare Parts and Supplies

Spare parts and supplies are valued at the lower of cost and net realizable value. Cost includes all costs attributable to acquisition and is determined using the first-in, first-out method for spare parts and supplies. Net realizable value is the current replacement cost for spare parts and supplies. The carrying amount of spare parts and supplies is reviewed at each reporting date to reflect the accurate valuation in the consolidated financial statements. Spare parts and supplies identified to be obsolete and unusable are written-off and charged as expense for the period.

# Property and Equipment

Property and equipment are stated at cost, excluding the costs of dayto-day servicing, less accumulated depreciation, amortization and any impairment in value. Such cost includes the cost of replacing part of such property and equipment when that cost is incurred if the recognition criteria are met. Equipment under installation are stated at cost, which includes purchase price and other direct costs. Such assets are not depreciated until such time when the relevant property and equipment are available for its intended use.

When major repairs and maintenance are performed, its cost is recognized in the carrying amount of the property and equipment as a replacement if it is probable that the future economic benefits associated with the expenditure will flow to the Group.

Depreciation and amortization are computed using the straight-line method over the following estimated useful lives:

	Number of Years
Lottery equipment	4 - 10 or term of the lease, whichever period is shorter
Leasehold improvements	4 or term of the lease, whichever period is shorter
Office equipment, furniture and fixtures	4
Transportation equipment	4 - 5

The assets' residual values, useful lives and depreciation and amortization methods are reviewed and adjusted if appropriate, at each reporting date, to ensure that the period and methods of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

Fully depreciated property and equipment are retained in the accounts until they are no longer in use and no further depreciation is charged to current operations. An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognized.

#### Impairment of Nonfinancial Assets Excluding Goodwill

The Group assesses at each reporting date whether there is an indication that nonfinancial assets such as property and equipment, right-of-use assets and intangible assets with definite useful life may be impaired. If any such indication exists and when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's cash-generating unit's fair value less costs to sell or its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or group of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples or other available fair value indicators. In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses are recognized in profit or loss in the expense category consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Group makes an estimate of recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss unless the asset is carried at revalued amount, in which case the reversal is treated as a revaluation increase.

#### **Business Combinations**

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the Group measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the

acquiree's identifiable net assets. Acquisition-related costs incurred under 'Costs and expenses' account in the consolidated statements of income.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date and any gain or loss is recognized in the consolidated statements of comprehensive income. It is then considered in the determination of goodwill.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability, will be recognized in accordance with PFRS 9 in profit or loss. If the contingent consideration is classified as equity, it should not be remeasured until it is finally settled within equity.

#### Goodwill

Goodwill acquired in a business combination is initially measured at cost being the excess of the cost of the business combination over the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities. Subsequently, goodwill is measured at cost less any accumulated impairment in value. Goodwill is reviewed for impairment, at least annually or more frequently, if events or changes in circumstances indicate that the carrying amount may be impaired.

For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash generating units, or group of cash generating units that are expected to benefit from the synergies of the combination irrespective of whether other assets or liabilities of the Group are assigned to those units or group of units. Each unit or group of units to which the goodwill is so allocated:

- represents the lowest level within the Group at which the goodwill is monitored for internal management purposes; and
- is not larger than an operating segment or determined in accordance with PFRS 8, *Operating Segments*.

Impairment is determined by assessing the recoverable amount of the cash generating unit or group of cash generating units, to which the goodwill relates. Where the recoverable amount of the cash generating unit or group of cash generating units is less than the carrying amount, an impairment loss is recognized. Where goodwill forms part of a cash generating unit or group of cash generating units and part of the operations within the unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained. Impairment loss with respect to goodwill is not reversed.

When business combination involves more than one exchange transaction (occurs in stages), each exchange transaction is treated separately by the Group, using the cost of transaction and fair value information at the date of each exchange transactions, to determine the amount of goodwill associated with that transaction. Any adjustment to fair value relating to the previously held interest is a revaluation and is accounted for as such.

When subsidiaries are sold, the difference between the selling price and the net assets plus goodwill is recognized in profit or loss.

# Non-controlling Interest

The acquisitions of non-controlling interest are accounted for as transactions with owners in their capacity as owners and therefore no

goodwill is recognized as a result of such transactions. Any difference between the purchase price and the net assets of acquired entity is recognized in equity. The adjustments to non-controlling interest are based on a proportionate amount of the net assets of the subsidiary.

Transactions that result in changes in ownership interests while retaining control are accounted for as transactions with equity holders in their capacity as equity holders. No gain or loss on such changes is recognized in profit or loss; instead, it is recognized in equity. Also no change in the carrying amounts of assets (including goodwill) or liabilities is recognized as a result of such transactions.

#### Intangible Assets

Development cost is capitalized only if the expenditure can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable and the Group intends to and has sufficient resources to complete development and to use the asset. Otherwise, it is recognized in profit or loss as incurred. Subsequently to initial recognition, an internally generated intangible asset is measured at cost less accumulated amortization and any accumulated impairment losses.

Subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognized in profit or loss as incurred.

Amortization is calculated to write off the cost of intangible assts less their estimated residual values using the straight-line method over their estimated useful lives, and generally recognized in profit or loss. The estimated useful life is 2 - 3 years. Amortization methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

#### **Provisions**

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pretax rate that reflects current market assessment of the time value of money and those risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

# Capital Stock

Common stock is classified as equity. Incremental costs directly attributable to the issuance of common stocks are recognized as deduction from equity, net of any tax effects.

# Treasury Stock

When capital stock recognized as equity is repurchased, the amount of the consideration paid, which includes directly attributable costs, net of any tax effects, is recognized as a deduction from equity. Repurchased shares are classified as treasury stock. When the treasury stock is sold or reissued subsequently, the amount received is recognized as an increase in equity and the resulting surplus is recognized as additional paid in capital (APIC), while the resulting deficit is applied against the APIC arising from the issuance of treasury stock. Any remaining deficit is applied against retained earnings.

#### Stock Dividend Distributable

Common stock dividend distributable is classified as equity. This account represents stock dividend declared by the BOD but not yet distributed to Parent Company's stockholders.

#### Fair Value Reserve

Fair value reserve represents the cumulative change in the fair value of financial assets at FVOCI until they are derecognized. Movements in the reserve are set out in the consolidated statements of changes in equity.

#### Retained Earnings

Retained earnings include profit/loss attributable to the Group's stockholders and reduced by dividends. Dividends are recognized as a liability and deducted from equity when they are declared. Interim dividends are deducted from equity when they are paid. Retained earnings are appropriated for the cost of treasury stock acquired. When the appropriation is no longer needed, it is reversed. Dividends for the year that are approved after the reporting date are dealt with as an event after the reporting date. Retained earnings may also include effect of changes in accounting policy as may be required by the standard's transitional provisions.

#### Operating Segments

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the Group's President to make decisions about resources to be allocated to the segment and assess its performance, based on discrete financial information is available.

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products.

Segment Assets and Liabilities. Segment assets include all operating assets used by a segment and consist principally of operating cash, trade and other receivables and property and equipment. Segment liabilities include all operating liabilities and consist principally of trade and other current liabilities. Segment assets and liabilities do not include deferred income taxes, investments and advances, and borrowings.

Inter-segment Transactions. Segment revenue, segment expenses and segment performance include transfers among business segments. The transfers, if any are accounted for at competitive market prices charged to unaffiliated customers for similar products. Such transfers are eliminated in consolidation.

# A Discontinued Operation

A discontinued operation is a component of the Group's business, the operations and cash flows of which can be clearly distinguished from the rest of the Group and which:

- represents a separate major line of business or geographic area of operations;
- is part of a single co-ordinated plan to dispose of a separate major line of business or geographic area of operations; or
- is a subsidiary acquired exclusively with a view to resale.

Classification as a discontinued operation occurs at the earlier of disposal or when the operation meets the criteria to be classified as held-for-sale.

When an operation is classified as a discontinued operation, the comparative statements of income are re-presented as if the operation had been discontinued from the comparative years.

## Revenue/Income

Revenue from Contracts with Customers. The Group recognizes revenue/income when it transfers control over a good or service. Revenue/income is measured at the transaction price which the entity

expects to be entitled in exchange for a good or service. Information about the nature and timing of the satisfaction of performance obligations, significant payment terms and recognition policies follow.

Equipment Rental. Revenue is recognized based on a percentage of gross sales of the lessee's online lottery operations, as computed by the lessee in accordance with the agreement, or a fixed annual rental per terminal in commercial operation, whichever is higher. Minimum lease payment from the fixed annual rental is recognized on a straight-line basis and any excess of the percentage of gross sales is contingent rent recognized in the period earned.

Commission and Distribution Income. Revenue from the distribution of lottery tickets such as lotto, keno, sweepstakes and instant scratch tickets to customers, including retailers and sub-distributors, is recognized upon delivery of the tickets to the customers. Revenue is computed based on a percentage of lottery ticket sales in accordance with the agreement.

License Fee Income. Income is recognized at the point in time at which the license transfers to the customer and when the customer is able to use and benefit from the license. The license fee is measured at the transaction price, adjusted for the effects of a significant financing component to an amount that reflects the cash selling price when the license transferred to the customer.

Service Income. Revenue is recognized when the service to the customer is performed. Service income consists of fees earned by TGTI Services Inc. in providing repairs and maintenance services to Rapid Bingo equipment of AB Leisure Exponent Inc.

Interest. Income is recognized as the interest accrues, taking into account the effective yield on the asset.

Dividends. Income is recognized when the Group's right to receive payment is established.

Other Income. Income is recognized when earned.

#### Costs and Expenses

Costs and expenses are recognized when incurred and are reported in the consolidated statements of income in the periods to which they relate.

Expenses are also recognized in the consolidated statements of income when a decrease in future economic benefits related to a decrease in an asset or an increase in a liability that can be measured reliably has arisen. Expenses are recognized in the consolidated statements of income on the basis of a direct association between costs incurred and the earnings of specific items of income; on the basis of systematic and rational allocation procedures when economic benefits are expected to arise over several accounting periods and the association can only be broadly or indirectly determined; or immediately when an expenditure produces no future economic benefits or when, and to the extent that future economic benefits do not qualify or cease to qualify, for recognition in the consolidated statements of financial position as an asset.

# Leases

At inception of a contract, the Group assesses whether a contract is, or contains a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

# As a Lessee

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices. However, for the leases of property the Group has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

The Group recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Group by the end of the lease term or the cost of the right-of-use asset reflects that the Group will exercise a purchase option. In that case, the right-of-use asset will be depreciated over the useful life of the underlying asset which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

The Group determines its incremental borrowing rate by obtaining interest rates from external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments. including in-substance fixed payments;
- variable lease payments that depend on an index or a rate. initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Group is reasonably certain to exercise, lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

The lease liability is measured at amortized cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, if the Group changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

#### Short-term Leases and Leases of Low-value Assets

The Group has elected not to recognize right-of-use assets and lease liabilities for leases of low-value assets and short-term leases, including IT equipment. The Group recognizes the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

# As a Lessor

At inception or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of their relative standalone prices.

When the Group acts as a lessor, it determines at lease inception whether each lease is a finance lease or an operating lease.

To classify each lease, the Group makes an overall assessment of whether the lease transfers substantially all of the risks and rewards

incidental to ownership of the underlying asset. If this is the case, then the lease is a finance lease; if not, then it is an operating lease. As part of this assessment, the Group considers certain indicators such as whether the lease is for the major part of the economic life of the asset.

When the Group is an intermediate lessor, it accounts for its interests in the head lease and the sub-lease separately. It assesses the lease classification of a

sub-lease with reference to the right-of-use asset arising from the head lease, not with reference to the underlying asset. If a head lease is a short-term lease to which the Group applies the exemption described above, then it classifies the sub-lease as an operating lease.

