CR02723-2018

SECURITIES AND EXCHANGE COMMISSION
SEC FORM 20-IS

INFORMATION STATEMENT PURSUANT TO SECTION 17.1(b) OF THE SECURITIES REGULATION CODE

1. Check the appropriate box:
   - ○ Preliminary Information Statement
   - ◉ Definitive Information Statement
2. Name of Registrant as specified in its charter
   Pacific Online Systems Corporation
3. Province, country or other jurisdiction of incorporation or organization
   Metro Manila, Philippines
4. SEC Identification Number
   AS093-008809
5. BIR Tax Identification Code
   003865392000
6. Address of principal office
   28/F, East Tower, Philippine Stock Exchange Centre, Exchange Road,Ortigas Center, Pasig City, Metro Manila
   Postal Code
   1605
7. Registrant's telephone number, including area code
   (632)5841700
8. Date, time and place of the meeting of security holders
   May 31, 2018, 2:00 pm, Ballroom 1, City of Dreams, Parañaque City, Metro Manila
9. Approximate date on which the Information Statement is first to be sent or given to security holders
   Apr 27, 2018
10. In case of Proxy Solicitations:

    Name of Person Filing the Statement/Solicitor

    n/a

    Address and Telephone No.

    n/a

11. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA

(information on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common Stock	433,673,087

13. Are any or all of registrant's securities listed on a Stock Exchange?

(•) Yes ( ) No

If yes, state the name of such stock exchange and the classes of securities listed therein:

Philippine Stock Exchange

Pacific Online Systems Corporation
LOTO

PSE Disclosure Form 17-5 - Information Statement for Annual or Special Stockholders' Meeting
References: SRC Rule 20 and Section 17.10 of the Revised Disclosure Rules

Date of Stockholders' Meeting	May 31, 2018
Type (Annual or Special)	Annual
Time	2:00pm
Venue	Ballroom 1, City of Dreams, Parañaque City, Metro Manila
Record Date	Apr 20, 2018

Inclusive Dates of Closing of Stock Transfer Books

Start Date	N/A
End date	N/A

Other Relevant Information
n/a

Filed on behalf by:

Name	JASON NALUPTA

Designation	ASSISTANT CORPORATE SECRETARY

COVER SHEET

A	S	0	9	3	0	8	8	0	9

S.E.C. Registration Number

PACIFIC ONLINE SYSTEMS CORP.

(Company's Full Name)

28/F EAST TOWER PSE CENTRE

EXCHANGE RD. ORTIGAS PASIG

(Business Address: No. Street City / Town / Province)

JASON C. NALUPTA

Contact Person

632-09-05

Company Telephone Number

1	2		3	1

Month Day

Fiscal Year

DEFINITIVE 20-IS

FORM TYPE

Every Second Friday of APRIL

Month Day

Annual Meeting

Secondary License Type, If Applicable

Dept. Requiring this Doc.

Amended Articles Number/Section

Total Amount of Borrowings

Total No. of Stockholders

Domestic

Foreign

To be Accomplished by SEC Personnel concerned

File Number

LCU

Document I.D.

Cashier

STAMPS

Remarks = pls. use black ink for scanning purposes

PACIFIC ONLINE
SYSTEMS CORPORATION LOTTO

NOTICE OF ANNUAL STOCKHOLDERS' MEETING

TO: ALL STOCKHOLDERS

NOTICE is hereby given that there will be an annual meeting of the stockholders of **PACIFIC ONLINE SYSTEMS CORPORATION** on Thursday, May 31, 2018, at 2:00 o'clock in the afternoon, Ballroom 1, City of Dreams, Parañaque City, Metro Manila to consider the following:

AGENDA

1. Call to Order
2. Proof of Notice of Meeting
3. Certification of Quorum
4. Approval of the Minutes of the Previous Annual Stockholders' Meeting
5. Approval of 2017 Operations and Results
6. Ratification of All Acts of the Board of Directors and Officers
7. Election of Directors
8. Appointment of External Auditors
9. Other Matters
10. Adjournment

In accordance with the rules of the Philippine Stock Exchange, the close of business on **April 20, 2018** has been fixed as the record date for the determination of the stockholders entitled to notice of and vote at said meeting and any adjournment thereof.

Registration for those who are personally attending the meeting will start at 1:00 p.m. and end promptly at 2:00 p.m. All stockholders who will not, are unable, or do not expect to attend the meeting in person are encouraged to fill out, date, sign the Attached Proxy Form and send a proxy to the Corporation at the 28th Floor, East Tower, PSE Centre, Exchange Road, Ortigas Center, Pasig City. All proxies should be received by the Corporation **at least six (6) business days** before the meeting, or on or before **May 23, 2018**. Proxies submitted shall be validated by a Committee of Inspectors on **May 24, 2018** at 10:00 in the morning at 28th Floor, East Tower, PSE Centre, Exchange Road, Ortigas Center, Pasig City. For corporate stockholders, the proxies should be accompanied by a Secretary's Certification on the appointment of the corporation's authorized signatory.

To avoid any inconvenience in registering your attendance at the meeting, you (or your proxy) are requested to bring identification paper(s) containing a photograph and signature, e.g. passport or driver's license.

City of Pasig, Metro Manila, April 25, 2018.

A. BAYANI K. TAN
Corporate Secretary

RATIONALE FOR AGENDA ITEMS

Agenda Item No. 4. Approval of the Minutes of the Previous Meeting of Stockholders held on May 31, 2017

Copies of the Minutes of the May 31, 2017 Annual Stockholders' Meeting will be made available during the 2018 Annual Stockholders' Meeting. It is likewise currently posted on the Corporation's website (www.loto.com.ph) and can be viewed at any time. Stockholders will be asked to approve the Minutes of the 2017 Annual Stockholders' Meeting.

Agenda Item No. 5. Approval of 2017 Operations and Results

A report on the highlights of the financial performance of the Corporation for the year ended December 31, 2017 will be presented to the Stockholders. A summary of the Corporation's performance for the year is also provided in the "Management Discussion and Analysis of Operating Performance and Financial Condition" section on page 31 hereof.

The Corporation's Audited Financial Statements, for which the external auditors have issued an unqualified opinion, have likewise been reviewed by the Audit Committee and the Board of Directors. A summary of the 2017 AFS shall also be presented to the Stockholders.

Stockholders, after identifying themselves, will be given an opportunity to raise questions regarding the operations and report of the Corporation.

Agenda Item No. 6. Ratification of all Acts of the Board of Directors and Management from the date of the last Annual Stockholders' Meeting to the date of this meeting

All actions, proceedings and contracts entered into, as well as resolutions made and adopted by the Board of Directors and of Management from the date of the Stockholders Meeting held on May 31, 2017 to the date of this meeting shall be presented for confirmation, approval, and ratification. The items covered with respect to the ratification of the acts of the Board of Directors and Officers for the past year up to the date of the meeting are those items entered into in the ordinary course of business.

Agenda Item No. 7. Election of Directors for 2018 to 2019

The current members of the Board of Directors, as reviewed, qualified and recommended by the Corporate Governance Committee, have been nominated for re-election. Their proven expertise and qualifications, based on current regulatory standards and the Corporation's own criteria, will help sustain the Company's solid performance that will result to its stockholders' benefit. The profiles of the Directors are available in the Company website as well as in this Information Statement. If elected, they shall serve as Directors for a period of one (1) year from May 31, 2018 or until their successors shall have been duly elected and qualified.

Agenda Item No. 8. Appointment of External Auditors

The Audit Committee has pre-screened and recommended, and the Board has endorsed for consideration of the stockholders, the re-appointment of R.G. Manabat & Co. as the Corporation's External Auditor for 2018-2019. R.G. Manabat & Co. is one of the most reputable auditing firms in the country and is duly accredited by the Securities and Exchange Commission. The Stockholders will also be requested to delegate to the Board the authority to approve the appropriate audit fee for 2018.

PROXY FORM

The undersigned stockholder of Pacific Online Systems Corporation (the "Company") hereby appoints ______________________ or in his absence, the Chairman of the meeting, as attorney and proxy, with power of substitution, to represent and vote all shares registered in his/her/its name as proxy of the undersigned stockholder, at the Annual Meeting of Stockholders of the Company on May 31, 2018 and at any of the adjournments thereof for the purpose of acting on the following matters:

1. Election of Directors.
____ 1.1. Vote for all nominees listed below:
1.1.1. Willy N. Ocier
1.1.2. Ma. Virginia V. Abo-Hamda
1.1.3. Tarcisio M. Medalla
1.1.4. Henry N. Ocier
1.1.5. Regina O. Reyes
1.1.6. Armin Antonio B. Raquel Santos
1.1.7. Laurito E. Serrano (Independent Director)
1.1.8. Jerry C. Tiu (Independent Director)
1.1.9. Joseph C. Tan (Independent Director)

____ 1.2. Withhold authority for all nominees listed above
____ 1.3 Withhold authority to vote for the nominees listed below:

_________________ _________________
_________________ _________________

2. Approval of minutes of previous Annual Stockholders' Meeting.
___ Yes ___ No ___ Abstain

3. Approval of 2017 Operations and Results
___ Yes ___ No ___ Abstain

4. Ratification of all acts and resolutions of the Board of Directors and Management from date of last Stockholders' Meeting to May 31, 2018.
___ Yes ___ No ___ Abstain

5. Election of R. G. Manabat & Co. as external auditor.
___ Yes ___ No ___ Abstain

6. At their discretion, the proxies named above are authorized to vote upon such other matters as may be properly come before the meeting.
___ Yes ___ No ___ Abstain

____
Printed Name of Stockholder

____
Signature of Stockholder /
Authorized Signatory

____

Date

THIS PROXY FORM SHOULD BE RECEIVED BY THE CORPORATE SECRETARY AT LEAST SIX (6) BUSINESS DAYS BEFORE THE DATE SET FOR THE ANNUAL MEETING, AS PROVIDED IN THE BY-LAWS.

SECRETARY'S CERTIFICATE

I, ____________________, Filipino, of legal age and with office address at ____________________________, do hereby certify that:

1. I am the duly elected and qualified Corporate Secretary of ___________________________ (the "Corporation"), a corporation duly organized and existing under and by virtue of the laws of the Republic of the Philippines, with office address at _________________________;

2. Based on the records, during the lawfully convened meeting of the Board of Directors of the Corporation held on ______________________, the following resolution was passed and approved:

> "RESOLVED, that ____________________ be authorized and appointed, as he is hereby authorized and appointed, as the Corporation's Proxy (the "Proxy") to attend all meetings of the stockholders of Pacific Online Systems Corporation (POSC) whether the meeting is regular or special, or at any meeting postponed or adjourned therefrom, with full authority to vote the shares of stock of the Corporation held in POSC and to act upon all matters and resolution that may come before or presented during meetings, or any adjournments thereof, in the name, place and stead of the Corporation.
>
> "RESOLVED, FINALLY, That POSC be furnished with a certified copy of this resolution and POSC may rely on the continuing validity of this resolution until receipt of written notice of its revocation."

3. The foregoing resolution has not been modified, amended or revoked in accordance with the records of the Corporation presently in my custody.

IN WITNESS WHEREOF, I have signed this instrument in ____________ on _______________.

____
Printed Name and Signature of the
Corporate Secretary

SUBSCRIBED AND SWORN TO BEFORE ME on __________________ in _________________. Affiant exhibited to me his Competent Evidence of Identity by way of _____________________ issued on _______________ at ________________.

Doc. No. ______;
Page No. ______;
Book No. ______;
Series of ______.

SECURITIES AND EXCHANGE COMMISSION
SEC FORM 20-IS

SECURITIES AND EXCHANGE COMMISSION
RECEIVED
APR 2 6 2018
MARKET REGULATION DEPT
BY: ______ TIME: ______

Information Statement Pursuant to Section 20 of the Securities Regulation Code

1. Check the appropriate box
   [ ] Preliminary Information Statement
   [√] Definitive Information Statement

2. Name of Registrant as specified in its charter: **PACIFIC ONLINE SYSTEMS CORPORATION**

3. Province, country or other jurisdiction of incorporation or organization: **Pasig City, Metro Manila, Philippines**

4. SEC Identification Number: **AS093-008809**

5. BIR Tax Identification Number: **003-865-392-000**

6. Address of principal office: **28th Floor, East Tower, PSE Centre, Exchange Road, Ortigas Center, Pasig City**

7. Registrant's telephone number, including area code: **(632) 584-1700**

8. Date, time, and place of the meeting of security holders:

   Date : **May 31, 2018 (Thursday)**
   Time : **2:00 o'clock in the afternoon**
   Venue : **Ballroom 1, City of Dreams, Parañaque City, Metro Manila**

9. Approximate date on which the Information Statement is to be sent or given to security holders: **April 27, 2018**

10. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common Stock	**₱1.00 par value** **433,673,087 (as of March 31, 2018)**

11. Are any or all of Registrant's securities listed on a Stock Exchange?

   Yes [√] No [ ]

   If so disclose name of the Exchange : **The Philippine Stock Exchange, Inc.**
   Class of securities listed : **Common Shares**

WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE NOT REQUESTED TO SEND US A PROXY.

A. GENERAL INFORMATION

Item 1. Date, time and place of meeting of security holders

(a) Date - **May 31, 2018 (Thursday)**
Time - **2:00 o'clock in the afternoon**
Place - **Ballroom 1, City of Dreams, Parañaque City, Metro Manila**

The approximate date on which the Information Statement will be sent or given to security holders is on **April 27, 2018**.

(b) The complete mailing address of the principal office of Pacific Online Systems Corporation ("the Company") is:

28th Floor, East Tower, PSE Centre, Exchange Road, Ortigas Center, Pasig City 1605

Item 2. Dissenters' Right of Appraisal

The matters to be voted upon in the Annual Stockholders' Meeting on **May 31, 2018** are not among the instances enumerated in Sections 42 and 81 of the Corporation Code whereby the right of appraisal (defined as the right of any stockholder to dissent and demand payment of the fair value of his shares) may be exercised. The instances where the right of appraisal may be exercised are as follows:

1. In case any amendment to the Articles of Incorporation has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those outstanding shares of any class, or of extending or shortening the term of corporate existence;

2. In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the Company's property and assets;

3. In case the Company decides to invest its funds in another corporation or business outside of its primary purpose; and

4. In case of merger or consolidation.

In case the right of appraisal may be exercised, Section 82 of the Corporation Code provides for the appropriate procedure, *viz*:

> The appraisal right may be exercised by any stockholder who shall have voted against the proposed corporate action, by making a written demand on the corporation within thirty (30) days after the date on which the vote was taken for payment of the fair value of his shares; Provided, that the failure to make the demand within such period shall be deemed a waiver of the appraisal right. If the proposed corporate action is implemented or affected, the corporation shall pay to such stockholder, upon surrender of the certificate(s) of stock representing his shares, the fair value thereof as of the day prior to the date on which the vote was taken, excluding any appreciation or depreciation in anticipation of such corporate action.
>
> If within a period of sixty (60) days from the date the corporate action was approved by the stockholders, the withdrawing stockholder and the corporation cannot agree on the fair value of the shares, it shall be determined and appraised by three (3) disinterested persons, one of whom shall be named by the stockholder, another by the corporation and the third by the two thus chosen. The findings of the majority of the appraisers shall be final, and their award shall be paid by the corporation within thirty (30) days after such award is made; Provided, that no payment shall be made to any dissenting stockholder unless the corporation has unrestricted retained earnings in its books to cover such payment; Provided

further, that upon payment by the corporation of the agreed or awarded price, the stockholder shall forthwith transfer his shares to the corporation.

Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

(a) No person who has been a director or officer or any nominee for election as director of the Company or associate of such persons, have substantial interest, direct or indirect, in any matter to be acted upon other than the election of directors for the year 2018-2019.

(b) The Company is not aware of any director or security holder who intends to oppose any action to be taken by the Company during the stockholders' meeting.

B. CONTROL AND COMPENSATION INFORMATION

Item 4. Voting Securities and Principal Holders Thereof

(a) As of March 31, 2018, the Company has **433,673,087** common shares outstanding and each share is entitled to one vote.

(b) The record date with respect to the determination of the stockholders entitled to notice of and vote at the Annual Stockholders' Meeting is **April 20, 2018**.

(c) With respect to the election of Nine (9) directors, each stockholder may vote such number of shares for as many as Nine (9) persons he may choose to be elected from the list of nominees, or he may cumulate the said shares and give one candidate as many votes as the number of his shares multiplied by Nine (9) shall equal, or he may distribute them on the same principle among as many candidates as he shall see fit, provided that the total number of votes cast by him shall not exceed the number of shares owned by him multiplied by Nine (9).

(d) Security ownership of certain record and beneficial owners and management.

(1) Security Ownership of Certain Record and Beneficial Owners

The following persons or group are known to the Company as directly or indirectly the record or beneficial owners of more than five percent (5%) of the Company's voting securities as of March 31, 2018.

Title of Class	Name and Address of Record Owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	No. of Shares Held	Percent
Common	**PREMIUM LEISURE CORPORATION** [1] 5/F Tower A, Two E-Com Center, Mall of Asia Complex, Pasay City Parent Company	PREMIUM LEISURE CORPORATION	Filipino	224,280,403	51.71
Common	**PCD NOMINEE CORPORATION** [2] G/F Makati Stock Exchange 6767 Ayala Avenue, Makati City Filipino/Non-Filipino N/A	Various	Filipino and Non-Filipino	176,777,439	40.7628
Common	**WILLY N. OCIER** 28/F East Tower, PSE Centre Exchange Road, Ortigas Center Pasig City Filipino Chairman and President	Willy N. Ocier	Filipino	35,909,675	8.28

[1]The majority shareholder of Premium Leisure Corporation is Belle Corporation.

[2]PCD Nominee Corporation ("PCDNC") is a wholly-owned subsidiary of Philippine Central Depository, Inc. ("PCD"). The beneficial owners of such shares registered under the name of PCDNC are PCD's participants who hold the shares in their own behalf or in behalf of their clients. The PCD is prohibited from voting these shares; instead, the participants have the power to decide how the PCD shares in POSC are to be voted. The participants of PCD who own more than 5% of the Company's outstanding capital are:

a. *Eastern Securities Development Corporation; and*
b. *Papa Securities Corporation*

The shares held by Premium Leisure Corporation shall be voted or disposed by the persons who shall be duly authorized. The natural person/s who has/have the power to vote on the shares of PLC shall be determined upon the submission of its proxy form to the Company, which shall be not later than six (6) business days before the date of the meeting.

The PCD Participants, like Eastern Securities and Development Corporation and Papa Securities Corporation, on the other hand, issue proxies in favor of the beneficial owners of the Company's shares recorded under their names. The identities of these beneficial owners, who will then exercise the right to vote the shares beneficially-owned by them, shall be know to the Company only when the proxies are submitted before the date of the meeting.

(2) Security Ownership of Directors and Management

The following table shows the shares beneficially owned by the directors and executive officers of the Company as of March 31, 2018:

Title of Class	**Name of Beneficial Owner**	**Amount and nature of beneficial ownership**			**Citizenship**	**Percent of Class**
		Direct	Indirect	Total		
Common	Willy N. Ocier	35,909,775	4,487,475	40,397,250	Filipino	9.31
Common	Ma. Virginia V. Abo-Hamda	1,000	0	1,000	Filipino	0.00
Common	Tarcisio M. Medalla	100	50	150	Filipino	0.00
Common	Regina O. Reyes	150	0	150	Filipino	0.00
Common	Henry N. Ocier	3,000	601,500	604,500	Filipino	0.13
Common	Armin Antonio B. Raquel-Santos	100	0	100	Filipino	0.00
Common	Jerry C. Tiu	100	125	225	Filipino	0.00
Common	Laurito E. Serrano	800	400	1,200	Filipino	0.00
Common	Joseph C. Tan	100	0	100	Filipino	0.00
Common	**All directors and executive officers as a group**					

(3) Voting Trust Holders of 5% or More

There is no party known to the Company as holding any voting trust or any similar arrangement for 5% or more of the Company's voting securities.

Changes in Control

There is no arrangement known to the Company which may result in a change in control of the Company.

Item 5. Directors and Executive Officers

Directors and Executive Officers

The following are the Directors and Executive Officers of the Company:

Name	Position with the Company
Willy N. Ocier [(1)]	Chairman / President
Ma. Virginia V. Abo-Hamda[(1)]	Director and Chief Financial Officer
Armin Antonio B. Raquel-Santos[(1) (3)]	Director
Tarcisio M. Medalla	Director
Henry N. Ocier	Director
Regina O. Reyes	Director
Jerry C. Tiu	Independent Director
Laurito E. Serrano	Independent Director
Joseph C. Tan[(3)]	Independent Director
Wilson S. Sy[(4)]	Independent Director
Frederic C. DyBuncio[(2)]	Adviser to the Board
Valentino L. Kintanar	VP – Technical Services
Romeo J. Roque, Jr.	VP – Agent Management
Christopher C. Villaflor	VP – Central System and Network Management
Ma. Concepcion T. Sangil	VP – Human Resources Management
A. Bayani K. Tan	Corporate Secretary
Jason C. Nalupta	Assistant Corporate Secretary

(1) Members of the Executive Committee
(2) Resigned as Director and appointed as Adviser to the Board Effective July 25, 2017
(3) Appointed effective July 25, 2017
(4) Resigned Effective April 24, 2017

Board of Directors

The present members of the Board of Directors ("BOD"), except Mr. Armin Antonio B. Raquel-Santos and Mr. Joseph C. Tan, were elected during the annual stockholders' meeting held on May 31, 2017. Mr. Raquel-Santos and Mr. Tan were elected to the BOD in July 2017 to fill vacancies created by the resignation of their predecessors. The term of the current members of the BOD shall be until the next stockholders' meeting on May 31, 2018. The following are the incumbent members of the BOD who, as certified by the Corporate Governance Committee composed of Messrs. Joseph C. Tan (Chairman), Laurito E. Serrano (Member), and Jerry C. Tiu (Member), are nominated herein for re-election as members of the BOD of the Company for 2018-2019:

Mr. Willy Ocier, Filipino and 61 years of age, is the Chairman and President of the company and has been a Director since July 29, 1999. Currently he is Co Vice-Chairman of Belle Corporation and serves as the Vice Chairman of Highlands Prime, Inc. and Tagaytay Highlands International Golf Club, Inc. He is also the Chairman of the Board and Director of Premium Leisure Corp. as well as with APC Group, Inc., and Premium Leisure and Amusement, Inc. Mr. Ocier serves as the Chairman of Tagaytay Midlands Golf Club, Inc., The Country Club at Tagaytay Highlands, Inc. and The Spa and Lodge Inc., Abacore Capital Holdings, Inc. as well as Total Gaming Technologies, Inc. He likewise holds directorship position with Leisure and Resorts World Corporation, Vantage Equities Inc., and Toyota Corporation Batangas. He is the Chairman, Chief Executive Officer and President of Philippine Global Communications, Inc. He previously held the position of President and Chief Operating Officer of Eastern Securities Development Corporation.

Mr. Ocier graduated from the Ateneo de Manila University with a Bachelor of Arts degree in Economics. In recognition of Mr. Ocier's corporate leadership and role in providing employment opportunities to Filipinos, the University of Batangas conferred him a degree in Doctor of Humanities, honoris causa.

Ma. Virginia V. Abo-Hamda, Filipino and 58 years of age, is a Director and the Chief Financial Officer of the Company. She is currently President and Director of Falcon Resources, Inc., and holds directorship positions in the following private companies: Total Gaming Technologies, Inc., Lucky Circle Corp., MCR Industries, Inc., and Packagemakers, Inc. Prior to joining the Company, she worked as a Consultant for AB Leisure Exponent, Inc. (1999-2009), and AB Gaming & Leisure Specialist Inc. (2003-2009). Ms. Abo-Hamda served as General Accounting Manager for D'Agostino Supermarkets, Inc. New York, USA (1990-1996); Senior Financial Analyst for Kraft-General Foods International, New York, USA (1988-1989); and worked in the Management Services Division of Carlos J. Valdes & Co. CPA (1981-1986).

Ms. Abo-Hamda graduated Summa Cum Laude with a Bachelor of Science degree in Commerce (Major in Accounting) from the College of the Holy Spirit and passed the CPA board exams in 1980 as 16th placer. She earned her Master's degree in Business Administration (Concentration in Finance) from Fordham University, New York, USA.

Armin Antonio B. Raquel Santos, Filipino, and 50 years of age, is currently the President and Chief Executive Officer of Premium Leisure Corp. (PLC) and Premium Leisure and Amusement Inc. (PLAI). He is concurrently the Executive Vice President – Integrated Resorts of Belle Corporation. He is a Director of Tagaytay Highlands International Golf Club, Inc. and Trustee and Vice President of Melco Resorts (Philippines) Foundation Corporation.

He was former Chief Finance Officer of Aboitizland, Inc., Cebu Industrial Park, Inc. and Mactan Economic Zone II and First Philippine Electric Company. He was also former Governor of the Board of Investments (BOI), Assistant Secretary, Department of Trade and Industry (DTI), Vice Chairman and CEO, Philippine Retirement Authority (PRA), Executive Vice President, Philippine International Trading Corporation (PITC), and Deputy Administrator of Subic Bay Metropolitan Authority (SBMA). His experience include stints with multinational companies; Securities 2000 Inc. (Singapore Tecnologies Group) and First Chicago Trust Company of New York.

Mr. Raquel Santos holds a Master of Arts in Liberal Studies from Dartmouth College, U.S.A. and Bachelor of Science in Business Administration Major in Finance from Iona College, U.S.A.

Tarcisio M. Medalla, Filipino and 69 years of age, has been a Director of the company since December 10, 2001. He is currently the Chairman and President of listed firm Paxys, Inc. (formerly Fil-Hispano Holdings Corp.). He is a Director of UT Global Services Limited, a privately-held investment company with an RHQ in the Philippines, and affiliated with the principal shareholders of Paxys.

Mr. Medalla graduated with a Bachelor of Science degree in Commerce (Major in Accounting) from the De La Salle University. He attended the Advanced Management Program (AMP) at Harvard School of Business. Mr. Medalla is a Certified Public Accountant.

Henry N. Ocier, Filipino and 59 years of age, has been a Director of the company since June 29, 2009. He serves as Assistant to the President of Belle Corporation. He is also the Special Projects Director of Tagaytay Highlands International Golf Club, Inc. He previously held the position of General Manager of Guatson International Travel and Tours, Inc.

Mr. Ocier graduated with a Bachelor of Science degree in Business Economics from the De La Salle University.

Ms. Regina O. Reyes, Filipino and 53 years of age, elected as Director last July 21, 2016, is currently President and CEO and serves as a Director of listed firm Abacore Capital Holdings, Inc., and President of private company, Click Communications, Inc. She also served as Administrator of the Province of Marinduque from January 2010 to January 2012. She was a member of the House of Representatives, representing the lone district of Marinduque, from July 2013 to February 2016. In Congress, she was Vice Chairman of the Committee on National Defense and Security and was a member of several key committees, including Appropriations, Justice, Health, and Natural Resources.

Ms. Reyes earned her Foreign Service degree from Georgetown University, USA and her Bachelor of Laws degree from the Ateneo de Manila University Law School. Ms. Reyes is a member of both the Philippine Bar and the State Bar of California.

Independent Directors

Pursuant to the requirements of Section 38 of the SRC, the Company's Board of Directors and stockholders approved the amendment of the Company's By-Laws adopting the requirement on the nomination and election of independent directors. The nomination, pre-screening, and election of independent directors were made in compliance with the requirements of the Securities and Exchange Commission's Code of Corporate Governance and Guidelines on the Nomination and Election of Independent Directors and the Corporation's By-Laws.

The Corporate Governance Committee constituted by the Company's Board of Directors indorsed the nominations for re-election as independent directors given in favor of Messrs. Jerry C. Tiu (by Mr. Romeo P. Roque Jr.), Laurito E. Serrano (by Mr. Frederic C. Dybuncio) and Mr. Joseph C. Tan (by Ms. Lucila A. Taguba). The Corporate Governance Committee has determined that these nominees for independent directors possess all the qualifications and have none of the disqualifications for independent directors as set forth in the Company's Manual on Corporate Governance and Rule 38 of the Implementing Rules of the Securities Regulation Code.

The nominees, who are also the incumbent independent members of the Board of Directors and whose required information are discussed below, are in no way related to the stockholders who nominated them and have signified their acceptance of their respective nominations. These nominees are expected to attend the scheduled Annual Stockholders' Meeting.

Jerry C. Tiu, Filipino, and 61 years of age, has been an Independent Director of the company since February 21, 2007. He was appointed last May 31, 2017 as the Lead Independent Director of Pacific Online. He is a Director and President of Tagaytay Highlands International Golf Club, Inc., The Country Club at Tagaytay Highlands, Inc., Tagaytay Midlands Golf Club, Inc., The Spa & Lodge at Tagaytay Highlands, Inc. and Tagaytay Highlands Community Condominium Association, Inc. Mr. Tiu is likewise President of Tagaytay Midlands Community Homeowners' Association, Inc., and Greenlands Community Homeowners' Association, Inc. He previously held a directorship position at Manila Polo Club.

Mr. Tiu holds a Bachelor of Science degree in Commerce (Major in Marketing) from the University of British Columbia.

Laurito E. Serrano, Filipino, and 57 years of age, has been an Independent Director of the company since May 23, 2014. Mr. Serrano currently serves as Independent Director and Chairman of the Audit and Risk Management Committee of Atlas Consolidated Mining and Development Corporation. He is likewise an Independent Director of the APC Group, Inc., MJC Investments Corporation, United Paragon Mining Corporation and 2GO Group, Inc. He is currently a Director of Axelum Resources Corp., Negros Navigation, Inc. and MRT Dev't. Corporation. Mr. Serrano was a former partner of the Corporate Finance Consulting Group of SGV & Co.

Mr. Serrano is a Certified Public Accountant with a Master's degree in Business Administration from Harvard Graduate School of Business. His area of specialization is Financial Advisory and Corporate Finance.

Joseph C. Tan, Filipino, and 60 years of age, is the Founding Partner of MOST Law Firm. He is currently an Independent Director of 2GO Group Inc. and Premium Leisure Corporation, both are listed companies. Mr. Tan likewise serves as Independent Director of Negros Navigation, Inc. and LMG Chemicals Corp. He was a Special Counsel for the Agus Cruz & Manzano Law Office from 2004 to August 2006. He was an Associate of Puno & Puno Law Offices from 1991 to 1995. Atty. Tan was a director of San Carlos Bioenergy Corporation. He held a directorship position with Philippine Bank of Communications from September 2010 to August 2011.

Mr. Tan holds a Bachelor of Arts with a Major in Business Administration degree from the University of San Francisco, USA and a Bachelor of Laws degree from the Ateneo de Manila University College of Law where he graduated with honors.

Executive Officers

Valentino L. Kintanar, Filipino, and 57 years of age, is Vice President for Technical Services of the Company. He joined the Company in January 29, 1996. He served as Technical Services Manager of EMCOR, Inc. and was a Systems Engineer of Technics, Philippines from 1983-1987. He previously worked as Senior Shift Technician of Fairchild Semiconductors, Phil. from 1980-1983.

Mr. Kintanar graduated with a degree in Bachelor of Science in Electronics and Communications Engineering from the University of Southern Philippines.

Romeo J. Roque, Jr., Filipino, and 50 years of age, is Vice President for Agent Management of the Company. He joined the Company in February 5, 1996. He served as Product Support Manager for Infonet Solutions, Inc. from 1995 to 1996 and as Systems Engineer for ATS Software Pte. Ltd. in Singapore from 1993 to 1995. He previously worked for Electroworld as Systems Consultant from 1991 to 1993.

Mr. Roque graduated with a degree in Bachelor of Science in Computer Engineering from University of San Carlos. He was credited with Master in Business Administration academic units from the University of the Philippines.

Christopher C. Villaflor, Filipino, and 42 years of age, is the Vice President for Central System and Network Management of the Company since 2016. He joined the Company in March 2000 as a Bench Engineer. From June 2004 to October 2009, he served as the Systems Administrator for the Data Center Operations overseeing the lottery administration and maintenance for the Visayas and Mindanao regions. In 2009 he was promoted as Senior Manager of the Data Center Operations and in August 2017, he moved up as Assistant Vice President overseeing the Central System Management Department of the Online Lottery Division. Mr. Villaflor has extensive experience in the area of system design, development and testing of both the UNIX (OpenVMS, SunOS/Solaris) environment and Microsoft Windows. He has had formal trainings on Oracle 10g Programming PL/SQL and Data Administration, AIX Unix System Administration and Operational Planning using Software Engineering for SDLC.

Mr. Villaflor graduated with a degree in Bachelor of Science in Computer Engineering from the University of San Carlos in 1998.

Ma. Concepcion T. Sangil, Filipino, and 61 years of age, is the Vice President for Human Resources Management of the Company. She has a total of 37 years professional experience, initially as a Management Consultant for over 17 years specializing in project management, institutional strengthening, organizational development, change management processes, management and operations audit, systems development and business re-engineering. She was also exposed to actual hands-on operations and management of a micro-lending institution, as an executive officer for over 8 years and later as Head of the Human Resource Division for a multi-car brand dealership and multi-media company for 10 years.

She graduated from St. Paul College of Manila with a degree of Bachelor of Science in Commerce, major in Accounting. She earned an MA in Urban and Regional Planning from the School of Urban and Regional Planning, University of the Philippines. She is an accredited court mediator by the Supreme Court and a certified life coach.

A. Bayani K. Tan, Filipino, 62, is the Corporate Secretary of the Corporation since May 2007. He is also a Director, Corporate Secretary or both of the following companies: Belle Corporation (since May 1994, Publicly Listed); Coal Asia Holdings, Inc. (since July 2012, Publicly-Listed); Discovery World Corporation (since March 2013, Publicly-Listed); I-Remit, Inc. (since May 2007, Publicly-Listed); Philequity Dividend Yield Fund, Inc. (since January 2013); Philequity Dollar Income Fund, Inc. (since March 1999); Philequity Fund, Inc. (since June 1997); Philequity Peso Bond Fund, Inc. (since June 2000); Philequity PSE Index Fund, Inc. (since February 1999); Premium Leisure Corporation (since December 1993, Publicly-Listed);

TKC Metals Corporation (since February 2007, Publicly-Listed); Tagaytay Highlands International Golf Club, Inc. (since November 1993); Tagaytay Midlands Golf Club, Inc. (since June 1997); The Country Club at Tagaytay Highlands, Inc. (since August 1995); The Spa and Lodge at Tagaytay Highlands, Inc. (since December 1999) and Vantage Equities, Inc. (since January 1993, Publicly-Listed). Mr. Tan is also a Director and the Corporate Secretary of Sterling Bank of Asia Inc. (since December 2006). He is the Managing Partner of the law offices of Tan Venturanza Valdez since it was established in 1988. He is also the Managing Director/President of Shamrock Development Corporation (since May 1988); Director of Destiny LendFund, Inc. (since December 2005); Pascual Laboratories, Inc. (since March 2014); and Pure Energy Holdings Corporation (since October 2016); President of Catarman Chamber Elementary School Foundation, Inc. (since August 2012); Managing Trustee of SCTan Foundation, Inc. (since 1986); Trustee and Treasurer of Rebisco Foundation, Inc. (since April 2013); and Trustee and Corporate Secretary of St. Scholastica's Hospital, Inc. (since February 2011).

Mr. Tan holds a Master of Laws degree from New York University (Class of 1988) and earned his Bachelor of Laws degree from the University of the Philippines (Class of 1980) where he was a member of the Order of the Purple Feather (U.P. College of Law Honor Society) and ranked ninth in his class. Mr. Tan passed the bar examinations in 1981 where he placed sixth. He has a Bachelor of Arts major in Political Science degree from San Beda College (Class of 1976) from where he graduated Class Valedictorian.

Jason C. Nalupta, Filipino, 46, is the Assistant Corporate Secretary of the Corporation since 2009(?). He is also currently the Corporate Secretary or Assistant Corporate Secretary of listed firms A. Brown Company, Inc., Asia United Bank and Crown Asia Chemicals Corporation. He is also a Director and/or Corporate Secretary or Assistant Corporate Secretary of private companies Sino Cargoworks Agencies, Inc., Falcon Resources, Inc., Mercury Ventures, Inc., Total Gaming Technologies, Inc., Parallax Resources, Inc., SLW Development Corporation, Belle Infrastructure Holdings, Inc. (Formerly: Metropolitan Leisure & Tourism Corporation), Sagesoft Solutions, Inc., Radenta Technologies, Inc., Xirrus, Inc., Glypthstudios, Inc., Loto Pacific Leisure Corporation, Sta. Clara International Corporation, FHE Properties, Inc. and Quantuvis Resources Corporation. He is a Partner at Tan Venturanza Valdez Law Offices specializing in corporate, securities, and business laws.

Mr. Nalupta earned his Juris Doctor degree, as well as his Bachelor of Science degree in Management (major in Legal Management), from the Ateneo de Manila University in 1996 and 1992, respectively. Mr. Nalupta was admitted to the Philippine Bar in 1997.

Family Relationships

Henry N. Ocier and Willy N. Ocier are brothers.

Significant Employees

The Company is not dependent on the services of any particular employee. It does not have any special arrangements to ensure that any employee will remain with the Company and will not compete upon termination.

Involvement in Certain Legal Proceedings

Atty. A. Bayani K. Tan. As a result of the delay in the delivery of the facilities of the Universal Leisure Club, Inc. (ULCI), some of its members initiated a Complaint for Estafa (I.S. No. 08K-19713) against ULCI, the Universal Rightfield Property Holdings, Inc. and the Universal Leisure Corp., as well as their respective officers and directors, including their former Corporate Secretary, Atty. A. Bayani K. Tan. The Complaint was submitted for resolution in 2009 and was acted upon and dismissed by the City Prosecutor of Manila (OCP) only on March 18, 2013. Complainants belatedly filed motion for reconsideration for which reason, among others, the OCP denied motion on June 16, 2014. A Petition for Review dated March 31, 2014 was filed by the Complainant before the Department of Justice (DOJ). On August 7, 2014, Atty. Tan filed his Comment to the said Petition. In a Resolution dated April 17, 2015, the Petition for Review was denied and the DOJ dismissed the complaint for Estafa.

As of the date if the report, to the best of the Company’s knowledge, other than as disclosed above, there has been no occurrence of any of the following events that are material to an evaluation of the ability or integrity of any Director, any nominee for election as director or executive officer of the Company:

- any bankruptcy petition filed by or against any business of which the incumbent Directors or senior management of the Company was a general partner or executive officer, either at the time of the bankruptcy or within five years prior to that time;

- any conviction by final judgment in a criminal proceeding, domestic or foreign, pending against any of the incumbent Directors or senior management of the Company;

- any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting the involvement of any of the incumbent Directors or senior management of the Company in any type of business, securities, commodities or banking activities; and

- any finding by domestic or foreign court of competent jurisdiction (in civil action), the SEC or comparable foreign body, or a domestic or foreign exchange or electronic marketplace or said regulatory organization, that any of the incumbent Directors or senior management of the Company has violated a securities or commodities law, and the judgment has not been reversed, suspended or vacated.