If an arrangement contains lease and non-lease components, then the Group applies PFRS 15 to allocate the consideration in the contract.

#### Short-term Employee Benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognized for the amount expected to be paid if the Group has a present, legal or constructive obligation to pay this amount as a result of past service provided by the employees and the obligation can be estimated reliably.

# Retirement Cost

The Parent Company and TGTI have noncontributory defined benefits retirement plans covering substantially all of its qualified employees.

The Group's defined benefits obligation is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods, discounting that amount and deducting the fair value of any plan assets.

The calculation of defined benefits obligation is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a potential asset for the Group, the recognized asset is limited to the present value of economic benefits available in the form of reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

Remeasurements of the net defined benefits liability, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognized immediately in other comprehensive income. The Group determines the net interest expense or income on the net defined benefit obligation or asset for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then-net defined benefit obligation or asset, taking into account any changes in the net defined benefit obligation or asset during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognized in profit or loss.

When the benefits of a plan are changed, or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in profit or loss. The Group recognizes gains and losses on the settlement of a defined benefit retirement plan when the settlement occurs.

Actuarial valuations are made with sufficient regularity so that the amounts recognized in the consolidated financial statements do not differ materially from the amounts that would be determined at reporting date.

# Foreign Currency Transactions

Transactions denominated in foreign currency are recorded in Philippine peso by applying to the foreign currency amount the exchange rate between the Philippine peso and the foreign currency at the date of transaction. Monetary assets and liabilities denominated in foreign currencies are restated using the closing exchange rate at reporting date. All exchange rate differences including those arising from

translation or settlement of monetary items at rates different from those at which they were initially recorded are recognized in the consolidated statements of income in the year such differences arise.

#### Taxes

Current Tax. Current tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the end of the reporting period.

Deferred Tax. Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition
  of goodwill or of an asset or liability in a transaction that is not a
  business combination and, at the time of the transaction, affects
  neither the accounting income nor taxable income or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences and carry forward benefits of unused tax losses - Net Operating Loss Carry Over (NOLCO) and Minimum Corporate Income Tax (MCIT), to the extent that it is probable that future taxable profit will be available against which deductible temporary differences can be utilized except:

- where the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting income nor taxable income or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the deductible temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period. Deferred tax assets and liabilities are offset, if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretation of tax laws and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgments about future events. New information may become available that causes the Group to change its judgment regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

Current tax and deferred tax are recognized in statements of comprehensive income except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income.

Value-added Tax (VAT). Revenue, expenses and assets are recognized net of the amount of VAT except:

- Where the VAT incurred on the purchase of an asset or service is not recoverable from the tax authority, in which case the VAT is recognized as part of the cost of acquisition of the asset or part of the expense item as applicable; and
- Receivables and payables that are stated with the amount of VAT included.

Basic/Diluted Earnings Per Share (EPS)

Basic EPS is computed by dividing the net income for the period Basic EPS is computed by dividing the net income for the period attributable to equity holders of the Parent Company by the weighted-average number of issued and outstanding common shares during the period.

For the purpose of computing diluted EPS, the net income for the period attributable to equity holders of the Parent Company and the weighted-average number of issued and outstanding common shares are adjusted for the effects of all potential dilutive instruments.

The current and prior-period amounts for basic and diluted EPS are adjusted for transactions that, other than the conversion of potential ordinary shares, adjust the number of ordinary shares outstanding without a corresponding change in resources. This includes stock dividends that do not have cash alternative, from which additional shares issued are treated as if they had been issued since the beginning of the earliest period presented, necessitating retrospective adjustments to EPS.

#### Related Parties

Related party relationship exists when one party has the ability to control, directly or indirectly, through one or more intermediaries, the other party or exercise significant influence over the other party in making financial and operating decisions. Such relationship also exists between and/or among entities which are under common control with the reporting enterprise, or between and/or among the reporting enterprise and its key management personnel, directors, or its stockholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

# Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed in the notes to the consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognized in the consolidated financial statements but disclosed in the notes to the consolidated financial statements when an inflow of economic benefits is probable.

#### Events After the Reporting Date

Post year-end events that provide additional information about the Group's consolidated financial position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

# 5. SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the Group's consolidated financial statements in accordance with PFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the amounts of assets, liabilities, income and expenses reported in the consolidated financial statements at the reporting

date. However, uncertainty about these judgments, estimates and assumptions could result in an outcome that could require a material adjustment to the carrying amount of the affected asset or liability in the future.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions are recognized in the period in which the judgments and estimates are revised and in any future period affected.

#### **Judgments**

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

Evaluating Revenue Recognition, Contract Term and Existence of Significant Financing Component

#### Revenue Recognition

Management determined that the Group's licensing of its distinct brands and trademarks provides a right to use intellectual property as it exists at the point in time at which the license is granted because there is no implicit or implied obligation to undertake activities during the license period.

#### Contract Term

Management determined that the license granted provides the licensee a valuable right because it enables to tap into the existing instant scratch ticket customers that patronize the Group's distinct brand and trademarks. The existence of such valuable right is considered a substantive penalty for the licensee to terminate the license agreement given that it is costly to rebrand and also to develop and market new instant scratch ticket designs/variants.

#### Significant Financing Component

Management determined that a significant financing component exists for the license agreement because the license period is long term and the fixed consideration is payable over a period time. The financing component is recognized as interest income when the licensee pays in arrears.

#### Estimates and Assumptions

The key estimates and assumptions used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the consolidated financial statements. Actual results could differ from such estimates.

Allowance for Impairment Losses on Trade and Other Receivables. The Group maintains allowance for impairment losses on trade and other receivables at a level considered adequate to provide for potential uncollectible receivables. The level of this allowance is evaluated by the management on the basis of factors that affect the collectability of the accounts. These factors include, but not limited to, the age and status of receivable, the length of relationship with the customers, the customer's payment behavior and known market factors. The Group reviews the allowance on a continuous basis.

The Group uses the expected credit losses model in estimating the level of allowance, which includes forecasts of future events and conditions. A credit loss is the difference between the cash flows that are due in accordance with the contract and the cash flows that are expected to be received discounted at the original effective interest rate. The model represents a probability-weighted estimate of the difference over the remaining life of the receivables. The maturity of the Group's receivables is less than one year so the lifetime expected credit losses and the

12-month expected credit losses are similar. In addition, management assessed the credit risk of the receivables as at the reporting date as low, therefore the Group did not have to assess whether a significant increase in credit risk has occurred.

Allowance for impairment losses on trade and other receivables amounted to

P141.8 million and P2.1 million as at December 31, 2020 and 2019, respectively. Trade and other receivables - net amounted to P132.4 million and P172.5 million as at December 31, 2020 and 2019, respectively (Note 10).

Estimated Useful Lives of Property and Equipment. The useful life of each of the Group's property and equipment is estimaThe useful life of each of the Group's property and equipment is estimated based on the period over which the asset is expected to be available for use. Such estimation is based on a collective assessment of industry practice, internal technical evaluation and experience with similar assets. The estimated useful life of each asset is reviewed periodically and updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the asset. It is possible, however, that future financial performance could be materially affected by changes in the amounts and timing of recorded expenses brought about by changes in the factors mentioned above. A reduction in the estimated useful life of any property and equipment and intangible asset with useful life would increase the recorded operating expenses and decrease noncurrent assets. There were no changes in estimated useful lives in 2020 and 2019.

The carrying amount of property and equipment as at December 31, 2020 and 2019 amounted to P83.5 million and P107.4 million, respectively (Note 13).

Impairment of Non-financial Assets (except Goodwill) and Deferred Tax Assets. PFRSs require that an impairment review be performed on non-financial assets such as property and equipment and right-of-use assets when certain impairment indicators are present. Determining the recoverable amounts of property and equipment and right-of-use assets requires the estimation of future cash flows expected to be generated from the continued use and ultimate disposition of such assets or fair value less costs to sell, whichever is higher. Similarly, the Group reviews the carrying amount of deferred tax assets at each reporting date and reduces deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. The Group's assessment is based on forecast of the amount and timing of future taxable profits and reversal of temporary differences. While it is believed that the assumptions used in the estimation of recoverable values reflected in the consolidated financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable amounts and the impairment loss.

As the official document from PCSO confirming the extension of TGTI's ELA is not yet available and with the current COVID-19 pandemic (Note 2), management considered these factors in the impairment assessment of non-financial assets.

Management has considered the external and internal sources of impairment including the review of useful lives of the Group's property and equipment and management assessed that there were no impairment indicators affecting the Group's property and equipment as at December 31, 2020 and 2019. Certain ROU - assets were impaired due to the pre-termination of the lease contracts owing to the cost-cutting measures of the management. Given this case and as stipulated in the lease contracts, the lease deposits shall be forfeited and thus, management also impaired the refundable deposits relating to the ROU – assets (Notes 11, 21).

Certain deferred tax assets pertaining to NOLCO and deductible temporary differences were not recognized because it is not probable that future taxable profit will be available against which the Group can use the benefit therefrom (Note 20).

Management provided full provision for the remaining amount of spare parts and supplies as these are identified as obsolete and unusable owing to the necessary upgrades of hardware and software upon renewal of TGTI's ELA. Management has also determined that these spare parts and supplies have no resale value given that TGTI is the sole provider of the keno operation in the country and the said spare

parts and supplies can only be used with the existing keno terminals and system equipment (Note 11).

Below is a summary of the breakdown of the Group's non-financial assets and impairment provision/unrecognized balance:

	Note	Gross Amounts December 31, 2020	Impairment Provision / Unrecognized Balance	Carrying Amounts December 31, 2020
Advances and deposits	10	P6,751,404	Р-	P6,751,404
Spare parts and supplies	11	62,150,635	(43,534,148)	18,616,487
Software development - net	11	11,136,364	-	11,136,364
Prepayments - net	11	68,859,333	-	68,859,333
Creditable withholding taxes	11	77,729,268	(471,422)	77,257,846
Property and equipment - net	13	83,495,388	-	83,495,388
Right-of-use assets - net	21	10,578,532*	(458,997)	10,119,536
Deferred tax assets - net	20	111,168,131	(28,753,572)**	82,414,559
		P431,869,056	(73,218,139)	P358,650,917

<sup>\*</sup> After deducting P8,865,861 as a result of remeasurement of lease liability to zero.

Impairment of Goodwill. The Group determines whether goodwill is impaired at least annually. This requires the estimation of the value in use of the cash-generating units to which the goodwill is allocated. Estimating value in use requires management to make an estimate of the expected future cash flows from the cash-generating units and to choose a suitable discount rate to calculate the present value of those cash flows.

Impairment loss on goodwill amounted to nil, P17.0 million and P110.9 million in 2020, 2019 and 2018, respectively. The carrying amount of goodwill is nil as at December 31, 2020 and 2019. (Note 14).

Retirement Cost. The present value of the defined benefit obligation depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost for retirement include the discount rates and rate of future salary increase.

The Group determines the appropriate discount rate at the end of each year. This is the interest rate that is used to determine the present value of estimated future cash outflows expected to be required to settle the defined benefit obligation. In determining the appropriate discount rate, the Group considers the interest rates on government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related retirement liability. Other key assumptions for retirement liability are based in part on current market conditions.

While it is believed that the Group's assumptions are reasonable and appropriate, significant differences in actual experience or significant changes in assumptions may materially affect the Group's retirement liability. The present value of defined benefit obligation amounted to P112.7 million and P128.8 million as at December 31, 2020 and 2019, respectively (Note 23).

Estimating the Transaction Price of Income from Brands and Trademarks License Agreement

The Group adjusts the promised amount of consideration for the time value of money to estimate the transaction price in a contract. In making the assessment, the Group considers the following factors:

- · combined effect of the expected length of time of the contract;
- · payment terms of the contract; and
- · prevailing interest rate in the relevant market.

The discount rate used in determining the financing component of the income from the Group's license agreement is 6.7%. This represents the risk-free interest rate for the payment period plus estimated credit spread. The financing component deducted from the license fee income amounted to P36.5 million in 2018. The accreted interest income

amounted to P5.6 million, P8.6 million, and P12.6 million in 2020, 2019 and 2018, respectively (Note 22).

Realizability of Deferred Tax Assets. The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Management expects future operations will generate sufficient taxable income that will allow part of the deferred tax assets to be utilized. The Group has unrecognized deferred tax assets amounting to

P26.5 million and P17.0 million in 2020 and 2019, respectively. The Group also has derecognized deferred tax assets amounting to P2.2 million in 2020.

Deferred tax assets amounted to P82.4 million and P52.5 million as at December 31, 2020 and 2019 respectively (Note 20).

Determining whether the Group is Acting as Principal or an Agent. The Group assesses its revenue arrangements using the following processes to determine whether it is acting as a principal or an agent:

- identify the specified goods or services to be provided to the customer (which for example, could be a right to a good or service to be provided by another party); and
- assess whether it controls each specified good or service before that good or service is transferred to the customer.

Contingencies. The Group currently has no legal and administrative claims in process and only a couple of tax assessments, costs of which have been accrued for and will not have a material adverse effect on its consolidated financial position and consolidated financial performance.

TMA Australia Pty. Ltd. And TMA Group Philippines, Inc. v. Pacific Online. This refers to a complaint for Tortious Interference and payment of Damages filed by TMA Australia Ptv. Ltd. and TMA Philippines (the "TMA Group") against Pacific Online in August 2017. The TMA Group alleged that Pacific Online wrongfully interfered with the implementation of the Contractual Joint Venture Agreement (CJVA) between the TMA Group and PCSO when it entered into several equipment lease agreements with the latter that included a supply of paper provision. The TMA Group also applied for a writ of preliminary injunction (WPI) against Pacific Online and prayed for damages in the amount of at least One Million Pesos (P1,000,000.00). On 21 March 2018, the RTC granted the TMA Group's application for WPI, enjoining Pacific Online from continuing to deliver lotto paper to PCSO. During the pendency of this case, the Supreme Court issued a decision in Philippine Charity Sweepstakes Office v. TMA Group of Companies (G.R. Nos. 212143, 225457, and 236888, 28 August 2019), stating that the WPI issued by RTC Makati against PCSO directing it to source its paper from TMA was improperly issued, and that the CJVA - the same CJVA in this case before RTC Pasig – could not have been a valid source of rights against PCSO. TMA filed a Motion for Reconsideration, but this was denied by the Supreme Court in a Resolution dated 04 March 2020. Pacific Onine then filed a Manifestation and a Supplemental Manifestation asking for the dismissal of the tortious interference case by the TMA Group. On February 8 2021, the court dismissed the case against Pacific Online.

Measurement of Fair Values. A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

The Group has an established control framework with respect to the measurement of fair values. The Chief Finance Officer (CFO) has overall responsibility for overseeing all significant fair value measurements, including Level 3 fair values, if any. The CFO regularly reviews significant unobservable inputs and valuation adjustments. If third party information is used to measure fair values, then the CFO assesses the evidence obtained to support the conclusion that such valuations meet the requirements of PFRSs, including the level in the fair value hierarchy in which such valuations should be classified.

The Group uses market observable data when measuring the fair value of an asset or liability. Fair values are categorized into different levels in

<sup>\*\*</sup>Recognized as "Deferred tax expense" in the statement of comprehensive income.

a fair value hierarchy based on the inputs used in the valuation techniques (Note 4).

If the inputs used to measure the fair value of an asset or a liability might be categorized in different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. The methods and assumptions used to estimate fair values for financial assets and liabilities are discussed in Note 25.

The fair value of financial assets amounted to P0.7 billion and P1.1 billion as at December 31, 2020 and 2019, respectively. The fair value of financial liabilities amounted to P188.4 million and P360.0 million as at December 31, 2020 and 2019, respectively (Note 25).

#### 6. SEGMENT INFORMATION

The primary segment reporting format is presented based on business segments in which the Group's risks and rates of return are affected predominantly by differences in the products and services provided. The operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The Group is engaged in the businesses of leasing lottery equipment to PCSO

(leasing activities) and sale of lottery tickets like lotto, keno, sweepstakes and instant tickets (distribution and retail activities), among others. Revenues generated from the leasing activities account for 98%, 69%, and 75% of the Group's revenues in 2020, 2019 and 2018, respectively.

Performance is measured based on segment income before income tax, as included in the internal management reports that are reviewed by the Group's President. Segment net income is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.

		2020		
_	Leasing Activities	Distribution and Retail Activities	Eliminations	Consolidated
Revenue				
Equipment rental	P293,104,496	Р-	Р-	P293,104,496
Commission and distribution income	-	5,425,907	-	5,425,907
Total revenue	P293,104,496	P5,425,907	Р-	P298,530,403
Segments Results				
Income (loss) before income tax	(569,779,214)	(8,556,911)	159,922,238	(418,413,887)
Income tax expense (benefit)	(53,139,818)	186,039	-	(52,953,779)
Net income (loss)	(P516,639,396)	(P8,742,950)	P159,922,238	(P365,460,108)
Segment assets	P1,291,413,275	P103,428,485	(P291,437,719)	P1,103,404,041
Deferred tax assets - net	P81,738,151	Р-	P676,408	P82,414,559
Segment assets (excluding deferred tax assets)	P1,209,675,124	P103,428,485	(P292,114,127)	P1,020,989,482
Segment liabilities	P247,404,339	P23,051,656	(P30,192,506)	P240,263,489
Other Information				
Capital expenditures	P90,839,188	Р-	Р-	P90,839,188
Depreciation and amortization	233,337,475	322,320	-	233,659,795
Finance charges	6,335,216	-	-	6,335,216
Interest income	291,049	385,803	-	676,852
		2019 (Re-Presented)	)	
_	Leasing Activities	Distribution and Retail Activities	Eliminations	Consolidated
Revenue				
Equipment rental	P681,483,757	Р-	Р-	P681,483,757
Commission and distribution income	-	25,465,751		25,465,751
Total revenue	P681,483,757	P25,465,751	Р-	P706,949,508
Segments Results				
Income (loss) before income tax	(P375,765,509)	P96,215	P111,264,045	(P264,405,249)
Income tax expense (benefit)	(64,714,850)	543,403		(64,171,447)
Net income (loss) from discontinued operation	-	(120,738,572)	-	(120,738,572)
Net income (loss)	(P311,050,659)	(P121,185,760)	P111,264,045	(P320,972,374)
Segment assets	P1,949,630,084	P434,910,553	(P672,311,208)	P1,712,229,429
Deferred tax assets - net	P27,277,145	P24,547,842	P676,408	P52,501,395
Segment assets (excluding deferred tax assets)	P1,922,352,939	P410,362,711	(P672,987,616)	P1,659,728,034
Segment liabilities	P320,033,751	P229,654,430	(P150,278,105)	P399,410,076
Other Information				
Capital expenditures	P19,359,959	P10,176,519	Р -	P29,536,478
Depreciation and amortization	159,503,099	2,017,917	-	161,521,016
Finance charges	4,367,236	41,727	-	4,408,963
Interest income	1,129,011	140,497	-	1,269,508

	2018 (Re-Presented)				
_	Leasing Activities	Distribution and Retail Activities (discontinued)	Eliminations	Consolidated	
Revenue					
Equipment rental	P1,448,317,611	Р -	Р -	P1,448,317,611	
Commission and distribution income	-	55,268,244	-	55,268,244	
Total revenue	P1,448,317,611	P55,268,244	Р-	P1,503,585,855	
Segments Results					
Income before income tax	P648,369,793	P25,022,769	(P202,760,077)	P470,632,485	
Income tax expense	164,514,930	8,210,456	-	172,725,386	
Net income (loss) from discontinued operation	-	6,140,916	-	6,140,916	
Net income	P483,854,863	P22,953,229	(P202,760,076)	P304,048,015	
Segment assets					
Retirement benefits assets - net					
Segment assets (excluding retirement benefits asset)	P2,318,313,690	P459,144,765	(P682,234,627)	P2,095,223,828	
Segment liabilities	P240,397,556	P148,761,690	(P46,699,641)	P342,459,605	
Other Information					
Capital expenditures	P22,839,420	P22,831,736	Р -	P45,671,156	
Depreciation and amortization	199,435,777	2,003,165	-	201,438,942	
Finance charges	6,187,352	-	-	6,187,352	
Interest income	1,041,474	115,999	-	1,157,473	

#### 7. DISCONTINUED OPERATION

On February 13, 2020, the Group sold its Distribution and Retail Activities segment

(Note 6). Management committed to a plan to sell this segment early in 2020, following a strategic decision to place greater focus on the Group's core business. With the online gaming business fast becoming a more challenging environment owing to the proliferation of other forms of gaming, legal or otherwise, it has been decided by the BOD that the Group should focus its resources to its principal business of providing modern and efficient online gaming facilities and equipment to its customers.

The Distribution and Retail Activities segment was not previously classified as held-for-sale or as a discontinued operation. The comparative consolidated statements of income and OCI have been re-presented to show the discontinued operation separately from continuing operation.

# A. Results of Discontinued Operations

	2020	2019	2018
Revenues	P29,909,718	P282,915,888	P432,358,141
Expenses	45,708,617	415,406,119	P426,949,742
Results from operating activities	(15,798,899)	(132,490,231)	5,408,399
Gain on sale of subsidiaries	55,761,139		
Other income (expense)	(125,255)	1,507,809	6,837,717
Income (loss) before income tax from discontinued operation	39,836,985	(130,982,422)	12,246,116
Provision for income tax:			
Current	3,252	3,393,294	6,105,200
Deferred	-	(13,637,144)	<u>-</u>
Net income (loss) from discontinued operation, net of tax	P39,833,733	(P120,738,572)	P6,140,916
	2020	2019	2018
Basic earnings (loss) per share	0.0471	(0.1429)	0.0073
Diluted earnings (loss) per share	0.0471	(0.1429)	0.0073

The net income (loss) from the continuing and discontinued operations is attributable entirely to the owners of the Parent Company.

Total gain on deconsolidation amounted to P55.76 million, which is the difference between the consideration received and the Group's share on LCC Group's net assets at the date of disposal.

# B. Cash flows provided by (used in) discontinued operation

This account consists of:

	2020	2019	2018
Net cash provided by (used in) operating activities	(P13,665,741)	(P25,970,672)	P18,450,031
Net cash provided by (used in) investing activities	9,879,025	(9,698,616)	16,708,114
Net cash used in financing activities	-	(2,613,975)	-
	(P3,786,716)	(P38,283,263)	P1,714,917

#### C. Effect of disposal on the financial position of the Group

	2020
Cash and cash equivalents	(P127,534,435)
Trade and other receivables - net	(3,884,240)
Other current assets	(48,047,685)
Property and equipment - net	(25,369,421)
Right-of-use assets - net	(26,056,920)
Other noncurrent assets	(29,299,938)
Trade and other payables	157,712,404
Withholding taxes payable	1,777,797
Lease liabilities	27,074,542
Net Assets and Liabilities	(P73,627,896)
Consideration received, satisfied in cash	P137,413,460
Cash and cash equivalents disposed of	(127,534,435)
Net Cash Inflows	P9,879,025

#### 8. CASH AND CASH EQUIVALENTS

#### This account consists of:

	Note	2020	2019
Cash on hand and in banks		P162,274,833	P299,209,748
Cash equivalents		-	38,261,781
	25	P162,274,833	P337,471,529

Cash in banks and cash equivalents earn interest at the respective bank deposit rates. Interest income from cash in banks amounted to P0.7 million, P1.2 million, and P1.5 million in 2020, 2019 and 2018, respectively.