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Certain Relationships and Related Transactions

The transactions and balances with related parties are as follows:

Category/ Transaction	Year	*Note*	Amount of the Transaction	Outstanding Balance: Advances to Related Parties	Outstanding Balance: Advances from Related Parties	Terms	Conditions
TGTI							
▪ Advances	**2017**	*a*	**P -**	**P7,659,982**	P -	On demand, noninterest bearing	Unsecured
	2016	*a*	-	21,564,363	-	On demand, noninterest bearing	Unsecured
▪ Dividend Income Received	**2017**	*b*	**192,826,383**	**-**	**-**	On demand, noninterest bearing	Unsecured
▪ Dividend Income Paid	2017	*c*	6,711,147	-	-	On demand, noninterest bearing	Unsecured
▪ Other Income	**2017**	*a*	**40,309,113**	**-**	**-**	On demand, noninterest bearing	Unsecured
	2016	*a*	37,787,315	-	-	On demand, noninterest bearing	Unsecured
LCC							
▪ Advances	**2017**	*d*	**-**		**-**		
	2016	*d*	-	1,122,007	-	On demand, noninterest bearing	Unsecured
Key Management Personnel							
▪ Short-term employee benefits	**2017**		**20,244,231**	**-**	**-**		
	2016		15,473,054	-	-		
FRI							
▪ Advances	**2017**	*a*	**-**	**-**	**10,000,000**	On demand, noninterest bearing	Unsecured
	2016	*a*	-	-	10,000,000	On demand, noninterest bearing	Unsecured
LOTO PAC							
▪ Advances	**2017**	*a*	**-**	**-**	**730,033**	On demand, noninterest bearing	Unsecured
	2016	*a*	-	-	-	On demand, noninterest bearing	Unsecured
LCC & Subsidiaries							
▪ Advances	**2017**	*d*	**-**	**-**	**33,593,423**	On demand, noninterest bearing	Unsecured
	2016	*d*	-	-	-	On demand, noninterest bearing	Unsecured
▪ Rental expense	**2017**	*e*	**46,124,064**	**-**	**-**	On demand, noninterest bearing	Unsecured
	2016	*e*	21,814,222	-	-	On demand, noninterest bearing	Unsecured
▪ Security deposits	**2017**		**21,536,587**	**-**	**-**		
	2016		5,599,652	-	-		
TOTAL	**2017**		**P321,040,378**	**P7,659,982**	**P44,323,456**		
TOTAL	2016		P87,385,390	P22,686,370	P10,000,000		

a. TheCompany has an operational and technical support services agreement with TGTI wherein the former will assist the latter in (1) establishing a suitable and efficient telecommunications links for the latter's online keno network and (2) overseeing the efficient operation, regular preventive maintenance, and necessary repairs of all online keno terminals deployed within the Visayas and Mindanao regions, including the central data server located in Cebu City.In consideration for these services, TGTI pays a fixed fee per keno terminal.

   TGTI also reimburses the Company for communication expenses incurred on some online keno agents/operators and the shared data center.

   The Company granted non-interest bearing cash advances to LotoPac, LCC and FRI for working capital requirements. The P10.0 million advances to FRI will be converted to equity in 2018.

b. The Company receives cash dividends from TGTI.

c. TGTI purchased traded shares of the Company through its stock brokers, thus, TGTI receives dividends for these shares. The cost of shares purchased by TGTI is included in the "Treasury Shares" account in the consolidated statements of financial position.

d. The Company, LCC and TGTI granted non-interest bearing cash advances to its subsidiaries for working capital requirements.

e. LCC and its Nine Subsidiaries have existing agreements with related parties under common ownership by SM Investment Corporation (SMIC) for the leased space of its outlets which are renewable every six months to one year at its option.

   Under the terms of the lease agreement, LCC and its Nine Subsidiaries are required to pay rentals equivalent to a fixed rate per month and security deposits corresponding to three (3) months rent. These deposits consist of amounts paid in advance which can be collected in cash upon termination of the lease.

The total receivables and payables eliminated amounted to P71.9 million and P61.8 million, respectively.

Compensation of the Company's key management personnel are as follows:

	2017	2016	2015
		(In Millions)	
Short-term employee benefits	**P20.24**	P15.47	P18.45
Post-retirement benefits	**2.60**	1.98	13.03
	P22.84	P17.46	P31.48

The compensation of the Company's key management personnel is included in the "Personnel costs" as disclosed in Note 17 to the consolidated financial statements.

Disagreement with Directors

No director has resigned nor declined to stand for re-election to the Board of Directors since the date of the last annual meeting of stockholders because of a disagreement with the Company regarding the latter's operations, policies, or practices.

Item 6. Compensation of Directors and Executive Officers

The following table shows the aggregate compensation received by the directors and officers of the Company for calendar years 2017 and 2016, as well as the estimated aggregate compensation for calendar year 2018.

Name and Principal Position	Year	Salary	Bonus	Other Annual Compensation
Willy N. Ocier Chairman & President				
Ma. Virginia V. Abo-Hamda Director and Chief Financial Officer				
Valentino L. Kintanar Vice President – Technical Services				
Romeo J. Roque, Jr. Vice President – Agent Management				
Ma. Concepcion T. Sangil Vice President – Human Resources Management				
Christopher C. Villaflor Vice President – Central System and Network Management				

Total for the Executive Officers as a group	2018 (Estimate) 2017 2016	P25,023,800 P21,291,290 P16,775,995
Total for the Directors and Executive Officers as a group	2018 (Estimate) 2017 2016	P30,633,800 P26,391,290 P20,781,550
Total for President and 4 most highly compensated Executive Officers	2018 (Estimate) 2017 2016	P16,463,313 P14,966,648 P12,044,641

Other than those disclosed above, there are no other standard or other arrangements wherein directors of the Company are compensated, or are to be compensated, directly or indirectly, for any services provided as a director.

There is no compensatory plan or arrangement, including payments to be received from the Company, with respect to any of its executive officer, which will result from the resignation, retirement or any other termination of any of its executive officer’s employment with the Company and its subsidiaries or from a change-in-control of the Company or in any of its executive officer’s responsibilities, following a change-in-control and the amount involved, including all periodic payments or installments, which exceeds ₱ 2.5 million.

Warrants and Options Outstanding

Warrants

The Corporation has not issued any form of warrants.

Stock Option Plan

The Company’s Board (“BOD”) approved the proposed Stock Option Plan (“the Plan”) on December 12, 2006. The Company’s Stock Option Plan provides an incentive and mechanism to employees and officers to become stockholders of the Company, as well as to qualified directors, officers and employees, who are already stockholders, to increase their equity in the Company and thereby increase their concern for the Company's well-being. All such full-time and regular employees of the Company, its subsidiaries and affiliates, their officers and directors, and such other qualified persons who may be recommended from time to time by the Executive Committee or the Board to the Committee as qualified, are eligible to participate in the Plan. Shares of stock subject to the Plan amount to five per cent (5%) of the Company's total outstanding common stock.

The purchase price of the shares shall not in any case be less than the Fair Market Value of the Company's shares at the time of grant, and, in no case, be less than the Offer Price at which the Company's shares are initially offered for sale to the public. Further, the purchase price shall be subject to adjustment for subsequent stock dividends or splits.

The shares covered by any one grant shall be offered for subscription over a period of Three (3) years from and after the effectivity date of each grant that may be determined by the Committee. The Participants may exercise their right to subscribe to shares under the Plan in accordance with the following schedule:

- 1/3 of total grant within One (1) year from the effectivity date of each grant
- 1/3 of total grant within Two (2) years from the effectivity date of each grant
- 1/3 of total grant within Three (3) years from the effectivity date of each grant

On February 15, 2008, SEC approved the Company's application requesting that its proposed issuance of 9,954,900 common shares be exempt from the registration requirements of the Securities Regulation Code.

On May 6, 2008, the BOD approved the allocation of 2,174,000 shares to its executives and employees and to the officers of Lucky Circle under the Plan which is exercisable over a period of three years from May 6, 2008 until May 6, 2011. The purchase price upon exercise of the option was fixed at ₱8.88 per share. At the grant date, the fair value of the Company's share amounted to P9.20 per share.

On May 19, 2008, grantees of the stock options exercised 617,000 shares of the Company's stock at ₱8.88 per share.

In 2011 and 2010, certain grantees of the stock options exercised 495,000 shares and 455,000 shares, respectively, of the Company's stock at ₱ 8.88 per share.

As at December 31, 2017 and 2016, there were no options outstanding or granted upon expiration of the exercisable options on May 6, 2011.

Item 7. Independent Public Accountants

Pursuant to the requirement on Rotation of External Auditors under SEC Memorandum Circular No. 8 Series of 2003, the registrant will recommend the accounting firm of R. G. Manabat & Co. for reappointment at the scheduled annual meeting.

Representatives of the Company's external auditors for the most recently completed fiscal year are expected to be present at the Annual Meeting to respond to appropriate questions and will be given the opportunity to make a statement if they so desire.

R. G. Manabat & Co. audited the Company's statement of financial position as of December 31, 2017, and the statement of comprehensive income, statement of changes in stockholders' equity and statement of cash flows for the year ended December 31, 2017 and a summary of significant accounting policies and other explanatory notes. R. G. Manabat & Co.'s responsibility is to express an opinion on these financial statements based on their audit. The audits were conducted in accordance with Philippine Standards on Auditing. The partner who handled the Company's external audit was Mr. Dindo Marco M. Dioso.

The Company's Board of Directors in the annual shareholders' meeting on May 31, 2017 recommended, and the shareholders approved, the appointment of R. G. Manabat & Co. as the Company's independent public accountant for the fiscal year ending December 31, 2017.

In the Company's three (3) most recent fiscal years, there has been no change in auditor and there has been no disagreement on accounting and financial disclosures.

The aggregate fees for each of last three (3) fiscal years for professional services rendered by the external auditors are as follows:

	2017	2016	2015
Audit fee	P2,114,000	P2,114,000	P2,242,500
Tax services Other fees	P600,000	n/a	n/a
TOTAL	2,714,000	P2,114,000	P2,242,500

It is the policy of the Company that any draft audit report must first be reviewed by the Audit Committee (the members of said Committee being composed of Mr. Laurito E. Serrano (Chairman), Mr. Jerry C. Tiu, and Mr. Tarcisio M. Medalla prior to said report being endorsed to the Board of Directors for approval. The final draft of the Company's audited financial statements were discussed and reviewed by said Committee on February 20, 2018. Whereupon said Committee resolved to recommend to the Company's Board of Directors that said financial statements be approved for issuance and disclosure to the public, the PSE and all related governmental agencies. Said audited financial statements were approved by the Company's Board of Directors during its meeting also held on 22 February 2018.

Item 8. Compensation Plans

Please see the previous discussion on the Corporation's Stock Option Plan (page 11).

(This space has been intentionally left blank.)

OTHER MATTERS

Item 15. Action with Respect to Reports

The Company will seek the approval by the stockholders of the Minutes of the Annual Stockholders' Meeting held on May 31, 2017 during which the following were taken up: (1) Call to Order, (2) Proof of Notice of Meeting, (3) Certification of Quorum, (4) Approval of the Minutes of the previous Annual Stockholders' Meeting, (5) Approval of 2017 Operations and Results, (6) Ratification of all Acts of the Board of Directors and Officers, (7) Election of Directors, (8) Appointment of External Auditors, (9) Other Matters, and (10) Adjournment.

The Company will also seek approval by the stockholders of the 2017 Operations and Results contained and discussed in the annual report attached and made part of this Information Statement. Approval of the reports will constitute approval and ratification of the acts of management and of the Board of Directors for the past year.

Item 16. Matters Not Required to be Submitted

No action is to be taken with respect to any matter which is not required to be submitted to a vote of security holders.

Item 17. Amendment of Charter, By-Laws or Other Documents

No action will be taken with respect to any amendment to the Corporation's Articles of Incorporation or By-Laws.

Item 18. Other Proposed Actions

The following are to be proposed for approval during the stockholders' meeting:

1. Minutes of the Annual Stockholders' Meeting held on May 31, 2017;
2. 2017 Operations and Results;
3. Ratification of all Acts of the Board of Directors and Officers;
4. Election of Directors for 2018-2019;
5. Appointment of R. G. Manabat & Co., CPAs as External Auditors; and,
6. Other Matters.

The items covered with respect to the ratification of the acts of the Board of Directors and officers for the past year up to the date of the meeting are those items entered into in the ordinary course of business, with those of significance having been covered by appropriate disclosures such as:

1. Membership in the relevant committees such as the Executive Committee, Audit Committee, etc.;
2. Approval of the Revised Manual on Corporate Governance;
3. Declaration of Dividends
4. Designation of authorized signatories;
5. Purchase of parking slots;
6. Sale of motor vehicles; and
7. Financing activities.

Management reports which summarize the acts of management for the year 2017 are included in the Company's Annual Report to be sent to the stockholders together with this Information Statement and shall be submitted for approval by the stockholders at the meeting. Accordingly, approval of the Annual Report will constitute approval and ratification of the acts of Management stated therein during the period covered thereby.

Item 19. Voting Procedures

(a) Actions to be taken at the Annual Stockholders' Meeting shall require the vote of the stockholders representing at least a majority of the Company's outstanding capital stock.

(b) Two inspectors shall be appointed by the Board of Directors before or at each meeting of the stockholders, at which an election of directors shall take place. If no such appointment shall have been made or if the inspectors appointed by the Board of Directors refused to act or fail to attend then the appointment shall be made by the presiding officer of the meeting. For purposes of the Annual Stockholders' Meeting on May 31, 2018 the Corporate Secretary and/or his representative together with the Audit Partner of the External Auditor and/or his representative, have been designated as inspectors who have been tasked to oversee the counting of votes.

(c) Stockholders may vote at all meetings either in person or by proxy duly given in writing in favor of any person of their confidence and each stockholder shall be entitled to one vote for each share of stock standing in his name in the books of the corporation; provided, however, that in the election of Directors, each stockholder shall be entitled to cumulate his votes in the manner provided for by law.

(d) The By-Laws of the Company is silent as to the method by which votes are to be counted. In practice, however, the same is done by the raising of hands, *viva voce,* or by poll.

(e) Upon confirmation by the inspectors that there is a mathematical impossibility for certain nominees to be elected into office based on proxies held and votes present/represented in the meeting, the actual casting and counting of votes for the election of Directors may be dispensed with.

Omitted Items

Items 9, 10, 11, 12, 13, and 14 are not responded to in this report, the Company having no intention to take any action with respect to the information required therein.

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SIGNATURES

After reasonable inquiry and to the best of our knowledge and belief, we hereby certify that the information set forth in this report is true, complete, and correct.

This report is signed in the City of Pasig, Metro Manila on April 25, 2018.

ISSUER: PACIFIC ONLINE SYSTEMS CORPORATION

WILLY N. OCIER
Chairman and President

PACIFIC ONLINE SYSTEMS CORPORATION

BUSINESS AND GENERAL INFORMATION

BUSINESS

Pacific Online Systems Corporation ("Company") was incorporated in the Philippines and was registered with the Philippine Securities and Exchange Commission ("SEC") on November 11, 1993. The Company is primarily engaged in the development, design and management of online computer systems, terminals and software for the Philippine gaming industry. It sources technology from leading global suppliers of integrated gaming systems and leases equipment to the Philippine Charity Sweepstakes Office (PCSO) for its online lotto operations in the Visayas and Mindanao (VISMIN) regions under the terms of an Equipment Lease Agreement (ELA), which was initially entered into on November 25, 1995. It also provides the necessary technical support through a Maintenance Repair Agreement (MRA) that is co-terminus with the ELA. The Company's ELA with the PCSO has been amended in 2004, 2012, 2013 and 2015, in response to PCSO's requirements to ensure integrity, sustainability and efficiency in its online lotto operations. The latest amendment to the ELA was made on July 15, 2015, wherein, the ELA's period was extended to July 31, 2018 and an additional P5 million cash bond to guarantee the unhampered use and operation of the lottery system was required from the Company. The equipment rental revenue earned by the Company with this ELA is based on a percentage of lotto ticket sales generated by the Company's terminals, or a fixed annual rental of P35,000 per terminal, whichever is higher.

In 2004, the Company acquired 50% of Total Gaming Technologies Inc. (TGTI), which has an ELA with the PCSO for the latter's online keno operations nationwide. TGTI's ELA with PCSO provides for a lease period of ten (10) years commencing on the date of actual commercial operations of at least 200 online keno terminals. With October 2010 established as the start of commercial operations for online keno, TGTI's ELA will expire in 2020. TGTI's equipment rental revenue is based on a percentage of keno ticket sales or a fixed annual rental of P40,000 per terminal, whichever is higher. By 2013, the Company already owns 98.92% of TGTI.

In 2007, the Company set up Loto Pacific Leisure Corporation (LotoPac) primarily to acquire, establish, own, hold, lease, sell, conduct, operate, and manage amusement, recreational and gaming equipment facilities, and enterprise of every kind and nature, as well as places for exhibitions, recreation, gaming, amusement and leisure of the general public, and to acquire, hold and operate any and all privileges, rights, franchises and concessions as may be proper, necessary, advantageous, or convenient in the conduct of its business. LotoPac subsequently acquired Lucky Circle Corporation (LCC) in August 2007. LCC is an authorized PCSO agent operating online betting stations that sell sweepstakes, lotto, keno and instant tickets in outlets located in major shopping malls like SM Supermall, Robinsons, and Gaisano nationwide. LCC earns a certain percentage of the sales of lotto, keno, sweepstakes and instant scratch as tickets as commission income. In 2010, the Company subscribed to additional 124 million shares of LCC, after the SEC's approval of the increase in the latter's authorized capital stock, which increased the Company's interest in LCC to 97.64%.

In 2009, the Company entered into a non-exclusive Memorandum of Agreement (MOA) with PCSO, for a period of seven years to undertake the printing, distribution and sale of instant scratch tickets nationwide. The instant scratch ticket, branded as Scratchit™, provided a steady stream of revenues for PCSO and its agents. It also expanded the Company's experience in the lottery business. On March 31, 2015 the Company entered into an Outsourcing Memorandum of Agreement (OMOA) with Powerball Gaming and Entertainment Corporation (PGEC) to be the exclusive marketing, distribution, selling and collecting agent of the Company for Scratchit™ tickets throughout the Philippines. The agreement took effect on April 1, 2015 and has ended on November 30, 2016.

On June 16, 2014, TGTI and the shareholders of Falcon Resources, Inc. (FRI) entered into a Memorandum of Understanding (MOU) for the former's intention to acquire the latter's interest in FRI representing 100% ownership. On December 11, 2014, the deed of sale for the transfer of shares of stocks was executed. FRI is a company engaged in consultancy services for TGTI and a sub-distributor of instant scratch tickets. FRI is a company incorporated in the Philippines.

The year 2016 marks the Company's 20 years in the Philippine lottery business and it has expanded its involvement in other gaming related endeavors to ensure its business sustainability as an ongoing concern in the long term.
On July 1, 2017, LCC and the stockholders of the following entities entered into a Deed of Sale Agreement for the transfer of share of stocks representing 100% ownership.

a) Athena Ventures, Inc.
b) Avery Integrated Hub Inc.
c) Circle 8 Gaming Ventures Inc.
d) Luckydeal Leisure Inc.
e) Luckyfortune Business Ventures Inc.
f) Luckypick Leisure Club Corp.
g) Luckyventures Leisure Corp.
h) Lucky Games Entertainment Ventures Inc.
i) Orbis Valley Corporation

These entities are engaged in the trading and selling of goods such as lotto, keno, sweepstakes and scratch tickets, on retail basis. The acquisition is in line with the Company's business strategy of expanding its market reach nationwide.

Summarized below are the subsidiaries of the Company and the corresponding percentage of its ownership.

	Percentage of Ownership	
	Direct	Indirect
Loto Pacific Leisure Corporation ("LotoPac")	100.00	-
Lucky Circle Corporation ("LCC")*	97.64	2.36
Total Gaming Technologies, Inc. ("TGTI")	98.92	-
Falcon Resources, Inc. ("FRI")**	-	100.00
Athena Ventures Inc. (AVI)***	-	100.00
Avery Integrated Hub Inc. (AIHI)***	-	100.00
Circle 8 Gaming Venture, Inc. (C8)***	-	100.00
Luckydeal Leisure Inc. (LLI)***	-	100.00
Luckyfortune Business Ventures, Inc. (LBVI)***	-	100.00
Luckypick Leisure Club Corp. (LLCC)***	-	100.00
Luckyventures Leisure Corp. (LLC)***	-	100.00
Lucky Games Entertainment Ventures Inc.(LGEVI)***	-	100.00
Orbis Valley Corporation (OBC)***	-	100.00

** With indirect ownership through LotoPac*
*** Indirectly owned through TGTI*
**** Indirectly owned through LCC*

For the year ended December 31, 2017, the Company together with its subsidiaries ("Group") generated P2.32 billion gross revenues, primarily through lottery equipment rentals charged to PCSO, and posted P492.9 million net income. As of December 31, 2017, the Group had total assets of P2.63 billion and shareholders' equity of P2.02 billion

Background on the TGTI Investment

On April 13, 2004, the Company purchased 50% of the outstanding capital stock of Innovative Solutions Consultancy Group, Corp. (Innovative). Innovative is a joint stock company incorporated to manage enterprises engaged in the gaming business. On May 31, 2004, Innovative, in turn, acquired 80 % of the outstanding capital stock of Total Gaming Technologies, Inc. (TGTI), a domestic corporation founded in October 2002 to develop new games for the Philippine gaming industry and to provide consultancy service and state-of-the-art equipment to the local gaming operators through its strategic partnership with Intralot. TGTI has entered into an Equipment Lease Agreement with the PCSO for the nationwide operation of the Online Keno (initially referred to as Fast Keno) game. A Shareholders' Agreement was executed whereby Innovative shall provide management counsel and expertise to TGTI to ensure proper execution of the Online Keno game, among others. In April 2008, the Company acquired from Intralot additional 574,885 shares of Innovative for a contract price of P4.3 million. This increased the Company's interest in Innovative from 50% in 2007 to 87.38% in 2008. In August 2010, the minority shareholders of TGTI and Innovative entered into a contract wherein the minority shareholders sold all of their 2,650,000 of their common stock to the Company, part of the consideration of which is that the Company, as controlling shareholder of TGTI, will cause the creation of preferred stock, of which 3,312,500 preferred shares will be issued to the minority shareholders of TGTI. The total preferred stock of 3,312,500 has been fully subscribed, and of the said subscription, the amount of P331,250 has been paid. Preferred stock will have a par value of P1.00 per share, non-voting and will have preference in the distribution of assets in the event of dissolution. On December 20, 2012, the majority of TGTI's BOD and stockholders approved the former's application for the increase in its authorized capital stock with the SEC from Fifty Million Pesos (P50,000,000.00) divided into Forty Million (40,000,000) common shares and Ten Million (10,000,000) preferred shares both having a par value of One Peso (P1.00) per share to Seven Hundred Million Pesos (P700,000,000.00), divided into Six Hundred Ninety Million (690,000,000) common shares and Ten Million (10,000,000) preferred shares, both having a par value of One Peso (P 1.00) per share. On December 20, 2012, the Company's BOD approved the conversion of a major portion of its outstanding advances to TGTI to the latter's equity. TGTI on the other hand will convert a major portion of its outstanding obligation to the Company from liabilities to equity under "Deposit for future stock subscription" account once its application to increase in authorized capital stock is filed with the SEC. On April 8, 2013, SEC approved the request for an increase in authorized capital stock of TGTI. As a result of the conversion of the advances to TGTI and the assignment of Innovative's TGTI shares, the Company owns 173.1 million shares of TGTI, which increased the Company's interest in TGTI to 98.92%

Recent Developments

The Company passed its second year's surveillance audit conducted by Societe Generale de Surveillance (SGS), the world's leading inspection, verification, testing and certification company in September 2017. On November 16, 2015, the Company obtained an ISO accreditation through SGS for ISO 9001:2008 Quality Management Systems and ISO/IEC 27001:2013 Information Security Management. SGS was contracted by the Company to provide surveillance audit in 2017 and 2018, when the update from ISO 9001:2008 to ISO 9001:2015 will be undertaken.

On May 2, 2017, the BOD declared a cash dividend of P0.60 per share amounting to P253,492,705, which was paid in two tranches, on May 31, 2017 and August 31, 2017 respectively.

On December 6, 2017, the BOD declared a special cash dividend of P0.20 per share amounting to P34,781,996 to be paid on January 31, 2018.

On July 1, 2017, LCC and the stockholders of the following entities entered into a Deed of Sale Agreement for the transfer of share of stocks representing 100% ownership.

a) Athena Ventures, Inc.
b) Avery Integrated Hub Inc.
c) Circle 8 Gaming Ventures Inc.
d) Luckydeal Leisure Inc.
e) Luckyfortune Business Ventures Inc.
f) Luckypick Leisure Club Corp.
g) Luckyventures Leisure Corp.
h) Lucky Games Entertainment Ventures Inc.
i) Orbis Valley Corporation

These entities combined have a nationwide reach of over 250 retail outlets selling lottery products such as lotto, keno, scratch tickets and sweepstakes tickets. Majority of these retail outlets are located in SM Supermalls and SM Stores; i.e. Savemore, SM Supermarkets, SM Hypermarkets and Waltermart.

Agreements with the Philippine Charity Sweepstakes Office (PCSO)

PCSO is the principal government agency for "raising and providing funds for health programs, medical assistance and services, and charities of national character" by means of holding and conducting charity sweepstakes, races, and lotteries. It also engages in health and welfare-related investments, projects, and activities to provide for permanent and continuing sources of funds for its programs.

Pacific Online's Agreements with PCSO

The Equipment Lease Agreement (ELA) was awarded to Pacific Online on November 25, 1995 whereby the PCSO leases online lottery equipment from the Company for its VISMIN lotto operations.

2004 ELA. The initial ELA as amended on February 13, 2004, allows the Company to continue to deploy online lotto terminals in its covered regions. General terms of the amended ELA and MRA stipulate a certain percent share by the Company of all PCSO sales from the conduct of online lotto games in the VISMIN area and a term of eight (8) years commencing from the date of commercial operations of the Company. Commercial operation, as amended, was defined to be the operation of not less than 800 lotto terminals. However, commercial operation was formally effected on April 1, 2005, setting the term of the Company's ELA up to 2013, even if the PCSO had actually begun operations of the Company's online lotto terminals since 1996. The delay in the deployment of the required number of terminals to constitute commercial operation was mainly due to strong opposition from religious sector leaders and certain Local Government Unit (LGU) officials during the introductory phase and due to the absence of telecommunications service in many areas in VISMIN. Thus, this ELA covers the lease of not less than 800 lotto terminals, central computer system, communications and draw equipment, and the right to use the application software and manuals for the central computer system of PCSO for its VISMIN operations for a period of eight years from April 1, 2005 to March 31, 2013.

2012 Amended ELA. On May 22, 2012, the Company and PCSO amended certain provisions of the ELA to lower rental fee on the lotto terminals for VISMIN operations and for the lease of lotto terminals for Luzon operations effective June 1, 2012. The ELA provides PCSO an option to purchase the equipment related to its VISMIN operations at the end of the lease period for a sum of P15.0 million. Lotto terminals for PCSO's Luzon operations are not included in the "Option to Purchase" provision of the amended ELA. In accordance with the terms of the ELA, the Company also provides maintenance and repair services fee which were incorporated in the rental fee as part of the lowered rental rate provision of the amended ELA.

2013 Amended ELA. On March 26, 2013, the Company and PCSO further amended some provisions of the ELA, which extended it from March 31, 2013 to July 31, 2015. The Company agreed to reduce the rental fee on the lotto terminals, and with the approval to service PCSO's Luzon operations. The amendment also incorporated the fee for the supply of bet slips and ticket paper rolls for the PCSO's VISMIN and Luzon operations as part of the rental fee.

2015 Amended ELA. On July 15, 2015, the Company and PCSO further amended some provisions of the ELA, which extended it from August 1, 2015 to July 31, 2018. The amendment also required the Company to deposit an additional P5 million cash bond to guarantee the unhampered use and operation of the lottery system, including equipment, servers, network communication and terminals.

The rental fee, presented as "Equipment rental" in the consolidated statements of income, is based on percentage of gross sales of lotto tickets from PCSO's VISMIN and Luzon operations or a fixed annual rental of P35,000 per terminal, whichever is higher. This covers the equipment rental of lotto terminals, central computer and communications equipment including the accessories and right to use the application software, the central computer system, terminals and draw equipment, as well as the supply of bet slips and ticket paper rolls, and maintenance and repair services.

Instant Scratch Tickets. On March 25, 2009, the Company entered into a non-exclusive Memorandum of Agreement (MOA) with PCSO for the printing, distribution and sale of instant scratch tickets effective December 1, 2009. The share of PCSO is guaranteed for every 500 million tickets sold for a period of seven years from the date of the MOA's effectivity. The MOA required a cash bond to be deposited in an interest-bearing bank account designated by PCSO to guarantee the payment of all prizes for each series of tickets distributed, for a period of seven years from the date of initial launch of the instant tickets and shall be maintained co-terminus with this MOA. Said cash bond is in an escrow account with BDO since January 2010.

On March 31, 2015 the Company entered into an Outsourcing Memorandum of Agreement (OMOA) with Powerball Gaming and Entertainment Corporation (PGEC) to be the exclusive marketing, distribution, selling and collecting agent of the Company for its instant scratch tickets throughout the Philippines. The agreement took effect on April 1, 2015 and has ended on November 30, 2016.

TGTI's Equipment Lease Agreement (ELA)

2004 ELA. TGTI has entered into an ELA with PCSO on April 6, 2004, which provides for the lease of the equipment for PCSO's online keno games. The lease is for a period of ten (10) years commencing on the date of actual commercial operation of at least 200 online keno outlets. The rental fee is based on a percentage of the gross sales of the online keno terminals or a fixed annual rental of P40,000 per terminal in commercial operation, whichever is higher.

2008 Amended ELA. On July 15, 2008, TGTI and PCSO agreed on some amendments to the ELA. Under the terms of the Amended ELA, TGTI shall provide the services of telecommunications integrator and procure supplies for the online keno operations of PCSO in Luzon and VISMIN areas. In consideration for such services, PCSO shall pay additional fee based on a certain percentage of the gross sales from all online keno terminals in operation in Luzon and VISMIN areas computed by PCSO and payable bi-weekly. Commercial operations for online keno commenced on October 1, 2010 and term ends on September 30, 2020.

LCC Agency Agreement

LCC enters into a two-year agency agreement with PCSO for every retail outlet it opens to operate. Agency agreements for lotto and keno terminals are executed separately at different times. These agreements are renewed by PCSO pending payment of the required surety bond and compliance with the terms and conditions of the Agency Agreement. The same type of agency agreement with PCSO is entered into by the 9 companies that LCC acquired in 2017.

Government Regulation and Environmental Compliance

The Company does not need any government approval for its principal products or services since its business is in the development, design and management of online computer systems, terminals and software for the PCSO and not in the operation of the lottery business. The Company is not required to comply with specific environmental laws.

Technology Development, Supply and Service Contracts

From 1995 to 2005, the Company had provided the PCSO a single integrated system for its online lottery operations using the GTECH Legacy system. In 2005, the Company decided to contract Scientific Games to provide its new AEGIS™ system, after having assessed the obsolescence of GTECH's lottery system infrastructure. On November 21, 2005, the Company implemented the migration from the Legacy lottery system into the new AEGIS™ System. In 2006, the Company entered into another contract with Intralot, for the provision of another new system using the LOTOS® application software. Since December 2006, therefore, the Company has been providing the PCSO a two-network system for its VISMIN online lotto operations.

Having two (2) online lottery systems running in parallel has expanded the availability of lottery terminals nationwide and provides a safety net for PCSO's operations. The new technology also helps provide versatility in connectivity given the country's hybrid telecommunications network. These systems are capable of operating nationwide through GPRS, LTE, VSAT and DSL technology which offer diversity in providing options to sites unserviceable by specific telecommunication providers. Terminal connectivity is now a lot easier due to compatibility of the lottery terminals with widespread mobile phone cell sites in VISMIN. Online connectivity in VISMIN is now available wherever there is a cell site of Globe and Smart Telecoms, as well as VSAT providers for sites unreachable by Globe and Smart.

Scientific Games
Scientific Games (SG) is a top provider in the global lottery and regulated gaming industries. It has over 40 years of gaming and lottery experience in over six continents. On February 15, 2005, the Company, entered into a Supply and Service Contract with SG for the provision of a new system, AEGIS™. On November 20,

2005, the Company migrated into the new AEGIS™ System. Under the terms of the Contract, Scientific Games will provide the Company with Extrema® terminals as well as the required training necessary for its operation. In consideration of the foregoing, The Company shall pay Scientific Games a pre-agreed rate of its revenue from the conduct of online lottery games running under the system provided by Scientific Games. This Contract was amended in 2012 to extend the period to August 31, 2015 and provide for its supply of additional lotto terminals. In November 2015, the Company and SG further amended the contract to extend the period thru July 31, 2018.
SG was also contracted by the Company to print the instant scratch tickets under its MOA with PCSO for its nationwide instant ticket program from 2009 thru 2016.

<u>Intralot</u>
Intralot S.A. (Intralot) is a company incorporated under the laws of Greece and is one of the top gaming systems provider globally and operator in over 55 jurisdictions. On March 13, 2006, the Company entered into a contract with Intralot for the supply of equipment necessary for the operation of a new online lotto system effective December 8, 2006. Under the terms of the contract, Intralot will provide the Company with the computer hardware, the license to use Intralot's Lottery Application Software consisting of the software platform, LOTOS® Application Software, and the Games Application Software, the terminals as well as the required training necessary to operate the system. Based on the amended contract signed on July 7, 2006, Intralot will provide the Company with Coronis HEE terminals. In consideration of the foregoing, the Company shall pay Intralot a pre-agreed rate of the revenue generated by the terminals from the conduct of online lotto and digit games running on its system. In April 2016, the Company and Intralot agreed to amend the contract for the latter to supply additional lotto terminals to the former and extend the term of the contract until August 31, 2018.

On July 10, 2006, Intralot entered into an agreement with its subsidiary, Intralot Inc., a company domiciled in Atlanta, Georgia, through which Intralot assigned whole of the contract, including all its rights and obligations arising from its said subsidiary. This contract is co-terminus with the Company's ELA with the PCSO.

Intralot is also the systems and equipment provider for TGTI, the Company's subsidiary that has the ELA with PCSO for its online keno operations. On April 1, 2004, TGTI entered into a contract with Intralot for the supply of the system and equipment for PCSO's online keno lottery operations. Intralot shall be paid based on a pre-agreed percentage of revenues generated by the keno terminals. In 2008, the contract was amended to change the calculation of amounts due Intralot to be based on a percentage of gross receipts of PCSO from its online keno games. On March 22, 2011, the contract was further amended for Intralot to supply additional keno terminals to TGTI through year 2020 and reduce the percentage charged to TGTI or US$60 per terminal per month, on an average basis, whichever is higher.

The Philippine Lottery Sector

The Philippine lottery sector is regulated by the PCSO, a government-owned and controlled corporation that was created primarily to raise funds for health and charity programs of the government. It regulates the lottery and other games of chance in order to protect certain sectors of society, especially the youth. It is estimated that the gaming market in the Philippines is worth over P100 billion per year, and illegal gaming accounts for half of the country's gaming industry revenues.

For over 60 years, since the inception of PCSO, the traditional Sweepstakes had been the lone source of funds for the PCSO. This changed in 1995, when PCSO launched the very first online lotto in the Philippines. This innovation brought in a new dimension of fun and excitement for the betting public.

Although there are many types of lottery games worldwide, the Philippine government-authorized lotteries can generally be categorized into these groups: traditional sweepstakes, instant scratch tickets, online lotto, online keno (Lotto Express) and Small Town Lottery (STL). The Company is involved only with PCSO's online lotto, online keno and instant tickets.

The PCSO online lotto games are basically two (2) types; i.e., jackpot draw and digit games. The winning numbers for jackpot draw games are determined by a draw machine, and for lotto digit games, the winning numbers are drawn via an RNG program. For these lotto games, players purchase tickets from PCSO authorized retail outlets and wait for the future drawing of prizes, which vary from three draws a week to three draws daily, depending on the game. Draw lotto jackpot prizes are generally based on the number of winners and amount of total sales generated per game at the time of draw. Lotto digit games and keno prizes are based on a fixed odds payout structure, which does not rely on the number of players and winners per draw. Online keno, which is also an RNG-based game, has daily draws every ten (10) minutes.

Currently, the PCSO online lotto portfolio consists of five (5) jackpot draw games and four (4) digit games. The jackpot draw games are: 6/42 Lotto, 6/45 Mega Lotto, 6/49 Super Lotto, 6/55 Grand Lotto and 6/58 Ultra Lotto; while the digit games are: 2D or EZ2, 3D or Suertres Lotto, 4D and 6D. All of the nine (9) lotto games operated by the PCSO are played in Luzon, while only eight (8) games are being played in VISMIN. The 6-digit game is played in Luzon only. Modifications and enhancements of existing games and/or the introduction of new games are directed by the PCSO.

Instant scratch tickets, on the other hand, are typically played by scratching off the surface of a latex coated ticket to reveal a specific pattern of numbers, characters, pictures, or symbols that correspond to a prize amount if ticket is a winner. The player will know immediately if the ticket wins a prize or not. Instant scratch tickets like the Traditional Sweepstakes have a fixed-odds prize structure.

Online Lottery Operations and Products

As of December 31, 2017, the Company together with its subsidiary TGTI, had over 6,000 lottery terminals within its territories. All online lottery terminals located in PCSO authorized retail outlets are continuously connected to PCSO's central computer system that enables real time recording and monitoring of lottery sales, and validation of winning tickets.

Aside from the number of lottery terminals deployed, total PCSO online lottery sales depend highly on the average sales generated by the various online lottery games launched. The table below shows the minimum jackpot amounts and the draw frequencies of the different lotto games supported by the Company.

Lotto Game	Minimum Jackpot	Draw Frequency
6/42 Lotto ………..	P 6,000,000	3x a week - Mondays, Wednesdays and Saturdays
6/45 Mega Lotto …	P 9,000,000	3x a week - Mondays, Wednesdays, and Fridays
6/49 Super Lotto …	P 16,000,000	3x a week - Tuesdays, Thursdays, and Sundays
6/55 Grand Lotto...	P 30,000,000	3x a week - Mondays, Wednesdays and Saturdays
6/58 Ultra Lotto…..	P 50,000,000	3x a week -Tuesdays, Fridays and Sundays
4D ………………..	P 10,000	3x a week - Mondays, Wednesdays, and Fridays
Suertres Lotto …...	P 4,500	Thrice daily
EZ2 ………………	P 4,000	Thrice daily

In its commitment to support PCSO's efforts to effectively meet the demands of its changing market, the Company spent a total of **P612.6** million from 2015 to 2017 for its development activities broken down as follows:

(in Million Pesos)	**2017**	**2016**	**2015**
Development Activities	**225.5**	**121.6**	**265.5**
Revenues	2,320.0	1,888.1	1,718.3
% of Revenues	10.0%	6.5%	15.5%

Market Profile

Approximately 62% of PCSO lotto sales nationwide was generated by Luzon operations, and about 38% of sales is contributed by the VISMIN regions for the year ended 2017. This may be due to Luzon's higher population density, and higher average disposable income of residents. On the other hand, the VISMIN area faces some challenges due to its geography, more frequent power failures and intermittent telco connectivity.

As of the end of 2017, the Company's total terminal deployment in VISMIN territory covered 69 cities and 576 municipalities, out of total 72 cities and 791 municipalities. In Luzon, the Company's lotto terminal deployment, covered 55 cities and 117 municipalities. The Company covers 100% of the VISMIN sales and only 8% in Luzon due to its restricted entry in 2012.

Competition

The Company expects the aggressive push for Small Town Lottery (STL) and the prevalence of illegal gambling particularly in interior towns and remote areas will provide competition to its online lotto revenues. However, management believes that the Company has limited competition with its online keno games that appeals to a different market segment.

Organization and Manpower

As of December 31, 2017, the Company had a total of 934 employees. Of this total, 686 belong to the Operations group and 248 were administrative and other support personnel. None of the employees of the Company have organized themselves into any labor union. The Company also provides its employees additional benefits such as health card, life and accident insurance, retirement plan, training and development programs, and wellness programs, among others.

The Company believes that it has maintained balanced relationships with the rank and file and does not anticipate any labor-management issues to arise in the near term. The Company believes that its relationships with its employees have been consistently good and productive.

Risks

Some of the risks that the Company and its subsidiaries may be exposed to are the following:

1. General Risks
   The Company experienced some opposition from Local Government Unit (LGU) officials in certain VISMIN areas during its introductory phase. Future opposition from government officials in certain areas is difficult to predict. Any opposition may hinder or slowdown the opening of other untapped areas in VISMIN for lotto and keno outlets. Any incidence of, or a perception of political resistance may adversely affect the Company's business and financial growth.

2. Risks Relating to the Equipment Lease Agreement (ELA) with Philippine Charity Sweepstakes Office (PCSO)

   The Company's ELA with PCSO shall end by July 31, 2018, however, PCSO is still unable to hold its bidding process for an online lottery provider as of January 2018 after it was aborted in July 2017 via a TRO from Philippine Gaming Management Corporation (PGMC). This means that the Company will have to continue operating under the current ELA terms beyond July 2018 for at least another year, when PCSO is able to hold its bidding, award the new ELA contract and undertake a lottery system transition prior to turnover to the new service provider. Should the PCSO bidding for online lottery system be held, the Company is ready to join said bidding.

   While the Company relied on lotto revenues in the past, its other business units are able to contribute about 65% of its total net income in 2017. These other revenue streams from online keno and retail distribution are still projected to grow in the coming years.

3. Risks Relating to the Company and its Subsidiaries

   a. Dependence on Suppliers
   The Company's lottery operations is anchored on a two-system network. The Company has existing contracts, each distinct and entered into separately, with two global leaders in the lottery industry, namely Scientific Games and Intralot, for the supply of computer supported lottery gaming systems. In the event that the contracts, whether collectively or individually, are terminated or suspended, operations and business of the Company may be impaired.

b. Business Interruption Risk

The operations of the Company and its subsidiaries are dependent on the reliability of its central computer system and the communications infrastructure needed to run it. Any breakdown or failure in the system provided by its suppliers, failure in the communication infrastructure may negatively affect the Company's financial performance. However, this risk of business interruption is unlikely to happen due to the redundancy offered by the two suppliers. The communications infrastructure is being provided mainly by the two biggest telco providers in the country, namely: PLDT/Smart and Globe. The Company also contracted VSAT to provide connectivity to sites where Smart and Globe are not available.

PROPERTIES

The Company's online lottery operations are conducted mainly in Cebu, where its central system data center and logistics center are located. It also has set up 6 logistics hubs in 6 major VisMin cities to ensure efficient service delivery to the PCSO lottery agents. The Company Head Office is located in Pasig City.

There are no real properties owned and there are no plans to acquire them in the next twelve (12) months. The Company leases all of its data center, logistics centers and hubs, and business offices. These properties are not mortgaged nor are there any liens and encumbrances that limit ownership or usage of the same.

The leased properties for business offices, data center, logistics facilities, and retail outlets reached about 8,081 sqm by year end 2017. About 67% of these properties are located in Luzon, and 33% in VisMin. Majority of the properties in Luzon are found in Metro Manila while those in VisMin are in Cebu. The logistics centers' area are about 3,518 sqm in total, with 1,460 sqm in Cebu and 2,058 sqm in Metro Manila. Lease terms for certain office spaces are for a period of one to seven years. All lease agreements have provisions for renewal subject to terms and conditions mutually agreed upon by all parties concerned. The lease agreements provide for minimum rental commitment with annual rental escalation rates ranging from 3% to 10%. Rent expense charged to operation amounted to P87.1 million in 2017, P52.6 million in 2016 and P47.3 million in 2015.

The Company's major assets are lottery equipment under finance lease, which consists mainly of lottery terminals, data center equipment, software and operating systems. The equipment provided by the Company to PCSO for its lottery operations are described under the "Business" section.

LEGAL PROCEEDINGS

1. "**TMA Group of Companies, et al. vs. Philippine Charity Sweepstakes Office (PCSO), et al**."
RTC 66, Makati City- Civil Case No. 11-310/569 [321-106]

This is a complaint for specific performance and damages filed by TMA Australia Pty. Ltd. and its local subsidiary, TMA Group Philippines, Inc. (TMAP), against PCSO as regards their contract for the supply of lotto paper. The complainants subsequently amended their complaint to include Pacific Online Systems Corporation (Pacific Online) and Philippine Gaming Management Corporation (PGMC) as defendants. They prayed for a temporary restraining order and/or writ of preliminary injunction to enjoin all defendants from doing anything in violation or derogation of the contractual terms of the Joint Venture Agreement (JVA) dated December 4, 2009 for the supply of lotto paper. No damages were prayed for against Pacific Online. On June 22, 2017, a Notice of Dismissal dated June 15, 2017 was received from TMAP praying for the dismissal of the Supplemental Complaint against Pacific Online pursuant to Section 1 of Rule 17. No objection was interposed to and/or comment on the Notice of Dismissal. Thus, in an Order dated June 28, 2017, the court dismissed the case against Pacific Online.

2. **"TMA Australia Pty. Ltd. And TMA Group Philippines, Inc. v. Pacific Online."**
RTC 66, Pasig City-Civil Case No. R-PSG-17-02130 [321-108]

This refers to a case for Tortious Interference and payment of Damages filed by TMA Australia Pty. Ltd. and TMAP against Pacific Online in August 2017. They alleged that Pacific Online wrongfully interfered with the implementation of the Contractual Joint Venture Agreement (CJVA) between the TMA Group and PCSO when it entered into several lease agreements with the latter that included a supply of paper provision. They also applied for a writ of preliminary injunction (WPI) against Pacific Online and prayed for damages in the amount of at least One Million Pesos (P1,000,000.00). On August 30, 2017, an Opposition against the issuance of an injunction on the ground that TMAP failed to establish its clear and unmistakable right under the CJVA. On September 6, 2017, the presentation of evidence regarding the injunction was concluded. But to date, no order was yet received from the court denying or granting the TMAP's application for injunctive writ. On September 13, 2017, a Motion to Dismiss the principal case of Tortious Interference was filed by Pacific Online on grounds of lack of subject matter jurisdiction, failure to state a cause of action, forum shopping and failure to implead an indispensable party. As of December 31, 2017, no order was yet received from the court denying or granting Pacific Online's Motion to Dismiss.

3. "**Philippine Charity Sweepstakes Office, et al. v. Hon. Rommel C. Baybay et al."**
CA GR SP No. 128259 [321-105].

This case arose when Judge Rommel Baybay of RTC-Makati, Br. 143, in Civil Case 12-530, granted PGMC's application for injunction enjoining Pacific Online from leasing its equipment for PCSO's online lottery operations in Luzon. On September 5, 2012, a Writ of Preliminary Injunction (Injunction) was issued by Branch 143 of the Regional Trial Court (RTC) of Makati. The Injunction orders PCSO to refrain from 1) implementing, enforcing or exercising any right arising from the 2012 ELA between the Pacific Online and PCSO 2) ordering or allowing the Pacific Online, or any third party, to install or operate any equipment, computer or terminal relating to online lottery operations in Luzon, and 3) committing any act that in any way violates or otherwise interferes with the ELA between PGMC and PCSO. Pacific Online filed a case with the Supreme Court to nullify the Injunction. PCSO also filed a case with the Court of Appeals likewise questioning the Injunction. On July 17, 2013, the Supreme Court decided that the case brought by Pacific Online be consolidated with the case between PGMC and PCSO in the Court of Appeals, thus making the Pacific Online a party to the case before the Court of Appeals.

Meanwhile, PGMC and PCSO entered into an Interim Settlement whereby they agreed, among others, to maintain the status quo insofar as the terminals already installed in Luzon by Pacific Online are concerned. In the same Interim Settlement, PGMC and PCSO also agreed to submit to arbitration before the International Court of Arbitration (ICA) the issue of the alleged exclusivity conferred by the ELA to PGMC for online lotto operations in Luzon. Pacific Online tried to join the arbitration but its Request for Arbitration dated May 12, 2014 was denied by the ICA on July 17, 2014, due to PCSO's opposition. An Urgent Motion to resolve was filed by Pacific Online with the Court of Appeals to compel the court to issue an order to PGMC and PCSO to include Pacific Online in the negotiations. This matter was not resolved by the Court of Appeals.

On January 29, 2016, PCSO filed a Manifestation with Motion to Dismiss dated January 12, 2016 with RTC of Makati, stating that the presiding Judge approved PGMC and PCSO's "Interim Settlement" dated December 11, 2013 wherein it was agreed that the case will be archived pending arbitration. PCSO also averred that, on December 13, 2015, PGMC and PCSO executed a "Supplemental and Status Quo Agreement" wherein the parties agreed to dismiss all pending judicial and civil actions between them but shall continue with the arbitration proceedings. Thus, pursuant to said agreement, PCSO withdrew its Petition for Certiorari in the Court of Appeals, which was granted by virtue of the Resolution dated March 1, 2016. PCSO also prayed for the dismissal of the RTC case, but this was denied by the RTC Makati after PGMC opposed PCSO's motion to dismiss.

In the meantime, the Court of Appeals required the parties to file their respective Memoranda in the case. On September 13, 2017, Pacific Online filed its Memorandum. PCSO opted not to file its own Memorandum, but manifested instead that it was adopting the Memorandum of Pacific Online. The case is now submitted for the resolution of the Court of Appeals. As of December 31, 2017, the Management is still waiting for the resolution.

The Management is not expecting any substantial impact from the on-going litigation between Philippine Gaming Management Corporation (PGMC) and PCSO. Pacific Online's lotto operations in Luzon have only been contributing about 6% the Company's online lottery revenues for the year. Thus, on the assumption that the case will be resolved in favor of PGMC which will have the effect of cancelling the existing terminals currently operating in Luzon, Pacific Online will be experiencing a slight reduction in its total revenues. It should be noted, however, that the contractual arrangement with PCSO will expire by the end of July 2018.

DISAGREEMENT WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURES

There have been no disagreements with any accountant on any matter of accounting principles or practices, financial statement disclosures or auditing scope of procedure. During the two (2) most recent fiscal years or any subsequent interim period, no principal accountant or independent accountants of the registrant has resigned, was dismissed, or has ceased to perform services.

MANAGEMENT DISCUSSION AND ANALYSIS OF OPERATING PERFORMANCE AND FINANCIAL CONDITION

RESULTS OF OPERATIONS AND FINANCIAL CONDITION

Three Month- Period Ended March 31, 2018 vs. Three Month-Period Ended March 31, 2017

Revenues

For the first quarter of 2018, Pacific Online Systems Corporation (the "Company") and its subsidiaries (the "Group") earned total revenues of P559.8 million, representing an increase of P19.7 million, or 4%, over total revenues of P540.1 million during the same period in 2017. The net growth in revenues resulted from a 53% increase in distribution revenues due to the acquisition of nine (9) entities engaged in retail distribution of lottery tickets nationwide effective July 2017, offset by a 5% decrease in lottery equipment rental revenues due to lower Lotto sales.

Costs and Expenses

The Group incurred total operating expenses of P425.7 million. Which is an increase of P69.6 million or 20% over last year's P356.1 million for the first three months of the year. The increase in costs and expenses is attributable to the following:

- Rent and utilities increased by P23.5 million (117%); Personnel costs increased by P32.7 million (51%); Travel and accommodation increased by P4.2 million (40%); and other expenses increased by P2.4 million (51%), mainly due to the acquisition of nine (9) companies by its retail distribution business unit (LCC) effective July 2017;

- Software and license fees increased by P6.7 million (13%) due to an increase in the number of terminals whose software and license fees are based on a minimum fee per terminal rather than based on sales;

- Operating supplies increased by P3.6 million (9%) due to increase in Keno agents and increase in paper costs;

- Depreciation and amortization charges increased by P6.0 million (13%) due to depreciation of new online lottery system equipment and other fixed assets acquired in 2017;

- Communication costs increased by P5.7 million (21%) due to additional communication links for new Keno installations;

- Entertainment, amusement and recreation expense increased by P0.5 million (10%) due to higher spending in business representation;

- Advertising and promotion expense increased by P0.1 million (30%) due to higher sponsorships paid and;

The above increases were offset by the decreases in the following expense accounts:

- Consultancy fees decreased by P3.1 million (18%) and Management fees decreased by P3.6 million (18%) due to the lower lottery sales/earnings, which is the basis of the fees paid;

- Repairs and maintenance decreased by P4.9 million (18%) due to less repairs and maintenance works undertaken ;

- Taxes and licenses decreased by P3.2 million (26%) due to reduced business taxes paid in 2018;

- Professional fees decreased by P1.1 million (34%) due to lower fees paid during the period.

Other Income (Charges)

Other income (net of other charges) of P81.4 million increased by P59.0 million (264%) for the period ended March 31, 2018 versus last year's P22.4 million. This change is a result mainly of the P28.2 million increase in unrealized mark-to-market gain on marketable securities, P14.8 million increase in dividend income due to higher shares held on investment, and the P12.4 million royalty income for its instant ticket brand and trademarks.

Operating Income, Net Income, Other Comprehensive Income and Total Comprehensive Income

The Group realized an operating income of P134.1 million, which is lower by P49.9 million (27%) from P184.0 million during the same period last year. The increase in costs and expenses was higher than the increase in revenues. However, with a higher other income, the Company, posted a net income growth of P11.0 million (7%), from last year's P153.0 million to P164.0 million for the first three months of the year.

Total comprehensive income of P55.8 million represents a decrease of P298.1 million (54%) from last year's P353.9 million, which was, mainly due to the P309.1 million decrease in fair value gain on investment.

Comparable Discussion on Material Changes in Financial Condition – March 31, 2018 vs. December 31, 2017

The Group's total assets of P2.61 billion as of March 31, 2018 decreased by P27.2 million or 1% from P2.63 billion as of December 31, 2017. The decrease in total assets is largely attributable to the following:

- Investments in stocks decreased by P77.1 million (11%) due to the fair value loss amounting to P108.2 million, net of about P31.1 million additional investment in stocks purchased January to March 2018;

- Property and equipment decreased by P50.5million (11%) due to the depreciation of additional fixed assets purchased in 2017; and

- Retirement benefit asset decreased by P1.4M (100%) due to the retirement expense for the period;

The decreases above were offset by the increases in the following asset accounts:

- Marketable securities increased by P21.9 million (12%) due to the unrealized mark-to-market gain amounting to P32M million and disposal of some marketable securities;

- Other current assets increased by P18.4 million (16%) due to higher volume of unissued operating supplies and prepaid taxes due to the consolidation of the 9 new subsidiaries; and

- Deferred tax asset increased by P4.5 million (29%) due to additional provision of deferred income tax for the period and the deferred taxes of the new subsidiaries;

The Group's total liabilities at P540.9 million decreased by P72.9 million, or 12% from P613.8 million as of December 31, 2017. The decrease in total liabilities is mainly due to the following:

- Trade and other current liabilities decreased by P100.8 million (20%) due to the payments of P87 million cash dividends due in January 2018 and payments of other payables;

- Obligations under capital lease decreased by P13.6 million (35%) due to amortization of obligations under capital lease for the current period; and

- Withholding taxes payable decreased by P4.4 million (40%) due to remittance of taxes withheld.

The above decreases were offset by increases in the following liability accounts:

- Income tax payable increased by P44.6 million (151%) due to additional provision of income taxes for the period; and

- Installment payable increased by P1.4 million (25%) due to additional employee loans availed.

Total equity as of March 31, 2018 of P2.066 billion was higher by P45.7 million (2%) as compared to the yearend 2017 level of P2.020 billion. The net increase in total equity resulted from the P164.01 million net income earned for the period, reduced by the P108.2 million fair value loss on investment in stocks and by P10.1 million additional treasury shares acquired in 2018.

Comparable Discussion on Material Changes in Cash Flows for the Three Months Ended March 31, 2018 vs. March 31, 2017

The Group's cash balance as of March 31, 2018 of P508.2 million was higher by P170 million, as compared to P338.2 million in 2017 due mainly to the consolidation of the nine (9) subsidiaries acquired by LCC effective July 2017.

Discussion and Analysis of Material Events and Uncertainties Known to Management

The Company's existing lease agreement with PCSO is due to expire after July 31, 2018. In 2017, PCSO initiated the bidding for a new Nationwide Online Lottery System (NOLS) which, however, was eventually cancelled after a legal action was instituted to prevent the bidding. To date, the bidding for NOLS has not been resumed. However, should the bidding for NOLS be eventually resumed and concluded within 2018, and an award for a new equipment lessor is made, the incumbent provider, POSC, will most likely be given a minimum of one (1) year, for system transition/conversion prior to take over by the new lessor.

Except for what has been noted in the above, there were no material events or uncertainties known to management that had a material impact on past performance, or that would have a material impact on the future operations, in respect of the following:

1. Known trends, demands, commitments, events or uncertainties that would have a material impact on the Group;
2. Material commitments for capital expenditures that are reasonably expected to have a material impact on the Group's short-term or long-term liquidity;
3. Known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/income from continuing operations;
4. Significant elements of income or loss that did not arise from the Group's continuing operations;
5. Seasonal aspects that had a material impact on the Group's results of operations;
6. Material changes in the financial statements of the Group for the periods ended December 31, 2017 to March 31, 2018, except those mentioned above;
7. Any events that will trigger direct or contingent financial obligation that is material to the Group, including any default or acceleration of an obligation; and
8. Any material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships with unconsolidated entities or other persons created during the reporting period.

Key Performance Indicators

The Group monitors its performance and benchmarks itself to prior year's results in terms of the following indicators:

	The manner by which the Company calculates the performance indicators	**31 March 2018**	31 December 2017
Current ratio	Current assets over current liabilities	**2.67**	2.16
Debt to equity ratio	Total liabilities over total equity	**0.21**	0.23
Asset-to-equity ratio	Total assets over total equity	**1.26**	1.30
Solvency ratio	Total assets over total liabilities	**4.82**	4.29

	The manner by which the Company calculates the performance indicators	**31 March 2018**	31 March 2017
Gross profit margin	Operating income over revenues	**23.95%**	**34.07%**
Net profit margin	Net income over revenues	**29.30%**	**28.33%**
Return on equity (annualized)	Net income over total equity	**25.16%**	**23.24%**
Return on assets (annualized)	Net income over total assets	**31.76%**	**30.28%**

2017 Compared to 2016

The Company, consolidated with its subsidiaries, generated total revenues from operating sources of about P2.32 billion for the year ended December 31, 2017, an increase of P432 million (23%) over total revenues of P1.89 billion during the same period in 2016. The increase in revenue was due to higher lottery sales resulting from more P100 million lotto jackpot prizes, additional draw for Ultra Lotto 6/58 game, additional Keno terminal rollouts, and acquisition of nine (9) entities engaged in retail distribution of lottery tickets nationwide.

The Company's total operating expenses, including depreciation and amortization, for the year ended December 31, 2017 increased by P362 million (28%) to P1.65 billion, from P1.29 billion in 2016. The increase is attributed to the following:

- Personnel costs increased by P51.85 million (25%) mainly due to the acquisition of the nine (9) subsidiaries of LCC which effectively increased the manpower of the Group;

- Depreciation and amortization charges increased by P54.3 million (32%) due to depreciation of new lottery machines and equipment and other fixed assets acquired in 2016;

- Rent and utilities increased by P93.9 million (133%) due to additional logistics hubs set up in VisMin and the expanded retail outlets resulting from the acquisition of LCC's subsidiaries;

- Consultancy fees increased by P7.4 million (13%) due to higher sales, on which the fees are based on;

- Communication expenses increased by P8.4 million (8%) due to additional communication links resulting from additional lotto and keno terminal rollout;

- Management fees increased by P5.2 million (8%) due to the increase in EBITDA, on which the fees are based on;

- Repairs and maintenance increased by P2.9 million (5%) due to renovation and repairs of logistics and office facilities;

- Advertising and promotion increased by P58.0 million (434%) due to more aggressive keno marketing and promotional activities implemented during first half of the year, while there was no such activity in 2016.

- Operating supplies increased by P25.7 million (13%), mainly due to higher consumables, resulting from higher lottery sales;

- Provision for probable losses increased by P25M due to additional provision required for possible impairment of past due accounts receivable and unused input taxes of the 9 subsidiaries that LCC acquired.

- Other expenses increased by P20.6 million (92%) mainly due to higher miscellaneous incidental business expenses.

The increases accounted for in the foregoing expense accounts were offset mainly by the combined decreases of the following expense accounts:

- Professional fees decreased by P3.8 million (22%) due to lower fees paid during the period, and

- Entertainment, amusement and recreation expense decreased by P2.6 million (14%) due to lower business representation expenses incurred in 2017;

Other income (net of other charges) increased by P68.2 million in 2017 from net charges of P14.1 million in 2016, mainly due to improved mark to market gain on marketable securities of P39.3 million, increase in excess input taxes of P18.7 million, and the P11.8M service income earned in 2017.

In 2017, a fair value gain on investment in shares of stock of P119.0 million was posted, which resulted in a total net comprehensive income of P613.2 million for 2017 versus P607.7 million total net comprehensive gain in 2016.

Total assets of the Company increased by P206.6 million (9%) to P2.6 billion as of December 31, 2017, from P2.4 billion as of December 31, 2016. Increases in assets are attributable to the following:

- Cash increased by P188.2 million (73%) mainly due to the acquisition of the nine (9) subsidiaries of LCC during the second half of 2017;

- Marketable securities increased by P12.5 million (8%) due to additional marketable securities purchased at P10.2 million and the unrealized mark-to-market gain amounting to P2.2 million;

- Retirement benefit asset increased by P1.0M (320%) due to additional contribution made to the retirement fund;

- Other noncurrent assets increased by P31.71 million (67%) due to the bonds and rental deposits of the additional subsidiaries purchased.

The increases in assets above were offset by the following decreases:

- Other current assets decreased by P15.47 million (12%) due to application of prepaid income taxes against income tax payable, and

- Property and equipment decreased by P40.9 million (9%) due to higher depreciation expense for the year;

Total current liabilities increased by P180.7 million (46%) from P394.9 million in 2016 to P575.6 million in 2017 due to the declaration of P86.7 million cash dividends in December 2017 for payment in January 2018 and accrual of operating expenses pertaining to the 9 subsidiaries acquired in 2017.

As of December 31, 2017, the Company has:

a) No known trends or any demands, commitments, events or uncertainties that will result in or that are likely to result in the liquidity increasing or decreasing in any material way;
b) No events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;
c) No material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships with unconsolidated entities or other persons created during the reporting period; and
d) Not breached any loans, leases or other indebtedness or financing agreement.

Key Performance Indicators

The Company monitors its performance and benchmarks itself to prior year's results in terms of the following indicators:

	As of	
	Dec. 31, 2017	**Dec. 31, 2016**
Current Ratio	2.16 : 1.00	2.65 : 1.00
Debt-to-Equity Ratio	0.30 : 1.00	0.24 : 1.00
Asset-to-Equity Ratio	1.30 : 1.00	1.24 : 1.00

	For the year ended	
	Dec. 31, 2017	**Dec. 31, 2016**
Return on Equity	24.40%	20.42%
Return on Assets	18.71%	16.50%
Interest Coverage Ratio	67.46 : 1.00	46.77 : 1.00
Solvency Ratio	1.17 : 1.00	1.22 : 1.00

The above performance indicators are calculated as follows:

Current Ratio $\frac{\text{Current Assets}}{\text{Current Liabilities}}$

Debt to Equity Ratio $\frac{\text{Total Liabilities}}{\text{Total Equity}}$

Asset-to-equity Ratio $\frac{\text{Total Assets}}{\text{Total Equity}}$

Return on Stockholders' Equity $\frac{\text{Net Income}}{\text{Total Equity}}$

Return on Assets $\frac{\text{Net Income}}{\text{Total Assets}}$

Interest Coverage Ratio $\frac{\text{Income Before Interest \& Tax}}{\text{Interest Expense}}$

Solvency Ratio $\frac{\text{Net Income + Depreciation}}{\text{Total Liabilities}}$

2016 Compared to 2015

The Company generated total revenues from operating sources of about ₱1.89 billion for the year ended December 31, 2016, an increase of ₱169.8 million (10%) over total revenues of ₱1.72 billion during the same period in 2015. The increase in revenue was due to increase in keno sales resulting from additional roll-out of keno terminals and due to higher scratch ticket sales nationwide due to increased customer awareness.

The Company's total operating expenses, including depreciation and amortization, for the year ended December 31, 2016 increased by P77.7 million (6%) to P1.29 billion, from ₱1.21 billion in 2015. The increase is attributed to the following:

- Depreciation and amortization charges increased by P53.8 million (46%) due to depreciation of new lottery machines and equipment and other fixed assets acquired in 2015;

- Rent and utilities increased by P4.0 million (6%) due to additional facilities leased for keno operations and rental rate escalation of existing leased premises;

- Communication increased by P5.8 million (6%) due to additional communication links for both lotto and keno;

- Management fees increased by P8.5 million (15%) due to the increase in earnings before tax, which is the basis of the fees;

- Repairs and maintenance increased by P5.1 million (11%) due to renovation and repairs of facilities;

- Professional fees increased by P1.4 million (9%) due to additional lawyers' fees incurred;

- Operating supplies increased by P20.9 million (12%), due mainly to higher keno consumables, resulting from higher keno sales;

The increases accounted for in the foregoing expense accounts were offset mainly by the combined decreases of the following expense accounts:

- Consultancy fees decreased by P10.3 million (15%) due to termination of one consultancy agreement;

- Travel and accommodation decreased by P8.2 million (10%) due to less business trips;

- Advertising and promotion decreased by P2.1 million (14%) due to lower marketing expenses for scratch tickets;

- Entertainment, amusement and recreation expense decreased by P3.4 million (16%) due to lower business representation expenses incurred in 2016;

- Impairment losses on receivables decreased by P8.6 million (100%) as provision for uncollectible receivables was reduced;

Other income (net of other charges) decreased by P20.5 million in 2016 from P6.4 million in 2015, mainly due to lower gain on sale of marketable securities of P7.4 million, lower dividend income of P5.4 million received in 2016, decrease in excess input tax of P13.5 million in 2016, and offset by P6.3million improvement on mark to market loss on marketable securities.

In 2016, a fair value gain on investment in shares of stock of P208.8 million was posted, which resulted in a total net comprehensive income of P607.7 million for 2016 versus P48.7 million total net comprehensive loss in 2015.

Total assets of the Company increased by P216.1 million (10%) to P2.4 billion as of December 31, 2016, from P2.2 billion as of December 31, 2015. Increases in assets are attributable to the following:

- Trade and other receivables increased by P129.8 million (36%) due to higher receivable from PCSO and receivables from instant tickets distribution, resulting from higher lottery sales;

- Other current assets increased by P12.9 million (11%) due to higher inventories of lottery consumables and prepaid taxes;

- Investments in stocks increased by P234.1 million (49%) due to additional purchases of stocks and the fair value gain amounting to P208.8 million.

The increases in assets above were offset by the following decreases:

- Marketable securities decreased by P60.8 million (27%) due to sale of some marketable securities and the unrealized mark-to-market loss amounting to P37.0 million;

- Property and equipment decreased by P65.6 million (12%) due to higher depreciation expense for the year;

- Deferred tax assets decreased by P27.6 million (65%) due to utilization of deferred income taxes offset against income tax payable;

- Other noncurrent assets decreased by P3.1 million (6%) due to collection of escrow account.

Total current liabilities increased by P41.0 million (12%) from P353.8 million in 2015 to P394.9 million in 2016 due to withholding taxes payable on cash dividends declared and higher income taxes payable resulting from higher taxable income for the year 2016.

As of December 31, 2016, the Company has:

e) No known trends or any demands, commitments, events or uncertainties that will result in or that are likely to result in the liquidity increasing or decreasing in any material way;
f) No events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;
g) No material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships with unconsolidated entities or other persons created during the reporting period; and
h) Not breached any loans, leases or other indebtedness or financing agreement.

Key Performance Indicators

The Company monitors its performance and benchmarks itself to prior year's results in terms of the following indicators:

	As of	
	Dec. 31, 2016	**Dec. 31, 2015**
Current Ratio	2.65 : 1.00	2.74 : 1.00
Debt-to-Equity Ratio	0.24 : 1.00	0.26 : 1.00
Asset-to-Equity Ratio	1.24 : 1.00	1.26 : 1.00

	For the year ended	
	Dec. 31, 2016	**Dec. 31, 2015**
Return on Equity	20.42%	19.62%
Return on Assets	16.50%	15.61%
Interest Coverage Ratio	46.77 : 1.00	48.04 : 1.00
Solvency Ratio	1.22 : 1.00	1.02 : 1.00

The above performance indicators are calculated as follows:

Current Ratio	Current Assets / Current Liabilities
Debt to Equity Ratio	Total Liabilities / Total Equity
Asset-to-equity Ratio	Total Assets / Total Equity
Return on Stockholders' Equity	Net Income / Total Equity
Return on Assets	Net Income / Total Assets
Interest Coverage Ratio	Income Before Interest & Tax / Interest Expense
Solvency Ratio	Net Income + Depreciation / Total Liabilities

2015 Compared to 2014

The Company generated total revenues from operating sources of about ₱1.72 billion for the year ended December 31, 2015, a decrease of ₱12.8 million (1%) over total revenues of ₱1.73 billion during the same period in 2014. This decrease was mainly due to reclassification of distribution expenses to the gross revenues from instant ticket distribution effective April 2015, when the instant ticket operations were outsourced to PGEC. Starting April 1, 2015 only the net income from instant ticket distribution was reflected versus the full year gross revenues reflected in 2014.

The Company's total operating expenses, including depreciation and amortization, for the year ended December 31, 2015 decreased by ₱6.0 million (.5%) to ₱1.21 billion, from ₱1.22 billion in 2014. The decrease is attributed to the following:

- Depreciation and amortization charges decreased by P34.2 million (23%) as a result of the extended useful life of the online lottery equipment until July 31, 2018, to align with the extended term of the Equipment Lease Agreement with PCSO;

- Consultancy fees decreased by P16.9 million (20%) due to lower fee arrangements based on sales and termination of one consultancy agreement.

- Advertising and promotion decreased by P48.2 million (76%) mainly due to reduced marketing and promotional campaigns for instant scratch tickets with the outsourcing arrangement with Powerball.

The decreases accounted for in the foregoing expense accounts were offset mainly by the combined increases of the following expense accounts:

- Personnel costs increased by P21.8 (12%) mainly due to increase in number of personnel and increase in compensation and other personnel costs.

- Management fees increased by P8.2 million (17%) due to the increase in earnings before tax, which is the basis for said fees.

- Taxes and licenses increased by P18.7 million (106%) due to higher business and other taxes paid.

- Software and license fees increased by P14.5 million (9%) due to higher minimum base rates by software provider.

- Professional fees increased by P9.5 million (149%) due additional consultants hired for the support systems.

- Entertainment, amusement, and recreation increased by P1.9 million (10%) because of higher incidental business expenses incurred with development projects.

- Operating supplies increased by P9.5 million (6%) due to higher consumption of Keno consumables resulting from higher lottery sales.

- Impairment losses on receivables increased by P2.4 million (38%) due to additional provision for some past-due accounts of LCC's customers.

- Other expenses increased by P8.1 million (45%) due to relocation costs of retail outlets incurred by LCC in compliance with the malls' rezoning requirements

- Other income (net of other charges) decreased to P17.9 million in 2015 from P24.3 million in 2014, mainly due to mark-to-market loss on marketable securities of P43.5 million in 2015.

In 2015, a loss on sale of investment in stocks of P400 million was posted, which resulted in a total net comprehensive unrealized loss of P48.7 million for 2015 versus P359.5 million total comprehensive income in 2014. Furthermore, in 2014, there was a gain on sale of marketable securities and investments in stocks amounting to P80.2 million plus a mark-to-market gain of P112.9 million in 2014, that was reduced by the non-recurring expense of P217.4 million resulting from the acquisition of the Falcon Resources Inc. shares.

Total assets of the Company decreased by ₱140.4 million (6%) to ₱ 2.2 billion as of December 31, 2015, from ₱ 2.4 billion as of December 31, 2014.

- Cash and cash equivalents as of December 31, 2015 decreased by ₱ 200.5 million (43%) due to payment of cash dividends, purchase of investments in stocks and lottery equipment.

- Marketable securities decreased by ₱ 519.9 million (69%) principally due to reclassification to investments in stocks amounting to P483.8 million and the mark-to-market loss amounting to P43.5.

- The trade and other receivables decreased by P77.2 million (17%) due to faster turnover of receivables from instant scratch tickets sub distributors of the Company.

Total current liabilities decreased by ₱104.6 million (26%) from ₱ 458.5 million in 2014 to ₱353.8 million in 2015 mainly due to lower trade payables and payment of various maturing obligations.

<u>Key Performance Indicators</u>

The Company monitors its performance and benchmarks itself to prior year's results in terms of the following indicators:

	As of	
	Dec. 31, 2015	**Dec. 31, 2014**
Current Ratio	2.74 : 1.00	3.86 : 1.00
Debt-to-Equity Ratio	0.26 : 1.00	0.31 : 1.00
Asset-to-equity Ratio	1.26 : 1.00	1.31 : 1.00

	For the year ended	
	Dec. 31, 2015	**Dec. 31, 2014**
Return on Equity	19.62%	20.38%
Return on Assets	15.61%	15.59%
Interest Coverage Ratio	48.03 : 1.00	57.60 : 1.00
Solvency Ratio	1.02 : 1.00	0.94 : 1.00

The above performance indicators are calculated as follows:

Current Ratio	Current Assets / Current Liabilities
Debt to Equity Ratio	Total Liabilities / Total Equity
Asset-to-equity Ratio	Total Assets / Total Equity
Return on Stockholders' Equity	Net Income / Total Equity
Return on Assets	Net Income / Total Assets
Interest Coverage Ratio	Income Before Interest & Tax / Interest Expense
Solvency Ratio	Net Income + Depreciation / Total Liabilities

As of the end of 2015, the Company has:

a) No known trends or any demands, commitments, events or uncertainties that will result in or that are likely to result in the liquidity increasing or decreasing in any material way;
b) No events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;
c) No material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships with unconsolidated entities or other persons created during the reporting period; and
d) Not breached any loans, leases or other indebtedness or financing agreement.

Plans and Prospects

For 2018, the net revenue contribution of the keno business operations are projected to continue to surpass the lotto revenue streams. With the expiration of the ELA with PCSO for lotto in 2018, a bidding for a new online lottery system provider is what PCSO will most likely pursue within the year. The Company is confident that it will be ready to participate in said bidding and be a front-runner. Part of said preparation is the Company's commitment to obtain and maintain its ISO certification for Quality Management System (ISO 9001:2008) and Information Security Management (ISO/IEC 27001:2013), with SGS as its certifying body since 2016. The Company is gearing up for an update of its certification for ISO 9001:2015 and for WLA Security Standards certification in 2018.

Moreover, the Company expects to launch a new platform for lottery distribution using the latest in telco technology in 2018, barring any unforeseen impediments. This new lottery service is projected to attract a new market that will provide a substantial revenue stream for PCSO and the Company in the long term.

The Company continues to build sustainable and synergistic partnerships as well as work at optimizing its resources to align with its vision of becoming the gaming partner of choice in the Philippine gaming industry.

(This space has been intentionally left blank.)

ANNEX TO MANAGEMENT'S DISCUSSION AND ANALYSIS (MD&A) SECTION

Events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of obligation

The Company does not foresee any events that may trigger material financial obligation to the Company, including default or acceleration of an obligation.

All material off-balance sheet transactions, arrangement, obligations (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons created during the reporting period

Except for what has been noted in the preceding part, there were no material events or uncertainties known to management that had a material impact on past performance, or that would have a material impact on the future operations, in respect of any material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships with unconsolidated entities or other persons created during the reporting period.

FINANCIAL STATEMENTS

The audited Financial Statements and Supplementary Schedules as of and for the year ended December 31, 2017 listed in the accompanying index to Financial Statements and Supplementary Schedules are filed as part of this Form 20-IS.

MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

Market Information

The Company became a listed company with the listing of its shares with the Philippine Stock Exchange on April 12, 2007.

As of December 31, 2006, the Company had an authorized capital stock of 500,000,000 Common Shares (at P1.00 par value), of which 125,250,000 Common Shares have been issued and outstanding. On February 9, 2007 the Company issued an additional 54,000,000 shares from its authorized capital stock, increasing issued and outstanding shares to 179,250,000. On March 27, 2007, the Company offered its shares for sale to the public through an initial public offering (IPO) with a primary offer of 11,800,000 common shares and a secondary offer of 28,000,000 common shares. Prior to the Offer, there have been no public trading market for the Company's Common Shares. On November 19, 2007, the SEC approved the issuance of 8,048,000 common shares from the Company's unissued authorized capital stock resulting from the valuation of the deposits for future subscription as consideration for the issuance of shares, at the total subscription price of P124,744,000. On May 6, 2008, the BOD approved the allocation of 2,174,000 shares to its executives and employees and to the officers of Lucky Circle Corporation ("LCC"), which is exercisable over a period of three years from May 6, 2008 until May 6, 2011. The exercise price of the option was fixed at P8.88 per share. On May 19, 2008, grantees of the stock options exercised 617,000 shares of the Company's stock at P8.88 per share. In 2011 and 2010, certain grantees of the stock options exercised 495,000 shares and 455,000 shares respectively, also at P8.88 per share.

On October 14, 2008 the BOD approved to extend its share buyback program of 10% of the Company's outstanding capital stock as a means of preserving the value of the Company's shares and maintaining investor confidence. For the same reasons as above, the Company bought back 4,983,946 shares in 2016 and 18,771,546 shares in 2017.

The movements in treasury shares are as follows:

	December 31, 2017		December 31, 2016	
	Number of Shares	**Amount**	Number of Shares	Amount
Balance at beginning of the year	**4,983,946**	**P56,819,178**	-	P -
Acquisitions	**18,771,546**	**211,841,592**	4,983,946	56,819,178
Balance at end of the year	**23,755,492**	**P268,660,770**	4,983,946	P56,819,178

In 2017, the BOD, upon recommendation of management, declared cash dividends on May 2 and December 6. On May 2, the P0.60 dividend per share was paid in 2 tranches while the special dividend declared on December 6, was paid on January 31, 2018.