#### 9. MARKETABLE SECURITIES

This account consists mainly of investments in quoted shares of stock of Leisure and Resorts World Corporation, Vantage Equities, Inc., and APC Group, Inc.

The movements in marketable securities are as follows:

	Note	2020	2019
Balance at beginning of year		P140,456,581	P155,704,892
Acquisitions		-	-
Disposals		(50,000,000)	-
Mark-to-market loss		(6,195,655)	(15,248,311)
Balance at end of year	25	P84,260,926	P140,456,581

The fair values of these securities are based on closing quoted market prices on the last market day of the year.

Dividend income amounted to P2.4 million, P4.7 million, and P5.0 million in 2020, 2019 and 2018, respectively.

## 10.TRADE AND OTHER RECEIVABLES

	Note	2020	2019
Trade receivables	2,25	P114,880,889	P126,602,764
Nontrade receivables	25	113,677,614	-
Accrued license fee income - current portion	25	41,886,958	40,062,153
Advances:			
Officers and employees		1,291,113	4,575,259
Contractors and suppliers		2,186,791	2,249,254
Other receivables	25	275,107	1,159,570
		274,198,472	174,649,000
Less allowance for impairment loss		141,825,004	2,147,391
		P132,373,468	P172,501,609

Trade receivables are generally on a 30-to-60-day credit terms. The risks associated on this account are disclosed in Note 25.

Nontrade receivables pertain to reclassified amounts from advances to subsidiaries of the Parent Company to LCC Group . The management assessed that there may be delayed payments from LCC Group due to the impact of COVID 19 pandemic to its operations and since the balances pertain to long outstanding advances, the management assessed that provision is necessary.

Due to the suspension of PCSO games on July 27, 2019 for 2 months and on March 17, 2020 for 4.5 months (Note 2), PMLC was not able to supply and distribute instant scratch tickets to its customers. The management expects delay on the payment for those months, thus, the management assessed that the accrued license fee income equivalent to those months with no operations may not be recoverable.

The movements in allowance for impairment losses as at December 31 are as follows:

	Note	2020	2019
Balance at beginning of year		P2,147,391	P -
Impairment losses recognized during	18	2,147,391	-
the year	19	139,677,613	2,147,391
BALANCE AT END OF YEAR		P141,825,004	P2,147,391

Allowance recognized in 2020 pertains to nontrade receivables and accrued license fee. Allowance recognized in 2019 pertains to the accounts receivables from suppliers,

# 11. OTHER CURRENT AND NONCURRENT ASSETS

#### **Current Assets**

	Note	2020	2019
Creditable withholding taxes	5	P77,729,268	P99,767,274
Prepayments - net		68,859,333	71,897,116
Spare parts and supplies at cost	5	62,150,635	37,430,916
Input VAT		-	5,170,008
		208,739,236	214,265,314
Less allowance for impairment loss	19	44,005,570	-
		P164,733,666	P214,265,314

Prepayments represent mainly the unexpired portion of insurance and rent. It also includes prepaid technical training, advisory and maintenance services related to the software development contract in 2019.

Allowance recognized during the year pertains to spare parts and supplies and creditable withholding taxes (Note 5).

#### Noncurrent Assets

	Note	2020	2019
Accrued license fee income - net of		P104,545,455	P -
current portion	10, 25	P70,319,085	P96,553,502
Guaranteed deposits	2, 25	14,500,000	12,000,000
Software development - net		11,136,364	104,545,455
Refundable deposits	25	4,159,704	35,424,154
Prepaid service & maintenance - net		-	40,227,273
Others		1,794,147	1,537,676
		P101,909,300	P290,288,060

Refundable deposits are subject to adjustments every year if rent rates increase and shall be returned to the lessee without interest.

An amount of P1.8M was impaired pertaining to the pre-termination of ROU-assets (Note 21).

Guaranteed deposits pertains to cash bonds held in escrow account as part of the agreement with PCSO (Note 2).

Software development represents payments for the creation and development of new gaming solutions to enable selling of lottery tickets through different channels and enhance existing lottery system efficiencies in response to the changing economic conditions of the environment.

Prepaid service and maintenance pertains to advance payment for technical and training support service.

Amortization for the year pertaining to prepayments, software development, and prepaid service & maintenance amounted to P126.59 million (Note 19).

#### 12. FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

The movements in financial assets at FVOCI are as follows:

	Note	2020	2019
Balance at beginning of year		P347,630,880	P455,705,930
Acquisitions		-	-
Disposals		-	-
Fair value loss		(65,808,515)	(108,075,050)
Balance at end of year	25	P281,822,365	P347,630,880

There were no acquisitions or disposals in 2020 and 2019 for the above investments. The fair value loss on financial assets at FVOCI is reported as "Other Comprehensive Income (Loss)" in the consolidated statements of comprehensive income.

Dividend income amounted to P27.0 million, P27.0 million, and P24.1 million in 2020, 2019 and 2018, respectively.

#### 13. PROPERTY AND EQUIPMENT

The movements in the account are as follows:

	Note	Lottery Equipment	Leasehold Improvements	Office Equipment, Furniture and Fixtures	Transportation Equipment	Total
Cost						
January 1, 2019		P911,789,356	P99,270,113	P196,047,654	P77,853,744	P1,284,960,867
Acquisitions		7,759,051	2,984,917	8,826,345	9,966,163	29,536,476
Reclassifications		(163,499,020)	-	-	-	(163,499,020)
Disposals		(13,280,268)	(87,500)	(3,762,911)	(11,742,906)	(28,873,585)
December 31, 2019	-	742,769,119	102,167,530	201,111,088	76,077,001	1,122,124,738
Acquisitions		89,370,392	211,114	1,130,182	127,500	90,839,188
Reclassifications		-	-	-	(156,250)	(156,250)
Disposals		(17,962,170)	(3,007,325)	(4,047,891)	(8,093,117)	(33,110,503)
Sale of subsidiaries		-	(68,195,834)	(158,744,891)	(14,710,883)	(241,651,608)
December 31, 2020		814,177,341	31,175,485	39,448,488	53,244,251	938,045,565
Accumulated Depreciation and Amortization						
January 1, 2019		750,870,733	83,589,685	143,463,079	47,161,110	1,025,084,607
Depreciation and amortization	19	114,088,548	2,084,528	10,361,474	10,601,172	137,135,722
Reclassifications		(154,873,751)	-	44,983	(44,983)	(154,873,751)
Disposals		(13,280,266)	(87,500)	(3,762,911)	(11,591,047)	(28,721,724)
Sale of subsidiaries		-	7,616,589	24,131,390	4,335,914	36,083,893
December 31, 2019		696,805,264	93,203,302	174,238,015	50,462,166	1,014,708,747
Depreciation and amortization	19	71,475,894	1,975,893	7,716,746	7,409,064	88,577,597
Disposals		(17,962,170)	(3,007,325)	(4,047,894)	(7,436,591)	(32,453,980)
Sale of subsidiaries		-	(64,358,066)	(141,306,507)	(10,617,614)	(216,282,187)
December 31, 2020		750,318,988	27,813,804	36,600,360	39,817,025	854,550,177
Carrying Amount						
December 31, 2020		P63,858,353	P3,361,681	P2,848,128	P13,427,226	P83,495,388
December 31, 2019		P45,963,855	P8,964,228	P26,873,073	P25,614,835	P107,415,991

Lottery equipment acquired under finance lease as of January 1, 2019 was reclassified as part of right-of-use assets.

# 14. GOODWILL

Goodwill acquired through business combinations has been allocated to distribution and retail activities, a cash-generating unit (CGU), which is also the reportable operating segment for impairment testing. The group performs impairment testing annually or more frequently when there are indicators of impairment for goodwill.

Impairment loss on goodwill amounted to nil, P17.0 million and P110.9 million in 2020, 2019 and 2018, respectively.

# 15. TRADE AND OTHER CURRENT LIABILITIES

	Note	2020	2019
Accounts payable		P80,208,348	P75,397,172
Accrued expenses:			
Professional fees		28,358,274	25,181,600
Communications		24,146,710	11,996,294
Rental and utilities		419,410	5,670,542
Consultancy, software and license fees payable		38,592,854	17,207,061
Output tax		494,845	494,845
Others		6,005,554	8,284,437
	25	P178,225,995	P144,231,951

Accounts payable generally has a 30-to-45-day credit terms.

Consultancy, software and license fees, and management fees payable relate to the following agreements:

#### **Consultancy Agreements**

 The Group hired the services of several consultants for its gaming operations. Consultancy fees are based on a certain percentage of the sales of certain variants of PCSO lottery. Consultancy fees amounted to P30.3 million in 2018 (Note 19).

#### **Scientific Games**

 On February 15, 2005, the Parent Company entered into a contract with Scientific Games, a company incorporated under the laws of the Republic of Ireland, for the supply of computer hardware and operating system software. Under the terms of the "Contract for the Supply of the Visayas-Mindanao Online Lottery System," Scientific Games will provide 900 online lottery terminals and terminal software necessary for the Parent Company's leasing operations.

In consideration, the Parent Company shall pay Scientific Games a pre-agreed percentage of the revenue generated by the terminals from PCSO's conduct of online lottery operation using the computer hardware and operating system provided by Scientific Games. The contract shall continue as long as the Parent Company's ELA with PCSO is in effect.

On October 2, 2012, the Parent Company and Scientific Games amended the contract to extend the period from April 1, 2013 until August 31, 2015, and provide for the supply of additional terminals.

On November 20, 2015, the Parent Company and Scientific Games further amended the contract to extend the period from September 1, 2015 until July 31, 2018 and provide for the supply of 1,500 brand new terminals to the Parent Company. The amendment also removed the provision for the Inactive Terminal Fee of US\$25.00 per terminal per month for any additional terminals not connected to the software provided by Scientific Games.

In August 2018, the contract with Scientific Games was further amended to extend the period until July 31, 2019.

On September 4, 2019, the contract with Scientific Games was further amended to extend the period until July 31, 2020.

Software and license fees amounted to P11.5 million, P22.0 million, and  $\,$ 

P37.8 million in 2020, 2019 and 2018, respectively (Note 19).

#### Intralot

On March 13, 2006, the Parent Company entered into a contract with Intralot (Intralot Greece), a company incorporated under the laws of Greece, for the supply of online lottery system necessary for the operation of a new online lottery system effective December 8, 2006. Under the terms of the "Contract for the Supply of the Visayas-Mindanao Online Lottery System," Intralot will provide the Parent Company the hardware, operating system software and terminals and the required training. In consideration, the Parent Company shall pay Intralot a pre-agreed percentage of the revenue generated by the terminals from PCSO's conduct of online lottery operation or a fixed amount of US\$110 per terminal per month, whichever is higher. The contract shall continue as long as the Parent Company's ELA with PCSO is in effect.

On July 10, 2006, Intralot entered into an agreement with Intralot Inc.

(Intralot USA), a subsidiary domiciled in Atlanta, Georgia, USA, wherein Intralot Greece assigned to Intralot USA the whole of its contract with the Parent Company, including all its rights and obligations arising from it. The Parent Company will pay Intralot a pre-agreed percentage of the revenue generated by the terminals from PCSO's online lottery operations or US\$110.00 per terminal whichever is higher.