Declaration	Record Date	Payment	Per Share	Amount
May 2, 2017	May 17, 2017	May 31, 2017	P0.30	P126,984,494
May 2, 2017	August 11, 2017	August 31, 2017	0.30	126,508,211
December 6, 2017	January 5, 2018	January 31, 2018	0.20	84,781,996
				P338,284,701

In 2016, the Company declared cash and stock dividends as follows:

Cash dividends

Declaration	Record Date	Payment	Per Share	Amount
January 26, 2016	February 10, 2016	March 7, 2016	P0.60	P179,066,190
October 20, 2016	November 8, 2016	December 5, 2016	0.38	170,112,880
				P349,179,070

Stock dividends

Declaration	Record Date	Payment		Amount
May 24, 2016	June 14, 2016	July 8, 2016	50% stock	P149,221,823

Note: *The 50% stock dividend declared translates to additional 49,221,823 shares issued.*

In 2015, the Company declared cash dividends of P0.60 per share paid in 2 tranches:

Declaration	Record Date	Payment	Per Share	Amount
May 20, 2015	June 19, 2015	July 15, 2015	P0.30	P86,001,543
May 20, 2015	September 21, 2015	October 15, 2015	0.30	89,533,095
				P175,534,638

There is no provision in the Company's charter or by-laws that would delay, deter, or prevent a change in control of the Company.

Stock Prices

As of the trading date, April 25, 2018, the stocks of the Company closed at P11.16 per share. The Company's stock price was pegged at a high of P11.20 and at a low of P11.16, as of the same date. The stock prices as of quarter end date for 2018 are as follows:

	2018		2017	
	High	**Low**	**High**	**Low**
First Quarter	11.92	10.02	11.50	11.20
Second Quarter	-	-	11.70	11.30
Third Quarter	-	-	11.46	11.06
Fourth Quarter	-	-	11.10	11.00

As of December 31, 2017, the Company's market capitalization amounted to P5,031,759,916.00 based on the closing price of P11.24 per share. Likewise, its market capitalization as of April 25, 2018 amounted to P4,857,138,574.50 based on the closing price of P11.16 per share.

Security Holders

As of March 31, 2018, Pacific Online had 58 shareholders, corresponding to total common shares outstanding of 443,673,087. The top 20 stockholders as of the same date are listed below:

Name	No. of Shares Held	% to Total
1. PREMIUM LEISURE CORP.	224,280,403	51.7165
2. PCD NOMINEE CORPORATION	176,777,439	50.7628
3. OCIER, WILLY N.	35,909,675	8.2804
4. ABACUS CONSOLIDATED RESOURCES & HOLDINGS, INC.	8,267,965	1.9065
5. OCIER WILLY &/OR GERALDINE E.Y. OCIER	719,500	0.1659
6. EASTERN SECURITIES DEVELOPMENT CORP.	534,750	0.1233
7. SY, HANS TAN	400,000	0.0922
8. WS FAMILY FOUNDATION, INC.	225,000	0.0519
9. OCIER, MISCHEL GABRIELLE E.Y.	195,000	0.0450
10. KILAYKO, GREGORIO U.	100,000	0.0231
11. LIM, MAURICE D.	50,000	0.0115
12. BENITEZ, ALFREDO B.	34,100	0.0079
13. CHAN, CARMELITA	33,000	0.0076
14. CHAN, CARMELITA D.L	16,650	0.0038
15. TAGUBA, LUCILA A.	10,000	0.0023
16. SY, CAROLINE TANCUAN	10,000	0.0023
17. SY, HANS JR. TANCUAN	10,000	0.0023
18. SY, HARVEY CHRISTOPHER TANCUAN	10,000	0.0023
19. SY, HOWARD CONRAD TANCUAN	10,000	0.0023
20. TABOADA, LEO EDGARDO I.	9,000	0.0021

Recent Sale of Unregistered Securities

There have been no sales of unregistered securities since 2012.

Voting Rights

At each meeting of the shareholders, every stockholder entitled to vote on a particular question or matter involved shall be entitled to one vote for each share of stock standing in his name in the books of the Company at the time of closing of the transfer books for such meeting.

Dividend Rights of Common Shares

The Company's board of directors is authorized to declare cash, property, or stock dividends or a combination thereof. A cash dividend declaration requires the approval of the Board and no shareholder approval is necessary. A stock dividend declaration requires the approval of the Board and shareholders representing at least two-thirds of the Company's outstanding capital stock. Holders of outstanding shares on a dividend record date for such shares will be entitled to the full dividend declared without regard to any subsequent transfer of share. Other than statutory limitations, there are no restrictions that limit the Company from paying dividends on common equity.

Appraisal Rights

As provided for by law, any stockholder shall have a right to dissent and demand payment of the fair value of his shares in the following instances:

1. In case any amendment of the articles of incorporation has the effect of changing or restricting the rights of any stockholders or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence;

2. In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets as provided in the Corporation Code of the Philippines and;

3. In case of merger or consolidation.

COMPLIANCE WITH THE MANUAL ON CORPORATE GOVERNANCE

The Company remains focused on ensuring the adoption of systems and practices of good corporate governance in enhancing value for its shareholders. With this in mind, the Board of Directors has established corporate governance principles to ensure accountability, fairness and transparency in the organization.

In compliance with SEC Memo Circular No. 19, Series of 2016 directing all publicly listed companies (PLCs) to submit anew Manual on Corporate Governance (MCG) pursuant to the new Code of Corporate Governance for PLCs, the Company, upon the approval of its Board, on May 31, 2017, submitted its Revised Manual on Corporate Governance ("the Manual) to the SEC. Prior to the submission, a review of the various established Board level committees and its respective charters were done. As a result, the following comprise the Board level committees of the Company as approved last May 31, 2017:

> **Executive Committee** - acts on behalf of the Board in the management and direction of the business and conduct of the affairs of the Company.
>
> **Audit Committee** - has general oversight of the Company's accounting and financial reporting processes, audits of the financial statements, and internal control and audit functions.
>
> **Board Risk Oversight Committee** – assists the Board in overseeing the Company's practices and processes relating to risk assessment and risk management; maintaining an appropriate risk culture, reporting of financial and business risks and associated internal controls,
>
> **Corporate Governance Committee** – tasked with ensuring compliance with, and proper observance of, corporate governance principles and practices. Folded in are the nomination and remuneration oversight functions as well.
>
> **Related Party Transactions Committee** - assists the Board in overseeing the Company's practices and processes relating to related party transactions (RPTs). Reviews all material related party transactions of the Company and ensures that all RPTs are conducted on a fair and arms-length basis.

A Lead Independent Director and Compliance Officer were also appointed on May 31, 2017.

Members of various committees are expected to serve for a term of one (1) year.

The Company is not aware of any non-compliance with its Manual of Corporate Governance, by any of its officers or employees.

UNDERTAKING TO PROVIDE COPIES OF THE ANNUAL REPORT

UPON WRITTEN REQUEST OF ANY SHAREHOLDER OF RECORD ENTITLED TO NOTICE OF AND VOTE AT THE MEETING, THE COMPANY SHALL FURNISH SUCH SHAREHOLDER WITH A COPY OF THE COMPANY'S INFORMATION STATEMENT (SEC FORM 20-IS) AND ANNUAL REPORT (SEC FORM 17-A) FREE OF CHARGE. ANY SUCH WRITTEN REQUEST SHALL BE ADDRESSED TO:

THE CORPORATE SECRETARY
PACIFIC ONLINE SYSTEMS CORPORATION
28th FLOOR EAST TOWER, PSE CENTRE
EXCHANGE ROAD, ORTIGAS CENTER
PASIG CITY, PHILIPPINES
Fax. No. : 5717464
Email Address : contactus@pacificonline.com

ANNEX "A"

COVER SHEET

A	S	0	9	3	0	8	8	0	9

SEC Registration Number

PACIFIC ONLINE SYSTEMS CORPORATION

(Company's Full Name)

28F EAST TOWER, PSE CENTRE EXCHANGE RD. ORTIGAS, PASIG

(Business Address: No. Street City / Town / Province)

ANN MARGARET K. LORENZO

632-0905

Company Telephone Number

12 (Month) 31 (Day)

Fiscal Year

Month Day

Annual Meeting

Certification

Form Type

Secondary License Type, if applicable

Department Requiring this Doc.

Amended Articles Number/Section

Total Amount of Borrowings

Total No. of Stockholders

Domestic

Foreign

To be Accomplished by SEC Personnel Concerned

File Number

LCU

Document I.D.

Cashier

STAMPS

Remarks = pls. use black ink for scanning purposes

REPUBLIC OF THE PHILIPPINES)
PASIG CITY) S.S.

CERTIFICATION

JASON C. NALUPTA, of legal age, Filipino, with office address at 2704 East Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City, Metro Manila, after having been sworn to in accordance with law, does hereby certify that:

1. I am the duly elected and incumbent Assistant Corporate Secretary of **PACIFIC ONLINE SYSTEMS CORPORATION** (the "Corporation"), a corporation organized and existing under the laws of the Philippines, with principal office at 28th Floor East Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City;

2. Based on the information provided to the Corporation by the members of its Board of Directors and its principal executive officers, none of said members of the Board of Directors and principal executive officers of the Corporation are presently employed by any office or agency of the Philippine Government.

IN ATTESTATION OF THE ABOVE, this Certificate was signed this 19 APR 2018 day of April 2018 in Pasig City.

JASON C. NALUPTA
Assistant Corporate Secretary

SUBSCRIBED AND SWORN to before me this 19 APR 2018 day of April 2018 at in Pasig City, affiant exhibiting to me his Community Tax Certificate No. 09951395 issued on 5 January 2018 at Manila, as well as his SSS ID No. 33-5258550-0 as his competent evidence of identity.

Doc. No. 320;
Page No. 65;
Book No. 114;
Series of 2018.

PAULA CARISSA V. KINTANAR
Notary Public for Cities of Pasig and San Juan
and in the Municipality of Pateros
Appointment No. 134 (2017-2018)
Commission Expires on December 31, 2018
2704 East Tower, PSE Centre, Exchange Road,
Ortigas Center, 1605 Pasig City
PTR No. 2705649 / 01.09.2018 / Mandaluyong
IBP No. 020585 / 01.03.2018 / RSM
Roll of Attorneys No 66236
Admitted to the Bar on 22 June 2016

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ABKT/JCN/RKC\nchi 321

ANNEX "B"

COVER SHEET

AS093088 09

SEC Registration Number

PACIFIC ONLINE SYSTEMS CORPORATION

(Company's Full Name)

28F EAST TOWER, PSE CENTRE EXCHANGE RD. ORTIGAS, PASIG

(Business Address: No. Street City / Town / Province)

ANN MARGARET K. LORENZO

632-0905

Company Telephone Number

12 31

Month Day

Fiscal Year

Month Day

Annual Meeting

Certification of Independent Directors (Mr. Laurito E. Serrano)

Form Type

Secondary License Type, if applicable

Department Requiring this Doc.

Amended Articles Number/Section

Total Amount of Borrowings

Total No. of Stockholders

Domestic

Foreign

To be Accomplished by SEC Personnel Concerned

File Number

LCU

Document I.D.

Cashier

STAMPS

Remarks = pls. use black ink for scanning purposes

CERTIFICATION OF INDEPENDENT DIRECTORS

I, **LAURITO E. SERRANO**, of legal age, Filipino with residence address at 4205-C Madras Street, Makati City, after having been duly sworn to in accordance with law do hereby declare that:

1. I am a nominee for Independent Director of **Pacific Online Systems Corporation** and have been its Independent Director since May 23, 2014.

2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
Atlas Consolidated Mining and Development Corporation	Independent Director	August 2012 - present
APC Group, Inc.	Independent Director	June 2013 - present
2GO Group, Inc.	Independent Director	April 2017 - present
Negros Navigation Co., Inc.	Director	April 2017 - present
MJC Investments Corporation	Independent Director	May 2014 - present
Axelum Resources Corp.	Director	April 2017 - present
MRT Dev. Corporation	Director	July 2013 – present
United Paragon Mining Corporation	Independent Director	November 2016 - present

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Pacific Online Systems Corporation, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations;

4. I am not related to any of the other directors, officers, or substantial shareholders of Pacific Online Systems Corporation, as well as of its subsidiaries and affiliates.

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.

6. I am not affiliated with any agency of the Government of the Republic of the Philippines.

7. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance for Listed Companies, and other SEC issuances.

8. I shall inform the Corporate Secretary of Pacific Online Systems

Corporation of any change in the abovementioned information within five (5) days from its occurrence.

Done, this 14 MAR 2018 day of March 2018.

LAURITO E. SERRANO
Affiant

SUBSCRIBED AND SWORN to before me this 14 MAR 2018 day of ______ 2018 in MANDALUYONG CITY, affiant exhibited to me his passport number P1780647A expiring on 26 January, 20221 and TIN 102-097-361.

Doc. No. 231;
Page No. 48;
Book No. I;
Series of 2018.

KRISTINE ANNE R. LIU
Notary Public for and in the City of Mandaluyong
Appointment No. 0498-17 (2017-2018)
Commission Expires on December 31, 2018
SCT Building 1, 584 Shaw Boulevard, Mandaluyong City
PTR No. 27...
IBP No. ...
Roll of Attorneys ...
Admitted to the Bar on ...

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ABKT/JCN/ISM 321-229

COVER SHEET ANNEX "B-1"

A	S	0	9	3	0	8	8	0	9		

SEC Registration Number

PACIFIC ONLINE SYSTEMS
CORPORATION

(Company's Full Name)

28F EAST TOWER, PSE CENTRE
EXCHANGE RD. ORTIGAS, PASIG

(Business Address: No. Street City / Town / Province)

ANN MARGARET K. LORENZO

632-0905
Company Telephone Number

12 — Month
31 — Day
Fiscal Year

Month
Day
Annual Meeting

Certification of Independent Directors (Mr. Joseph C. Tan)

Form Type

Secondary License Type, if applicable

Department Requiring this Doc.

Amended Articles Number/Section

Total Amount of Borrowings

Total No. of Stockholders

Domestic

Foreign

To be Accomplished by SEC Personnel Concerned

File Number

LCU

Document I.D.

Cashier

STAMPS

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CERTIFICATION OF INDEPENDENT DIRECTORS

I, JOSEPH C. TAN, of legal age, Filipino, with office address 30/F Tycoon Center, Pearl Drive, Ortigas Center, Pasig City, after having been duly sworn to in accordance with law do hereby declare that:

1. I am a nominee for Independent Director of Pacific Online Systems Corporation and have been its Independent Director since July 25, 2017.

2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
2GO GROUP, INC.	Independent Director	February 2017 – present
Negros Navigation Co., Inc.	Independent Director	Feb. 2017 – present
LMG Chemicals Corporation	Independent Director	December 2017 - present
Premium Leisure, Corp.	Independent Director	July 2014 – present

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Pacific Online Systems Corporation, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations;

4. I am not related to any of the other directors, officers, or substantial shareholders of Pacific Online Systems Corporation, as well as of its subsidiaries and affiliates.

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.

6. I am not affiliated with any agency of the Government of the Republic of the Philippines.

7. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance for Listed Companies, and other SEC issuances.

8. I shall inform the Corporate Secretary of Pacific Online Systems Corporation of any change in the abovementioned information within five (5) days from its occurrence.

IN WITNESS WHEREOF, I have hereunto set my hand on this 14 MAR 2018 at MANDALUYONG CITY Metro Manila.

JOSEPH C. TAN
Affiant

SUBSCRIBED AND SWORN to before me this 14 MAR 2018 in MANDALUYONG CITY Metro Manila, affiant exhibiting to me his Tax Identification Number 119-873-261.

Doc. No. 233;
Page No. 48;
Book No. 5;
Series of 2018.

KRISTINE [illegible] R. LIU
Notary Public for and in the City of Mandaluyong
Appointment No. 0498-17 (2017-2018)
Commission Expires on December 31, 2018
SCT Building 1, 584 Shaw Boulevard, Mandaluyong City
PTR No. 2705E55 / 01.09.2018 Mandaluyong
IBP No. 020686 / 01.09.2018 / Sorsogon

COVER SHEET ANNEX "B-2"

A	S	0	9	3	0	8	8	0	9		

SEC Registration Number

PACIFIC ONLINE SYSTEMS
CORPORATION

(Company's Full Name)

28F EAST TOWER, PSE CENTRE
EXCHANGE RD. ORTIGAS, PASIG

(Business Address: No. Street City / Town / Province)

ANN MARGARET K. LORENZO

632-0905
Company Telephone Number

1	2		3	1

Month Day
Fiscal Year

Month Day
Annual Meeting

Certification of Independent Directors (Mr. Jerry C. Tiu)

Form Type

Secondary License Type, if applicable

Department Requiring this Doc.

Amended Articles Number/Section

Total Amount of Borrowings

Total No. of Stockholders

Domestic

Foreign

To be Accomplished by SEC Personnel Concerned

File Number

LCU

Document I.D.

Cashier

STAMPS

Remarks = pls. use black ink for scanning purposes

CERTIFICATION OF INDEPENDENT DIRECTORS

I, **JERRY C. TIU**, of legal age, Filipino with residence address at 5 Urdaneta Street, Urdaneta Village, Makati City, after having been duly sworn to in accordance with law, do hereby declare that:

1. I am a nominee for Independent Director of **Pacific Online Systems Corporation** and have been its Independent Director since February 21, 2007.

2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
Tagaytay Highlands International Golf Club, Inc.	President and Director	1999 – present
The Country Club at Tagaytay Highlands, Inc.	President and Director	2000 – present
Tagaytay Midlands Golf Club, Inc.	President and Director	1999 – present
The Spa & Lodge at Tagaytay Highlands, Inc.	President and Director	2001 – present
Tagaytay Highlands Community Condominium Association, Inc.	President and Director	2001 – present
Tagaytay Midlands Community Homeowners' Association, Inc.	President	2000 – present
Greenlands Community Homeowners' Association, Inc.	President	2000 – present

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Pacific Online Systems Corporation, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations;

4. I am not related to any of the other directors, officers, or substantial shareholders of Pacific Online Systems Corporation, as well as of its subsidiaries and affiliates.

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.

6. I am not affiliated with any agency of the Government of the Republic of the Philippines.

7. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance for Listed Companies, and other SEC issuances.

8. I shall inform the Corporate Secretary of Pacific Online Systems Corporation of any change in the abovementioned information within five (5) days from its occurrence.

Done, this 14 MAR 2018 day of April 2018.

JERRY C. TIU
Affiant

MANDALUYONG CITY

SUBSCRIBED AND SWORN to before me this ____ day of April 14 MAR 2018 ________, affiant exhibited to me his Community Tax Certificate No. ____________ issued on ________________ at ________________ and his TIN 101-218-979.

Doc. No. 231;
Page No. 48;
Book No. I;
Series of 2018.

KRISTINE ANNE R. LIU
Notary Public for and in the City of Mandaluyong
Appointment No. 0498-17 (2017-2018)
Commission Expires on December 31, 2018
SCT Building 1, 584 Shaw Boulevard, Mandaluyong City
PTR No. 2705650 / 01.09.2018 / Mandaluyong
IBP No. 020586 / 01.03.2018 / Sorsogon
Roll of Attorneys No. 65652
Admitted to the Bar on 23 June 2016

ANNEX "C"

103022018001403

SECURITIES AND EXCHANGE COMMISSION

SECBuilding,EDSA,Greenhills,MandaluyongCity,MetroManila,Philippines
Tel:(632)726-0931to39Fax:(632)725-5293Email:mis@sec.gov.ph

Barcode Page

The following document has been received:

Receiving Officer/Encoder : Buen Jose Mose - COS
Receiving Branch : SEC Head Office
Receipt Date and Time : March 02, 2018 01:52:34 PM
Received From : Head Office

Company Representative

Doc Source

Company Information

SEC Registration No.	AS93008809
Company Name	PACIFIC ONLINE SYSTEMS CORP.
Industry Classification	
Company Type	Stock Corporation

Document Information

Document ID	103022018001403
Document Type	17-A (FORM 11-A:AANU)
Document Code	17-A
Period Covered	December 31, 2017
No. of Days Late	0
Department	CFD
Remarks	W/FS CONSOLIDATED

COVER SHEET

AS093-008809

SEC Registration Number

PACIFIC ONLINE SYSTEMS CORPORATION

(Company's Full Name)

28th Floor, East Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City

(Business Address: No. Street City/Town/Province)

Ma. Virginia V. Abo-Hamda

(Contact Person)

584-1700

(Company Telephone Number)

12 31

Month Day

(Fiscal Year)

17-A

(Form Type)

Month Day

(Annual Meeting)

(Secondary License Type, If Applicable)

CFD

Dept. Requiring this Doc.

Amended Articles Number/Section

Total Amount of Borrowings

57

Total No. of Stockholders

Domestic

Foreign

To be accomplished by SEC Personnel concerned

File Number

LCU

Document ID

Cashier

STAMPS

Remarks: Please use BLACK ink for scanning purposes.

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-A

ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SECTION 141 OF THE CORPORATION CODE OF THE PHILIPPINES

1. For the fiscal year ended **December 31, 2017**

2. SEC Identification Number: **AS093-008809** 3. BIR Tax Identification No. **003-865-392-000**

4. Exact name of registrant as specified in its charter: **PACIFIC ONLINE SYSTEMS CORPORATION**

5. **Metro Manila, Philippines**
   Province, Country or other jurisdiction of Incorporation or organization

6. ________________ (SEC Use Only)
   Industry Classification Code

7. **28/F, East Tower, Philippine Stock Exchange, Exchange Road, Ortigas Center, Pasig City, Metro Manila** **1605**
   Address of principal office Postal Code

8. **632/584-1700**
   Registrant's telephone number, including area code

9. **Not applicable**
   Former name, former address, and former fiscal year, if changed since last report.

10. Securities registered pursuant to Sections 4 and 8 of the RSA

Title of Each Class Outstanding	Number of Shares of Common Stock Outstanding and Amount of Debt
Common Stock, ₱1.00 par value	**447,665,473**

11. Are any or all of these securities listed on the Philippine Stock Exchange.
    Yes [√] No [ ]

12. Indicate by check mark whether the registrant:

    (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 1 (a)-1 thereunder, and Section 26 and 141 of the Corporation Code of the Philippines during the preceding 12 months (or for such shorter period that the registrant was required to file such reports):
    Yes [√] No [ ]

    (b) has been subject to such filing requirements for the past 90 days.
    Yes [√] No [ ]

13. Aggregate market value of voting stock held by non-affiliates : ₱ 1.79 billion
    This was computed by multiplying the number of voting stocks held by non-affiliates by the stock's closing price on Feb. 22, 2018.

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PART I - BUSINESS AND GENERAL INFORMATION

Item 1. Business

Pacific Online Systems Corporation ("Company") was incorporated in the Philippines and was registered with the Philippine Securities and Exchange Commission ("SEC") on November 11, 1993. The Company is primarily engaged in the development, design and management of online computer systems, terminals and software for the Philippine gaming industry. It sources technology from leading global suppliers of integrated gaming systems and leases equipment to the Philippine Charity Sweepstakes Office (PCSO) for its online lotto operations in the Visayas and Mindanao (VISMIN) regions under the terms of an Equipment Lease Agreement (ELA), which was initially entered into on November 25, 1995. It also provides the necessary technical support through a Maintenance Repair Agreement (MRA) that is co-terminus with the ELA. The Company's ELA with the PCSO has been amended in 2004, 2012, 2013 and 2015, in response to PCSO's requirements to ensure integrity, sustainability and efficiency in its online lotto operations. The latest amendment to the ELA was made on July 15, 2015, wherein, the ELA's period was extended to July 31, 2018 and an additional P5 million cash bond to guarantee the unhampered use and operation of the lottery system was required from the Company. The equipment rental revenue earned by the Company with this ELA is based on a percentage of lotto ticket sales generated by the Company's terminals, or a fixed annual rental of P35,000 per terminal, whichever is higher.

In 2004, the Company acquired 50% of Total Gaming Technologies Inc. (TGTI), which has an ELA with the PCSO for the latter's online keno operations nationwide. TGTI's ELA with PCSO provides for a lease period of ten (10) years commencing on the date of actual commercial operations of at least 200 online keno terminals. With October 2010 established as the start of commercial operations for online keno, TGTI's ELA will expire in 2020. TGTI's equipment rental revenue is based on a percentage of keno ticket sales or a fixed annual rental of P40,000 per terminal, whichever is higher. By 2013, the Company already owns 98.92% of TGTI.

In 2007, the Company set up Loto Pacific Leisure Corporation (LotoPac) primarily to acquire, establish, own, hold, lease, sell, conduct, operate, and manage amusement, recreational and gaming equipment facilities, and enterprise of every kind and nature, as well as places for exhibitions, recreation, gaming, amusement and leisure of the general public, and to acquire, hold and operate any and all privileges, rights, franchises and concessions as may be proper, necessary, advantageous, or convenient in the conduct of its business. LotoPac subsequently acquired Lucky Circle Corporation (LCC) in August 2007. LCC is an authorized PCSO agent operating online betting stations that sell sweepstakes, lotto, keno and instant tickets in outlets located in major shopping malls like SM Supermall, Robinsons, and Gaisano nationwide. LCC earns a certain percentage of the sales of lotto, keno, sweepstakes and instant scratch as tickets as commission income. In 2010, the Company subscribed to additional 124 million shares of LCC, after the SEC's approval of the increase in the latter's authorized capital stock, which increased the Company's interest in LCC to 97.64%.

In 2009, the Company entered into a non-exclusive Memorandum of Agreement (MOA) with PCSO, for a period of seven years to undertake the printing, distribution and sale of instant scratch tickets nationwide. The instant scratch ticket, branded as Scratchit™, provided a steady stream of revenues for PCSO and its agents. It also expanded the Company's experience in the lottery business. On March 31, 2015 the Company entered into an Outsourcing Memorandum of Agreement (OMOA) with Powerball Gaming and Entertainment Corporation (PGEC) to be the exclusive marketing, distribution, selling and collecting agent of the Company for Scratchit™ tickets throughout the Philippines. The agreement took effect on April 1, 2015 and has ended on November 30, 2016.

On June 16, 2014, TGTI and the shareholders of Falcon Resources, Inc. (FRI) entered into a Memorandum of Understanding (MOU) for the former's intention to acquire the latter's interest in FRI representing 100% ownership. On December 11, 2014, the deed of sale for the transfer of shares of stocks was executed. FRI is a company engaged in consultancy services for TGTI and a sub-distributor of instant scratch tickets. FRI is a company incorporated in the Philippines.

The year 2016 marks the Company's 20 years in the Philippine lottery gaming business and it has expanded its involvement in other gaming related endeavors to ensure its business sustainability as an ongoing concern in the long term.

On July 1, 2017, LCC and the stockholders of the following entities entered into a Deed of Sale Agreement for the transfer of share of stocks representing 100% ownership.

a) Athena Ventures, Inc.
b) Avery Integrated Hub Inc.
c) Circle 8 Gaming Ventures Inc.
d) Luckydeal Leisure Inc.
e) Luckyfortune Business Ventures Inc.
f) Luckypick Leisure Club Corp.
g) Luckyventures Leisure Corp.
h) Lucky Games Entertainment Ventures Inc.
i) Orbis Valley Corporation

These entities are engaged in the trading and selling of goods such as lotto, keno, sweepstakes and scratch tickets, on retail basis. The acquisition is in line with the Company's business strategy of expanding its market reach nationwide.

Summarized below are the subsidiaries of the Company and the corresponding percentage of its ownership.

	Percentage of Ownership	
	Direct	Indirect
Loto Pacific Leisure Corporation ("LotoPac")	100.00	-
Lucky Circle Corporation ("LCC")*	97.64	2.36
Total Gaming Technologies, Inc. ("TGTI")	98.92	-
Falcon Resources, Inc. ("FRI")**	-	100.00
Athena Ventures Inc. (AVI)***	-	100.00
Avery Integrated Hub Inc. (AIHI)***	-	100.00
Circle 8 Gaming Venture, Inc. (C8)***	-	100.00
Luckydeal Leisure Inc. (LLI)***	-	100.00
Luckyfortune Business Ventures, Inc. (LBVI)***	-	100.00
Luckypick Leisure Club Corp. (LLCC)***	-	100.00
Luckyventures Leisure Corp. (LLC)***	-	100.00
Lucky Games Entertainment Ventures Inc.(LGEVI)***	-	100.00
Orbis Valley Corporation (OBC)***	-	100.00

** With indirect ownership through LotoPac*
*** Indirectly owned through TGTI*
**** Indirectly owned through LCC*

For the year ended December 31, 2017, the Company together with its subsidiaries ("Group") generated P2.32 billion gross revenues, primarily through lottery equipment rentals charged to PCSO, and posted P492.9 million net income. As of December 31, 2017, the Group had total assets of P2.63 billion and shareholders' equity of P2.02 billion

Background on the TGTI Investment

On April 13, 2004, the Company purchased 50% of the outstanding capital stock of Innovative Solutions Consultancy Group, Corp. (Innovative). Innovative is a joint stock company incorporated to manage enterprises engaged in the gaming business. On May 31, 2004, Innovative, in turn, acquired 80 % of the outstanding capital stock of Total Gaming Technologies, Inc. (TGTI), a domestic corporation founded in October 2002 to develop new games for the Philippine gaming industry and to provide consultancy service and state-of-the-art equipment to the local gaming operators through its strategic partnership with Intralot. TGTI has entered into an Equipment Lease Agreement with the PCSO for the nationwide operation of the Online Keno (initially referred to as Fast Keno) game. A Shareholders' Agreement was executed whereby Innovative shall provide management counsel and expertise to TGTI to ensure proper execution of the Online Keno game, among others. In April 2008, the Company acquired from Intralot additional 574,885 shares of Innovative for a contract price of P4.3 million. This increased the Company's interest in Innovative from 50% in 2007 to 87.38% in 2008. In August 2010, the minority shareholders of TGTI and Innovative entered into a contract wherein the minority shareholders sold all of their 2,650,000 common stock to the Company, part of the consideration of which is that the Company, as controlling shareholder of TGTI, will cause the creation of preferred stock, of which 3,312,500 preferred shares will be issued to the minority shareholders of TGTI. The total preferred stock of 3,312,500 has been fully subscribed, and of the said subscription, the amount of P331,250 has been paid. Preferred stock will have a par value of P1.00 per share, non-voting and will have preference in the distribution of assets in the event of dissolution. On December 20, 2012, the majority of TGTI's stockholders and its Board of Directors (BOD) approved the Company's application for increase in its authorized capital stock with the SEC from Fifty Million Pesos (P50,000,000.00) divided into Forty Million (40,000,000) common shares and Ten Million (10,000,000) preferred shares, both having a par value of One Peso (P1.00) per share, to Seven Hundred Million Pesos (P700,000,000.00), divided into Six Hundred Ninety Million (690,000,000) common shares and Ten Million (10,000,000) preferred shares, both having a par value of One Peso (P 1.00) per share. On December 20, 2012, the Company's BOD approved the conversion of a major portion of its outstanding advances to TGTI to the latter's equity. TGTI on the other hand will convert a major portion of its outstanding obligation to the Company from liabilities to equity under "Deposit for future stock subscription" account once its application to increase in authorized capital stock is filed with the SEC. On April 8, 2013, SEC approved the request for an increase in authorized capital stock of TGTI. As a result of the conversion of the advances to TGTI and the assignment of Innovative's TGTI shares, the Company owns 173.1 million shares of TGTI, which increased the Company's interest in TGTI to 98.92%

Recent Developments

The Company passed its second year's surveillance audit conducted by Societe Generale de Surveillance (SGS), the world's leading inspection, verification, testing and certification company in September 2017. On November 16, 2015, the Company obtained an ISO accreditation through SGS for ISO 9001:2008 Quality Management Systems and ISO/IEC 27001:2013 Information Security Management. SGS was contracted by the Company to provide surveillance audit in 2017 and 2018, when the update from ISO 9001:2008 to ISO 9001:2015 will be undertaken.

On May 2, 2017, the BOD declared a cash dividend of P0.60 per share amounting to P260,203,852, which was paid in two tranches, on May 31, 2017 and August 31, 2017 respectively.

On December 6, 2017, the BOD declared a special cash dividend of P0.20 per share amounting to P86,734,617 to be paid on January 31, 2018.

On July 1, 2017, LCC and the stockholders of the following entities entered into a Deed of Sale Agreement for the transfer of share of stocks representing 100% ownership.

a) Athena Ventures, Inc.
b) Avery Integrated Hub Inc.

c) Circle 8 Gaming Ventures Inc.
d) Luckydeal Leisure Inc.
e) Luckyfortune Business Ventures Inc.
f) Luckypick Leisure Club Corp.
g) Luckyventures Leisure Corp.
h) Lucky Games Entertainment Ventures Inc.
i) Orbis Valley Corporation

These entities combined have a nationwide reach of over 250 retail outlets selling lottery products such as lotto, keno, scratch tickets and sweepstakes tickets. Majority of these retail outlets are located in SM Supermalls and SM Stores; i.e. Savemore, SM Supermarkets, SM Hypermarkets and Waltermart.

Agreements with the Philippine Charity Sweepstakes Office (PCSO)

PCSO is the principal government agency for "raising and providing funds for health programs, medical assistance and services, and charities of national character" by means of holding and conducting charity sweepstakes, races, and lotteries. It also engages in health and welfare-related investments, projects, and activities to provide for permanent and continuing sources of funds for its programs.

Pacific Online's Agreements with PCSO

The Equipment Lease Agreement (ELA) was awarded to Pacific Online on November 25, 1995 whereby the PCSO leases online lottery equipment from the Company for its VISMIN lotto operations.

2004 ELA. The initial ELA as amended on February 13, 2004, allows the Company to continue to deploy online lotto terminals in its covered regions. General terms of the amended ELA and MRA stipulate a certain percent share by the Company of all PCSO sales from the conduct of online lotto games in the VISMIN area and a term of eight (8) years commencing from the date of commercial operations of the Company. Commercial operation, as amended, was defined to be the operation of not less than 800 lotto terminals. However, commercial operation was formally effected on April 1, 2005, setting the term of the Company's ELA up to 2013, even if the PCSO had actually begun operations of the Company's online lotto terminals since 1996. The delay in the deployment of the required number of terminals to constitute commercial operation was mainly due to strong opposition from religious sector leaders and certain Local Government Unit (LGU) officials during the introductory phase and due to the absence of telecommunications service in many areas in VISMIN. Thus, this ELA covers the lease of not less than 800 lotto terminals, central computer system, communications and draw equipment, and the right to use the application software and manuals for the central computer system of PCSO for its VISMIN operations for a period of eight years from April 1, 2005 to March 31, 2013.

2012 Amended ELA. On May 22, 2012, the Company and PCSO amended certain provisions of the ELA to lower rental fee on the lotto terminals for VISMIN operations and for the lease of lotto terminals for Luzon operations effective June 1, 2012. The ELA provides PCSO an option to purchase the equipment related to its VISMIN operations at the end of the lease period for a sum of P15.0 million. Lotto terminals for PCSO's Luzon operations are not included in the "Option to Purchase" provision of the amended ELA. In accordance with the terms of the ELA, the Company also provides maintenance and repair services fee which were incorporated in the rental fee as part of the lowered rental rate provision of the amended ELA.

2013 Amended ELA. On March 26, 2013, the Company and PCSO further amended some provisions of the ELA, which extended it from March 31, 2013 to July 31, 2015. The Company agreed to reduce the rental fee on the lotto terminals, and with the approval to service PCSO's Luzon operations. The amendment also incorporated the fee for the supply of bet slips and ticket paper rolls for the PCSO's VISMIN and Luzon operations as part of the rental fee.

2015 Amended ELA. On July 15, 2015, the Company and PCSO further amended some provisions of the ELA, which extended it from August 1, 2015 to July 31, 2018. The amendment also required the Company to deposit an additional P5 million cash bond to guarantee the unhampered use and operation of the lottery system, including equipment, servers, network communication and terminals.

The rental fee, presented as "Equipment rental" in the consolidated statements of income, is based on percentage of gross sales of lotto tickets from PCSO's VISMIN and Luzon operations or a fixed annual rental of P35,000 per terminal, whichever is higher. This covers the equipment rental of lotto terminals, central computer and communications equipment including the accessories and right to use the application software, the central computer system, terminals and draw equipment, as well as the supply of bet slips and ticket paper rolls, and maintenance and repair services.

Instant Scratch Tickets. On March 25, 2009, the Company entered into a non-exclusive Memorandum of Agreement (MOA) with PCSO for the printing, distribution and sale of instant scratch tickets effective December 1, 2009. The share of PCSO is guaranteed for every 500 million tickets sold for a period of seven years from the date of the MOA's effectivity. The MOA required a cash bond to be deposited in an interest-bearing bank account designated by PCSO to guarantee the payment of all prizes for each series of tickets distributed, for a period of seven years from the date of initial launch of the instant tickets and shall be maintained co-terminus with this MOA. Said cash bond is in an escrow account with BDO since January 2010.
On March 31, 2015 the Company entered into an Outsourcing Memorandum of Agreement (OMOA) with Powerball Gaming and Entertainment Corporation (PGEC) to be the exclusive marketing, distribution, selling and collecting agent of the Company for its instant scratch tickets throughout the Philippines. The agreement took effect on April 1, 2015 and has ended on November 30, 2016.

TGTI's Equipment Lease Agreement (ELA)
2004 ELA. TGTI has entered into an ELA with PCSO on April 6, 2004, which provides for the lease of the equipment for PCSO's online keno games. The lease is for a period of ten (10) years commencing on the date of actual commercial operation of at least 200 online keno outlets. The rental fee is based on a percentage of the gross sales of the online keno terminals or a fixed annual rental of P40,000 per terminal in commercial operation, whichever is higher.

2008 Amended ELA. On July 15, 2008, TGTI and PCSO agreed on some amendments to the ELA. Under the terms of the Amended ELA, TGTI shall provide the services of telecommunications integrator and procure supplies for the online keno operations of PCSO in Luzon and VISMIN areas. In consideration for such services, PCSO shall pay additional fee based on a certain percentage of the gross sales from all online keno terminals in operation in Luzon and VISMIN areas computed by PCSO and payable bi-weekly. Commercial operations for online keno commenced on October 1, 2010 and term ends on September 30, 2020.

LCC Agency Agreement
LCC enters into a two-year agency agreement with PCSO for every retail outlet it opens to operate. Agency agreements for lotto and keno terminals are executed separately at different times. These agreements are renewed by PCSO pending payment of the required surety bond and compliance with the terms and conditions of the Agency Agreement. The same type of agency agreement with PCSO is entered into by the 9 companies that LCC acquired in 2017.

Government Regulation and Environmental Compliance

The Company does not need any government approval for its principal products or services since its business is in the development, design and management of online computer systems, terminals and software for the PCSO and not in the operation of the lottery business. The Company is not required to comply with specific environmental laws.

Technology Development, Supply and Service Contracts

From 1995 to 2005, the Company had provided the PCSO a single integrated system for its online lottery operations using the GTECH Legacy system. In 2005, the Company decided to contract Scientific Games to provide its new AEGIS™ system, after having assessed the obsolescence of GTECH's lottery system infrastructure. On November 21, 2005, the Company implemented the migration from the Legacy lottery system into the new AEGIS™ System. In 2006, the Company entered into another contract with Intralot, for the provision of another new system using the LOTOS® application software. Since December 2006, therefore, the Company has been providing the PCSO a two-network system for its VISMIN online lotto operations.

Having two (2) online lottery systems running in parallel has expanded the availability of lottery terminals nationwide and provides a safety net for PCSO's operations. The new technology also helps provide versatility in connectivity given the country's hybrid telecommunications network. These systems are capable of operating nationwide through GPRS, LTE, VSAT and DSL technology which offer diversity in providing options to sites unserviceable by specific telecommunication providers. Terminal connectivity is now a lot easier due to compatibility of the lottery terminals with widespread mobile phone cell sites in VISMIN. Online connectivity in VISMIN is now available wherever there is a cell site of Globe and Smart Telecoms, as well as VSAT providers for sites unreachable by Globe and Smart.

Scientific Games

Scientific Games (SG) is a top provider in the global lottery and regulated gaming industries. It has over 40 years of gaming and lottery experience in over six continents. On February 15, 2005, the Company, entered into a Supply and Service Contract with SG for the provision of a new system, AEGIS™. On November 20, 2005, the Company migrated into the new AEGIS™ System. Under the terms of the Contract, Scientific Games will provide the Company with Extrema® terminals as well as the required training necessary for its operation. In consideration of the foregoing, The Company shall pay Scientific Games a pre-agreed rate of its revenue from the conduct of online lottery games running under the system provided by Scientific Games. This Contract was amended in 2012 to extend the period to August 31, 2015 and provide for its supply of additional lotto terminals. In November 2015, the Company and SG further amended the contract to extend the period thru July 31, 2018.

SG was also contracted by the Company to print the instant scratch tickets under its MOA with PCSO for its nationwide instant ticket program from 2009 thru 2016.

Intralot

Intralot S.A. (Intralot) is a company incorporated under the laws of Greece and is one of the top gaming systems provider globally and operator in over 55 jurisdictions. On March 13, 2006, the Company entered into a contract with Intralot for the supply of equipment necessary for the operation of a new online lotto system effective December 8, 2006. Under the terms of the contract, Intralot will provide the Company with the computer hardware, the license to use Intralot's Lottery Application Software consisting of the software platform, LOTOS® Application Software, and the Games Application Software, the terminals as well as the required training necessary to operate the system. Based on the amended contract signed on July 7, 2006, Intralot will provide the Company with Coronis HEE terminals. In consideration of the foregoing, the Company shall pay Intralot a pre-agreed rate of the revenue generated by the terminals from the conduct of online lotto and digit games running on its system. In April 2016, the Company and Intralot agreed to amend the contract for the latter to supply additional lotto terminals to the former and extend the term of the contract until August 31, 2018.

On July 10, 2006, Intralot entered into an agreement with its subsidiary, Intralot Inc., a company domiciled in Atlanta, Georgia, through which Intralot assigned whole of the contract, including all its rights and obligations arising from its said subsidiary. This contract is co-terminus with the Company's ELA with the PCSO.

Intralot is also the systems and equipment provider for TGTI, the Company's subsidiary that has the ELA with PCSO for its online keno operations. On April 1, 2004, TGTI entered into a contract with Intralot for the supply of the system and equipment for PCSO's online keno lottery operations. Intralot shall be paid based on a pre-agreed percentage of revenues generated by the keno terminals. In 2008, the contract was amended to change the calculation of amounts due Intralot to be based on a percentage of gross receipts of PCSO from its online keno games. On March 22, 2011, the contract was further amended for Intralot to supply additional keno terminals to TGTI through year 2020 and reduce the percentage charged to TGTI or US$60 per terminal per month, on an average basis, whichever is higher.

The Philippine Lottery Sector

The Philippine lottery sector is regulated by the PCSO, a government-owned and controlled corporation that was created primarily to raise funds for health and charity programs of the government. It regulates the lottery and other games of chance in order to protect certain sectors of society, especially the youth. It is estimated that the gaming market in the Philippines is worth over P100 billion per year, and illegal gaming accounts for half of the country's gaming industry revenues.

For over 60 years, since the inception of PCSO, the traditional Sweepstakes had been the lone source of funds for the PCSO. This changed in 1995, when PCSO launched the very first online lotto in the Philippines. This innovation brought in a new dimension of fun and excitement for the betting public.

Although there are many types of lottery games worldwide, the Philippine government-authorized lotteries can generally be categorized into these groups: traditional sweepstakes, instant scratch tickets, online lotto, online keno (Lotto Express) and Small Town Lottery (STL). The Company is involved only with PCSO's online lotto, online keno and instant tickets.

The PCSO online lotto games are basically two (2) types; i.e., jackpot draw and digit games. The winning numbers for jackpot draw games are determined by a draw machine, and for lotto digit games, the winning numbers are drawn via an RNG program. For these lotto games, players purchase tickets from PCSO authorized retail outlets and wait for the future drawing of prizes, which vary from three draws a week to three draws daily, depending on the game. Draw lotto jackpot prizes are generally based on the number of winners and amount of total sales generated per game at the time of draw. Lotto digit games and keno prizes are based on a fixed odds payout structure, which does not rely on the number of players and winners per draw. Online keno, which is also an RNG-based game, has daily draws every ten (10) minutes.

Currently, the PCSO online lotto portfolio consists of five (5) jackpot draw games and four (4) digit games. The jackpot draw games are: 6/42 Lotto, 6/45 Mega Lotto, 6/49 Super Lotto, 6/55 Grand Lotto and 6/58 Ultra Lotto; while the digit games are: 2D or EZ2, 3D or Suertres Lotto, 4D and 6D. All of the nine (9) lotto games operated by the PCSO are played in Luzon, while only eight (8) games are being played in VISMIN. The 6-digit game is played in Luzon only. Modifications and enhancements of existing games and/or the introduction of new games are directed by the PCSO.

Instant scratch tickets, on the other hand, are typically played by scratching off the surface of a latex coated ticket to reveal a specific pattern of numbers, characters, pictures, or symbols that correspond to a prize amount if ticket is a winner. The player will know immediately if the ticket wins a prize or not. Instant scratch tickets like the Traditional Sweepstakes have a fixed-odds prize structure.

Online Lottery Operations and Products

As of December 31, 2017, the Company together with its subsidiary TGTI, had over 6,000 lottery terminals within its territories. All online lottery terminals located in PCSO authorized retail outlets are continuously connected to PCSO's central computer system that enables real time recording and monitoring of lottery sales, and validation of winning tickets.

Aside from the number of lottery terminals deployed, total PCSO online lottery sales depend highly on the average sales generated by the various online lottery games launched. The table below shows the minimum jackpot amounts and the draw frequencies of the different lotto games supported by the Company.

Lotto Game	Minimum Jackpot	Draw Frequency
6/42 Lotto	P 6,000,000	3x a week - Mondays, Wednesdays and Saturdays
6/45 Mega Lotto ...	P 9,000,000	3x a week - Mondays, Wednesdays, and Fridays
6/49 Super Lotto ...	P 16,000,000	3x a week - Tuesdays, Thursdays, and Sundays
6/55 Grand Lotto...	P 30,000,000	3x a week - Mondays, Wednesdays and Saturdays
6/58 Ultra Lotto.....	P 50,000,000	3x a week -Tuesdays, Fridays and Sundays
4D	P 10,000	3x a week - Mondays, Wednesdays, and Fridays
Suertres Lotto	P 4,500	Thrice daily
EZ2	P 4,000	Thrice daily

In its commitment to support PCSO's efforts to effectively meet the demands of its changing market, the Company spent a total of **P612.6** million from 2015 to 2017 for its development activities broken down as follows:

(in Million Pesos)	**2017**	**2016**	**2015**
Development Activities	**225.5**	**121.6**	**265.5**
Revenues	2,320.0	1,888.1	1,718.3
% of Revenues	10.0%	6.5%	15.5%

Market Profile

Approximately 62% of PCSO lotto sales nationwide was generated by Luzon operations, and about 38% of sales is contributed by the VISMIN regions for the year ended 2017. This may be due to Luzon's higher population density, and higher average disposable income of residents. On the other hand, the VISMIN area faces some challenges due to its geography, more frequent power failures and intermittent telco connectivity.

As of the end of 2017, the Company's total terminal deployment in VISMIN territory covered 69 cities and 576 municipalities, out of total 72 cities and 791 municipalities. In Luzon, the Company's lotto terminal deployment, covered 55 cities and 117 municipalities. The Company covers 100% of the VISMIN sales and only 8% in Luzon due to its restricted entry in 2012.

Competition

The Company expects the aggressive push for Small Town Lottery (STL) and the prevalence of illegal gambling particularly in interior towns and remote areas will provide competition to its online lotto revenues. However, management believes that the Company has limited competition with its online keno games that appeals to a different market segment.

Organization and Manpower

As of December 31, 2017, the Company had a total of 934 employees. Of this total, 686 belong to the Operations group and 248 were administrative and other support personnel. None of the employees of the Company have organized themselves into any labor union. The Company also provides its employees additional benefits such as health card, life and accident insurance, retirement plan, training and development programs, and wellness programs, among others.

The Company believes that it has maintained balanced relationships with the rank and file and does not anticipate any labor-management issues to arise in the near term. The Company believes that its relationships with its employees have been consistently good and productive.

Risks

Some of the risks that the Company and its subsidiaries may be exposed to are the following:

1. General Risks
   The Company experienced some opposition from Local Government Unit (LGU) officials in certain VISMIN areas during its introductory phase. Future opposition from government officials in certain areas is difficult to predict. Any opposition may hinder or slowdown the opening of other untapped areas in VISMIN for lotto and keno outlets. Any incidence of, or a perception of political resistance may adversely affect the Company's business and financial growth.

2. Risks Relating to the Equipment Lease Agreement (ELA) with Philippine Charity Sweepstakes Office (PCSO)
   The Company's ELA with PCSO shall end by July 31, 2018, however, PCSO is still unable to hold its bidding process for an online lottery provider as of January 2018 after it was aborted in July 2017 via a TRO from Philippine Gaming Management Corporation (PGMC). This means that the Company will have to continue operating under the current ELA terms beyond July 2018 for at least another year, when PCSO is able to hold its bidding, award the new ELA contract and undertake a lottery system transition prior to turnover to the new service provider. Should the PCSO bidding for online lottery system be held, the Company is ready to join said bidding.

   While the Company relied on lotto revenues in the past, its other business units are able to contribute about 65% of its total net income in 2017. These other revenue streams from online keno and retail distribution are still projected to grow in the coming years.

3. Risks Relating to the Company and its Subsidiaries

   a. Dependence on Suppliers
   The Company's lottery operations is anchored on a two-system network. The Company has existing contracts, each distinct and entered into separately, with two global leaders in the lottery industry, namely Scientific Games and Intralot, for the supply of computer supported lottery gaming systems. In the event that the contracts, whether collectively or individually, are terminated or suspended, operations and business of the Company may be impaired.

   b. Business Interruption Risk
   The operations of the Company and its subsidiaries are dependent on the reliability of its central computer system and the communications infrastructure needed to run it. Any breakdown or failure in the system provided by its suppliers, failure in the communication infrastructure may negatively affect the Company's financial performance. However, this risk of business interruption is unlikely to happen due to the redundancy offered by the two suppliers. The communications infrastructure is being provided mainly by the two biggest telco providers in the country, namely: PLDT/Smart and Globe. The Company also contracted VSAT to provide connectivity to sites where Smart and Globe are not available.

Item 2. Properties

The Company's online lottery operations are conducted mainly in Cebu, where its central system data center and logistics center are located. It also has setup 6 logistics hubs in 6 major VisMin cities to ensure efficient service delivery to the PCSO lottery agents. The Company Head Office is located in Pasig City.

There are no real properties owned and there are no plans to acquire them in the next twelve (12) months. The Company leases all of its data center, logistics centers and hubs, and business offices. These properties are not mortgaged nor are there any liens and encumbrances that limit ownership or usage of the same.

The leased properties for business offices, data center, logistics facilities, and retail outlets reached about 8,081 sqm by year end 2017. About 67% of these properties are located in Luzon, and 33% in VisMin. Majority of the properties in Luzon are found in Metro Manila while those in VisMin are in Cebu. The logistics centers' area are about 3,518 sqm in total, with 1,460 sqm in Cebu and 2,058 sqm in Metro Manila. Lease terms for certain office spaces are for a period of one to seven years. All lease agreements have provisions for renewal subject to terms and conditions mutually agreed upon by all parties concerned. The lease agreements provide for minimum rental commitment with annual rental escalation rates ranging from 3% to 10%. Rent expense charged to operation amounted to P87.1 million in 2017, P52.6 million in 2016 and P47.3 million in 2015.

The Company's major assets are lottery equipment under finance lease, which consists mainly of lottery terminals, data center equipment, software and operating systems. The equipment provided by the Company to PCSO for its lottery operations are described under the "Business" section.

Item 3. Legal Proceedings

1. "TMA Group of Companies, et al. vs. Philippine Charity Sweepstakes Office (PCSO), et al." RTC 66, Makati City- Civil Case No. 11-310/569 [321-106]

This is a complaint for specific performance and damages filed by TMA Australia Pty. Ltd. and its local subsidiary, TMA Group Philippines, Inc. (TMAP), against PCSO as regards their contract for the supply of lotto paper. The complainants subsequently amended their complaint to include Pacific Online Systems Corporation (Pacific Online) and Philippine Gaming Management Corporation (PGMC) as defendants. They prayed for a temporary restraining order and/or writ of preliminary injuction to enjoin all defendants from doing anything in violation or derogation of the contractual terms of the Joint Venture Agreement (JVA) dated December 4, 2009 for the supply of lotto paper. No damages were prayed for against Pacific Online. On June 22, 2017, a Notice of Dismissal dated June 15, 2017 was received from TMAP praying for the dismissal of the Supplemental Complaint against Pacific Online pursuant to Section 1 of Rule 17. No objection was interposed to and/or comment on the Notice of Dismissal. Thus, in an Order dated June 28, 2017, the court dismissed the case against Pacific Online.

2. "TMA Australia Pty. Ltd. And TMA Group Philippines, Inc. v. Pacific Online." RTC 66, Pasig City-Civil Case No. R-PSG-17-02130 [321-108]

This refers to a case for Tortious Interference and payment of Damages filed by TMA Australia Pty. Ltd. and TMAP against Pacific Online in August 2017. They alleged that Pacific Online wrongfully interfered with the implementation of the Contractual Joint Venture Agreement (CJVA) between the TMA Group and PCSO when it entered into several lease agreements with the latter that included a supply of paper provision. They also applied for a writ of preliminary injunction (WPI) against Pacific Online and prayed for damages in the amount of at least One Million Pesos (P1,000,000.00). On August 30, 2017, an Opposition against the issuance of an injunction on the ground that TMAP failed to establish its clear and unmistakable right under the CJVA. On September 6, 2017, the presentation of evidence regarding the injunction was concluded. But to date, no order was yet received from the court denying or granting the TMAP's application for injunctive writ. On September 13, 2017, a Motion to Dismiss the principal case of Tortious Interference was filed by Pacific Online on grounds of lack of subject matter jurisdiction, failure to state a cause of action, forum shopping and failure to implead an indispensable party. As of December 31, 2017, no order was yet received from the court denying or granting Pacific Online's Motion to Dismiss.

3. "Philippine Charity Sweepstakes Office, et al. v. Hon. Rommel C. Baybay et al."
CA GR SP No. 128259 [321-105].

This case arose when Judge Rommel Baybay of RTC-Makati, Br. 143, in Civil Case 12-530, granted PGMC's application for injunction enjoining Pacific Online from leasing its equipment for PCSO's online lottery operations in Luzon. On September 5, 2012, a Writ of Preliminary Injunction (Injunction) was issued by Branch 143 of the Regional Trial Court (RTC) of Makati. The Injunction orders PCSO to refrain from 1) implementing, enforcing or exercising any right arising from the 2012 ELA between the Pacific Online and PCSO 2) ordering or allowing the Pacific Online, or any third party, to install or operate any equipment, computer or terminal relating to online lottery operations in Luzon, and 3) committing any act that in any way violates or otherwise interferes with the ELA between PGMC and PCSO. Pacific Online filed a case with the Supreme Court to nullify the Injunction. PCSO also filed a case with the Court of Appeals likewise questioning the Injunction. On July 17, 2013, the Supreme Court decided that the case brought by Pacific Online be consolidated with the case between PGMC and PCSO in the Court of Appeals, thus making the Pacific Online a party to the case before the Court of Appeals.

Meanwhile, PGMC and PCSO entered into an Interim Settlement whereby they agreed, among others, to maintain the status quo insofar as the terminals already installed in Luzon by Pacific Online are concerned. In the same Interim Settlement, PGMC and PCSO also agreed to submit to arbitration before the International Court of Arbitration (ICA) the issue of the alleged exclusivity conferred by the ELA to PGMC for online lotto operations in Luzon. Pacific Online tried to join the arbitration but its Request for Arbitration dated May 12, 2014 was denied by the ICA on July 17, 2014, due to PCSO's opposition. An Urgent Motion to resolve was filed by Pacific Online with the Court of Appeals to compel the court to issue an order to PGMC and PCSO to include Pacific Online in the negotiations. This matter was not resolved by the Court of Appeals.

On January 29, 2016, PCSO filed a Manifestation with Motion to Dismiss dated January 12, 2016 with RTC of Makati, stating that the presiding Judge approved PGMC and PCSO's "Interim Settlement" dated December 11, 2013 wherein it was agreed that the case will be archived pending arbitration. PCSO also averred that, on December 13, 2015, PGMC and PCSO executed a "Supplemental and Status Quo Agreement" wherein the parties agreed to dismiss all pending judicial and civil actions between them but shall continue with the arbitration proceedings. Thus, pursuant to said agreement, PCSO withdrew its Petition for Certiorari in the Court of Appeals, which was granted by virtue of the Resolution dated March 1, 2016. PCSO also prayed for the dismissal of the RTC case, but this was denied by the RTC Makati after PGMC opposed PCSO's motion to dismiss.

In the meantime, the Court of Appeals required the parties to file their respective Memoranda in the case. On September 13, 2017, Pacific Online filed its Memorandum. PCSO opted not to file its own Memorandum, but manifested instead that it was adopting the Memorandum of Pacific Online. The case is now submitted for the resolution of the Court of Appeals. As of December 31, 2017, the Management is still waiting for the resolution.

The Management is not expecting any substantial impact from the on-going litigation between Philippine Gaming Management Corporation (PGMC) and PCSO. Pacific Online's lotto operations in Luzon has only been contributing about 6% the Company's online lottery revenues for the year. Thus, on the assumption that the case will be resolved in favor of PGMC which will have the effect of cancelling the existing terminals currently operating in Luzon, Pacific Online will be experiencing a slight reduction in its total revenues. It should be noted, however, that the contractual arrangement with PCSO will expire by the end of July 2018.

Item 4. Submission of Matters to a Vote of Security Holders

There were no matters submitted to a vote of security holders during the period covered by this report.

PART II - OPERATIONAL FINANCIAL INFORMATION

Item 5. Market for Registrant's Common Equity and Related Stockholder Matters Market Information

The Company became a listed company with the listing of its shares with the Philippine Stock Exchange on April 12, 2007.

As of December 31, 2006, the Company had an authorized capital stock of 500,000,000 Common Shares (@ P1.00 par value), of which 125,250,000 Common Shares have been issued and outstanding. On February 9, 2007 the Company issued an additional 54,000,000 shares from its authorized capital stock, increasing issued and outstanding shares to 179,250,000. On March 27, 2007, the Company offered its shares for sale to the public through an initial public offering (IPO) with a primary offer of 11,800,000 common shares and a secondary offer of 28,000,000 common shares. Prior to the Offer, there have been no public trading market for the Company's Common Shares. On November 19, 2007, the SEC approved the issuance of 8,048,000 common shares from the Company's unissued authorized capital stock resulting from the valuation of the deposits for future subscription as consideration for the issuance of shares, at the total subscription price of P124,744,000. On May 6, 2008, the BOD approved the allocation of 2,174,000 shares to its executives and employees and to the officers of Lucky Circle Corporation ("LCC"), which is exercisable over a period of three years from May 6, 2008 until May 6, 2011. The exercise price of the option was fixed at P8.88 per share. On May 19, 2008, grantees of the stock options exercised 617,000 shares of the Company's stock at P8.88 per share. In 2011 and 2010, certain grantees of the stock options exercised 495,000 shares and 455,000 shares respectively, also at P8.88 per share.

On October 14, 2008 the BOD approved to extend its share buyback program of 10% of the Company's outstanding capital stock as a means of preserving the value of the Company's shares and maintaining investor confidence. For the same reasons as above, the Company bought back 4,983,946 shares in 2016 and 18,771,546 shares in 2017.

The movements in treasury shares are as follows:

	December 31, 2017		December 31, 2016	
	Number of Shares	Amount	Number of Shares	Amount
Balance at beginning of the year	4,983,946	P56,819,178	-	P -
Acquisitions	18,771,546	211,841,592	4,983,946	56,819,178
Balance at end of the year	23,755,492	P268,660,770	4,983,946	P56,819,178

In 2017, the BOD, upon recommendation of management, declared cash dividends on May 2 and December 6. On May 2, the P0.60 dividend per share was paid in 2 tranches while the special dividend declared on December 6, was paid on January 31, 2018.

Declaration	Record Date	Payment	Per Share	Amount
May 2, 2017	May 17, 2017	May 31, 2017	P0.30	P130,101,926
May 2, 2017	August 11, 2017	August 31, 2017	0.30	130,101,926
December 6, 2017	January 5, 2018	January 31, 2018	0.20	86,734,617
				P346,938,469

In 2016, the Company declared cash and stock dividends as follows:

Cash dividends

Declaration	Record Date	Payment	Per Share	Amount
January 26, 2016	February 10, 2016	March 7, 2016	P0.60	P179,066,190
October 20, 2016	November 8, 2016	December 5, 2016	0.38	170,112,880
				P349,179,070

Stock dividends

Declaration	Record Date	Payment		Amount
May 24, 2016	June 14, 2016	July 8, 2016	50% stock	P149,221,823

Note: *The 50% stock dividend declared translates to additional 49,221,823 shares issued.*

In 2015, the Company declared cash dividends of P0.60 per share paid in 2 tranches:

Declaration	Record Date	Payment	Per Share	Amount
May 20, 2015	June 19, 2015	July 15, 2015	P0.30	P86,001,543
May 20, 2015	September 21, 2015	October 15, 2015	0.30	89,533,095
				P175,534,638

There is no provision in the Company's charter or by-laws that would delay, deter, or prevent a change in control of the Company.

Stock Prices

As of the trading date, February 22, 2018, the stocks of the Company closed at P10.06 per share. The Company's stock price was pegged at a high of P10.08 and at a low of P10.02, as of the same date. The stock prices as of quarter end date for 2017 are as follows:

2017	High	Low
First Quarter	11.50	11.20
Second Quarter	11.70	11.30
Third Quarter	11.46	11.06
Fourth Quarter	11.10	11.00

As of December 31, 2017, the Company's market capitalization amounted to P5,031,759,916 based on the closing price of P11.24 per share. Likewise, its market capitalization as of February 22, 2018 amounted to P4,503,514,658.38 based on the closing price of P10.06 per share.

Security Holders

As of December 31, 2017, Pacific Online had 57 shareholders, corresponding to total common shares outstanding of 447,665,473. The top 20 stockholders as of the same date are listed below:

Name	No. of Shares Held	% to Total
1. PREMIUM LEISURE CORP.	224,280,403	50.1000
2. PCD NOMINEE CORPORATION	176,777,439	39.4887
3. OCIER, WILLY N.	35,909,675	8.0215
4. ABACUS CONSOLIDATED RESOURCES & HOLDINGS, INC.	8,267,965	1.8469
5. OCIER WILLY &/OR GERALDINE E.Y. OCIER	719,500	0.1607
6. EASTERN SECURITIES DEVELOPMENT CORP.	534,750	0.1195
7. SY, HANS TAN	400,000	0.0894
8. WS FAMILY FOUNDATION, INC.	225,000	0.0503
9. OCIER, MISCHEL GABRIELLE E.Y.	195,000	0.0436
10. KILAYKO, GREGORIO U.	100,000	0.0223
11. LIM, MAURICE D.	50,000	0.0112
12. BENITEZ, ALFREDO B.	34,100	0.0076
13. CHAN, CARMELITA	33,000	0.0074
14. CHAN, CARMELITA D.L	16,650	0.0037
15. TAGUBA, LUCILA A.	10,000	0.0022
16. SY, CAROLINE TANCUAN	10,000	0.0022
17. SY, HANS JR. TANCUAN	10,000	0.0022
18. SY, HARVEY CHRISTOPHER TANCUAN	10,000	0.0022
19. SY, HOWARD CONRAD TANCUAN	10,000	0.0022
20. TABOADA, LEO EDGARDO I.	9,000	0.0020

Recent Sale of Unregistered Securities

There have been no sales of unregistered securities since 2012.

Voting Rights

At each meeting of the shareholders, every stockholder entitled to vote on a particular question or matter involved shall be entitled to one vote for each share of stock standing in his name in the books of the Company at the time of closing of the transfer books for such meeting.

Dividend Rights of Common Shares

The Company's board of directors is authorized to declare cash, property, or stock dividends or a combination thereof. A cash dividend declaration requires the approval of the Board and no shareholder approval is necessary. A stock dividend declaration requires the approval of the Board and shareholders representing at least two-thirds of the Company's outstanding capital stock. Holders of outstanding shares on a dividend record date for such shares will be entitled to the full dividend declared without regard to any subsequent transfer of share. Other than statutory limitations, there are no restrictions that limit the Company from paying dividends on common equity.

Appraisal Rights

As provided for by law, any stockholder shall have a right to dissent and demand payment of the fair value of his shares in the following instances:

1. In case any amendment of the articles of incorporation has the effect of changing or restricting the rights of any stockholders or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence;

2. In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets as provided in the Corporation Code of the Philippines and;

3. In case of merger or consolidation.

Item 6. Management Discussion and Analysis of Operating Performance and Financial Condition

Results of Operations and Financial Condition

2017 Compared to 2016

The Company, consolidated with its subsidiaries, generated total revenues from operating sources of about P2.32 billion for the year ended December 31, 2017, an increase of P432 million (23%) over total revenues of P1.89 billion during the same period in 2016. The increase in revenue was due to higher lottery sales resulting from more P100 million lotto jackpot prizes, additional draw for Ultra Lotto 6/58 game, additional Keno terminal rollouts, and acquisition of nine (9) entities engaged in retail distribution of lottery tickets nationwide.

The Company's total operating expenses, including depreciation and amortization, for the year ended December 31, 2017 increased by P362 million (28%) to P1.65 billion, from P1.29 billion in 2016. The increase is attributed to the following:

- Personnel costs increased by P99.9 million (47%) mainly due to the acquisition of the nine (9) subsidiaries of LCC which effectively increased the manpower of the Group;

- Depreciation and amortization charges increased by P54.3 million (32%) due to depreciation of new lottery machines and equipment and other fixed assets acquired in 2016;

- Rent and utilities increased by P43.2 million (57%) due to additional logistics hubs set up in VisMin and the expanded retail outlets resulting from the acquisition of LCC's subsidiaries;

- Consultancy fees increased by P7.4 million (13%) due to higher sales, on which the fees are based on;

- Communication expenses increased by P8.4 million (8%) due to additional communication links resulting from additional lotto and keno terminal rollout;

- Management fees increased by P5.2 million (8%) due to the increase in EBITDA, on which the fees are based on;

- Repairs and maintenance increased by P5.6 million (12%) due to renovation and repairs of logistics and office facilities;

- Advertising and promotion increased by P58.0 million (434%) due to more aggressive keno marketing and promotional activities implemented during first half of the year, while there was no such activity in 2016.

- Operating supplies increased by P25.7 million (13%), mainly due to higher consumables, resulting from higher lottery sales;

- Impairment losses on receivables increased by P7.7 million and provision for probable losses increased by P25M due to additional provision required for possible impairment of past due accounts receivable and unused input taxes of the 9 subsidiaries that LCC acquired.

- Other expenses increased by P22.8 million (92%) mainly due to higher miscellaneous incidental business expenses.

The increases accounted for in the foregoing expense accounts were offset mainly by the combined decreases of the following expense accounts:

- Professional fees decreased by P3.8 million (22%) due to lower fees paid during the period, and

- Entertainment, amusement and recreation expense decreased by P2.6 million (14%) due to lower business representation expenses incurred in 2017;

Other income (net of other charges) increased by P68.2 million in 2017 from net charges of P14.1 million in 2016, mainly due to improved mark to market gain on marketable securities of P39.3 million, increase in excess input taxes of P18.7 million, and the P11.8M service income earned in 2017.

In 2017, a fair value gain on investment in shares of stock of P119.0 million was posted, which resulted in a total net comprehensive income of P613.2 million for 2017 versus P607.7 million total net comprehensive gain in 2016.

Total assets of the Company increased by P206.6 million (9%) to P2.6 billion as of December 31, 2017, from P2.4 billion as of December 31, 2016. Increases in assets are attributable to the following:

- Cash increased by P188.2 million (73%) mainly due to the acquisition of the nine (9) subsidiaries of LCC during the second half of 2017;

- Marketable securities increased by P12.5 million (8%) due to additional marketable securities purchased at P10.2 million and the unrealized mark-to-market gain amounting to P2.2 million;

- Retirement benefit asset increased by P1.0M (320%) due to additional contribution made to the retirement fund;

- Other noncurrent assets increased by P24.5 million (45%) due to the bonds and rental deposits of the additional subsidiaries purchased.

The increases in assets above were offset by the following decreases:

- Other current assets decreased by P8.2 million (7%) due to application of prepaid income taxes against income tax payable, and

- Property and equipment decreased by P40.9 million (9%) due to higher depreciation expense for the year;

Total current liabilities increased by P180.7 million (46%) from P394.9 million in 2016 to P575.6 million in 2017 due to the declaration of P86.7 million cash dividends in December 2017 for payment in January 2018 and accrual of operating expenses pertaining to the 9 subsidiaries acquired in 2017.

As of December 31, 2017, the Company has :

a) No known trends or any demands, commitments, events or uncertainties that will result in or that are likely to result in the liquidity increasing or decreasing in any material way;
b) No events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;
c) No material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships with unconsolidated entities or other persons created during the reporting period; and
d) Not breached any loans, leases or other indebtedness or financing agreement.

Key Performance Indicators

The Company monitors its performance and benchmarks itself to prior year's results in terms of the following indicators:

	As of	
	Dec. 31, 2017	**Dec. 31, 2016**
Current Ratio	2.16 : 1.00	2.65 : 1.00
Debt-to-Equity Ratio	0.30 : 1.00	0.24 : 1.00
Asset-to-Equity Ratio	1.30 : 1.00	1.24 : 1.00

	For the year ended	
	Dec. 31, 2017	**Dec. 31, 2016**
Return on Equity	24.40%	20.42%
Return on Assets	18.71%	16.50%
Interest Coverage Ratio	67.46 : 1.00	46.77 : 1.00
Solvency Ratio	1.17 : 1.00	1.22 : 1.00

The above performance indicators are calculated as follows:

Current Ratio	$\frac{\text{Current Assets}}{\text{Current Liabilities}}$
Debt to Equity Ratio	$\frac{\text{Total Liabilities}}{\text{Total Equity}}$
Asset-to-equity Ratio	$\frac{\text{Total Assets}}{\text{Total Equity}}$
Return on Stockholders' Equity	$\frac{\text{Net Income}}{\text{Total Equity}}$
Return on Assets	$\frac{\text{Net Income}}{\text{Total Assets}}$
Interest Coverage Ratio	$\frac{\text{Income Before Interest \& Tax}}{\text{Interest Expense}}$
Solvency Ratio	$\frac{\text{Net Income + Depreciation}}{\text{Total Liabilities}}$

2016 Compared to 2015

The Company generated total revenues from operating sources of about ₱1.89 billion for the year ended December 31, 2016, an increase of ₱169.8 million (10%) over total revenues of ₱1.72 billion during the same period in 2015. The increase in revenue was due to increase in keno sales resulting from additional rollout of keno terminals and due to higher scratch ticket sales nationwide resulting from increased customer awareness.

The Company's total operating expenses, including depreciation and amortization, for the year ended December 31, 2016 increased by P77.7 million (6%) to P1.29 billion, from ₱1.21 billion in 2015. The increase is attributed to the following:

- Depreciation and amortization charges increased by P53.8 million (46%) due to depreciation of new lottery machines and equipment and other fixed assets acquired in 2015;

- Rent and utilities increased by P4.0 million (6%) due to additional facilities leased for keno operations and rental rate escalation of existing leased premises;

- Communication increased by P5.8 million (6%) due to additional communication links for both lotto and keno;

- Management fees increased by P8.5 million (15%) due to the increase in earnings before tax, which is the basis of the fees;

- Repairs and maintenance increased by P5.1 million (11%) due to renovation and repairs of facilities;

- Professional fees increased by P1.4 million (9%) due to additional lawyers' fees incurred;

- Operating supplies increased by P20.9 million (12%), due mainly to higher keno consumables, resulting from higher keno sales;

The increases accounted for in the foregoing expense accounts were offset mainly by the combined decreases of the following expense accounts:

- Consultancy fees decreased by P10.3 million (15%) due to termination of one consultancy agreement;

- Travel and accommodation decreased by P8.2 million (10%) due to less business trips;

- Advertising and promotion decreased by P2.1 million (14%) due to lower marketing expenses for scratch tickets;

- Entertainment, amusement and recreation expense decreased by P3.4 million (16%) due to lower business representation expenses incurred in 2016;

- Impairment losses on receivables decreased by P8.6 million (100%) as provision for uncollectible receivables was reduced;

Other income (net of other charges) decreased by P20.5 million in 2016 from P6.4 million in 2015, mainly due to lower gain on sale of marketable securities of P7.4 million, lower dividend income of P5.4 million received in 2016, decrease in excess input tax of P13.5 million in 2016, and offset by P6.3million improvement on mark to market loss on marketable securities.

In 2016, a fair value gain on investment in shares of stock of P208.8 million was posted, which resulted in a total net comprehensive income of P607.7 million for 2016 versus P48.7 million total net comprehensive loss in 2015.

Total assets of the Company increased by P216.1 million (10%) to P2.4 billion as of December 31, 2016, from P2.2 billion as of December 31, 2015. Increases in assets are attributable to the following:

- Trade and other receivables increased by P129.8 million (36%) due to higher receivable from PCSO and receivables from instant tickets distribution, resulting from higher lottery sales;
- Other current assets increased by P12.9 million (11%) due to higher inventories of lottery consumables and prepaid taxes;
- Investments in stocks increased by P234.1 million (49%) due to additional purchases of stocks and the fair value gain amounting to P208.8 million.

The increases in assets above were offset by the following decreases:

- Marketable securities decreased by P60.8 million (27%) due to sale of some marketable securities and the unrealized mark-to-market loss amounting to P37.0 million;
- Property and equipment decreased by P65.6 million (12%) due to higher depreciation expense for the year;
- Deferred tax assets decreased by P27.6 million (65%) due to utilization of deferred income taxes offset against income tax payable;
- Other noncurrent assets decreased by P3.1 million (6%) due to collection of escrow account.

Total current liabilities increased by P41.0 million (12%) from P353.8 million in 2015 to P394.9 million in 2016 due to withholding taxes payable on cash dividends declared and higher income taxes payable resulting from higher taxable income for the year 2016.

As of December 31, 2016, the Company has:

e) No known trends or any demands, commitments, events or uncertainties that will result in or that are likely to result in the liquidity increasing or decreasing in any material way;
f) No events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;
g) No material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships with unconsolidated entities or other persons created during the reporting period; and
h) Not breached any loans, leases or other indebtedness or financing agreement.

__Key Performance Indicators__

The Company monitors its performance and benchmarks itself to prior year's results in terms of the following indicators:

	As of	
	Dec. 31, 2016	Dec. 31, 2015
Current Ratio	2.65 : 1.00	2.74 : 1.00
Debt-to-Equity Ratio	0.24 : 1.00	0.26 : 1.00
Asset-to-Equity Ratio	1.24 : 1.00	1.26 : 1.00

	For the year ended	
	Dec. 31, 2016	Dec. 31, 2015
Return on Equity	20.42%	19.62%

Return on Assets	16.50%	15.61%
Interest Coverage Ratio	46.77 : 1.00	48.04 : 1.00
Solvency Ratio	1.22 : 1.00	1.02 : 1.00

2015 Compared to 2014

The Company generated total revenues from operating sources of about ₱1.72 billion for the year ended December 31, 2015, a decrease of ₱12.8 million (1%) over total revenues of ₱1.73 billion during the same period in 2014. This decrease was mainly due to reclassification of distribution expenses to the gross revenues from instant ticket distribution effective April 2015, when the instant ticket operations were outsourced to PGEC. Starting April 1, 2015 only the net income from instant ticket distribution was reflected versus the full year gross revenues reflected in 2014.

The Company's total operating expenses, including depreciation and amortization, for the year ended December 31, 2015 decreased by ₱6.0 million (.5%) to ₱1.21 billion, from ₱1.22 billion in 2014. The decrease is attributed to the following:

- Depreciation and amortization charges decreased by P34.2 million (23%) as a result of the extended useful life of the online lottery equipment until July 31, 2018, to align with the extended term of the Equipment Lease Agreement with PCSO;

- Consultancy fees decreased by P16.9 million (20%) due to lower fee arrangements based on sales and termination of one consultancy agreement.

- Advertising and promotion decreased by P48.2 million (76%) mainly due to reduced marketing and promotional campaigns for instant scratch tickets with the outsourcing arrangement with Powerball.

The decreases accounted for in the foregoing expense accounts were offset mainly by the combined increases of the following expense accounts:

- Personnel costs increased by P21.8 (12%) mainly due to increase in number of personnel and increase in compensation and other personnel costs.

- Management fees increased by P8.2 million (17%) due to the increase in earnings before tax, which is the basis for said fees.

- Taxes and licenses increased by P18.7 million (106%) due to higher business and other taxes paid.

- Software and license fees increased by P14.5 million (9%) due to higher minimum base rates by software provider.

- Professional fees increased by P9.5 million (149%) due additional consultants hired for the support systems.

- Entertainment, amusement, and recreation increased by P1.9 million (10%) because of higher incidental business expenses incurred with development projects.

- Operating supplies increased by P9.5 million (6%) due to higher consumption of Keno consumables resulting from higher lottery sales.

- Impairment losses on receivables increased by P2.4 million (38%) due to additional provision for some past-due accounts of LCC's customers.

- Other expenses increased by P8.1 million (45%) due to relocation costs of retail outlets incurred by LCC in compliance with the malls' rezoning requirements

- Other income (net of other charges) decreased to P17.9 million in 2015 from P24.3 million in 2014, mainly due to mark-to-market loss on marketable securities of P43.5 million in 2015.

In 2015, a loss on sale of investment in stocks of P400 million was posted, which resulted in a total net comprehensive unrealized loss of P48.7 million for 2015 versus P359.5 million total comprehensive income in 2014. Furthermore, in 2014, there was a gain on sale of marketable securities and investments in stocks amounting to P80.2 million plus a mark-to-market gain of P112.9 million in 2014, that was reduced by the non-recurring expense of P217.4 million resulting from the acquisition of the Falcon Resources Inc. shares.