On September 6, 2013, the Parent Company and Intralot further amended the contract for the supply of additional terminals to enable the Parent Company to expand its online lottery operations. Effective April 1, 2013, the Parent Company and Intralot agreed to lower the percentage of revenues paid by the former to the latter.

In April 2016, the Parent Company and Intralot again amended the contract for the latter to supply additional reconditioned or refurbished lotto terminals to the former and extend the term of the contract until August 31, 2018.

On September 25, 2018, the contract with Intralot was further amended to extend the period until July 31, 2019.

On July 1, 2019, the contract with Intralot was further amended to extend the period until July 31, 2020.

Software and license fees amounted to P16.9 million, P76.1 million, and P96.4 million in 2020, 2019 and 2018, respectively (Note 19).

On April 1, 2004, TGTI entered into a contract with Intralot for the supply of online lottery system necessary for the operation of a new online lottery system effective until September 30, 2020. In consideration, the TGTI shall pay Intralot a pre-agreed percentage of the revenue generated by the terminals from PCSO's conduct of online lottery operation. On July 2008, the contract was amended such that instead of receiving monthly remuneration calculated as a percentage of the gross receipts of TGTI from its ELA with PCSO, Intralot will now receive monthly remuneration calculated on a percentage basis of the gross receipts of PCSO from its online keno games.

On March 22, 2011, the contract was further amended for Intralot to supply additional online keno terminals to TGTI and reduced the percentage charged by Intralot to TGTI or US\$60.00 per terminal per month on an average basis, whichever is higher. TGTI also undertook a letter of guarantee amounting to P20.0 million not later than March 28, 2011 in order for TGTI to secure the payment of Intralot's remuneration. The said guarantee was previously recognized under "Other noncurrent assets" in the consolidated statements of financial position.

Software and license fees amounted to P12.1 million, P42.7 million, and P61.6 million in 2020, 2019 and 2018, respectively (Note 19).

#### **Management Agreement**

The Parent Company has a Management Agreement with AB Gaming and Leisure Exponent Specialist, Inc. for the latter to provide investment and management counsel and to act as manager and overseer of the Parent Company's operations. In consideration for these services, the Parent Company shall pay a monthly fee of P0.1 million and an amount equivalent to a certain percentage of the Company's earnings before interest, taxes, depreciation and amortization (EBITDA).

TGTI has Management Agreement with AB Gaming and Leisure Specialist, Inc. (AB Gaming) for its online keno operations. In consideration, TGTI will pay AB Gaming a management fee equivalent to a certain percentage of TGTI's earnings before interest, taxes, depreciation and amortization.

Management fees amounted to P44.7 million in 2018 (Note 19).

#### 16.LOAN PAYABLE

On December 18, 2019, the Parent Company availed of a one (1) year unsecured loan from Asia United Bank amounting to P150.0 million with an interest rate of 5.25% per annum, payable in monthly installments. On December 18, 2020, the Parent Company fully paid the principal amount and interest payable.

Interest expense incurred in this loan amounted to P4.3 million in 2020.

#### 17. EQUITY

#### **Capital Stock**

	20	20	20	19
-	Number of Shares	Amount	Number of Shares	Amount
CAPITAL STOCK				
Authorized:				
Common shares - P1 par value	2,288,000,000	P2,288,000,000	2,288,000,000	P2,288,000,000
Issued:				
Balance at beginning of year	895,330,946	895,330,946	447,665,473	447,665,473
Issuance during the year	-	-	447,665,473	447,665,473
Balance at end of year	895,330,946	895,330,946	895,330,946	895,330,946
Treasury stock:				
Balance at beginning of year	50,466,984	285,267,558	25,233,492	285,267,558
Effect of stock dividend		-	25,233,492	
Purchases during the year	-	-	-	-
	50,466,984	285,267,558	50,466,984	285,267,558
Outstanding shares	844,863,962	P610,063,388	844,863,962	P610,063,388

On August 14, 2018, the Board of Directors approved the amendment in the Parent Company's articles of incorporation to increase its authorized capital stock from P500 million divided into 500 million common shares to P2,288 million divided into 2,288 million common shares. The increase in the authorized capital stock was approved at the special meeting of the stockholders held on September 25, 2018. The increase in authorized capital stock was approved by the SEC on February 28, 2019.

#### **Stock Dividend Distributable**

On August 14, 2018, the Board of Directors declared a 100% stock dividend to the Parent Company's stockholders which the record and payment dates will be set subject to the approval of the SEC of the Parent Company's increase in its authorized capital stock. The stock dividend will be issued out of the increase in authorized capital stock. The stock dividend declaration was approved at the special meeting of the stockholders held on September 25, 2018. The increase in authorized capital stock was subsequently approved by SEC last February 28, 2019. On March 15, 2019, the SEC approved the record date of March 29, 2019 and the payment date of on or before April 29, 2019 for the Parent Company's 100% stock dividend.

#### **Dividends**

No cash or stock dividends were declared in 2020 and 2019.

In 2018, the BOD, upon recommendation of management, declared the following cash dividends:

Declaration	Record Date	Payment	Per Share	Amount
April 26, 2018	May 14, 2018	May 31, 2018	P0.30	P126,762,110
April 26, 2018	August 3, 2018	August 31, 2018	0.30	126,709,115
				P253,471,225

#### **Treasury Stock**

On July 11, 2008, the BOD authorized the Parent Company to buy back up to 2,000,000 shares from the public as a means of preserving the value of the Parent Company's shares and maintaining investor confidence. In addition, on

October 14, 2008, the BOD approved to extend its share buy-back program up to a maximum of 10% of the Parent Company's outstanding capital stock.

The movements in treasury stock are as follows:

December	r 31, 2020	Decembe	r 31, 2019
Number of Shares	Amount	Number of	Amount
50,466,984	P285,267,558	25,233,492	P285,267,558
-	-	25,233,492	-
-	-	-	-
50,466,984	P285,267,558	50,466,984	P285,267,558
	Number of Shares 50,466,984	Shares 50,466,984 P285,267,558	Number of Shares         Amount         Number of           50,466,984         P285,267,558         25,233,492           -         -         25,233,492

#### 18. RELATED PARTY TRANSACTIONS

		Outstanding balance					
Category / Transaction	Year	Note	Amount of the Transaction	Advances to Related Parties	Advances from Related Parties	Terms	Conditions
TGTI							
Advances	2020	а	P3,657,573	Р-	P6,315,487	On demand, non-	Unsecured
	2019	а	(3,928,115)	-	2,657,914	interest bearing	
Reimbursements	2020	а	17,989,687	-	-		
	2019	а	31,259,301	-	-		
FRI							
Advances	2020	а	-	-	-	On demand, non-	Unsecured
	2019	а	(10,000,000)	-	-	interest bearing	
LOTO PAC							
Advances	2020	а	(986,855)	-	-	On demand, non-	Unsecured
	2019	а	150,967	-	986,855	interest bearing	
LCC & Nine Entities (sold)							
Advances	2020	а	-	-	-	On demand, non-	Unsecured
	2019	а	79,287,018	986,855	108,375,661	interest bearing	
Rental expense	2020	b	-	-	-		
	2019	b	76,662,787	-	-		
Security deposits	2020	b	-	-	-		
	2019	b	22,929,104	-	-		
TOTAL	2020			Р -	P6,315,487		
TOTAL	2019			P986,855	P112,020,430		

- The Parent Company has an operational and technical support services agreement with TGTI which the former will assist the latter in the following:
  - (1) establishing a suitable and efficient telecommunications links for the latter's online keno network and (2) overseeing the efficient operation, regular preventive maintenance, and necessary repairs on TGTI's online keno terminals deployed within the Visayas and Mindanao regions, including the central data server located in Cebu City.

In consideration for lease services, TGTI pays a fixed fee per keno terminal.

TGTI also reimburses the Parent Company in cash for communication expenses incurred on some online keno agents/ operators and the shared data center.

The Parent Company granted non-interest bearing cash advances to LotoPac, LCC and FRI for working capital requirements. The P10.0 million advances to FRI was converted to equity in 2019.

 LCC and Nine Entities have existing agreements with related parties under common ownership by SM Investment Corporation for the leased space of its outlets which are renewable every six months to two years at its option.

Under the terms of the lease agreement, LCC and Nine Entities are required to pay rentals equivalent to a fixed rate per month and security deposits corresponding to three (3) months' rent. These deposits consist of amounts paid in advance which can be collected in cash upon termination of the lease.

The total receivables and payables eliminated amounted to P6.3 million and P30.2 million, respectively.

Compensation of the Group's key management personnel are as follows:

	2020	2019	2018
	(In Millions)	(In Millions)	
Short-term employee benefits	P20.1	P27.6	P32.02
Post-retirement benefits	1.8	2.3	2.33
	P21.9	P29.9	P34.35

The compensation of the Group's key management personnel is included in the "Personnel costs" as disclosed in Note 18 to the consolidated financial statements.

#### 19. COSTS AND EXPENSES

Outstanding Balance

	Note	2020	2019	2018
Personnel costs	13,21	P233,659,796	P161,521,016	P201,438,942
Depreciation and amortization	10,11, 21	184,142,180	2,147,391	-
Rent and utilities		129,508,427	162,793,070	178,837,397
Software and license fees		78,540,098	112,863,776	105,915,337
Communications	15	40,565,718	136,317,928	195,747,032
Repairs and maintenance	21	28,920,270	38,717,421	52,625,586
Travel and accommodation		28,780,603	74,955,207	60,372,790
Operating supplies	2	23,499,680	102,943,022	63,076,134
Marketing and promotion		10,535,022	48,029,768	151,042,801
Taxes and licenses		10,293,305	33,193,982	29,846,975
Entertainment, amusement and representation		5,803,981	12,136,316	11,466,934
Professional fees		4,234,542	21,104,240	13,069,166
Provision for impairment loss		9,193,468	47,609,243	38,426,399
Management fees	15	-	-	44,665,897
Consultancy fees	15	-	-	30,312,175
Others		5,949,618	353,123	10,694,885
		P793,626,708	P954,685,503	P1,187,538,450

#### Personnel costs are as follows:

	Note	2020	2019	2018
Salaries and wages		P87,299,273	P105,894,614	P120,066,410
Other short-term employee benefits		29,109,451	40,031,191	47,843,540
Post-employment benefits		13,099,703	16,867,265	10,927,447
		P129,508,427	P162,793,070	P178,837,397

#### 20.INCOME TAX

The reconciliation of income tax expense (benefit) computed at the applicable statutory income tax rate to income tax expense (benefit) shown in the consolidated statements of income is as follows:

	2020	2019	2018
Income (loss) before income tax from continuing operations	(P474,175,026)	(P264,405,249)	P470,632,485
Income tax expense (benefit) at statutory income tax rate (30%)	(P142,252,508)	(P79,321,575)	P141,189,746
Additions to (reductions in) income tax:			
Nondeductible expenses	9,314,534	45,315,529	5,433,994
Unrecognized NOLCO	26,472,832	-	-
Nontaxable income	(8,790,667)	(9,497,167)	(8,724,733)
Impairment loss on goodwill	-	5,113,880	33,280,199
Impairment loss on receivables, spare parts and supplies	57,760,985	-	-
Mark-to-market loss on marketable securities	1,858,697	4,574,493	3,570,926
Income subjected to final tax	(253,820)	(512,443)	(553,175)
Gain on sale of marketable securities	-	-	(464,468)
Sale of subsidiaries	-	(29,050,877)	(2,431,365)
Others	2,936,168	(793,287)	1,424,262
Income tax expense (benefit) on continuing operations	(P52,953,779)	(P64,171,447)	P172,725,386

The components of the Group's deferred tax expense (benefit) recognized in other comprehensive income are as follows:

	2020	2019	2018
Amount charged (credited) to profit or loss	(P52,959,818)	(P68,381,533)	P47,432,314
Amount charged (credited) to other comprehensive income	(1,321,188)	(7,779,857)	5,304,510
	(P54,281,006)	(P76,161,390)	P52,736,824

The components of deferred tax assets (liabilities) are as follows:

#### As at December 31, 2020

	Beginning	Less Sale of Subsidiaries	Movements	Ending
Items Recognized in Profit or Loss				
Unamortized past service cost	P11,988,761	P2,748,337	P2,546,397	P11,786,821
Allowance for impairment losses on trade and other receivables	4,186,152	3,541,935	(644,217)	-
NOLCO	71,861,150	17,963,617	43,432,068	97,329,599
Accrued expenses	1,067,844	-	(284,320)	783,525
Unrealized foreign exchange gain	322,060	-	(148,425)	173,635
Prepayments	(715,451)	(655,185)	-	(60,266)
Retirement benefits liability (asset)	(2,730,737)	(2,254,158)	735,433	258,854

Accrued license fee income	(40,984,696)	-	7,322,883	(33,661,813)
	44,995,083	21,344,546	52,959,819	76,610,355
Items Recognized in Other Comprehensive Income				
Remeasurement of retirement benefits	7,506,312	3,023,296	1,321,188	5,804,204
	P52,501,395	P24,367,842	P54,281,007	P82,414,559
As at December	31, 2019			
		Beginning	Movements	Ending
Items Recognized i Loss	n Profit or			
Unamortized past s	ervice cost	P10,002,926	P1,985,835	P11,988,761
Allowance for impai on trade and other		4,045,557	140,595	4,186,152
NOLCO		2,602,457	69,258,693	71,861,150
Accrued expenses		2,417,100	(1,349,256)	1,067,844
Unrealized foreign	exchange gain	265,884	56,176	322,060
Prepayments		(310,551)	(404,900)	(715,451)
Retirement benefits (asset)	liability	(5,642,271)	2,911,534	(2,730,737)
Accrued license fee	income	(50,404,696)	9,420,000	(40,984,696)
		(37,023,594)	82,018,677	44,995,083
Items Recognized i Comprehensive Inc				
Remeasurement of benefits	retirement	(273,545)	7,779,857	7,506,312
		(P37,297,139)	P89,798,534	P52,501,395

The Bicameral Committee had settled the disagreeing provisions of House Bill No. 4157 and Senate Bill No. 1357 of Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act.

Among the reforms, the following are the significant provisions:

- Adoption of graduated regular corporate income tax (RCIT) rate effective 01 July 2020 based on total assets of domestic corporations as follows:
  - domestic corporations with total assets of Php100 million and below
    - » with taxable income of Php5 million and below 20% RCIT
    - » with taxable income of more than Php5 million 25% RCIT
  - domestic corporations with total assets of more than Php100 million - 25% RCIT
- Adoption of 25% RCIT for resident foreign corporations effective 01 July 2020
- Adoption of 25% tax rate for nonresident foreign corporations effective 01 July 2020
- Reduction of minimum corporate income tax (MCIT) from 2% to 1% for a period of three years (effective 01 July 2020 until 30 June 2023)
- Existing enterprises under income tax holiday (ITH) shall be allowed to continue availing the ITH until the remaining period ends. Existing enterprises enjoying the 5% tax based on gross income shall be allowed to continue to enjoy the 5% tax for a period of 10 years, regardless of number of years it has been enjoying the 5% tax rate. After the expiration of the transitory period, they have the option to avail of the tax incentives under CREATE.

This approval of CREATE Act in the Bicameral Comittee is an important step towards its enactment into law. This has been endorsed for the President's signature.

#### 21. LEASE COMMITMENTS

#### Leases as Lessee (PFRS 16)

The Group leases office space, outlets and warehouses. The leases typically run for a period of 2-5 years, with an option to renew the lease after that date.

#### · Right-of-use assets

Right-of-use assets related to leased properties whose lease terms are more than 12 months.

	Note	Offices, Outlets and Warehouses	Equipment	Total
Balance at January 1, 2019		P70,434,635	P8,625,269	P79,059,904
Depreciation charge for the year*	19	(37,508,557)	(8,625,269)	(46,133,826)
Additions to right-of-use assets		17,371,992	-	17,371,992
Balance at January 1, 2020		50,298,070	-	50,298,070
Depreciation charge for the year	19	(18,491,290)	-	(18,491,290)
Additions to right-of-use assets		14,788,801	-	14,788,801
Derecognition		(27,151,187)	-	(27,151,187)
		19,444,394	-	19,444,394
Pre-termination of lease		(8,865,861)	-	(8,865,861)
Provision for impairment loss**	19	(458,997)	-	(458,997)
Balance at December 31, 2020		P10,119,536	Р-	P10,119,536

<sup>\*</sup>inclusive of LCC Group's depreciation amounting to P21.8 million.

#### · Lease liabilities

	2020	2019
Balance at beginning of year	P67,602,005	P68,318,240
Reclassification from finance lease	-	35,374,474
Interest charge for the year*	1,997,737	7,022,938
Payments made	(36,842,763)	(60,485,647)
Additions to lease liabilities	14,788,801	17,372,000
Sale of subsidiaries	(27,074,552)	-
Pre-termination of lease liabilities	(8,865,861)	-
Balance at end of year	P11,605,367	P67,602,005
	·	·

<sup>\*</sup>LCC Group's interest charge in 2019 amounted to P2.6 million.

#### Amounts to be recognized in profit or loss

	Note	2020
2020 - Leases under PFRS 16		
Interest on lease liability		P1,997,737
Depreciation expense	19	18,491,290
Rent expense relating to short-term leases	19	17,853,572
Total cash outflows for leases in 2020		P38,342,599

	Note	2019
2019 - Leases under PFRS 16		
Interest on lease liability		P7,022,938
Depreciation expense	19	46,133,826
Rent expense relating to short-term leases	19	92,024,069
2018 - Operating Leases under PAS 17		
Rent expense		P214,003,791
Total cash outflows for leases in 2020		P145,180,833

#### 22.OTHER INCOME (LOSS)

"Others" under Other income consists of:

	Note	2019	2018	2017
Accreted interest income	2, 5	P5,590,388	P8,600,002	P12,556,482
Service income (loss)		(1,132,202)	5,396,307	5,163,930
Excess input VAT		(3,696,247)	(28,913,770)	32,627,219
Gain on sale of:				
Marketable securities		-	-	1,548,225
Property equipment		15,000	403,488	540,997
Foreign exchange losses		(949,729)	(1,180,826)	(845,519)
Others		3,391,818	2,802,353	(1,680,910)
		P3,219,028	(P12,892,446)	P49,910,424

On September 1, 2005, the Commissioner of Bureau of Internal Revenue (BIR) signed Revenue Regulations (RR) No. 16-2005, which took effect on November 1, 2005. The RR, among others, introduced the following changes:

- a. The government or any of its political subdivisions, instrumentalities or agencies, including government-owned or controlled corporations (GOCCs) shall, before making payment on account of each purchase of goods and/or of services taxed at 12% VAT pursuant to Sections 106 and 108 of the Tax Code, deduct and withhold a final VAT due at the rate of 5% of the gross payment thereof; and
- b. The 5% final VAT withholding rate represents the net VAT payable of the seller. The remaining 7% effectively accounts for the standard input VAT for sales of goods or services to government or any of its political subdivisions, instrumentalities or agencies including GOCCs, in lieu of the actual input VAT. Should actual input VAT exceed 7% of gross payments, the excess may form part of the seller's expense or cost. On the other hand, if actual input VAT is less than 7% of gross payment, the difference must be closed to income.

The Group recognizes the excess of standard input VAT over actual input VAT as income or expense which is presented as "Excess input VAT" in the consolidated statements of income.

Others consist of mainly miscellaneous income, bank charges, and seller's prize from winning tickets exceeding P10,000.

# 23. RETIREMENT PLAN

The Parent Company, TGTI, LCC and Nine Entities have funded, noncontributory defined benefits plans covering substantially all of its regular employees. Annual cost is determined using the projected unit credit method. The latest actuarial valuation date is December 31, 2020. Valuations are obtained on a periodic basis.

The Retirement Plans of the Parent Company, LCC and TGTI provide a retirement benefit equal to 22.5 days' pay for every year of credited service. The Plans meet the minimum retirement benefit specified under Republic Act 7641.

The retirement plans of the Parent Company, LCC and TGTI are administered by a trustee bank under the supervision of a Retirement Plan Committee (Committee), as appointed by the Companies in the Trust Agreement. The Trustee is responsible for the investment strategy of the retirement plans.

During 2019, the Group amended their plan asset to include the death and disability benefits which resulted to the recognition of past service cost.

On February 13, 2020, LCC Group was sold to a third party (Note 7).

	Present Value of Defined Benefit Obligation		Fair \	Fair Value of Plan Assets			Defined Benefits Liability (Asset)		
	2020	2019	2018	2020	2019	2018	2020	2019	2018
Balance at beginning of year	P128,758,005	P72,912,774	P84,212,651	P98,915,237	P80,768,327	P85,569,924	P29,842,768	(P7,855,553)	(P1,357,273)
Sale od subsidiaries	(26,692,142)	-	-	(29,599,165)	-	-	2,907,023	-	-
Recognized in Profit or Loss									
Current service cost	11,343,463	9,816,655	12,297,526	-	-	-	11,343,463	9,816,655	12,297,526
Past service cost	(1,809,643)	9,357,392		-	-	-	(1,809,643)	9,357,392	-
Interest expense	5,257,909	5,750,268	4,749,206	-	-	-	5,257,909	5,750,268	4,749,206
Interest income	-	-	-	3,517,936	7,123,506	4,998,686	(3,517,936)	(7,123,506)	(4,998,686)
Interest on effect of asset ceiling	-	-	-	(16,267)	(464,657)	(135,374)	16,267	464,657	135,374
	14,791,729	24,924,315	17,046,732	3,501,669	6,658,849	4,863,312	11,290,060	18,265,466	12,183,420
Remeasurements Recognized in Ot	her Comprehensi	ve Income							
Actuarial (gains) losses arising from:									
Experience adjustments	(16,894,421)	(681,139)	(691,375)	-	-	-	(16,894,421)	(681,139)	(691,375)
Changes in financial assumptions	17,716,460	33,150,515	(22,323,512)	-	-	-	17,716,460	33,150,515	(22,323,512)
Changes in demographic assumptions	-	(1,548,460)	(5,235,516)	-	-	-	-	(1,548,460)	(5,235,516)
Return on plan asset excluding interest	-	-	-	(3,909,818)	(293,111)	(7,194,150)	3,909,818	293,111	7,194,150
Effect of asset ceiling	-	-	-	327,897	5,281,172	(3,374,553)	(327,897)	(5,281,172)	3,374,553
	822,039	30,920,916	(28,250,403)	(3,581,921)	4,988,061	(10,568,703)	4,403,960	25,932,855	(17,681,700)
Others									
Benefits paid	(4,975,993)	-	(96,206)	(4,975,993)	-	(96,206)	-	-	-
Contributions paid	-	-	-	-	6,500,000	1,000,000	-	(6,500,000)	(1,000,000)
	(4,975,993)	-	(96,206)	(4,975,993)	6,500,000	903,794	-	(6,500,000)	(1,000,000)
Balance at end of year	P112,703,638	P128,758,005	P72,912,774	P64,259,827	P98,915,237	P80,768,327	P48,443,811	P29,842,768	(P7,855,553)

2020

P1,068,364

2019

P5,884,879

The changes in the effect of asset ceiling are as follows:

Balance at beginning of period

Remeasurement gain on the change in the		
effect of asset ceiling	(327,897)	(5,281,172)
Interest expense on effect of asset ceiling	16,267	464,657
Balance at end of period	P756,734	P1,068,364
The fair value of plan assets consists of the f	following:	
	2020	2019
Cash and cash equivalents	P19,847	P6,462,730
Debt instruments - government bonds	25,196,150	49,620,862
Debt instruments - other bonds	3,772,126	2,994,707
Unit investment trust funds	37,324,296	38,169,995
Others	(2,052,592)	1,666,943
	P64,259,827	P98,915,237

The Parent Company and TGTI will contribute P10.0 million and P2.0 million to the benefit plan in 2020.

The principal assumptions used in determining the retirement liability of the Group are shown below:

	2020		
	Parent Company	TGTI	
Discount rate	3.95%	3.96%	
Future salary increase	8.00% 8.00%		
	:	2019	
	Parent Company	LCC	TGTI
Discount rate	5.25%	5.10%	5.22%
Future salary increase	8.00%	5.00%	8.00%

Assumptions for mortality rates are based on The 2001 CSO Table - Generational (Scale AA, Society of Actuaries). Assumptions for disability rates are based on The Disability Study, Period 2 Benefit 5 (Society of Actuaries).

As at December 31, 2020, the weighted average duration of the retirement liability of the Group is 13.9 years to 14.9 years.

Maturity analysis of total benefit payments of the Group:

# Maturity analysis of total benefit payments of the Group:

	Expecte	Expected Benefit Payments			
Period	Parent Company	TGTI	Total		
2021	P14,627,349	P10,087,716	P24,715,065		
2022	1,054,002	255,428	1,309,430		
2023	2,586,083	-	2,586,083		
2024	-	-	-		
2025	4,009,672	-	4,009,672		
2026-2029	19,827,551	-	19,827,551		

As at December 31, 2020, the reasonable possible changes to one of the relevant actuarial assumptions holding other assumptions constant, would have affected the defined benefit obligation by the amounts below:

	i Percent increase	1 Percent Decrease
Discount rate	(3,173,255)	4,089,617
Future salary increase rate	3,876,328	(3,093,570)

These defined benefit plans expose the Group to actuarial risks, such as longevity risk, interest rate risk and market risk.

#### Asset-liability Matching (ALM)

The Group does not perform any ALM study. The overall investment policy and strategy of the retirement plan is based on the Group's suitability assessment, as provided by its trust bank in compliance with the Bangko Sentral ng Pilipinas (BSP) requirements.

#### 24. EARNINGS PER SHARE (DEPS)

The following table presents information necessary to calculate basic and diluted EPS during the year:

	2020	2019	1028
Issued - beginning of year	P895,330,946	P447,665,473	P447,665,473
Treasury shares at beginning of the year	(50,466,984)	(25,233,492)	(23,755,492)
Outstanding at beginning of year, before stock dividends	844,863,962	422,431,981	423,909,981
100% stock dividends			
All issued shares	-	447,665,473	447,665,473
On treasury shares	-	(25,233,492)	(23,755,492)
Retrospective Effect of Stock dividends	-	422,431,981	423,909,981
Outstanding at beginning of year, after stock dividends (a)	844,863,962	844,863,962	847,819,962
	2020	2019	2018
Effect of acquisition of treasury shares on weighted average, before effect of stock dividends	Р-	Р-	(P1,113,439)
Effect of 100% stock dividends	-	-	(1,113,439)
Effect of acquisition of treasury shares, after stock dividends (b)	Р-	Р-	(P2,226,878)
Weighted average number of shares outstanding during the year for Basic EPS and Diluted EPS (a+b)	844,863,962	844,863,962	845,593,084
Net income (loss) attributable to equity holders of the Parent Company (c)	(P378,508,762)	(P319,411,018)	P302,659,366
Basic EPS and Diluted EPS (c/b)	(P0.4480)	(P0.3781)	P0.3579

Basic EPS is calculated by dividing the net income for the period by the weighted average number of shares outstanding during the year.

During 2019, the Group issued a 100% stock dividend to its shareholders. The earnings per share presented is computed with retrospective application of the stock dividends to the earliest period presented.

Diluted EPS is calculated in the same manner as basic EPS adjusted for dilutive instruments. The calculation for 2017 includes the effect of the 100% stock dividend declared during the year. The increase in authorized capital stock was approved by the SEC on February 28, 2019. (Note 17).

# 25. FINANCIAL INSTRUMENTS

## **Financial Risk Management Objectives and Policies**

The Group's principal financial instruments are composed of cash in banks, cash equivalents, trade and other receivables, marketable securities, financial assets at FVOCI, refundable deposits, guarantee bonds, trade and other current liabilities, loan payable, lease liabilities, obligations under finance lease and installment payable. The main purpose of these financial instruments is to provide financing for the Group's capital expenditures and operations. The Group has various other financial assets and liabilities such as trade and other receivables, refundable deposits, guarantee bonds, trade and other current liabilities, which arise directly from its operations. The main risks arising from the Group's financial instruments are credit risk, equity price risk, liquidity risk and foreign currency risk. There has been no change to the Group's exposure to these financial risks or the manner in which it manages and measures the risks. The Group's BOD and management review and agree on the policies for managing each of these risks as summarized below:

#### **Credit Risk**

The Group's receivables arise mainly from the ELA with PCSO and the license agreement with PGEC. Since the Group has significant concentration of credit risk on its receivable from PCSO and PGEC, it is the Group's policy that all credit terms specified in the ELA and the license agreement are complied with and payment terms are observed. With respect to other receivables, the Group manages credit risk by transacting only with recognized, creditworthy third parties. It is the Group's policy that the BOD approves the major transactions with third parties. Receivable balances are monitored on an ongoing basis with the objective that the Group's exposure to bad debts is not significant.

With respect to credit risk arising from the other financial assets of the Group, which are composed of cash in banks, marketable securities, financial assets at FVOCI, refundable deposits and guarantee bonds, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

The table below shows the maximum exposure to credit risk for the Group's financial assets as at December 31, 2020 and 2019 without taking into account any collateral and other credit enhancements:

	Note	2019	2018
Cash in banks and cash equivalents*	8	P161,572,701	P332,880,313
Trade and other receivables - net**	10,11	195,941,150	212,881,594
Marketable securities	9	84,260,926	140,456,581
Refundable deposits	11	4,159,704	35,424,154
Investments in stocks	12	281,822,365	347,630,880
Guarantee bonds***	11	14,500,000	12,000,000
Total credit exposure		P742,256,846	P1,081,273,522

<sup>\*</sup>Excludes cash on hand amounting to P0.7 million and P4.6 million as at December 31, 2020 and 2019, respectively.

The table below shows the aging analysis of receivables other financial assets as at December 31, 2020 and 2019:

	2020		
	Neither Past Due nor Impaired	Impaired	Total
Trade and other receivables - net	P109,459,999	Р-	P109,459,999
Accrued receivable*	86,206,043	-	86,206,043
Guarantee bonds**	14,500,000	-	14,500,000
Refundable deposits	4,159,704	-	4,159,704
Other receivables	275,108	-	275,108
	P214,600,854	Р-	P214,600,854

<sup>\*</sup>Inclusive of noncurrent portion of license fee income of P70.3 million and exclusive of advance payments of P6.8 million.

<sup>\*\*</sup> Includes the cash bond under "Other current assets" in the consolidated statements of financial position.

	2019		
	Neither Past Due nor Impaired	Impaired	Total
Trade and other receivables - net*	P75,106,370	Р-	P75,106,370
Accrued receivables*	136,615,655	-	136,615,655
Guarantee bonds	12,000,000	-	12,000,000
Refundable deposits	35,424,154	-	35,424,154
Other receivables	1,159,570	-	1,159,570
	P260,305,749	Р-	P260,305,749

<sup>\*</sup> Inclusive of noncurrent portion of license fee income of P96.6 million and exclusive of advance payments of P56.2 million.

<sup>\*\*</sup>Inclusive of noncurrent portion of accrued license fee income amounting to P70.3 million and P96.6 million and exclusive of advances amounting to P6.8 million and P56.2 million as at December 31, 2020 and 2019, respectively.

<sup>\*\*\*</sup>Includes the cash bond under "Other current assets" in the consolidated statements of financial position.

<sup>\*\*</sup> Includes the cash bond under "Other current assets" in the consolidated statements of financial position.

Receivables that are past due but not impaired are still collectible based on the assessment of debtor's ability to pay and collection agreement.

The table below shows the credit quality of the Group's neither past due nor impaired financial assets based on their historical experience with the corresponding third parties:

	2020			
_	Grade A	Grade B	Grade C	Total
At amortized cost:				
Cash in banks and cash equivalents	P161,572,701	Р-	Р-	P161,572,701
Trade and other receivables - net*	109,735,107	86,206,043	-	195,941,150
Refundable deposits	-	4,159,704	-	4,159,704
Guarantee bonds	-	-	14,500,000	14,500,000
At FVPL:				
Marketable securities	84,260,926	-	-	84,260,926
At FVOCI:				
Investments in stocks	281,822,365	-	-	281,822,365
	P637,391,099	P90,365,747	14,500,000	P742,256,846

\*Inclusive of noncurrent portion of accrued license fee income amounting to P70.3 million and exclusive of advance payments of P6.8 million.

	2019			
	Grade A	Grade B	Grade C	Total
At amortized cost:				
Cash in banks	P332,880,313	Р -	Р-	P332,880,313
Trade and other receivables - net*	76,265,939	136,615,655	-	212,881,594
Refundable deposits	-	35,424,154	-	35,424,154
Guarantee bonds	-	-	12,000,000	12,000,000
At FVPL:				
Marketable securities	140,456,581	-	-	140,456,581
At FVOCI				
Investments in stocks	347,630,880	-	-	347,630,880
	P897,233,713	P172,039,809	P12,000,000	P1,081,273,522

<sup>\*</sup> Inclusive of noncurrent portion of accrued license fee income amounting to P96.6 million and exclusive of advance payments of P56.2 million.

Grade A pertains to those cash in banks and guarantee bonds that are deposited in reputable banks, investments with reputable publicly listed companies and receivables from PCSO which are consistently collected before the maturity date. Grade B pertains to receivables that are collected on their due dates even without an effort from the Group to follow them up. Grade C pertains to receivables which are collected on their due dates provided that the Group made a persistent effort to collect them.

#### **Estimating ECL**

The table below presents the Group's exposure to credit risk and shows the credit quality of the financial assets as at December 31, 2020 by indicating whether the financial assets are subjected to 12-month ECL or lifetime ECL. Assets that are credit-impaired are separately presented.

	Financial Assets at Amortized Cost				
December 31,2020	12-Month ECL	Lifetime ECL not Credit Impaired	Total	ECL	Carrying Amount
Cash in banks and cash equivalents	P161,572,701	Р-	P161,572,701	Р-	P161,572,701
Trade and other receivables - net*	337,766,154	-	337,766,154	(141,825,004)	195,941,150
Refundable securi- ty deposits	4,159,704	-	4,159,704	-	4,159,704
Guarantee bonds	14,500,000	-	14,500,000	-	14,500,000
	P517,998,559	Р-	P517,998,559	(P141,825,004)	P376,173,555

\*Inclusive of noncurrent portion of accrued license fee income amounting to P70.3 million and exclusive of advance payments of P6.8 million.