Total assets of the Company decreased by ₱140.4 million (6%) to ₱ 2.2 billion as of December 31, 2015, from ₱ 2.4 billion as of December 31, 2014.

- Cash and cash equivalents as of December 31, 2015 decreased by ₱ 200.5 million (43%) due to payment of cash dividends, purchase of investments in stocks and lottery equipment.

- Marketable securities decreased by ₱ 519.9 million (69%) principally due to reclassification to investments in stocks amounting to P483.8 million and the mark-to-market loss amounting to P43.5.

- The trade and other receivables decreased by P77.2 million (17%) due to faster turnover of receivables from instant scratch tickets sub distributors of the Company.

Total current liabilities decreased by ₱104.6 million (26%) from ₱ 458.5 million in 2014 to ₱353.8 million in 2015 mainly due to lower trade payables and payment of various maturing obligations.

<u>Key Performance Indicators</u>

The Company monitors its performance and benchmarks itself to prior year's results in terms of the following indicators:

	As of	
	Dec. 31, 2015	Dec. 31, 2014
Current Ratio	2.74 : 1.00	3.86 : 1.00
Debt-to-Equity Ratio	0.26 : 1.00	0.31 : 1.00
Asset-to-equity Ratio	1.26 : 1.00	1.31 : 1.00

	For the year ended	
	Dec. 31, 2015	Dec. 31, 2014
Return on Equity	19.62%	20.38%
Return on Assets	15.61%	15.59%
Interest Coverage Ratio	48.03 : 1.00	57.60 : 1.00
Solvency Ratio	1.02 : 1.00	0.94 : 1.00

As of yearend 2015, the Company has:

a) No known trends or any demands, commitments, events or uncertainties that will result in or that are likely to result in the liquidity increasing or decreasing in any material way;
b) No events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;

c) No material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships with unconsolidated entities or other persons created during the reporting period; and
d) Not breached any loans, leases or other indebtedness or financing agreement.

Plans and Prospects

For 2018, the net revenue contribution of the keno business operations are projected to continue to surpass the lotto revenue streams. With the expiration of the ELA with PCSO for lotto in 2018, a bidding for a new online lottery system provider is what PCSO will most likely pursue within the year. The Company is confident that it will be ready to participate in said bidding and be a front-runner. Part of said preparation is the Company's commitment to obtain and maintain its ISO certification for Quality Management System (ISO 9001:2008) and Information Security Management (ISO/IEC 27001:2013), with SGS as its certifying body since 2016. The Company is gearing up for an update of its certification for ISO 9001:2015 and for WLA Security Standards certification in 2018.

Moreover, the Company expects to launch a new platform for lottery distribution using the latest in telco technology in 2018, barring any unforeseen impediments. This new lottery service is projected to attract a new market that will provide a substantial revenue stream for PCSO and the Company in the long term.

The Company continues to build sustainable and synergistic partnerships as well as work at optimizing its resources to align with its vision of becoming the gaming partner of choice in the Philippine gaming industry.

Item 7. Financial Statements

The audited Financial Statements and Supplementary Schedules as of and for the year ended December 31, 2017 listed in the accompanying index to Financial Statements and Supplementary Schedules are filed as part of this Form 17-A.

Item 8. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

Pursuant to the requirement on Rotation of External Auditors under SEC Memorandum Circular No. 8 Series of 2003, the registrant will recommend the accounting firm of R. G. Manabat & Co. for reappointment at the scheduled annual meeting.

Representatives of the principal accountant (R. G. Manabat & Co.), the Company's external auditors for the most recently completed fiscal year are expected to be present at the Annual Meeting to respond to appropriate questions and will be given the opportunity to make a statement if they so desire.

R. G. Manabat & Co. audited the Company's statement of financial position as at December 31, 2017, and the statement of comprehensive income, statement of changes in stockholders' equity and statement of cash flows for the year ended December 31, 2017 and a summary of significant accounting policies and other explanatory notes. R. G. Manabat & Co.'s responsibility is to express an opinion on these financial statements based on their audit. The audits were conducted in accordance with Philippine Standards on Auditing. The partner who handled the Company's external audit was Mr. Dindo Marco M. Dioso.
The Company's Board of Directors in the annual shareholders' meeting on May 31, 2017 recommended, and the shareholders approved, the appointment of R. G. Manabat & Co. as the Company's independent public accountant for the fiscal year ending December 31, 2017.

In the Company's two (2) most recent fiscal years, there has been no change in auditor and there has been no disagreement on accounting and financial disclosures. For LCC and LotoPac, the external auditor contracted was Punongbayan & Araullo for 2015, but was changed to RG Manabat & Co. in 2016

The aggregate fees for each of last three (3) fiscal years for professional services rendered by the external auditors are as follows:

	2017	2016	2015
Audit fee	P2,114,000	P2,114,000	P2,242,500
Tax services Other fees	600,000	n/a	n/a
TOTAL	P2,714,000	P2,114,000	P2,242,500

It is the policy of the Company that any draft audit report must first be reviewed by the Audit Committee prior to said report being endorsed to the Board of Directors for approval. The Audit Committee members are: Mr. Laurito E. Serrano (Chairman), Mr. Jerry C. Tiu, and Mr. Tarcisio M. Medalla. The final draft of the Company's audited financial statements were discussed and reviewed by said Committee on February 20, 2018. Whereupon said Committee resolved to recommend to the Company's Board of Directors that said financial statements be approved for issuance and disclosure to the public, the PSE and all related governmental agencies. Said audited financial statements were approved by the Company's Board of Directors during its meeting held on February 22, 2018.

PART III - CONTROL AND COMPENSATION INFORMATION

Item 9. Directors and Executive Officers of the Registrant

Directors and Senior Management

The following sets forth certain information as to the Directors and Executive Officers of the Company:

Name	Position with the Company
Willy N. Ocier	Chairman / President
Frederic C. DyBuncio**	Adviser to the Board
Ma. Virginia V. Abo-Hamda	Director and Chief Financial Officer
Tarcisio M. Medalla	Director
Henry N. Ocier	Director
Regina O. Reyes	Director
Jerry C. Tiu	Independent Director
Wilson L. Sy*	Independent Director
Laurito E. Serrano	Independent Director
Tan, Joseph C.***	Independent Director
Raquel-Santos, Armin Antonio***	Director
Christopher C. Villaflor	VP-Central System & Network Management
Valentino L. Kintanar	VP-Technical Services
Romeo J. Roque, Jr. Ma. Concepcion T. Sangil	VP-Agent Management VP- Human Resources Management
A. Bayani K. Tan	Corporate Secretary
Jason C. Nalupta	Assistant Corporate Secretary

**Resigned effective April 24, 2017*
*** Resigned as Director and appointed as Adviser to the Board effective July 25, 2017*
**** Appointed effective July 25, 2017*

Board of Directors

The present members of the Board of Directors ("BOD") were elected during the annual stockholders' meeting held on May 31, 2017. The term of the current members of the BOD shall be until the next stockholders' meeting on May 31, 2018. The following are the incumbent members of the Board of Directors ("BOD") of the Company:

Willy N. Ocier, Filipino, 61, is the Chairman and President of the Company and a Director since July 29, 1999. He is Vice-Chairman of Belle Corporation, Highlands Prime, Inc. and Tagaytay Highlands International Golf Club, Inc. He is also the Chairman of the Board and Director of Premium Leisure Corp. as well as with APC Group, Inc., and Premium Leisure and Amusement, Inc. He serves as the Chairman of Tagaytay Midlands Golf Club, Inc., The Country Club at Tagaytay Highlands, Inc. and The Spa and Lodge Inc. He is a Director of Leisure & Resorts World Corporation, Vantage Equities Inc., and Abacore Capital Holdings Inc. He also serves as the Chairman, Chief Executive Officer and President of Philippine Global Communications, Inc. He was the former President and Chief Operating Officer of Eastern Securities Development Corporation. He graduated from Ateneo de Manila University with a Bachelor of Arts degree in Economics.

Frederic C. DyBuncio, Filipino, 58, Adviser to the Board and served as Director of the company from May 23, 2012 to July 25, 2017. He also serves as Adviser t the Board of Premium Leisure Corp, Belle Corporation and APC Group, Inc. He is the Vice Chairman of Atlas Consolidated Mining and Development Corporation and has been its Director since August 2011. He is currently the President of SM Investments Corporation. He holds a Non-Executive Director position at 2Go Group Inc. and Indophil Resources NL. He obtained his undergraduate degree in Business Management from Ateneo de Manila University and his Master's degree in Business Administration from the Asian Institute of Management.

Tarcisio M. Medalla, Filipino, 69, is a Director of the company since December 10, 2001. He is currently the Chairman and President of listed firm Paxys, Inc. (formerly Fil-Hispano Holdings Corp.). He also serves as the Chairman of the Board of Advanced Contract Solutions, Inc. He is likewise a director of NGL Pacific Limited, a privately-held investment company with an RHQ in Manila and affiliated with ACSH Ltd. He has been connected with NGL since 1983. He graduated with a Bachelor of Science degree in Commerce (Major in Accounting) from De La Salle University. He attended the Advanced Management Program (AMP) at Harvard School of Business. Mr. Medalla is a Certified Public Accountant.

Henry N. Ocier, Filipino, 59, is a Director of the company since June 29, 2009. He serves as Assistant to the President of Belle Corporation. He is also the Special Projects Director of Tagaytay Highlands International Golf Club, Inc. He previously held the position of General Manager of Guatson International Travel and Tours, Inc. He graduated with a Bachelor of Science degree in Business Economics from De La Salle University.

Regina O. Reyes, Filipino, 53, elected as Director last July 21, 2016. She is currently the President and CEO of listed firm, Abacore Capital Holdings, Inc., and President of private company, Click Communications, Inc. She also served as Administrator of the Province of Marinduque from January 2010 to January 2012. She was a member of the House of Representatives, representing the lone district of Marinduque, from 2013 to June 2016. In Congress, she was Vice Chairman of the Committee on National Defense and Security and was a member of several key committees, including Appropriations, Justice, Health, and Natural Resources. Ms. Reyes earned her Foreign Service degree from Georgetown University, USA and her Bachelor of Laws degree from the Ateneo de Manila University Law School. Ms. Reyes is a member of both the Philippine Bar and the State Bar of California.

Ma. Virginia V. Abo-Hamda, Filipino, 58, is a Director and Chief Financial Officer of the Company. She joined Pacific Online in September 2009 as Vice President of Instant Tickets Division and was promoted as SVP for Corporate Planning & Business Development in 2013. Prior to this, she worked as a Consultant for AB Leisure Exponent, Inc. (1999-2009), and AB Gaming & Leisure Specialist Inc. (2003-2009). Ms. Abo-Hamda served as General Accounting Manager for D'Agostino Supermarkets, Inc. New York, USA from 1990 to 1996 and as Senior Financial Analyst for Kraft-General Foods International, New York, USA from 1988 to 1989. She worked with Carlos J. Valdes & Co., CPAs from 1981 to 1986, in its Management Services Division as an Associate Consultant. She graduated Summa Cum Laude with a Bachelor of Science degree in Commerce (Major in Accounting) from College of the Holy Spirit. Ms. Abo-Hamda passed the CPA board exams in 1980 at 16th place. She earned her Master's degree in Business Administration (Concentration in Finance) from Fordham University, New York, USA.

Armin Antonio B. Raquel-Santos, Filipino, 50, is currently the President and Chief Executive Officer of Premium Leisure Corp. (PLC) and concurrently the Executive Vice President – Integrated Resorts of Belle Corporation. He is a Director of Tagaytay Highlands International Golf Club, Inc. and Trustee and Vice President of Melco Crown Philippines Foundation Corporation. He was former Chief Finance Officer of Aboitizland, Inc., Cebu Industrial Park, Inc. and Mactan Economic Zone II and First Philippine Electric Company. He was also former Governor of the Board of Investments (BOI), served as Assistant Secretary with the Department of Trade and Industry (DTI), Vice Chairman and CEO of Philippine Retirement Authority (PRA), Executive Vice President of Philippine International Trading Corporation (PITC), and Deputy Administrator of Subic Bay Metropolitan Authority (SBMA). His experience includes stints with multinational companies; Securities 2000 Inc. (Singapore Technologies Group) and First Chicago Trust Company of New York. He holds a Master of Arts in Liberal Studies from Dartmouth College, U.S.A. and Bachelor of Science in Business Administration Major in Finance from Iona College, U.S.A.

Independent Directors

Pursuant to the requirements of Section 38 of the SRC, the Company's Board of Directors and stockholders approved the amendment of the Company's By-Laws adopting the requirement on the nomination and election of independent directors. In line with this, the Board of Directors has elected Messrs. Laurito E. Serrano, Jerry C. Tiu, and Joseph C. Tan as the Company's independent directors.

Laurito E. Serrano, Filipino, 57, is a Director of the company since May 23, 2014. Mr. Serrano currently serves as Independent Director and Chairman of the Audit and Risk Management Committee of Atlas Consolidated Mining and Development Corporation. He also serves as a Director and a member of the Corporate Governance and Audit Committee of the Philippine Veterans Bank. He is likewise an Independent Director of the APC Group, Inc., 2GO Group Inc., MJC Investment Corporation and United Paragon Mining Corporation. Mr. Serrano was a former partner of the Corporate Finance Consulting Group of SGV & Co. He serves as a Director of MRT Development Corporation. He is a Certified Public Accountant and ranked twelfth in the Certified Public Accountant licensure examinations. He has a Master's degree in Business Administration from Harvard Graduate School of Business. His area of specialization is Financial Advisory and Corporate Finance.

Jerry C. Tiu, Filipino, 61, is an Independent Director of the company since February 21, 2007 and was appointed as the Lead Independent Director last May 31, 2017. He is a Director and the President of Tagaytay Highlands Community Condominium Association, Inc., Tagaytay Midlands Community Homeowners' Association, Inc., and Greenlands Community Homeowners' Association, Inc. He is likewise the President of the following companies: Tagaytay Highlands International Golf club, Inc., The Country Club at Tagaytay Highlands, Inc., Tagaytay Midlands Golf Club, Inc., and The Spa & Lodge at Tagaytay Highlands, Inc. He is the Chairman of the Board of Mega Magazine Publishing, Inc. and a former Director of the Manila Polo Club. He holds a Bachelor of Science degree in Commerce (Major in Marketing) from University of British Columbia.

Joseph C. Tan, Filipino, 60, is the Founding Partner of MOST Law Firm. He was a Special Counsel for the Agus Cruz & Manzano Law Office from 2004 to August 2006. He was an Associate of Puno & Puno Law Offices from 1991 to 1995. Atty. Tan was a director of San Carlos Bioenergy Corporation. He was a director of Philippine Bank of Communications from September 2010 to August 2011. Atty. Tan holds a Bachelor of Arts with a Major in Business Administration degree from University of San Francisco, USA and a Bachelor of Laws degree from Ateneo de Manila University College of Law where he graduated with honors.

Executive Officers

Aside from the President and CFO listed above, the executive officers of the Company include the following:

Valentino L. Kintanar, Filipino, 57, is Vice President for Technical Services of the Company. He joined the Company in January 29, 1996. He served as Technical Services Manager of EMCOR, Inc. and was a Systems Engineer of Technics, Philippines from 1983-1987. He previously worked as Senior Shift Technician of Fairchild Semiconductors, Phil. from 1980-1983. He graduated with a degree in Bachelor of Science in Electronics and Communications Engineering from the University of Southern Philippines.

Romeo J. Roque, Jr., Filipino, 50, is Vice President for Agent Management of the Company. He joined the Company in February 5, 1996. He served as Product Support Manager for Infonet Solutions, Inc. from 1995 to 1996 and as Systems Engineer for ATS Software Pte. Ltd. in Singapore from 1993 to 1995. He previously worked for Electroworld as Systems Consultant from 1991 to 1993. He graduated with a degree in Bachelor of Science in Computer Engineering from University of San Carlos. He was credited with Master in Business Administration academic units from the University of the Philippines.

Christopher C. Villaflor, Filipino, 42, is the Vice President for Central System and Network Management of the Company since 2016. He joined the Company in March 2000 as a Bench Engineer. From June 2004 to October 2009, he served as the Systems Administrator for the Data Center Operations overseeing the lottery administration and maintenance for the Visayas and Mindanao regions. In 2009 he was promoted as Senior Manager of the Data Center Operations and in August 2017, he moved up as Assistant Vice President overseeing the Central System Management Department of the Online Lottery Division. Mr. Villaflor has extensive experience in the area of system design, development and testing on both the UNIX (OpenVMS, SunOS/Solaris) environment and Microsoft Windows. He has had formal trainings on Oracle 10g Programming PL/SQL and Data Administration, AIX Unix System Administration and Operational Planning using Software Engineering for SDLC. He graduated with a degree in Bachelor of Science in Computer Engineering from the University of San Carlos in 1998.

Ma. Concepcion T. Sangil, Filipino, 61, is the Vice President for Human Resources Management of the Company. She has a total of 37 years professional experience, initially as a Management Consultant for over 17 years specializing in project management, institutional strengthening, organizational development, change management processes, management and operations audit, systems development and business re-engineering. She was also exposed to actual hands-on operations and management of a micro-lending institution, as an executive officer for over 8 years and later as Head of the Human Resource Division for a multi car brand dealership and multi-media company for 10 years. She graduated from St. Paul College of Manila with a degree of Bachelor of Science in Commerce, major in Accounting. She earned an MA in Urban and Regional Planning from the School of Urban and Regional Planning, University of the Philippines. She was an accredited court mediator by the Supreme Court and a certified life coach.

Atty. A. Bayani K. Tan, Filipino, 62, is the Corporate Secretary of the Corporation (since May 2007, Publicly-Listed). He is also a Director, Corporate Secretary or both of the following reporting and/or listed companies: Belle Corporation (since May 1994, Publicly Listed), Coal Asia Holdings, Inc. (since July 2012, Publicly-Listed), Discovery World Corporation (since March 2013, Publicly-Listed), I-Remit, Inc. (since May 2007, Publicly-Listed), Philequity Dividend Yield Fund, Inc. (since January 2013), Philequity Dollar Income Fund, Inc. (since March 1999), Philequity Fund, Inc. (since June 1997), Philequity Peso Bond Fund, Inc. (since June 2000), Philequity PSE Index Fund, Inc. (since February 1999), Premium Leisure Corporation (since December 1993, Publicly-Listed), TKC Metals Corporation (since February 2007, Publicly-Listed), Tagaytay Highlands International Golf Club, Inc. (since November 1993), Tagaytay Midlands Golf Club, Inc.

(since June 1997), The Country Club at Tagaytay Highlands, Inc. (since August 1995), The Spa and Lodge at Tagaytay Highlands, Inc. (since December 1999) and Vantage Equities, Inc. (since January 1993, Publicly-Listed). Mr. Tan is also a Director and the Corporate Secretary of Sterling Bank of Asia Inc. (since December 2006). He is the Managing Partner of the law offices of Tan Venturanza Valdez (since it was established in 1988), Managing Director/President of Shamrock Development Corporation (since May 1988), Director of Destiny LendFund, Inc. (since December 2005), Pascual Laboratories, Inc. (since March 2014), and Pure Energy Holdings Corporation (since October 2016), President of Catarman Chamber Elementary School Foundation, Inc. (since August 2012), Managing Trustee of SCTan Foundation, Inc. (since 1986), Trustee and Treasurer of Rebisco Foundation, Inc. (since April 2013) and Trustee and Corporate Secretary of St. Scholastica's Hospital, Inc. (since February 2011). Mr. Tan holds a Master of Laws degree from New York University (Class of 1988) and earned his Bachelor of Laws degree from the University of the Philippines (Class of 1980) where he was a member of the Order of the Purple Feather (U.P. College of Law Honor Society) and ranked ninth in his class. Mr. Tan passed the bar examinations in 1981 where he placed sixth. He has a Bachelor of Arts major in Political Science degree from the San Beda College (Class of 1976) from where he graduated Class Valedictorian and was awarded the medal for Academic Excellence.

Atty. Jason C. Nalupta, Filipino, 46, is the Assistant Corporate Secretary of the corporation since October 2009. He is also currently the Corporate Secretary or Assistant Corporate Secretary of listed firms A. Brown Company, Inc., Asia United Bank, Crown Asia Chemicals Corporation, and Belle Corporation. He is also a Director and/or Corporate Secretary or Assistant Corporate Secretary of private companies Sino Cargoworks Agencies, Inc., Falcon Resources, Inc., Mercury Ventures, Inc., Total Gaming Technologies, Inc., Parallax Resources, Inc., SLW Development Corporation, Metropolitan Leisure & Tourism Corporation, Sagesoft Solutions, Inc., Radenta Technologies, Inc., Xirrus, Inc., Glypthstudios, Inc., Loto Pacific Leisure Corporation, and Sta. Clara International Corporation. He is a Partner at Tan Venturanza Valdez Law Offices specializing on corporate, securities, and business laws. Mr. Nalupta earned his Juris Doctor degree, as well as his Bachelor of Science degree in Management (major in Legal Management), from Ateneo de Manila University in 1996 and 1992, respectively. Mr. Nalupta was admitted to the Philippine Bar in 1997.

Family Relationships
Henry N. Ocier and Willy N. Ocier are brothers.

Significant Employees
The Company is not dependent on the services of any particular employee. It does not have any special arrangements to ensure that any employee will remain with the Company and will not compete upon termination.

Stock Option Plan

The Company's Board ("BOD") approved the proposed Stock Option Plan ("the Plan") on December 12, 2006. The Company's Stock Option Plan provides an incentive and mechanism to employees and officers to become stockholders of the Company, as well as to qualified directors, officers and employees, who are already stockholders, to increase their equity in the Company and thereby increase their concern for the Company's well-being. All such full-time and regular employees of the Company, its subsidiaries and affiliates, their officers and directors, and such other qualified persons who may be recommended from time to time by the Executive Committee or the Board to the Committee as qualified, are eligible to participate in the Plan. Shares of stock subject to the Plan amount to five per cent (5%) of the Company's total outstanding common stock.
The purchase price of the shares shall not in any case be less than the Fair Market Value of the Company's shares at the time of grant, and, in no case, be less than the Offer Price at which the Company's shares are initially offered for sale to the public. Further, the purchase price shall be subject to adjustment for subsequent stock dividends or splits.

The shares covered by any one grant shall be offered for subscription over a period of Three (3) years from and after the effectivity date of each grant that may be determined by the Committee. The Participants may exercise their right to subscribe to shares under the Plan in accordance with the following schedule:

- 1/3 of total grant within One (1) year from the effectivity date of each grant
- 1/3 of total grant within Two (2) years from the effectivity date of each grant
- 1/3 of total grant within Three (3) years from the effectivity date of each grant

On February 15, 2008, SEC approved the Company's application requesting that its proposed issuance of 9,954,900 common shares be exempt from the registration requirements of the Securities Regulation Code.

On May 6, 2008, the BOD approved the allocation of 2,174,000 shares to its executives and employees and to the officers of Lucky Circle under the Plan which is exercisable over a period of three years from May 6, 2008 until May 6, 2011. The purchase price upon exercise of the option was fixed at ₱8.88 per share. At the grant date, the fair value of the Company's share amounted to P9.20 per share.

On May 19, 2008, grantees of the stock options exercised 617,000 shares of the Company's stock at ₱8.88 per share.

In 2011 and 2010, certain grantees of the stock options exercised 495,000 shares and 455,000 shares, respectively, of the Company's stock at ₱ 8.88 per share.

As at December 31, 2017 and 2016, there were no options outstanding or granted upon expiration of the exercisable options on May 6, 2011.

Involvement in Certain Legal Proceedings

Atty. A. Bayani K. Tan. As a result of the delay in the delivery of the facilities of the Universal Leisure Club, Inc., some of its members initiated a Complaint for Estafa (I.S. No. 08K-19713) against ULC, the Universal Rightfield Property Holdings, Inc. and the Universal Leisure Corp., as well as their respective officers and directors, including their former Corporate Secretary, Atty. A. Bayani K. Tan, the incumbent Corporate Secretary of the Corporation. The Complaint was submitted for resolution in 2009 and was acted upon and dismissed by the City Prosecutor of Manila (OCP) only on March 18, 2013. Complainants belatedly filed motion for reconsideration for which reason, among others, the OCP denied motion on June 16, 2014. A Petition for Review dated March 31, 2014 was filed by the Complainant before the Department of Justice (DOJ). On August 7, 2014, Atty. Tan filed his Comment to the said Petition. In a Resolution dated April 17, 2015, the Petition for Review was denied and the DOJ dismissed the complaint for Estafa.

Item 10. Executive Compensation

The following table shows the aggregate compensation received by the directors and officers of the Company for calendar years 2017 and 2016, as well as the estimated aggregate compensation for calendar year 2018.

Name and Principal Position	Year	Salary	Bonus	Other Annual Compensation
Willy N. Ocier Chairman & President	[redacted]			
Ma. Virginia V. Abo-Hamda Director & Chief Financial Officer				
Valentino L. Kintanar VP-Technical Services				
Romeo J. Roque, Jr.				

VP-Agent Management	[redacted]	
Ma. Concepcion T. Sangil VP- Human Resources Management		
Christopher C. Villaflor VP- Central System & Network Management		
Total for the Executive Officers as a group	2018 (Estimate) 2017 2016	P25,023,800 P21,291,290 P16,775,995
Total for the Directors and Executive Officers as a group	2018 (Estimate) 2017 2016	P30,633,800 P26,391,290 P20,781,550
Total for President and 4 most highly compensated Executive Officers	2018 (Estimate) 2017 2016	P16,463,313 P14,966,648 P12,044,641

Compensation of the Group's key management personnel are as follows:

	2017	2016	2015
		(In Millions)	
Short-term employee benefits	P17.65	P13.49	P17.89
Post-retirement benefits	2.59	1.98	2.63
	P20.24	**P15.47**	P20.52

The compensation of the Group's key management personnel is included in the "Personnel costs" as disclosed in Note 16 of the audited consolidated financial statements.

Other than those disclosed above, there are no other standard or other arrangements wherein directors of the Company are compensated, or are to be compensated, directly or indirectly, for any services provided as a director.

There is no compensatory plan or arrangement, including payments to be received from the Company, with respect to any of its executive officer, which will result from the resignation, retirement or any other termination of any of its executive officer's employment with the Company and its subsidiaries or from a change-in-control of the Company or in any of its executive officer's responsibilities, following a change-in-control and the amount involved, including all periodic payments or installments, which exceeds ₱ 2.5 million.

Item 11. Security Ownership of Certain Beneficial Owners and Management

Security Ownership of Certain Record and Beneficial Owners

The following persons or group are known to the Company as direct owners of more than five percent (5%) of the Company's voting securities as of 31 December 2017:

Shareholder	Number of Shares	Percent	Beneficial Owner
PREMIUM LEISURE CORPORATION 5/F Tower A, Two E-Com Center, Mall of Asia Complex, Pasay City	224,280,403	50.1000	PREMIUM LEISURE CORPORATION
PCD NOMINEE CORPORATION	176,777,439	39.4887	VARIOUS
WILLY N. OCIER 28/F East Tower, PSE Centre, Exchange Road, Ortigas Center Pasig City	35,909,775	8.0215	WILLY N. OCIER

Security Ownership of Directors and Management

The following table shows the shares beneficially owned by the directors and executive officers of the Company as of 31 December 2017:

Title of Class	Name of Beneficial Owner	Amount and nature of beneficial ownership			Citizenship	Percent of Class
		Direct	Indirect	Total		
Common	Willy N. Ocier	35,909,775	4,484,475	40,397,250	Filipino	9.31
Common	Frederic C. DyBuncio	100		100	Filipino	0.00
Common	Virginia V. Abo-Hamda	1,000		1,0000	Filipino	0.00
Common	Tarcisio M. Medalla	100		100	Filipino	0.00
Common	Regina O. Reyes	150		150	Filipino	0.00
Common	Henry N. Ocier	3,000		3,000	Filipino	0.00
Common	Jerry C. Tiu	100		100	Filipino	0.00
Common	Laurito E. Serrano	800		800	Filipino	0.00
Common	Armin B. Raquel-Santos	100		100	Filipino	0.00
Common	Joseph C. Tan	100		100	Filipino	0.00
Common	Mischel Gabrielle E.Y. Ocier	195,000		195,000	Filipino	0.04
Common	Romeo J. Roque, Jr.	3,000		3,000	Filipino	0.00
Common	**All Directors and Executive Officers as a group**	**36,113,225**	**4,484,475**	**40,600,700**		**9.35**

Item 12. Certain Relationships and Related Transactions

The transactions and balances with related parties are as follows:

Category/ Transaction	Year	*Note*	Amount of the Transaction	Outstanding Balance: Advances to Related Parties	Outstanding Balance: Advances from Related Parties	Terms	Conditions
TGTI							
• Advances	2017	*a*	P -	P7,659,982	P -	On demand, noninterest bearing	Unsecured
	2016	*a*	-	21,564,363	-	On demand, noninterest bearing	Unsecured
• Dividend Income Received	2017	*b*	192,826,383	-	-	On demand, noninterest bearing	Unsecured
• Dividend Income Paid	2017	*c*	6,711,147	-	-	On demand, noninterest bearing	Unsecured
• Other Income	2017	*a*	40,309,113	-	-	On demand, noninterest bearing	Unsecured
	2016	*a*	37,787,315	-	-	On demand, noninterest bearing	Unsecured
LCC							
• Advances	2017	*d*	-		-		
	2016	*d*	-	1,122,007	-	On demand, noninterest bearing	Unsecured
Key Management Personnel							
• Short-term employee benefits	2017		20,244,231	-	-		
	2016		15,473,054	-	-		
FRI							
• Advances	2017	*a*	-	-	10,000,000	On demand, noninterest bearing	Unsecured
	2016	*a*	-	-	10,000,000	On demand, noninterest bearing	Unsecured
LOTO PAC							
• Advances	2017	*a*	-	-	730,033	On demand, noninterest bearing	Unsecured
	2016	*a*	-	-	-	On demand, noninterest bearing	Unsecured
LCC SUBSIDIARIES							
• Advances	2017	*d*	-	-	33,593,423	On demand, noninterest bearing	Unsecured
	2016	*d*	-	-	-	On demand, noninterest bearing	Unsecured
• Rental expense	2017	*e*	46,124,064	-	-	On demand, noninterest bearing	Unsecured
	2016	*e*	21,814,222	-	-	On demand, noninterest bearing	Unsecured
• Security deposits	2017		21,536,587	-	-		
	2016		5,599,652	-	-		
TOTAL	2017		P299,506,791	P7,659,982	P44,323,456		
TOTAL	2016		P59,971,526	P22,686,370	P10,000,000		

a. The Parent Company has an operational and technical support services agreement with TGTI which the former will assist the latter in the following: (1) establishing a suitable and efficient telecommunications links for the latter's online keno network and (2) overseeing the efficient operation, regular preventive maintenance, and necessary repairs on TGTI's online keno terminals deployed within the Visayas and Mindanao regions, including the central data server located in Cebu City.

   In consideration for lease services, TGTI pays a fixed fee per keno terminal.

   TGTI also reimburses the Parent Company for communication expenses incurred on some online keno agents/operators and the shared data center.

   The Parent Company granted non-interest bearing cash advances to LotoPac, LCC and FRI for working capital requirements. The P10.0 million advances to FRI will be converted to equity in 2018.

b. The Parent Company receives cash dividends from TGTI.

c. TGTI purchased traded shares of the Parent Company through its stock brokers, thus, TGTI receives dividends for these shares. The cost of shares purchased by TGTI is included in the

"Treasury Shares" account in the consolidated statements of financial position.

d. The Parent Company, LCC and TGTI granted non-interest bearing cash advances to its subsidiaries for working capital requirements.

e. LCC and Nine Entities has existing agreements with related parties under common ownership by SM Investment Corporation (SMIC) for the leased space of its outlets which are renewable every six months to one year at its option.

   Under the terms of the lease agreement, LCC and Nine Entities are required to pay rentals equivalent to a fixed rate per month and security deposits corresponding to three (3) months rent. These deposits consist of amounts paid in advance which can be collected in cash upon termination of the lease.

The total receivables and payables eliminated amounted to P71.9 million and P61.8 million, respectively.

Compensation of the Group's key management personnel are as follows:

	2017	2016	2015
		(In Millions)	
Short-term employee benefits	P20.24	P15.47	P18.45
Post-retirement benefits	2.60	1.98	13.03
	P22.84	P17.46	P31.48

The compensation of the Group's key management personnel is included in the "Personnel costs" as disclosed in Note 17 to the consolidated financial statements.

PART IV - CORPORATE GOVERNANCE

The Company remains focused on ensuring the adoption of systems and practices of good corporate governance in enhancing value for its shareholders. With this in mind, the Board of Directors has established corporate governance principles to ensure accountability, fairness and transparency in the organization.

In compliance with SEC Memo Circular No. 19, Series of 2016 directing all publicly listed companies (PLCs) to submit anew Manual on Corporate Governance (MCG) pursuant to the new Code of Corporate Governance for PLCs, the Company, upon the approval of its Board, on May 31, 2017, submitted its Revised Manual on Corporate Governance ("the Manual) to the SEC. Prior to the submission, a review of the various established Board level committees and its respective charters were done. As a result, the following comprise the Board level committees of the Company as approved last May 31, 2017:

Executive Committee - acts on behalf of the Board in the management and direction of the business and conduct of the affairs of the Company.

Audit Committee - has general oversight of the Company's accounting and financial reporting processes, audits of the financial statements, and internal control and audit functions.

Board Risk Oversight Committee – assists the Board in overseeing the Company's practices and processes relating to risk assessment and risk management; maintaining an appropriate risk culture, reporting of financial and business risks and associated internal controls,

Corporate Governance Committee – tasked with ensuring compliance with, and proper observance of, corporate governance principles and practices. Folded in are the nomination and remuneration oversight functions as well.

Related Party Transactions Committee - assists the Board in overseeing the Company's practices and processes relating to related party transactions (RPTs). Reviews all material related party transactions of the Company and ensures that all RPTs are conducted on a fair and arms-length basis.

A Lead Independent Director and Compliance Officer were also appointed on May 31, 2017.

Members of various committees are expected to serve for a term of one (1) year.

The Company is not aware of any non-compliance with its Manual of Corporate Governance, by any of its officers or employees.

PART V - EXHIBITS AND SCHEDULES

Item 13. Exhibits and Reports on SEC Form 17-C

a. Exhibits

There are no exhibits to be provided that are applicable to the Company.

b. Reports on SEC Form 17-C

Document	Date Filed	Item No.	Matter
SEC FORM 17-C dated January 26, 2017	January 25, 2017	Item 9	Notice of Annual Stockholders' Meeting
SEC FORM 17-C dated February 16, 2017	February 16, 2017	Item 9	Acquisition or Disposition of Shares by Subsidiaries Affiliates
SEC FORM 17-C dated February 22, 2017	February 21, 2017	Item 9	Acquisition or Disposition of Shares by Subsidiaries Affiliates
SEC FORM 17-C dated February 23, 2017	February 23, 2017	Item 9	Acquisition or Disposition of Shares by Subsidiaries/Affiliates
SEC FORM 17-C dated February 23, 2017	February 23, 2017	Item 9	Share Buy-Back Transactions
SEC FORM 17-C dated February 27, 2017	February 17, 2017	Item 9	Share Buy-Back Transactions
SEC FORM 17-C dated March 3, 2017	March 2, 2017	Item 9	Acquisition or Disposition of Shares by Subsidiaries Affiliates
SEC FORM 17-C dated March 6, 2017	March 3, 2017	Item 9	Acquisition or Disposition of Shares by Subsidiaries/Affiliates
SEC FORM 17-C dated March 8, 2017	March 7, 2017	Item 9	Share Buy-Back Transactions

SEC FORM 17-C dated March 8, 2017	March 7, 2017	Item 9	Acquisition or Disposition of Shares by Subsidiaries/Affiliate
SEC FORM 17-C dated March 9, 2017	March 8, 2017	Item 9	Acquisition or Disposition of Shares by Subsidiaries/Affiliates
SEC FORM 17-C dated March 13, 2017	March 10, 2017	Item 9	Acquisition or Disposition of Shares by Subsidiaries/Affiliates
SEC FORM 17-C dated March 14, 2017	March 13, 2017	Item 9	Acquisition or Disposition of Shares by Subsidiaries/Affiliates
SEC FORM 17-C dated March 15, 2017	March 14, 2017	Item 9	Acquisition or Disposition of Shares by Subsidiaries/Affiliates
SEC FORM 17-C dated March 16, 2017	March 15, 2017	Item 9	Acquisition or Disposition of Shares by Subsidiaries/Affiliates
SEC FORM 17-C dated March 17, 2017	March 16, 2017	Item 9	Share Buy-Back Transactions
SEC FORM 17-C dated March 20, 2017	March 20, 2017	Item 9	Acquisition or Disposition of Shares by Subsidiaries/Affiliates
SEC FORM 17-C dated March 20, 2017	March 17, 2017	Item 9	Acquisition or Disposition of Shares by Subsidiaries/Affiliates
SEC FORM 17-C dated March 22, 2017	March 21, 2017	Item 9	Acquisition or Disposition of Shares by Subsidiaries/Affiliates
SEC FORM 17-C dated March 23, 2017	March 22, 2017	Item 9	Acquisition or Disposition of Shares by Subsidiaries/Affiliates
SEC FORM 17-C dated March 28, 2017	March 27, 2017	Item 9	Share Buy-Back Transactions
SEC FORM 17-C dated March 29, 2017	March 28, 2017	Item 9	Share Buy-Back Transactions
SEC FORM 17-C dated March 30, 2017	March 29, 2017	Item 9	Share Buy-Back Transactions
SEC FORM 17-C dated March 31, 2017	March 30, 2017	Item 9	Share Buy-Back Transactions
SEC FORM 17-C dated April 3, 2017	March 31, 2017	Item 9	Share Buy-Back Transactions
SEC FORM 17-C dated April 5, 2017	April 4, 2017	Item 9	Share Buy-Back Transactions
SEC FORM 17-C dated April 6, 2017	April 5, 2017	Item 9	Share Buy-Back Transactions
SEC FORM 17-C dated April 7, 2017	April 6, 2017	Item 9	Share Buy-Back Transactions
SEC FORM 17-C dated April 11, 2017	April 10, 2017	Item 9	Share Buy-Back Transactions
SEC FORM 17-C dated April 12, 2017	April 11, 2017	Item 9	Share Buy-Back Transactions

SEC FORM 17-C dated April 24, 2017	April 21, 2017	Item 9	[Amend-1] Notice of Annual or Special Stockholders' Meeting
SEC FORM 17-C dated April 25, 2017	April 24, 2017	Item 4	Change in Directors and or Officers (Resignation, Removal or Appointment, Election and or Promotion)
SEC FORM 17-C dated May 3, 2017	May 2, 2017	Item 9	Declaration of Cash Dividends
SEC FORM 17-C dated June 1, 2017	May 31, 2017	Item 4 & 9	Results of Annual or Special Stockholders' Meeting
SEC FORM 17-C dated June 1, 2017	May 31, 2017	Item 4 & 9	Results of Organizational Meeting of Board of Directors
SEC FORM 17-C dated June 1, 2017	May 31, 2017	Item 9	Material Information/Transactions
SEC FORM 17-C dated July 10, 2017	July 10, 2017	Item 9	Acquisition or Disposition of Shares by Subsidiaries/Affiliates
SEC FORM 17-C dated July 26, 2017	July 25, 2017	Item 4 & 9	Change in Directors and/or Officers (Resignation, Removal or Appointment, Election and/or Promotion)
SEC FORM 17-C dated December 6, 2017	December 6, 2017	Item 9	Declaration of Cash Dividends
SEC FORM 17-C dated December 6, 2017	December 6, 2017	Item 9	Material Information/Transaction
SEC FORM 17-C dated December 6, 2017	December 6, 2017	Item 9	[Amend-1]Declaration of Cash Dividends

SIGNATURES

Pursuant to the requirements of Section 17 of the Securities Regulation Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized, in the City of Pasig on MAR 01 2018.