	Financial Assets at Amortized Cost				
December 31, 2019	12-Month ECL	Lifetime ECL not Credit Im- paired	Total	ECL	Carrying Amount
Cash in banks and cash equivalents	P332,880,313	Р-	P332,880,313	Р-	P332,880,313
Trade and other receivables - net*	215,028,985	-	215,028,985	(2,147,391)	212,881,594
Refundable se- curity deposits	35,424,154	-	35,424,154	-	35,424,154
Guarantee bonds	12,000,000	-	12,000,000	-	12,000,000
	P595,333,452	Р-	P595,333,452	(P2,147,391)	P593,186,061

\*Inclusive of noncurrent portion of accrued license fee income amounting to P96.6 million and exclusive of advance payments of P56.2 million.

The Group computes impairment loss on trade and other receivables based on past collection experiences, current circumstances and the impact of future economic conditions, if any, available at the reporting period. Loss rates are based on actual credit loss experience. Any adjustments to the loss rates for forecasts of future economic conditions are not expected to be material. The Group applies the simplified approach in providing for ECL prescribed by PFRS 9, which permits the use of the lifetime expected loss provision and applies a provision matrix.

Cash in banks and cash equivalents are considered of good quality as these pertain to deposits in reputable banks.

Impairment on cash has been measured on a 12-month expected loss basis and reflects the short maturities of the exposures. The Group considers that its cash has low credit risk based on the external credit ratings of the counterparties.

Receivables and refundable security deposits are considered of good quality since these are transacted with counterparties with high external credit ratings. the credit quality of these financial assets is considered to be high grade.

Marketable Securities and Investment in Stocks are considered good quality since these are invested in companies listed in the PSE.

#### **Equity Price Risk**

Equity price risk is the risk that the fair value of equity investments decreases as a result of changes in the value of individual stock. The Group's current exposure to equity price risk relates primarily to the Group's quoted marketable securities and financial assets at FVOCI. The Group monitors the equity investments based on market expectations. Significant investments within the portfolio are managed on an individual basis and all buy and sell decisions are approved by the BOD.

The following table demonstrates the sensitivity to a reasonably possible change in equity price, with all other variables held constant, of the Group's consolidated income before income tax and equity:

#### **Marketable Securities**

	Increase (Decrease) in Equity Price	Effect on Consolidated Income before Income Tax
2020	5%	P4,213,046
	(5%)	(4,213,046)
2019	5%	7,022,829
	(5%)	(7,022,829)

#### Financial assets at FVOCI

	Increase (Decrease) in Equity Price	Effect on Consolidated Income before Income Tax
2020	8%	P22,545,789
	(8%)	(22,545,789)
2019	8%	27,810,470
	(8%)	(27,810,470)

#### Liquidity Risk

Liquidity risk is the risk that the Group will be unable to meet its payment obligations when they fall due under normal and stress circumstances and equity securities. To limit this risk, the Group closely monitors its cash flows and ensures that credit facilities are available to meet its obligations as and when they fall due. The Group also has a committed line of credit that it can access to meet liquidity needs.

The Group maintains sufficient cash to finance its operations. Any excess cash is invested in short-term money market placements and equity securities. These are maintained to meet the requirements for additional capital expenditures, maturing obligations and cash dividends.

The table below summarizes the maturity profile of the Group's financial liabilities based on contractual undiscounted payments:

	2020					
	Note	Less than 3 Months	3-6 Months	6-12 Months	More than 12 Months	Total
Trade and other current liabili- ties*	15	P68,152,272	P69,757,566	P7,087,656	P31,766,804	P176,764,298
Lease liabili- ties**	20	3,296,586	2,965,567	2,625,111	2,718,103	11,605,367
		P71,448,858	P72,723,133	P9,712,767	P34,484,907	P188,369,665

<sup>\*</sup>Excluding statutory liabilities amounting to P1.5 million.
\*\*Inclusive of noncurrent portion

	Note	Less than 3 Months	3-6 Months	6-12 Months	More than 12 Months	Total
Trade and other current liabilities*	15	P61,145,802	P52,988,151	P634,800	P27,627,805	P142,396,558
Obligations under finance lease**	16	37,500,000	75,000,000	37,500,000	-	150,000,000
Installment payable**	21	9,736,270	18,392,708	30,224,143	9,248,884	67,602,005
		P108.382.072	P146.380.859	P68.358.943	P36.876.689	P359.998.563

2019

#### Foreign Currency Risk

The Group has transactional currency exposures. Such exposure arises from cash in banks and payables to certain suppliers which are denominated in U.S. dollar (US\$). The Group's financial instruments which are denominated in foreign currency include cash and consultancy and software and license fees payable. The Group maintains a US\$ account to match its foreign currency requirements.

As at December 31, 2020 and 2019, assets and liabilities denominated in US\$ include cash in banks amounting to P19.6 million (\$409,091) and P51.8 million (\$1,022,373), and trade and software and license fees payables amounting to

P80.3 million (\$1,672,996) and P17.2 million (\$339,792), respectively.

In translating foreign currency-denominated monetary assets and liabilities into peso amounts, the exchange rates used were P48.00 and P50.64 to US\$1, the Php to US\$ exchange rates, as at December 31, 2020 and 2019, respectively.

The following table demonstrates the sensitivity to a reasonably possible change in the Php-US\$ exchange rates, with all other variables held constant, of the Group's consolidated income before tax. There is no other impact on the Group's equity other that those already affecting profit or loss.

	Increase (Decrease) in US\$ Exchange Rate	Effect on Income before Income Tax	Effect on Equity
2020	5%	(P3,033,372)	(P2,123,361)
	(5%)	3,033,372	2,123,361
2019	5%	(1,728,296)	(1,209,807)
	(5%)	1,728,296	1,209,807

The increase in US\$ rate means stronger US\$ against Php while the decrease in US\$ means stronger Php against the US\$.

# **Capital Management**

The primary objective of the Group's capital management is to safeguard the Group's ability to continue as a going concern, so that it can provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders, reacquire its own shares, or issue new shares. The Group monitors capital on the basis of current ratio and debt-to-equity ratio. The Group's strategy, which was unchanged from prior year, was to maintain current ratio and debt-to-equity ratio at manageable levels.

There were no changes in the Group's approach to capital management during the year.

As at December 31, 2020 and 2019, the Group is compliant with the minimum public float requirement by the PSE.

<sup>\* \*</sup> Excluding statutory liabilities amounting to P1.8 million

<sup>\*\*</sup>Inclusive of noncurrent portion

The Group defines capital as capital stock, additional paid-in capital, treasury stock dividend distributable and retained earnings. Other components of equity are excluded from capital for purposes of capital management.

There were no changes in the Group's approach to capital management during the year. As at December 31, 2020 and 2019, the Group is compliant with the minimum public float requirement by PSE.

The Group's current ratio, calculated as total current assets over total current liabilities, and debt-to-equity ratio, calculated as total liabilities over equity, as at December 31, 2020 and 2019 are as follows:

#### **Current Ratio**

	2020	2019
Current assets	P543,642,893	P864,695,033
Current liabilities	187,891,135	360,318,424
Current ratio	2.89:1.00	2.40:1.00
Debt-to-Equity Ratio	2020	2019
Total liabilities	P240,263,489	P399,410,076
Total equity	863,140,552	1,313,419,353
Debt-to-equity ratio		

To address the prohibition in maintaining excess retained earnings over the paid in capital under Sec. 43 of the Corporation Code, the Group intends to continuously declare dividends and is considering various options in line with its business objectives and strategies and state of the gaming industry.

#### **Fair Value of Financial Instruments**

Set out below is a comparison by category of carrying amounts and fair values of all the Group's financial instruments as at December 31, 2020 and 2019:

	2020		2019		
	Carrying Amount	Fair Value	Carrying Amount	Fair Value	
Financial Assets					
At Amortized Cost:					
Cash and cash equivalents	P160,591,351	P160,591,351	P337,471,529	P337,471,529	
Trade and other receivable*	195,941,150	195,941,150	212,881,594	212,881,594	
Refundable deposits	4,159,704	4,159,704	35,424,154	35,424,154	
Guarantee bonds	14,500,000	14,500,000	12,000,000	12,000,000	
At FVPL:					
Marketable securities	84,260,926	84,260,926	140,456,581	140,456,581	
At FVOCI:					
Financial assets at FVOCI	281,822,365	281,822,365	347,630,880	347,630,880	
	P741,275,496	P741,275,496	P1,085,864,738	P1,085,864,738	

	2020		2019	
-	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial Liabilities				
At Amortized Cost:				
Trade and other current liabilities**	P176,764,298	P176,764,298	P142,396,558	P142,396,558
Loan payable	-	-	150,000,000	150,000,000
Lease liabilities (inclusive of noncurrent portion)	11,605,367	11,605,367	67,602,005	67,602,005
	P188,369,665	P188,369,665	P359,998,563	P359,998,563

<sup>\*</sup>Inclusive of noncurrent portion of accrued license fee income amounting to P70.3 million and P96.6 million and exclusive of advances amounting to P6.8 million and P56.2 million as at December 31, 2020 and 2019, respectively. \*\*Excluding statutory liabilities of P1.5 million and P1.8 million in 2020 and 2019, respectively.

The carrying amounts of cash and cash equivalents, trade and other receivables (excluding accrued license fee income), deposits, trade and other current liabilities and loan payable approximate their fair values due to the relatively short-term maturities of the financial instruments.

The carrying amount of accrued license fee income is based on present value using a discount rate that approximates the prevailing market rate.

The fair values of marketable securities and financial assets at FVOCI are based on quoted market prices.

The carrying amounts of guarantee bonds, deposits, lease liabilities, obligations under finance lease, and installment payable approximate their fair values since the Group does not anticipate that the effect of discounting using the prevailing market rate is significant.

	Level 1	Level 2	Level 3	Total
Marketable Securities				
2020	P84,260,926	Р-	Р-	P84,260,926
2019	140,456,581	-	-	140,456,581
Investments in Stocks				
2020	P281,822,365	-	-	P281,822,365
2019	347,630,880	-	-	347,630,880

There were no transfers between Levels in 2020 and 2019.

# 26.IMPACTS OF COVID-19

On March 8, 2020, under Proclamation 922, the Office of the President has declared a state of public health emergency and subsequently on March 16, 2020, under Proclamation 929, a state of calamity throughout the Philippines due to the spread of the COVID-19. To manage the spread of the disease, the entire Luzon has been placed under an Enhanced Community Quarantine (ECQ), effective from

March 17, 2020 until April 12, 2020, which involved several measures including travel restrictions, home quarantine and temporary suspension or regulation of business operations, among others, limiting activities related to the provision of essential goods and services. The ECQ was further extended until May 15, 2020. On May 12, 2020, the President has approved the proposal of the Inter-Agency Task Force for the Management of Emerging Infectious Disease (IATF-EID) to place Metro Manila, Laguna Province, and Cebu City under Modified ECQ until May 31, 2020. On May 29, 2020, the President approved the IATF Resolution No. 41 changing the MECQ status of Metro Manila to General Community Quarantine (GCQ) effective June 1, 2020 to June 15, 2020. The GCQ was further extended until February 28, 2021.

The Group's operation was suspended from March 17, 2020 to July 31, 2020 (4.5 months) due to the announcement of PCSO on March 17, 2020, as per Proclamation No. 922 and RA 11332, to suspend their gaming activities effective 12:00 noon to comply with the National Government's several measures to manage the spread of COVID-19. Despite the impact on the revenue on lotto and keno due to the temporary closure of lotto and keno outlets, the management noted an increase in the equipment rental revenues in the last guarter of the reporting period thus management foresees that its business will be back as usual in the first quarter of 2021 and the Group would be able to catch-up for its lost revenue during the first half of 2021.

Despite or amidst this event, the consolidated financial statements have been prepared on a going concern basis of accounting as of reporting date since the Group implemented all measures to mitigate the risks on their business operations and has sufficient liquidity to continue operating through the pandemic and for the foreseeable future.



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