By:

WILLY N. OCIER
Chairman of the Board and President

MA. VIRGINIA V. ABO-HAMDA
Chief Financial Officer

A. BAYANI K. TAN
Corporate Secretary

SUBSCRIBED AND SWORN to before me this MAR 01 2018 day of __________ 2018, affiants exhibiting to me their Community Tax Certificates, as follows:

NAME	COMMUNITY TAX CERTIFICATE NO.	DATE OF ISSUE	PLACE OF ISSUE
WILLY N. OCIER	2411107	Jan. 17, 2018	Pasay City
MA. VIRGINIA V. ABO-HAMDA	7824202	Jan. 10, 2018	Pasig City
A. BAYANI K. TAN	9951407	Jan. 8, 2018	Manila City

GAUDENCIO A. BARBOZA, JR.
NOTARY PUBLIC
Cities of Pasig, San Juan and
In the Municipality of Pateros, Metro Manila
Until December 31, 2018
PTR No. [illegible]
IBP No. [illegible]
Roll No. [illegible]
MCLE Compl. [illegible]
No. [illegible] Unit J [illegible]
Shaw Blvd. Brgy. San Antonio, Pasig City
Appointment No. 26

Doc. No. 333
Book No. 67
Page No. 11
Series of 2018

ANNEX "D"

PACIFIC ONLINE SYSTEMS CORPORATION AND SUBSIDIARIES

INDEX TO FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES

* *These schedules, which are required by paragraph 4 (e) of SRC Rule 68, have been omitted because they are either required, not applicable or the information required to be presented is included in the Company's consolidated financial statements or the notes to consolidated financial statements.*

PACIFIC ONLINE
SYSTEMS CORPORATION

STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS

The management **Pacific Online Systems Corporation** is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein, for the years ended **December 31, 2017 and 2016**, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free form material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements including the schedules attached therein, and submits the same to the stockholders or members.

R. G. Manabat & Co., the independent auditor appointed by the stockholders, has audited the consolidated financial statements of the company in accordance with Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

Signature____________________

WILLY N. OCIER / Chairman of the Board

Signature____________________

WILLY N. OCIER / Chief Executive Officer

Signature mabhamda

MA. VIRGINIA V. ABO-HAMDA / Chief Financial Officer

Signed this 22nd day of February 2018

SUBSCRIBED AND SWORN TO BEFORE ME, AT PASIG CITY
THIS DAY OF FEB 22 2018, AFFIANT EXHIBITING TO ME
HIS/HER COMPETENT EVIDENCE OF IDENTITY NO. ______
ISSUED AT ______ ON ______.

GAUDENCIO A. BARBOZA, JR.
NOTARY PUBLIC
Cities of Pasig, San Juan and
In the Municipality of Pateros, Metro Manila
Until December 31, 2018
PTR No. [illegible] Taguig City
IBP No. [illegible] RSM
ROLL No. [illegible]
MCLE Comp. [illegible] May 02, 2016
No. 11 Unit J Freemont Arcade Bldg.
Shaw Blvd. Brgy. San Antonio, Pasig City
Appointment No. 26

Doc. No. 450;
Page No. 90;
Book No. 13;
Series of 2018.

U2803 A&B East Tower, PSE Centre, Exchange Road, Ortigas Center, Pasig City, 1605 PH
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t (+63)(32) 255.0721/(+63)(32) 255.0716
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f (+63)(32) 255.0720
www.loto.com.ph

COVER SHEET
For
AUDITED FINANCIAL STATEMENTS

SEC Registration Number

A S 0 9 3 0 0 8 8 0 9

COMPANY NAME

PACIFIC ONLINE SYSTEMS CORPORATION AND SUBSIDIARIES

PRINCIPAL OFFICE (No. / Street / Barangay / City / Town / Province)

28th Floor, East Tower
PSE Centre, Exchange Road
Ortigas Center, Pasig City

Form Type	Department requiring the report	Secondary License Type, If Applicable
AAFS		

COMPANY INFORMATION

Company's email Address	Company's Telephone Number/s	Mobile Number

No. of Stockholders	Annual Meeting (Month / Day)	Fiscal Year (Month / Day)
57		December 31

CONTACT PERSON INFORMATION

The designated contact person *MUST* be an Officer of the Corporation

Name of Contact Person	Email Address	Telephone Number/s	Mobile Number
Ma. Virginia V. Abo-Hamda		584-1700	

CONTACT PERSON's ADDRESS

Note 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.

PACIFIC ONLINE SYSTEMS CORPORATION AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2017, 2016 and 2015

KPMG

R.G. Manabat & Co.
The KPMG Center, 9/F
6787 Ayala Avenue, Makati City
Philippines 1226

Telephone	+63 (2) 885 7000
Fax	+63 (2) 894 1985
Internet	www.kpmg.com.ph
Email	ph-inquiry@kpmg.com.ph

REPORT OF INDEPENDENT AUDITORS

The Board of Directors and Stockholders
Pacific Online Systems Corporation and Subsidiaries
28th Floor, East Tower, Philippine Stock Exchange Centre
Exchange Road, Ortigas Center
Pasig City, Metro Manila

Opinion

We have audited the consolidated financial statements of Pacific Online Systems Corporation and its subsidiaries (the "Group"), which comprise the consolidated statements of financial position as at December 31, 2017 and 2016, and the consolidated statements of income, the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2017, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2017 and 2016, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2017, in accordance with Philippine Financial Reporting Standards (PFRSs).

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

KPMG

Key Audit Matter

Key audit matter is the matter that, in our professional judgment, was of most significance in our audit of the consolidated financial statements of the current period. This matter was addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on this matter.

Impairment of Goodwill
Refer to Notes 5 and 13 to the consolidated financial statements.

The risk
As at December 31, 2017, the Group has goodwill amounting to P110.9 million relating to the acquisition of Falcon Resources, Inc.

Under PFRS, the Group is required to annually test goodwill for impairment. This assessment requires the exercise of significant judgment about future market conditions, including growth rates and discount rates, particularly those affecting the business of Falcon Resources, Inc. The key assumptions and uncertainties to the impairment test are disclosed in Notes 5 and 13 to the consolidated financial statements.

Goodwill would be impaired where its recoverable amount has fallen below its carrying value. We consider the impairment of goodwill to be a significant audit risk because of the inherent uncertainty involved in forecasting and discounting future cash flows, which are the basis of the assessment of recoverability.

Our response
Our audit procedures included, among others, obtaining the Group's discounted cash flow model that tests the carrying value of goodwill and mainly evaluating the reasonableness of key assumptions used by management in conducting the impairment review. These procedures included using our own internal valuation specialists to evaluate the key inputs and assumptions for growth and discount rate; reviewing the cash flows used, with comparison to recent performance, trend analysis and market expectations, and by reference to prior year's forecast, where relevant, assessing whether the Group has achieved them.

Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2017, but does not include the consolidated financial statements and our auditors' report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2017 are expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.

KPMG

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matter communicated with those charged with governance, we determine this matter that was of most significance in the audit of the consolidated financial statements of the current period and is therefore the key audit matter. We describe this matter in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is Dindo Marco M. Dioso.

R.G. MANABAT & CO.

DINDO MARCO M. DIOSO
Partner
CPA License No. 0095177
SEC Accreditation No. 1387-AR-1, Group A, valid until May 31, 2020
Tax Identification No. 912-365-765
BIR Accreditation No. 08-001987-30-2016
Issued October 18, 2016; valid until October 17, 2019
PTR No. 6615134MD
Issued January 3, 2018 at Makati City

February 22, 2018
Makati City, Metro Manila

KPMG

R.G. Manabat & Co.
The KPMG Center, 9/F
6787 Ayala Avenue, Makati City
Philippines 1226

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Fax	+63 (2) 894 1985
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REPORT OF INDEPENDENT AUDITORS TO ACCOMPANY FINANCIAL STATEMENTS FOR FILING WITH THE SECURITIES AND EXCHANGE COMMISSION

The Board of Directors and Stockholders
Pacific Online Systems Corporation and Subsidiaries
28th Floor, East Tower, Philippine Stock Exchange Centre
Exchange Road, Ortigas Center
Pasig City, Metro Manila

We have audited the accompanying consolidated financial statements of Pacific Online Systems Corporation and its subsidiaries as at and for the year ended December 31, 2017, on which we have rendered our report dated February 22, 2018.

In compliance with Securities Regulations Code Rule 68, As Amended, we are stating that Pacific Online Systems Corporation has fifty-seven (57) stockholders owning one hundred (100) or more shares each.

R.G. MANABAT & CO.

DINDO MARCO M. DIOSO
Partner
CPA License No. 0095177
SEC Accreditation No. 1387-AR-1, Group A, valid until May 31, 2020
Tax Identification No. 912-365-765
BIR Accreditation No. 08-001987-30-2016
Issued October 18, 2016; valid until October 17, 2019
PTR No. 6615134MD
Issued January 3, 2018 at Makati City

February 22, 2018
Makati City, Metro Manila

PACIFIC ONLINE SYSTEMS CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

		December 31	
	Note	2017	2016
ASSETS			
Current Assets			
Cash	*7*	P447,130,976	P258,944,786
Marketable securities	*8*	178,482,842	165,990,214
Trade and other receivables - net	*9*	503,303,275	492,224,075
Other current assets	*10, 23*	114,869,444	130,337,361
Total Current Assets		1,243,786,537	1,047,496,436
Noncurrent Assets			
Investments in stocks	*11*	727,998,290	713,731,620
Property and equipment - net	*12*	437,977,128	478,896,065
Goodwill	*13*	127,980,262	124,297,480
Deferred tax assets - net	*18*	15,439,685	14,856,777
Retirement benefits asset - net	*21*	1,357,273	323,232
Other noncurrent assets	*2, 23*	79,307,903	47,598,615
Total Noncurrent Assets		1,390,080,541	1,379,703,789
		P2,633,847,078	P2,427,200,225
LIABILITIES AND EQUITY			
Current Liabilities			
Trade and other current liabilities	*14*	P492,949,158	P285,709,110
Current portion of obligations under finance lease	*19*	39,488,510	47,698,388
Withholding taxes payable		11,081,797	18,516,862
Income tax payable		29,434,444	43,000,753
Current portion of installment payable	*23*	2,680,828	-
Total Current Liabilities		575,634,737	394,925,113
Noncurrent Liabilities			
Obligations under finance lease - net of current portion	*19*	35,374,474	71,644,208
Installment payable - net of current portion	*23*	2,762,995	-
Total Noncurrent Liabilities		38,137,469	71,644,208
Total Liabilities		613,772,206	466,569,321

Forward

	Note	December 31 2017	2016
Equity Attributable to Equity Holders of the Parent Company			
Capital stock	15	P447,665,473	P447,665,473
Additional paid-in capital		257,250,677	257,250,677
Treasury shares	15	(268,660,770)	(56,819,178)
Fair value reserve	11	116,829,810	(2,167,740)
Retirement benefits reserve	21	(11,838,800)	(13,087,762)
Retained earnings	15	1,474,292,424	1,322,465,903
		2,015,538,814	1,955,307,373
Non-controlling Interests		4,536,058	5,323,531
Total Equity		2,020,074,872	1,960,630,904
		P2,633,847,078	P2,427,200,225

See Notes to the Consolidated Financial Statements.

PACIFIC ONLINE SYSTEMS CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
FOR THE YEARS ENDED DECEMBER 31, 2017, 2016 AND 2015

	Note	2017	2016	2015
REVENUES				
Equipment rental	2, 6, 19	P1,840,520,991	P1,579,660,972	P1,459,236,737
Commission and distribution income	2, 6	479,472,385	308,438,496	259,080,819
		2,319,993,376	1,888,099,468	1,718,317,556
COSTS AND EXPENSES	17	1,652,402,460	1,290,550,859	1,212,796,078
OPERATING INCOME		667,590,916	597,548,609	505,521,478
OTHER INCOME (CHARGES)				
Dividend income	8, 11	20,628,066	22,074,912	27,496,750
Interest income	7	853,644	815,079	1,268,112
Finance charges	19	(10,859,855)	(12,748,505)	(10,883,017)
Mark-to-market gain (loss) on marketable securities	8	2,204,528	(37,137,005)	(43,463,789)
Foreign exchange loss		(1,887,440)	(1,620,150)	(854,809)
Gain (loss) on sale of:				
Property and equipment		155,142	29,997	(396,952)
Marketable securities		-	-	7,438,663
Others	20	43,061,372	14,498,940	25,801,186
		54,155,446	(14,086,732)	6,406,144
INCOME BEFORE INCOME TAX		721,746,362	583,461,877	511,927,622
INCOME TAX EXPENSE (BENEFIT)	18			
Current		230,041,358	154,821,775	170,704,239
Deferred		(1,160,984)	28,271,202	(3,841,884)
		228,880,374	183,092,977	166,862,355
NET INCOME		P492,865,988	P400,368,900	P345,065,267
Attributable to:				
Equity holders of the Parent Company	22	P490,101,221	P397,992,034	P343,170,821
Non-controlling interests		2,764,767	2,376,866	1,894,446
		P492,865,988	P400,368,900	P345,065,267
Basic and Diluted Earnings Per Share Attributable to Equity Holders of the Parent Company	22	P1.1466	P1.0785	P1.1721

See Notes to the Consolidated Financial Statements.

PACIFIC ONLINE SYSTEMS CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
FOR THE YEARS ENDED DECEMBER 31, 2017, 2016 AND 2015

	Note	2017	2016	2015
NET INCOME		P492,865,988	P400,368,900	P345,065,267
OTHER COMPREHENSIVE INCOME (LOSS)				
Items that will never be reclassified to profit or loss				
Fair value gain (loss) on investments in stocks	*11*	118,997,550	208,807,005	(399,791,574)
Remeasurements of retirement benefits, net of tax		1,248,962	(1,501,100)	6,046,751
		120,246,512	207,305,905	(393,744,823)
TOTAL COMPREHENSIVE INCOME (LOSS)		P613,112,500	P607,674,805	(P48,679,556)
Attributable to:				
Equity holders of the Parent Company		610,347,733	P605,297,939	(P50,574,002)
Non-controlling interests		2,764,767	2,376,866	1,894,446
		P613,112,500	P607,674,805	(P48,679,556)

See Notes to the Consolidated Financial Statements.

PACIFIC ONLINE SYSTEMS CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2017, 2016 AND 2015

	Note	2017	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES				
Income before income tax		P721,746,362	P583,461,877	P511,927,622
Adjustments for:				
Depreciation and amortization	*12, 17*	225,444,276	171,168,627	117,342,788
Impairment losses on trade and other receivables	*9, 17*	25,000,000	-	8,637,067
Dividend income	*8, 11*	(20,628,055)	(22,074,912)	(27,496,750)
Retirement cost	*21*	11,181,859	8,356,180	10,633,089
Finance charges	*19*	10,859,855	12,748,505	10,883,017
Unrealized foreign exchange loss (gain)		1,589,733	1,423,457	(473,260)
Interest income	*7*	(853,644)	(815,079)	(1,268,112)
Fair value loss (gain) on marketable securities	*8*	(2,204,528)	37,137,005	43,463,789
Loss (gain) on sale of:				
Property and equipment		(155,142)	(29,997)	396,952
Marketable securities		-	-	(7,438,663)
Operating income before working capital changes		971,980,718	791,375,663	666,607,539
Decrease (increase) in:				
Trade and other receivables		(114,098,994)	(129,842,895)	68,526,434
Other current assets		40,341,826	(12,900,671)	4,252,048
Increase (decrease) in:				
Trade and other current liabilities		41,212,426	4,043,858	(99,800,140)
Withholding taxes payable		(7,435,063)	6,799,403	1,164,520
Interest received		853,644	815,079	1,268,112
Income tax paid		(243,607,667)	(148,727,459)	(185,531,942)
Retirement contributions	*21*	(11,004,983)	(15,557,284)	(15,000,000)
Net cash flows provided by operating activities		678,241,907	496,005,694	441,486,571
CASH FLOWS FROM INVESTING ACTIVITIES				
Acquisitions of:				
Marketable securities	*8*	(17,034,130)	(5,683,853)	(65,137,007)
Investments in stocks	*11*	(68,203,070)	(25,303,585)	(395,611,150)
Property and equipment	*12*	(156,774,695)	(111,940,173)	(312,639,207)
Proceeds from sale of:				
Marketable securities		6,746,030	29,303,324	65,180,574
Investments in stocks		172,933,950	-	-
Property and equipment		1,069,280	6,426,296	20,037,192
Cash received from acquisition of subsidiaries	*13*	76,694,703	-	-
Dividends received	*8, 11*	20,628,055	22,074,912	27,496,750
Decrease (increase) in other noncurrent assets		(9,583,987)	3,133,138	(5,529,560)
Net cash flows provided by (used in) investing activities		26,476,136	(81,989,941)	(666,202,408)

Forward

	Note	2017	2016	2015
CASH FLOWS FROM FINANCING ACTIVITIES				
Cash dividends paid by Parent Company	15	(P253,492,705)	(P349,179,070)	(P175,534,638)
Cash dividends paid to non-controlling interests		(1,599,518)	-	-
Acquisitions of treasury shares	15	(211,841,592)	(56,819,178)	(26,616,980)
Proceeds from sale of treasury Shares	15	-	-	211,217,322
Finance charges paid		(10,859,855)	(12,748,505)	(10,883,017)
Decrease (increase) in obligations under finance lease		(44,479,512)	614,012	24,751,840
Increase in installment payable		5,443,823	-	-
Net cash flows provided by (used in) financing activities		(516,829,559)	(418,132,741)	22,934,527
NET INCREASE (DECREASE) IN CASH		187,888,484	(4,116,988)	(201,781,310)
CASH AT BEGINNING OF YEAR		258,944,786	262,865,081	463,318,322
EFFECTS OF EXCHANGE RATE CHANGES ON CASH		297,706	196,693	1,328,069
CASH AT END OF YEAR		P447,130,976	P258,944,786	P262,865,081

See Notes to the Consolidated Financial Statements.

PACIFIC ONLINE SYSTEMS CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

FOR THE YEARS ENDED DECEMBER 31, 2017, 2016 AND 2015

		Equity Attributable to Equity Holders of the Parent Company								
	Note	Capital Stock	Additional Paid-in Capital	Treasury Shares	Fair Value Reserve	Retirement Benefits Reserve	Retained Earnings	Total	Non-controlling Interest	Total Equity
January 1, 2017		P447,665,473	P257,250,677	(P56,819,178)	(P2,157,740)	(P13,087,762)	P1,322,465,903	P1,955,317,373	P5,323,531	P1,960,640,904
Change in fair value of investments in stocks	*11*	-	-	-	118,987,550	-	-	118,987,550	-	118,987,550
Remeasurements of retirement benefits, net of tax	*21*	-	-	-	-	1,248,962	-	1,248,962	-	1,248,962
Other comprehensive income		-	-	-	118,987,550	1,248,962	-	120,236,512	-	120,236,512
Net income for the year		-	-	-	-	-	490,101,221	490,101,221	2,764,767	492,865,988
Total comprehensive income for the year		-	-	-	118,987,550	1,248,962	490,101,221	610,337,733	2,764,767	613,102,500
Cash dividends	*15*	-	-	-	-	-	(338,274,700)	(338,274,700)	(3,552,240)	(341,826,940)
Treasury shares acquired	*15*	-	-	(211,841,592)	-	-	-	(211,841,592)	-	(211,841,592)
Total transactions with owners in their capacity as owners		-	-	(211,841,592)	-	-	(338,274,700)	(550,116,292)	(3,552,240)	(553,668,532)
December 31, 2017		P447,665,473	P257,250,677	(P268,660,770)	P116,829,810	(P11,838,800)	P1,474,292,424	P2,015,538,814	P4,536,058	P2,020,074,872

Forward

		Equity Attributable to Equity Holders of the Parent Company								
	Note	Capital Stock	Additional Paid-in Capital	Treasury Shares	Fair Value Reserve	Reserve for Retirement Benefits	Retained Earnings	Total	Non-controlling Interest	Total Equity
January 1, 2016		P298,443,650	P257,250,677	P -	(P210,974,745)	(P11,586,662)	P1,422,874,762	P1,758,007,682	P2,946,665	P1,758,954,347
Change in fair value of investments in stocks	11	-	-	-	208,807,005	-	-	208,807,005	-	208,807,005
Remeasurements of retirement benefits, net of tax	21	-	-	-	-	(1,501,100)	-	(1,501,100)	-	(1,501,100)
Other comprehensive income (loss)		-	-	-	208,807,005	(1,501,100)	-	207,305,905	-	207,305,905
Net income for the year		-	-	-	-	-	397,992,034	397,992,034	2,376,866	400,368,900
Total comprehensive income (loss) for the year		-	-	-	208,807,005	(1,501,100)	397,992,034	605,297,939	2,376,866	607,674,805
Cash dividends	15	-	-	-	-	-	(349,179,070)	(349,179,070)	-	(349,179,070)
Stock dividends	15	149,221,823	-	-	-	-	(149,221,823)	-	-	-
Treasury shares acquired	15	-	-	(56,819,178)	-	-	-	(56,819,178)	-	(56,819,178)
Total transactions with owners in their capacity as owners		149,221,823	-	(56,819,178)	-	-	(498,400,893)	(405,998,248)	-	(405,998,248)
December 31, 2016		P447,665,473	P257,250,677	(P56,819,178)	(P2,167,740)	(P13,087,762)	P1,322,465,903	P1,955,307,373	P5,323,531	P1,960,630,904

Forward

	Note	Capital Stock	Additional Paid-in Capital	Treasury Shares	Fair Value Reserve	Reserve for Retirement Benefits	Retained Earnings	Total	Non-controlling Interest	Total Equity
		Equity Attributable to Equity Holders of the Parent Company								
January 1, 2016		P296,443,650	P238,339,307	(P165,688,973)	P188,816,829	(P17,633,413)	P1,255,238,579	P1,797,515,979	P1,052,219	P1,798,568,198
Change in fair value of investments in stocks	11	-	-	-	(399,791,574)	-	-	(399,791,574)	-	(399,791,574)
Remeasurements of retirement benefits, net of tax	21	-	-	-	-	6,046,751	-	6,046,751	-	6,046,751
Other comprehensive income (loss)		-	-	-	(399,791,574)	6,046,751	-	(393,744,823)	-	(393,744,823)
Net income for the year		-	-	-	-	-	343,170,821	343,170,821	1,894,446	345,065,267
Total comprehensive income (loss) for the year		-	-	-	(399,791,574)	6,046,751	343,170,821	(50,574,002)	1,894,446	(48,679,556)
Cash dividends	15	-	-	-	-	-	(175,534,638)	(175,534,638)	-	(175,534,638)
Treasury shares acquired	15	-	-	(26,616,980)	-	-	-	(26,616,980)	-	(26,616,980)
Treasury shares sold	15	-	18,911,370	192,305,953	-	-	-	211,217,323	-	211,217,323
Total transactions with owners in their capacity as owners		-	18,911,370	165,688,973	-	-	(175,534,638)	9,065,705	-	9,065,705
December 31, 2016		P296,443,650	P257,250,677	P -	(P210,974,745)	(P11,586,662)	P1,422,874,762	P1,756,007,682	P2,946,665	P1,758,954,347

See Notes to the Consolidated Financial Statements.

PACIFIC ONLINE SYSTEMS CORPORATION AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

1. Reporting Entity

Corporate Information

Pacific Online Systems Corporation ("Pacific Online" or "Parent Company") was incorporated in the Philippines and registered with the Philippine Securities and Exchange Commission (SEC) on November 6, 1993. The Parent Company's registered office address is at 28th Floor, East Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City, Metro Manila. The accompanying consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries (collectively referred to as the "Group"). The following subsidiaries are incorporated in the Philippines and registered with SEC:

	Percentage of Ownership	
	Direct	Indirect
Loto Pacific Leisure Corporation ("LotoPac")	100.00	-
Lucky Circle Corporation ("LCC")*	97.64	2.36
Total Gaming Technologies, Inc. ("TGTI")	98.92	-
Falcon Resources, Inc. ("FRI")**	-	100.00
TGTI Services, Inc.(TGTISI)**	-	100.00
Athena Ventures Inc. (AVI)***	-	100.00
Avery Integrated Hub Inc. (AIHI)***	-	100.00
Circle 8 Gaming Venture, Inc. (C8)***	-	100.00
Luckydeal Leisure Inc. (LLI)***	-	100.00
Luckyfortune Business Ventures, Inc. (LBVI)***	-	100.00
Luckypick Leisure Club Corp. (LLCC)***	-	100.00
Luckyventures Leisure Corp. (LLC)***	-	100.00
Lucky Games Entertainment Ventures Inc. (LGEVI)***	-	100.00
Orbis Valley Corporation (OVC)***	-	100.00

** With indirect ownership through LotoPac*
*** Indirectly owned through TGTI*
****Indirectly owned through LCC (collectively referred to as "Nine Entities") starting July 1, 2017 (Note 13)*

Pacific Online

The Parent Company is a public company under Section 17.2 of the Securities Regulation Code (SRC) and its shares are listed on the Philippine Stock Exchange, Inc. (PSE) starting on April 12, 2007. The Parent Company is engaged in the development, design and management of online computer systems, terminals and software for the gaming industry. The Parent Company can also engage in any lawful arrangement for sharing profits, union of interest, unitization or formal agreement, reciprocal concession, or cooperation with any corporation, association, partnership, syndicate, entity, person or governmental, municipal or public authority, domestic or foreign.

TGTI

TGTI was incorporated and registered with SEC on October 23, 2002. The primary purpose of TGTI is to lease gaming equipment and provide consultancy services relative to online gaming to those engaged in gaming business, non-profit institutions, and other entities.

LotoPac

LotoPac was incorporated in March 2007,primarily to acquire, establish, own, hold, lease, sell, conduct, operate, and manage amusement, recreational and gaming equipment facilities, and enterprise of every kind and nature, as well as places for exhibitions, recreation, gaming, amusement and leisure of the general public, and to acquire, hold and operate any and all privileges, rights, franchises and concessions as may be proper, necessary, advantageous, or convenient in the conduct of its business. LotoPac acquired LCC in August 2007.

LCC and Nine Entities

LCC and Nine Entities were incorporated and registered with SEC to engage in the business of trading and selling of goods such as sweepstakes tickets, tickets of shows and concerts, and such other number games, including but not limited to those introduced by Philippine Charity Sweepstakes Office (PCSO).

LCC and Nine Entities are authorized agents of PCSO to operate several online lottery, betting stations located in major branches of shopping malls like SM Supermalls, Robinsons and Gaisano, nationwide. LCC and Nine Entities, as PCSO agents, earn a certain percentage of the sales of lotto, keno, sweepstakes and instant scratch tickets (Note 2).

FRI

FRI was incorporated primarily to engage in the business of trading or selling of goods on wholesale or retail basis, such as sweepstakes tickets, lottery tickets, instant game tickets, and other gaming tickets, including, but not limited to, those introduced by Philippine Charity Sweepstakes Office; as well as tickets of shows, concerts and other events.

TGTI Services, Inc

TGTI Services, Inc. was incorporated primarily to engage in, conduct and carry on the business of providing logistical, technical support, and consultancy services, and providing end-to-end solutions to entities in the gaming industry in all its aspects and branches.

2. Agreements with PCSO

PCSO is the "principal government agency for raising and providing funds for health programs, medical assistance and services, and charities of national character."

It generates funds for its programs by holding and conducting charity sweepstakes, races and lotteries.

Equipment Lease Agreement (ELA)

The ELA was awarded to Pacific Online on November 25, 1995, whereby the PCSO leases online lottery equipment from the Company for PCSO's VisMin online lotto operations. This initial ELA was amended on February 13, 2004, wherein the Company was allowed to continue deployment of online lotto terminals in VisMin for a period of eight (8) years from date of its commercial operation, which was defined to be operation of not less than 800 lotto terminals. With the Company's commercial operation effected on April 1, 2005, its amended ELA was due to expire March 31, 2013. In addition to the lotto terminals, this lease included the central computer system, commmunications and draw equipment, and the right to use the application software and manuals for the central computer of PCSO's VisMin online lottery system.

2012 Amended ELA. On May 22, 2012, the ELA was amended to include the lease of lotto terminals in some of PCSO's lottery operations in Luzon which resulted in the reduction of the fees. The amendment also includes supplying betting slips and ticket paper rolls to PCSO, incorporating maintenance and repair services as part of the fees, and giving the Company an option to purchase the lotto equipment in VISMIN for P15.0 million at the end of the lease term.

2013 Amended ELA. On March 26, 2013, the ELA was further amended to extend the term from March 31, 2013 to July 31, 2015. In lieu of the PCSO option to purchase the equipment, the Parent Company agreed to reduce the fees for VISMIN and shoulder the cost of betting slips and ticket paper rolls for Luzon and VISMIN.

2015 Amended ELA. On July 15, 2015, the ELA was again amended to extend the term from August 1, 2015 to July 31, 2018. The amendment also required the Parent Company to deposit an additional P5.0 million cash bond to guarantee the unhampered use and operation of the lottery system, including equipment, servers, network communication and terminals. The additional cash bond is included under "Other noncurrent assets" in the consolidated statements of financial position.

The fees, presented as "Equipment rental" in the consolidated statements of income, are based on a percentage of gross sales of lotto terminals or a fixed annual rental of P35,000 per terminal in commercial operation, whichever is higher. The number of installed lotto terminals totaled 4,205 and 4,157 as at December 31, 2017 and 2016, respectively. The Parent Company's equipment rental revenue amounted to P1,036.9 million, P931.8 million, and P937.1 million in 2017, 2016 and 2015, respectively (Note 19). The related receivables from PCSO, included under "Trade and other receivables" account in the consolidated statements of financial position, amounted to P86.3 million and P88.3 million as at December 31, 2017 and 2016, respectively (Note 9).

Instant Scratch Tickets. On March 25, 2009, the Parent Company entered into a non-exclusive Memorandum of Agreement (MOA) with PCSO for the printing, distribution and sale of scratch tickets effective December 1, 2009 until December 1, 2016. The share of PCSO is guaranteed for 500 million tickets to be sold over a period of seven years from the date of the MOA's effectivity.

The MOA requires a cash bond to be deposited in an interest-bearing bank account designated by PCSO to guarantee the payment of all prizes for each series of tickets distributed, subject to review by PCSO for a period of seven years from the date of initial launch of the instant tickets and shall be maintained co-terminus with this MOA. The interest accrues to the Parent Company and is credited to a separate bank account. The P10.0 million cash bond is recognized under "Other noncurrent assets" account in the consolidated statements of financial position.

On March 31, 2015, the Parent Company entered into an Outsourcing Memorandum of Agreement (OMOA) with Powerball Gaming and Entertainment Corporation (PGEC) authorizing PGEC as the exclusive marketing, distribution, selling and collecting agent of the Parent Company throughout the Philippines. The agreement took effect on April 1, 2015 and shall remain effective as long as the MOA with PCSO or any extension thereof shall be effective.

PGEC agreed to assume the Parent Company's commitment to PCSO to solely shoulder the project cost for the Instant Scratch Ticket program, which consists of the costs of production, distribution, warehousing, printing, handling, software and hardware maintenance, advertising, marketing, selling and other related expenses. PGEC is entitled to all the revenues, sums and proceeds from the Instant Scratch Tickets beginning April 1, 2015, and shall be obligated to shoulder the pay-outs for all winnings from said tickets sold beginning April 1, 2015. In consideration for the OMOA, PGEC agreed to pay the Parent Company a guaranteed fixed monthly fee of P4.0 million starting April 2015. The fees included as part of "Commission and distribution income" under "Revenues" in the consolidated statements of income amounted to nil, P48.0 million and P36.0 million in 2017, 2016 and 2015, respectively.

The Parent Company shall continue to pay the share of PCSO and the cash bond pursuant to the MOA. However, PGEC agreed to guarantee payment of the share of PCSO to the Parent Company beginning April 2015. An existing consultancy agreement between the Parent Company and PGEC for the scratch ticket operations was immediately terminated upon execution of the OMOA.

The MOA with PCSO expired on November 30, 2016 and the Parent Company's OMOA with PGEC also expired accordingly. All tickets distributed to the retailers and agents, shall be allowed to be marketed continuously until fully sold and the corresponding winnings thereof shall be honored and paid even after the period of the MOA with PCSO.

<u>TGTI Equipment Lease Agreement</u>
2004 ELA. TGTI has an ELA with PCSO for a period of ten (10) years from the date of actual operation of at least 150 online keno outlets to September 30, 2020. This covers PCSO's online keno lottery operations. The lease includes online keno equipment and accessories.

The fees, presented as "Equipment rental" in the consolidated statements of income, are based on a percentage of the gross sales of the online keno terminals or a fixed annual rental of P40,000 per terminal in commercial operation, whichever is higher. The ELA may be extended and/or renewed upon the mutual consent of the parties.

2008 Amended ELA. On July 15, 2008, the ELA was amended wherein, TGTI shall provide the services of telecommunications integrator and procurement of supplies for the online keno operations of PCSO in Luzon and VISMIN areas. In consideration for such services, PCSO shall pay additional fee based on a certain percentage of the gross sales from all online keno terminals in operation in Luzon and VISMIN areas computed by PCSO and payable bi-weekly.

The fees, presented as "Equipment rental" in the consolidated statements of income, are based on a percentage of the gross amount of ticket sales from all of the Company's online keno lottery operations, excluding value-added taxes (VAT) or a fixed annual rental of P40,000 per terminal in commercial operation, whichever is higher. The number of installed lotto terminals totaled 2,184 and 1,995 as at December 31, 2017 and 2016, respectively. TGTI's equipment rental revenue amounted to P803.6 million, P647.9 million, and P522.2 million in 2017, 2016 and 2015, respectively (Note 19). The related receivables from PCSO, included under "Trade and other receivables" account in the consolidated statements of financial position, amounted to P119.6 million and P64.9 million as at December 31, 2017 and 2016, respectively (Note 9).

3. Basis of Preparation

Statement of Compliance
The consolidated financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRSs). PFRSs are based on International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB). PFRSs which are issued by the Philippine Financial Reporting Standards Council (FRSC), consist of PFRSs, Philippine Accounting Standards (PASs), and Philippine Interpretations. The accompanying consolidated financial statements were approved and authorized for issuance by the BOD on February 22, 2018.

Basis of Measurement
The consolidated financial statements have been prepared on a historical cost basis, except for the following items, which are measured on an alternative basis on each reporting date:

- marketable securities and investments in stocks are measured at fair value; and

- defined benefit asset which is measured as the net total of the fair value of the plan assets and the present value of the defined benefit obligation.

Functional and Presentation Currency
The consolidated financial statements are presented in Philippine peso (P or Php), which is the Group's functional currency. All financial information are rounded off to the nearest peso, except when otherwise indicated.

Basis of Consolidation
The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries. The financial statements of the subsidiaries are prepared for the same reporting year as the Parent Company using consistent accounting policies.

A subsidiary is an entity controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control.

When the Group has less than majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including the contractual arrangement with the other vote holders of the investee, rights arising from other contractual arrangements and the Group's voting rights and potential voting rights.

The financial statements of the subsidiaries are included in the consolidated financial statements from the date when the Group obtains control, and continue to be consolidated until the date when such control ceases.

The consolidated financial statements are prepared for the same reporting period as the Parent Company, using uniform accounting policies for like transactions and other events in similar circumstances. Intergroup balances and transactions, including intergroup unrealized profits and losses, are eliminated in preparing the consolidated financial statements.

Non-controlling interests represent the portion of profit or loss and net assets not held by the Parent company and are presented separately in the consolidated statements of income, consolidated statements of other comprehensive income, consolidated statements of changes in equity and within equity in the consolidated statements of financial position.

Non-controlling interests represent the interests not held by the Parent Company in TGTI.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, the Group: (i) derecognizes the assets (including goodwill) and liabilities of the subsidiary, the carrying amount of any non-controlling interests and the cumulative transaction differences recorded in equity; (ii) recognizes the fair value of the consideration received, the fair value of any investment retained and any surplus or deficit in profit or loss; and (iii) reclassify the Parent Company's share of components previously recognized in other comprehensive income to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities.

4. Significant Accounting Policies

The accounting policies set out below have been applied consistently to all years presented in these consolidated financial statements and have been applied consistently by the Group entities, except for the changes in accounting policies as explained below.

Early Adoption of a New Standard

- *PFRS 9 Financial Instruments (2014)* is effective for annual periods beginning on or after January 1, 2018, with early adoption permitted. The Group previously adopted this standard early starting January 1, 2015.

Adoption of New or Revised Standards, Amendments to Standards and Interpretations

The Group has adopted the following amendments to standards starting January 1, 2017 and accordingly, change its accounting policies. The adoption of these amendments to standards did not have any significant imprint oon the Group's consolidated financial statements.

- *Disclosure Initiative (Amendments to PAS 7 Statement of Cash Flows).* The amendments address financial statements users' requests for improved disclosures about an entity's net debt relevant to understanding an entity's cash flows. The amendments require entities to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes - e.g. by providing a reconciliation between the opening and closing balances in the statement of financial position for liabilities arising from financing activities.

- *Recognition of Deferred Tax Assets for Unrealized Losses (Amendments to PAS 12 Income Taxes).* The amendments clarify that:

  - the existence of a deductible temporary difference depends solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting period, and is not affected by possible future changes in the carrying amount or expected manner of recovery of the asset;

- the calculation of future taxable profit in evaluating whether sufficient taxable profit will be available in future periods excludes tax deductions resulting from the reversal of the deductible temporary differences;

- the estimate of probable future taxable profit may include the recovery of some of an entity's assets for more than their carrying amount if there is sufficient evidence that it is probable that the entity will achieve this; and

- an entity assesses a deductible temporary difference related to unrealized losses in combination with all of its other deductible temporary differences, unless a tax law restricts the utilization of losses to deduction against income of a specific type.

- *Annual Improvements to PFRSs 2014 - 2016 Cycle.* This cycle of improvements contains amendments to three standards. The following are the improvements or amendments to PFRSs effective for annual periods beginning on or after January 1, 2017:

  - Clarification of the scope of the standard (Amendments to PFRS 12 *Disclosure of Interests in Other Entities*). The amendments clarify that the disclosure requirements for interests in other entities also apply to interests that are classified as held for sale or distribution. The amendments are applied retrospectively, with early application permitted.

Standards Issued but Not Yet Adopted

A number of new standards and amendments to standards are effective for annual periods beginning after January 1, 2017. However, the Group has not applied the following new or amended standards in preparing these consolidated financial statements. Unless otherwise stated, none of these are expected to have a significant impact on the Group's consolidated financial statements.

Effective January 1, 2018

- *PFRS 15 Revenue from Contracts with Customers replaces PAS 11 Construction Contracts, PAS 18 Revenue, IFRIC 13 Customer Loyalty Programmes, IFRIC 18 Transfer of Assets from Customers and SIC-31 Revenue - Barter Transactions Involving Advertising Services.* The new standard introduces a new revenue recognition model for contracts with customers which specifies that revenue should be recognized when (or as) a company transfers control of goods or services to a customer at the amount to which the company expects to be entitled. Depending on whether certain criteria are met, revenue is recognized over time, in a manner that best reflects the company's performance, or at a point in time, when control of the goods or services is transferred to the customer. The standard does not apply to insurance contracts, financial instruments or lease contracts, which fall in the scope of other PFRSs. It also does not apply if two companies in the same line of business exchange non-monetary assets to facilitate sales to other parties. Furthermore, if a contract with a customer is partly in the scope of another PFRS, then the guidance on separation and measurement contained in the other PFRS takes precedence.

  The new standard is effective for annual periods beginning on or after January 1, 2018, with early adoption permitted. The Group plans to adopt this new standard on revenue on the required effective date. The management assessed that PFRS 15 does not have a significant impact on the financial statements.

- Philippine Interpretation IFRIC-22 *Foreign Currency Transactions and Advance Consideration*. The interpretation clarifies that the transaction date to be used for translation for foreign currency transactions involving an advance payment or receipt is the date on which the entity initially recognizes the prepayment or deferred income arising from the advance consideration. For transactions involving multiple payments or receipts, each payment or receipt gives rise to a separate transaction date. The interpretation applies when an entity pays or receives consideration in a foreign currency and recognizes a non-monetary asset or liability before recognizing the related item.

  The interpretation is effective for annual periods beginning on or after January 1, 2018, with early adoption permitted.

Effective January 1, 2019

- *PFRS 16 Leases supersedes PAS 17 Leases* and the related Philippine interpretations. The new standard introduces a single lease accounting model for lessees under which all major leases are recognized on-balance sheet, removing the lease classification test. Lease accounting for lessors essentially remains unchanged except for a number of details including the application of the new lease definition, new sale-and-leaseback guidance, new sub-lease guidance and new disclosure requirements. Practical expedients and targeted reliefs were introduced including an optional lessee exemption for short-term leases (leases with a term of 12 months or less) and low-value items, as well as the permission of portfolio-level accounting instead of applying the requirements to individual leases. New estimates and judgmental thresholds that affect the identification, classification and measurement of lease transactions, as well as requirements to reassess certain key estimates and judgments at each reporting date were introduced.

  PFRS 16 is effective for annual periods beginning on or after January 1, 2019. Earlier application is permitted for entities that apply PFRS 15 *Revenue from Contracts with Customers* at or before the date of initial application of PFRS 16. The Group is currently assessing the potential impact of PFRS 16 and plans to adopt this new standard on leases on the required effective date.

- *Philippine Interpretation IFRIC-23 Uncertainty over Income Tax Treatments* clarifies how to apply the recognition and measurement requirements in PAS 12 Income Taxes when there is uncertainty over income tax treatments. Under the interpretation, whether the amounts recorded in the financial statements will differ to that in the tax return, and whether the uncertainty is disclosed or reflected in the measurement, depends on whether it is probable that the tax authority will accept the Company's chosen tax treatment. If it is not probable that the tax authority will accept the Company's chosen tax treatment, the uncertainty is reflected using the measure that provides the better prediction of the resolution of the uncertainty - either the most likely amount or the expected value. The interpretation also requires the reassessment of judgements and estimates applied if facts and circumstances change - e.g. as a result of examination or action by tax authorities, following changes in tax rules or when a tax authority's right to challenge a treatment expires.

  The interpretation is effective for annual periods beginning on or after January 1, 2019. Earlier application is permitted.

Prepayment Features with Negative Compensation (Amendments to PFRS 9). The amendments cover the following areas:

- *Prepayment features with negative compensation.* The amendment clarifies that a financial asset with a prepayment feature could be eligible for measurement at amortized cost or fair value through other comprehensive income irrespective of the event or circumstance that causes the early termination of the contract, which may be within or beyond the control of the parties, and a party may either pay or receive reasonable compensation for that early termination.

  The amendment is effective for annual periods beginning on or after January 1, 2019 with early adoption permitted. Retrospective application is required, subject to relevant transitional reliefs.

- *Modification of financial liabilities.* The amendment to the Basis for Conclusions on PFRS 9 clarifies that the standard provide an adequate basis for an entity to account for modifications and exchanges of financial liabilities that do not result in derecognition and the treatment is consistent with the requirements for adjusting the gross carrying amount of a financial asset when a modification does not result in the derecognition of the financial asset - i.e. the amortized cost of the modified financial liability is recalculated by discounting the modified contractual cash flows using the original effective interest rate and any adjustment is recognized in profit or loss.

  If the initial application of PFRS 9 results in a change in accounting policy for these modifications or exchanges, then retrospective application is required, subject to relevant transition reliefs.

<u>Financial Instruments</u>

Date of Recognition. The Group recognizes a financial asset or a financial liability in the consolidated statements of financial position when it becomes a party to the contractual provisions of the instrument. In the case of a regular way purchase or sale of financial assets, recognition is done using settlement date accounting.

Initial Recognition of Financial Instruments. Financial instruments are recognized initially at fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated at fair value through profit or loss (FVPL), includes transaction costs.

Subsequent to initial recognition, the Group classifies its financial assets in the following categories: financial assets at FVPL, financial assets at fair value through other comprehensive income (FVOCI) and financial assets at amortized cost. The classification of financial assets depends on the basis of the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial asset.

The Group classifies its financial liabilities as either financial liabilities at amortized cost or financial liabilities at FVPL. The Group classifies all financial liabilities at amortized cost, except for:

(a) financial liabilities designated by the Group at initial recognition as at fair value through profit or loss, when doing so results in more relevant information.

(b) financial liabilities that arise when a transfer of a financial asset does not qualify for derecognition or when the continuing involvement approach applies.

(c) contingent consideration recognized by the Group in a business combination which shall subsequently be measured at fair value with changes recognized in profit or loss.

(d) financial guarantee contracts and commitments to provide a loan at a below-market interest rate which are initially measured at fair value and subsequently at the higher of amortized amount and amount of loss allowance.

Management determines the classification of its financial assets and financial liabilities at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

Determination of Fair Value. The fair value of financial instruments traded in active markets at reporting date is based on their quoted market price or dealer price quotations, without any deduction for transaction costs. When current bid and ask prices are not available, the price of the most recent transaction provides evidence of the current fair value as long as there has not been any significant change in economic circumstances since the time of the transaction.

For all other financial instruments not listed in an active market, the fair value is determined by using appropriate valuation techniques. Valuation techniques include net present value techniques, comparison to similar instruments for which market observable prices exist, option pricing models, and other relevant valuation models.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3: inputs for the asset or liability that are not based on observable market data.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing the categorization at the end of each reporting period.

For purposes of the fair value disclosure, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

'Day 1' Profit. Where the transaction price in a non-active market is different from the fair value of the other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a 'Day 1' profit) in profit or loss unless it qualifies for recognition as some other type of asset. In cases where use is made of data which are not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' profit amount.

Financial Assets

Financial Assets at FVPL. The Group measures a financial asset at FVPL unless it is measured at amortized cost or at FVOCI. At initial recognition, the Group may choose to irrevocably designate a financial asset as measured at FVPL if doing so eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring assets or liabilities or recognizing the gains and losses on them on different bases.

Financial assets at FVPL are carried in the consolidated statements of financial position at fair value with gains or losses recognized in profit or loss. Interest earned is recorded in interest income while dividend income is recorded in other income when the right to receive payment has been established. The Group determines the cost of investments sold using specific identification method.

The Group's investment in equity securities included under "Marketable securities" are classified under this category (Note 8).

Financial Assets at FVOCI. The Group measures a debt instrument as a financial asset at FVOCI if both of the following conditions are met:

(a) the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and

(b) the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

The Group may make an irrevocable election at initial recognition to present subsequent changes in FVOCI for investments in equity instruments that are neither held for trading nor contingent consideration in a business combination.

Subsequent to initial recognition, financial assets at FVOCI are measured at fair value and changes therein, other than interest icome using effective interest method, impairment losses and foreign currency differences on FVOCI debt instruments, are recognized in other comprehensive income and presented in the "Fair value reserve" in equity. The effective yield component of debt securities is reported as part of "Interest income" in the consolidated statements of income. Dividends earned on holding FVOCI equity securities are recognized as "Dividend income" when the right to receive payment has been established. When individual debt financial assets at FVOCI are derecognized, the related accumulated unrealized gains or losses previously reported in equity is reclassified from equity to profit or loss as a reclassification adjustment. Gains and losses on equity financial assets at FVOCI are never recalssified to profti or loss and no impairment is reconized in profit or loss.

The Group's investments in equity securities included under "Investments in stocks" account are classified under this category (Note 11).

Financial Assets at Amortized Cost. The Group measures a financial asset at amortized cost if it is not designated as at FVPL and both of the following conditions are met:

(a) the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and

(b) the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Such financial assets are carried at amortized cost using the effective interest method less any allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are integral part of the effective interest rate. The periodic amortization is included as part of "Interest income" in the consolidated statements of income. Gains and losses are recognized in profit or loss when the financial assets at amortized cost are derecognized or impaired, as well as through the amortization process. Financial assets at amortized cost are included in current assets if maturity is within twelve months from reporting date. Otherwise, these are classified as noncurrent assets.

The Group's financial assets at amortized cost include cash in banks, trade and other receivables, deposits and guarantee bonds.

Cash includes cash on hand and in banks which are stated at face value.

<u>Business Model Assessment</u>
The Group makes an assessment of the objectives of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realizing cash flows through the sale of the assets;

- how the performance of the portfolio is evaluated and reported to the Group's management;

- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;

- the frequency, volume and timing of sales in prior periods, the reason for such sales and its expectation about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the Group's stated objective for managing the financial assets is achieved and how cash flows are realized.

Financial assets that are held for trading or managed and whose performance is evaluated in a fair value basis are measured at FVPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

<u>Assessment whether Contractual Cash Flows are Solely Payments of Principal and Interest</u>
For the purpose of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Group considers:

- contingent events that would change the amount and timing of cash flows;
- leverage features;
- prepayment and extension terms;
- terms that limit the Group's claim to cash flows for specified assets (e.g. non-recourse asset arrangements); and
- features that modify consideration of the time value of money - e.g. periodical reset of interest rates.

Reclassification of Financial Assets and Liabilities

Financial Assets. When, and only when, the Group changes its business model for managing financial assets, it shall reclassify all affected financial assets. Such changes are determined by the Group's senior management as a result of external or internal changes and must be significant to the entity's operations and demonstrable to external parties.

A change in the Group's business model will occur only when the Group either begins or ceases to perform an activity that is significant to its operations; for example, when the entity has acquired, disposed of or terminated a business line.

Financial Liabilities. The Group shall not reclassify any financial liability.

Financial Liabilities

Financial Liabilities at Amortized Cost. This category pertains to financial liabilities that are not designated at FVPL upon inception of the liability. These include liabilities arising from operations or borrowings. The financial liabilities are recognized initially at fair value and are subsequently carried at amortized cost, taking into account the impact of applying the effective interest method of amortization for any related premium, discount and any directly attributable transaction costs. These financial liabilities are included in current liabilities if maturity is within twelve months from reporting date. Otherwise, these are classified as noncurrent liabilities.

This category includes the Group's trade and other current liabilities.

Derecognition of Financial Assets and Liabilities

Financial Assets. A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset expired;
- the Group retains the rights to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either: (a) has transferred substantially all the risks and rewards of the assets; or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its right to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Financial Liabilities. A financial liability is derecognized when the obligation under the liability is discharged, cancelled, or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

Impairment of Financial Assets

The Group uses the expected credit losses model ("ECL") which is applied to all debt instruments measured at amortized cost or FVOCI as well as to issued loan commitments and most financial guarantee contracts. The ECL is a 'three stage' approach which is based on the change in credit quality of financial assets since initial recognition. Assets move through the three stages as credit quality changes and the stages dictate how an entity measures impairment losses. Stage 1 includes financial instruments that have not had a significant increase in credit risk since initial recognition or which have low credit risk at the reporting date. For these items, 12-month ECL are recognized. The 12-months ECL are the expected credit losses that result from default events that are possible within 12 months after the reporting date. Stage 2 includes financial instruments that have had a significant increase in credit risk since initial recognition (unless they have low credit risk at the reporting date) but are not credit impaired. For these items, lifetime expected credit losses are recognized which is the weighted average credit losses with the probability of default as the weight. Stage 3 includes financial assets that are credit impaired at the reporting date. For these items, lifetime expected credit losses are recognized. No impairment loss is recognized on equity investments.

A financial asset is credit impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience, credit assessment and including forward-looking information.

The information analyzed by the Group includes the following, among others:

- information obtained during periodic review of customer files - e.g. audited financial statements, management accounts, budgets and projections. Examples of areas of particular focus are: gross profit margins, financial leverage ratios, compliance with covenants, quality of management, senior management changes.

- data from credit reference agencies, press articles, changes in external credit ratings.

- actual and expected significant changes in the political, regulatory and technological environment of the debtor or in its business activities.

- payment record - this includes overdue status as well as a range of variables about payment ratios.

- utilization of the granted credit limit.

- existing and forecast changes in the business, financial and economic conditions.

The Group considers a financial asset to be in default when:

- the debtor is unlikely to pay its credit obligation to the Group in full, without recourse by the Group to actions such as realizing security (if any is held); or

- the debtor is past due more than 90 days on any material credit obligation to the Group.

Inputs into the assessment of whether a financial instrument is in default and their significance may vary over time to reflect changes in circumstances.

Trade and other receivables are written off (either partially or in full) when there is no realistic prospect of recovery. This is generally the case when the Group determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, the financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

In the case of an unquoted equity instrument or of a derivative asset linked to and must be settled by delivery of an unquoted equity instrument, for which its fair value cannot be reliably measured, the amount of impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows from the asset discounted using its historical effective rate of return on the asset.

Offsetting Financial Instruments
Financial assets and liabilities are offset and the net amount is reported in the consolidated statements of financial position if, and only if, there is a currently enforceable right to offset the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statements of financial position.

Spare Parts and Supplies
Spare parts and supplies are valued at the lower of cost and net realizable value. Cost includes all costs attributable to acquisition and is determined using the first-in, first-out method for spare parts and supplies. Net realizable value is the current replacement cost for spare parts and supplies. The carrying amount of spare parts and supplies is reviewed at each reporting date to reflect the accurate valuation in the consolidated financial statements. Spare parts and supplies identified to be obsolete and unusable are written-off and charged as expense for the period.

Property and Equipment
Property and equipment are stated at cost, excluding the costs of day-to-day servicing, less accumulated depreciation, amortization and any impairment in value. Such cost includes the cost of replacing part of such property and equipment when that cost is incurred if it is probable that the future economic benefits associated with the expenditure will flow to the Group.

When major repairs and maintenance are performed, its cost is recognized in the carrying amount of the property and equipment as a replacement if it is probable that the future economic benefits associated with the expenditure will flow to the Group.

Depreciation and amortization are computed using the straight-line method over the following estimated useful lives:

	Number of Years
Lottery equipment	4 - 10 or term of the lease, whichever period is shorter
Leasehold improvements	4 or term of the lease, whichever period is shorter
Office equipment, furniture and fixtures	4
Transportation equipment	4 - 5

The assets' residual values, useful lives and depreciation and amortization methods are reviewed and adjusted if appropriate, at each reporting date, to ensure that the period and methods of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

Fully depreciated property and equipment are retained in the accounts until they are no longer in use and no further depreciation is charged to current operations. An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognized.

Impairment of Nonfinancial Assets Excluding Goodwill

The Group assesses at each reporting date whether there is an indication that property and equipment and intangible assets with definite useful life may be impaired. If any such indication exists and when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's cash-generating unit's fair value less costs to sell or its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or group of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples or other available fair value indicators. In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses are recognized in profit or loss in the expense category consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Group makes an estimate of recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss unless the asset is carried at revalued amount, in which case the reversal is treated as a revaluation increase.

Business Combinations

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the Group measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs incurred under 'Costs and expenses' account in the consolidated statement of comprehensive income.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date and any gain or loss is recognized in the consolidated comprehensive income. It is then considered in the determination of goodwill.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability, will be recognized in accordance with PFRS 9 in profit or loss. If the contingent consideration is classified as equity, it should not be remeasured until it is finally settled within equity.

Goodwill

Goodwill acquired in a business combination is initially measured at cost being the excess of the cost of the business combination over the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities. Subsequently, goodwill is measured at cost less any accumulated impairment in value. Goodwill is reviewed for impairment, at least annually or more frequently, if events or changes in circumstances indicate that the carrying amount may be impaired.

For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash generating units, or group of cash generating units that are expected to benefit from the synergies of the combination irrespective of whether other assets or liabilities of the Group are assigned to those units or group of units. Each unit or group of units to which the goodwill is so allocated:

- represents the lowest level within the Group at which the goodwill is monitored for internal management purposes; and

- is not larger than an operating segment or determined in accordance with PFRS 8 *Operating Segment*.

Impairment is determined by assessing the recoverable amount of the cash generating unit or group of cash generating units, to which the goodwill relates. Where the recoverable amount of the cash generating unit or group of cash generating units is less than the carrying amount, an impairment loss is recognized. Where goodwill forms part of a cash generating unit or group of cash generating units and part of the operations within the unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained. Impairment loss with respect to goodwill is not reversed.

When business combination involves more than one exchange transaction (occurs in stages), each exchange transaction is treated separately by the Group, using the cost of transaction and fair value information at the date of each exchange transactions, to determine the amount of goodwill associated with that transaction. Any adjustment to fair value relating to the previously held interest is a revaluation and is accounted for as such.

When subsidiaries are sold, the difference between the selling price and the net assets plus goodwill is recognized in profit or loss.

Non-controlling Interests

The acquisitions of non-controlling interests are accounted for as transactions with owners in their capacity as owners and therefore no goodwill is recognized as a result of such transactions. Any difference between the purchase price and the net assets of acquired entity is recognized in equity. The adjustments to non-controlling interests are based on a proportionate amount of the net assets of the subsidiary.

Transactions that result in changes in ownership interests while retaining control are accounted for as transactions with equity holders in their capacity as equity holders. No gain or loss on such changes is recognized in profit or loss; instead, it is recognized in equity. Also no change in the carrying amounts of assets (including goodwill) or liabilities is recognized as a result of such transactions.

Provisions
Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pretax rate that reflects current market assessment of the time value of money and those risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

Capital Stock
Common stocks are classified as equity. Incremental costs directly attributable to the issuance of common stocks are recognized as deduction from equity, net of any tax effects.

Treasury Shares
When capital stock recognized as equity is repurchased, the amount of the consideration paid, which includes directly attributable costs, net of any tax effects, is recognized as a deduction from equity. Repurchased shares are classified as treasury shares. When the treasury shares are sold or reissued subsequently, the amount received is recognized as an increase in equity and the resulting surplus is recognized as additional paid in capital (APIC), while the resulting deficit is applied against the APIC arising from the issuance of treasury stock. Any remaining deficit is applied against retained earnings.

Fair Value Reserve
Fair value reserve represents the cumulative change in the fair value of investments in stocks until they are derecognized. Movements in the reserve are set out in the consolidated statements of changes in equity.

Retained Earnings
The amount included in retained earnings includes profit attributable to the Group's stockholders and reduced by dividends. Dividends are recognized as a liability and deducted from equity when they are declared. Interim dividends are deducted from equity when they are paid. Retained earnings are appropriated for the cost of treasury shares acquired. When the appropriation is no longer needed, it is reversed. Dividends for the year that are approved after the reporting date are dealt with as an event after the reporting date. Retained earnings may also include effect of changes in accounting policy as may be required by the standard's transitional provisions.

Operating Segments
An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the Group's President to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products.

Segment Assets and Liabilities. Segment assets include all operating assets used by a segment and consist principally of operating cash, trade and other receivables and property and equipment. Segment liabilities include all operating liabilities and consist principally of trade and other current liabilities. Segment assets and liabilities do not include deferred income taxes, investments and advances, and borrowings.

Inter-segment Transactions. Segment revenue, segment expenses and segment performance include transfers among business segments. The transfers, if any are accounted for at competitive market prices charged to unaffiliated customers for similar products. Such transfers are eliminated in consolidation.

Revenue

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received. The following specific recognition criteria must also be met before revenue is recognized:

Equipment Rental. Revenue is recognized based on a percentage of gross sales of the lessee's online lottery operations, as computed by the lessee in accordance with the agreement, or a fixed annual rental per terminal in commercial operation, whichever is higher.

Commission and Distribution Income. Revenues from the distribution of lottery, sweepstakes and scratch tickets to customers, including retailers and sub-distributors, representing the Group's share from the sales, are recognized upon delivery of the tickets to the customers.

Interest. Income is recognized as the interest accrues, taking into account the effective yield on the asset.

Dividends. Income is recognized when the Group's right to receive payment is established.

Service Income. Revenue is recognized when the services to the customer is performed.

Costs and Expenses

Costs and expenses are recognized when incurred and are reported in the consolidated statements of income in the periods to which they relate.

Expenses are also recognized in the consolidated statements of income when a decrease in future economic benefits related to a decrease in an asset or an increase in a liability can be measured reliably has arisen. Expenses are recognized in the consolidated statements of income on the basis of a direct association between costs incurred and the earnings of specific items of income; on the basis of systematic and rational allocation procedures when economic benefits are expected to arise over several accounting periods and the association can only be broadly or indirectly determined; or immediately when an expenditure produces no future economic benefits or when, and to the extent that future economic benefits do not qualify or cease to qualify, for recognition in the consolidated statements of financial position as an asset.

Leases
The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

a. there is a change in contractual terms, other than a renewal or extension of the arrangement;

b. a renewal option is exercised or extension granted, unless the term of the renewal or extension was initially included in the lease term;

c. there is a change in the determination of whether fulfillment is dependent on a specified asset; or

d. there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios a, c or d at the date of renewal or extension period for scenario b.

As a Lessor. Leases where the Group does not transfer substantially all the risks and rewards of ownership of the asset are classified as operating leases. Rental income is recognized on a straight-line basis over the term of the lease. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same bases as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

As a Lessee. Finance leases, which transfer to the Group substantially all the risks and rewards incidental to ownership of the leased item, are capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognized in profit or loss.

Operating lease payments are recognized as expense in profit or loss on a straight-line basis over the lease term or based on the term of the lease agreements, as applicable.

Retirement Cost
The Parent Company, LCC and TGTI have noncontributory defined benefits retirement plans covering substantially all of its qualified employees.

The Group's defined benefits obligation is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods, discounting that amount and deducting the fair value of any plan assets.

The calculation of defined benefits obligation is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a potential asset for the Group, the recognized asset is limited to the present value of economic benefits available in the form of reductions in future contributions to the plan.

Remeasurements of the net defined benefits obligation or asset, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (excluding interest), if any, are recognized immediately in other comprehensive income. The Group determines the net interest expense or income on the net defined benefit obligation or asset for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then-net defined benefit obligation or asset, taking into account any changes in the net defined benefit obligation or asset during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognized in profit or loss.

When the benefits of a plan are changed, or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in profit or loss. The Group recognizes gains and losses on the settlement of a defined benefit retirement plan when the settlement occurs.

Actuarial valuations are made with sufficient regularity so that the amounts recognized in the consolidated financial statements do not differ materially from the amounts that would be determined at reporting date.

Foreign Currency Transactions

Transactions denominated in foreign currency are recorded in Philippine peso by applying to the foreign currency amount the exchange rate between the Philippine peso and the foreign currency at the date of transaction. Monetary assets and liabilities denominated in foreign currencies are restated using the closing exchange rate at reporting date. All exchange rate differences including those arising from translation or settlement of monetary items at rates different from those at which they were initially recorded are recognized in statement of comprehensive income in the year such differences arise.

Taxes

Current Tax. Current tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the end of the reporting date.

Deferred Tax. Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting income nor taxable income or loss; and

- in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

- Deferred tax assets are recognized for all deductible temporary differences and carry forward benefits of unused tax losses - Net Operating Loss Carry Over (NOLCO) and minimum corporate income tax (MCIT), to the extent that it is probable that future taxable profit will be available against which deductible temporary differences can be utilized except:

- where the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting income nor taxable income or loss; and

- In respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the deductible temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting date. Deferred tax assets and liabilities are offset, if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretation of tax laws and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgments about future events. New information may become available that causes the Group to change its judgment regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

Current tax and deferred tax are recognized in statement of comprehensive income except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income.

Value-added Tax (VAT). Revenue, expenses and assets are recognized net of the amount of VAT except:

- Where the VAT incurred on the purchase of an asset or service is not recoverable from the tax authority, in which case the VAT is recognized as part of the cost of acquisition of the asset or part of the expense item as applicable; and

- Receivables and payables that are stated with the amount of VAT included.

Basic/Diluted Earning Per Share (EPS)
Basic EPS is computed by dividing the net income for the period attributable to equity holders of the Parent Company by the weighted-average number of issued and outstanding common shares during the period.

For the purpose of computing diluted EPS, the net income for the period attributable to equity holders of the Parent Company and the weighted-average number of issued and outstanding common shares are adjusted for the effects of all potential dilutive instruments.

The Group does not have potential common shares or other instruments that may entitle the holder to common shares. Therefore, diluted EPS is the same as basic EPS.

Related Parties
Related party relationship exists when one party has the ability to control, directly or indirectly, through one or more intermediaries, the other party or exercise significant influence over the other party in making financial and operating decisions. Such relationship also exists between and/or among entities which are under common control with the reporting enterprise, or between and/or among the reporting enterprise and its key management personnel, directors, or its stockholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

Contingencies
Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed in the notes to the consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognized in the consolidated financial statements but disclosed in the notes to the consolidated financial statements when an inflow of economic benefits is probable.

Events After the Reporting Date
Post year-end events that provide additional information about the Group's consolidated financial position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

5. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the Group's consolidated financial statements in accordance with PFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the amounts of assets, liabilities, income and expenses reported in the consolidated financial statements at the reporting date. However, uncertainty about these judgments, estimates and assumptions could result in an outcome that could require a material adjustment to the carrying amount of the affected asset or liability in the future.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions are recognized in the period in which the judgments and estimates are revised and in any future period affected.

Judgments
In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

Leases. The evaluation of whether an arrangement contains a lease is based on its substance. An arrangement is, or contains a lease when the fulfillment of the arrangement depends on a specific asset or assets and the arrangement conveys a right to use the asset.

Operating Lease - As a Lessor and As a Lessee
The Group entered into various lease agreements as a lessee for retail outlets, office spaces and warehouses and as a lessor for some lottery equipment. As the lessee, the Group determined that the lessor retains all significant risks and rewards of ownership of the assets. As the lessor, the Group determined that it retains substantially all the risks and rewards of ownership of the equipment. Therefore, the leases are classified as operating lease (Notes 2 and 19).

Finance Lease - As a Lessee
The Group also entered into various lease agreements as a lessee for some lottery equipment. The Group determined that it bears substantially all the risks and rewards incidental to ownership of the equipment. Therefore, the leases are classified as finance lease.

The carrying amount of lottery equipment under finance lease amounted to P103.7 million and P139.4 million as at December 31, 2017 and 2016, respectively (Note 19).

Estimates and Assumptions
The key estimates and assumptions used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the consolidated financial statements. Actual results could differ from such estimates.

Allowance for Impairment Losses on Trade and Other Receivables. The Group maintains allowance for impairment losses on trade and other receivables at a level considered adequate to provide for potential uncollectible receivables. The level of this allowance is evaluated by the management on the basis of factors that affect the collectibility of the accounts. These factors include, but not limited to, the age and status of receivable, the length of relationship with the customers, the customer's payment behavior and known market factors. The Group reviews the allowance on a continuous basis.

The Group uses the expected credit losses model in estimating the level of allowance, which includes forecasts of future events and conditions. A credit loss is the difference between the cash flows that are due in accordance with the contract and the cash flows that are expected to be received discounted at the original effective interest rate. The model represents a probability-weighted estimate of the difference over the remaining life of the receivables. The maturity of the Group's receivables is less than one year so the lifetime expected credit losses and the 12-month expected credit losses are similar. In addition, management assessed the credit risk of the receivables as at the reporting date as low, therefore the Group did not have to assess whether a significant increase in credit risk has occurred.

Allowance for impairment losses on trade and other receivables amounted to nil and P10.8 million as at December 31, 2017 and 2016, respectively. Trade and other receivables, net of allowance for impairment losses amounted to P503.3 million and P492.2 million as at December 31, 2017 and 2016, respectively (Note 9).

Estimated Useful Lives of Property and Equipment. The useful life of each of the Group's property and equipment is estimated based on the period over which the asset is expected to be available for use. Such estimation is based on a collective assessment of industry practice, internal technical evaluation and experience with similar assets. The estimated useful life of each asset is reviewed periodically and updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the asset. It is possible, however, that future financial performance could be materially affected by changes in the amounts and timing of recorded expenses brought about by changes in the factors mentioned above. A reduction in the estimated useful life of any property and equipment would increase the recorded operating expenses and decrease noncurrent assets.

The carrying amount of property and equipment as at December 31, 2017 and 2016 amounted to P438.0 million and P478.9 million, respectively (Note 12).

Impairment of Non-financial Assets (except Goodwill) and Deferred Tax Asset. PFRS requires that an impairment review be performed on property and equipment and when certain impairment indicators are present. Determining the net recoverable amount of property and equipment and requires the estimation of future cash flows expected to be generated from the continued use and ultimate disposition of such assets or fair value less costs to sell, whichever is higher. While it is believed that the assumptions used in the estimation of fair values reflected in the consolidated financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable amounts and resulting in impairment loss.

Management assessed that there are no impairment indicators affecting the Group's property and equipment as at December 31, 2017 and 2016.

Impairment of Goodwill. The Group determines whether goodwill is impaired at least annually. This requires the estimation of the value in use of the cash-generating units to which the goodwill is allocated. Estimating value in use requires management to make an estimate of the expected future cash flows from the cash-generating units and to choose a suitable discount rate to calculate the present value of those cash flows. The key assumptions used in the impairment test of goodwill are discussed in Note 13 to the consolidated financial statements.

As at December 31, 2017 and 2016, there is no impairment loss on goodwill. The carrying amount of goodwill amounted to P128.0 million and P124.3 million as at December 31, 2017 and 2016, respectively (Note 13).

Acquisition Accounting. The Group accounts for acquired businesses using the acquisition method of accounting which requires that the assets acquired and the liabilities assumed be recognized at the date of acquisition based on their respective fair values.

The application of the acquisition method requires certain estimates and assumptions especially concerning the determination of the fair values of acquired intangibles assets and property and equipment as well as liabilities assumed at the acquisition date. Moreover, the useful lives of the acquired intangible assets and property and equipment have to be determined. Accordingly, for significant acquisitions, the Group obtains assistance from valuation specialists. The valuations are based on information available at the acquisition date.

Retirement Cost. The present value of the defined benefit obligation depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost for retirement include the discount rates and rate of future salary increase.

The Group determines the appropriate discount rate at the end of each year. This is the interest rate that is used to determine the present value of estimated future cash outflows expected to be required to settle the defined benefit obligation. In determining the appropriate discount rate, the Group considers the interest rates on government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related retirement liability. Other key assumptions for retirement liability are based in part on current market conditions.

While it is believed that the Group's assumptions are reasonable and appropriate, significant differences in actual experience or significant changes in assumptions may materially affect the Group's retirement liability. The present value of defined benefit obligation amounted to P84.6 million and P74.0 million as at December 31, 2017 and 2016, respectively (Note 21).

Realizability of Deferred Tax Assets. The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Management expects future operations will generate sufficient taxable income that will allow all or part of the deferred tax assets to be utilized.

Deferred tax assets amounted to P15.4 million and P14.9 million as at December 31, 2017 and 2016, respectively (Note 18).

Contingencies. The Group currently has several tax assessments, legal and administrative claims. The Group's estimate of the probable costs for the resolution of these assessments and claims has been developed in consultation with in-house as well as outside legal counsels handling the prosecution and defense of these matters and is based on an analysis of potential results. The Group currently does not believe that these tax assessments, legal and administrative claims will have a material adverse effect on its consolidated financial position and consolidated financial performance. It is possible, however, that future financial performance could be materially affected by changes in the estimates or in the effectiveness of strategies relating to these proceedings. No accruals were made in relation to these proceedings.

The Management is not expecting any substantial impact from the on-going litigation between Philippine Gaming Management Corporation (PGMC) and PCSO. Pacific Online's lotto operations in Luzon has only been contributing about 6% of the Company's online lottery revenues for the year. Thus, on the assumption that the case will be resolved in favor of PGMC which will have the effect of cancelling the existing terminals currently operating in Luzon, Pacific Online will be experiencing a slight reduction in its total revenues. It should be noted, however, that the contractual arrangement with PCSO will expire by the end of July 2018.

On September 5, 2012, a Writ of Preliminary Injunction (Injunction) was issued by Branch 143 of the Regional Trial Court (RTC) of Makati. The Injunction orders PCSO to refrain from 1) implementing, enforcing or exercising any right arising from the 2012 ELA between the Pacific Online and PCSO 2) ordering or allowing the Pacific Online, or any third party, to install or operate any equipment, computer or terminal relating to online lottery operations in Luzon, and 3) committing any act that in any way violates or otherwise interferes with the ELA between PGMC and PCSO. Pacific Online filed a case with the Supreme Court to nullify the Injunction. PCSO also filed a case with the Court of Appeals likewise questioning the Injunction. On July 17, 2013, the Supreme Court decided that the case brought by Pacific Online be consolidated with the case between PGMC and PCSO in the Court of Appeals, thus making the Pacific Online a party to the case before the Court of Appeals.

Meanwhile, PGMC and PCSO entered into an Interim Settlement whereby they agreed, among others, to maintain the status quo insofar as the terminals already installed in Luzon by Pacific Online are concerned. In the same Interim Settlement, PGMC and PCSO also agreed to submit to arbitration before the International Court of Arbitration (ICA) the issue of the alleged exclusivity conferred by the ELA to PGMC for online lotto operations in Luzon. Pacific Online tried to join the arbitration but its Request for Arbitration dated May 12, 2014 was denied by the ICA on July 17, 2014, due to PCSO's opposition. An Urgent Motion to resolve was filed by Pacific Online with the Court of Appeals to compel the court to issue an order to PGMC and PCSO to include Pacific Online in the negotiations. This matter was not resolved by the Court of Appeals.

On January 29, 2016, PCSO filed a Manifestation with Motion to Dismiss dated January 12, 2016 with RTC of Makati, stating that the presiding Judge approved PGMC and PCSO's "Interim Settlement" dated December 11, 2013 wherein it was agreed that the case will be archived pending arbitration. PCSO also averred that, on December 13, 2015, PGMC and PCSO executed a "Supplemental and Status Quo Agreement" wherein the parties agreed to dismiss all pending judicial and civil actions between them but shall continue with the arbitration proceedings. Thus, pursuant to said agreement, PCSO withdrew its Petition for Certiorari in the Court of Appeals, which was granted by virtue of the Resolution dated March 1, 2016. PCSO also prayed for the dismissal of the RTC case, but this was denied by the RTC Makati after PGMC opposed PCSO's motion to dismiss.

In the meantime, the Court of Appeals required the parties to file their respective Memoranda in the case. On September 13, 2017, Pacific Online filed its Memorandum. PCSO opted not to file its own Memorandum, but manifested instead that it was adopting the Memorandum of Pacific Online.

The case is now submitted for the resolution of the Court of Appeals. As of December 31, 2017, the Management is still waiting for the resolution.

Measurement of Fair Values. A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

The Group has an established control framework with respect to the measurement of fair values. The Chief Finance Officer (CFO) has overall responsibility for overseeing all significant fair value measurements, including Level 3 fair values, if any. The CFO regularly reviews significant unobservable inputs and valuation adjustments. If third party information is used to measure fair values, then the CFO assesses the evidence obtained to support the conclusion that such valuations meet the requirements of PFRS, including the level in the fair value hierarchy in which such valuations should be classified.

The Group uses market observable data when measuring the fair value of an asset or liability. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques (Note 4).

If the inputs used to measure the fair value of an asset or a liability might be categorized in different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. The methods and assumptions used to estimate fair values for financial assets and liabilities are discussed in Note 23.

The fair value of financial assets amounted to P1.9 billion and P1.7 billion as at December 31, 2017 and 2016, respectively. The fair value of financial liabilities amounted to P550.4 million and P386.1 million as at December 31, 2017 and 2016, respectively (Note 23).

6. Segment Information

The primary segment reporting format is presented based on business segments in which the Group's risks and rates of return are affected predominantly by differences in the products and services provided. The operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The Group is engaged in the businesses of leasing lottery equipment to PCSO (leasing activities) and sale of lottery tickets like lotto, keno, sweepstakes and swatch tickets (distribution and retail activities), among others. Revenues generated from the leasing activities account for 79%, 84% and 85% of the Group's revenues in 2017, 2016 and 2015, respectively.

Performance is measured based on segment income before income tax, as included in the internal management reports that are reviewed by the Group's President. Segment net income is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.

Information regarding the results of each reportable segment is shown below:

	2017			
	Leasing Activities	Distribution and Retail Activities	Eliminations	Consolidated
Revenue				
Equipment rental	P1,840,520,991	P -	P -	P1,840,520,991
Commission and distribution income	-	479,472,386	-	479,472,385
Total revenue	P1,840,520,991	P479,472,385	P -	P2,319,993,376
Segments Results				
Income before income tax	P813,332,641	P109,764,385	(P201,350,664)	P721,746,362
Income tax expense	182,532,651	46,347,723	747,091	229,627,465
Net income	P630,799,990	P63,416,662	(P202,097,755)	P492,118,897
Segment asset-	P2,648,931,231	P501,684,102	(P516,768,255)	P2,633,847,078
Deferred tax assets - net	8,871,062	5,892,215	676,408	15,439,685
Segments assets (excluding deferred tax assets - net)	P2,640,060,169	P495,791,887	(P517,444,663)	P2,618,407,393
Segment liabilities	P552,781,694	P166,332,310	(P105,341,798)	P613,772,206
Other Information				
Capital expenditures	P139,620,836	P17,153,869	P -	P156,774,695
Depreciation and amortization	201,055,902	24,388,376	-	225,444,278
Finance charges	10,859,855	-	-	10,859,855
Interest income	632,797	220,847	-	853,644

	2016			
	Leasing Activities	Distribution and Retail Activities	Eliminations	Consolidated
Revenue				
Equipment rental	P1,579,660,972	P -	P -	P1,579,660,972
Commission and distribution income	-	308,438,496	-	308,438,496
Total revenue	P1,579,660,972	P308,438,496	P -	P1,888,099,468
Segments Results				
Income before income tax	P480,890,446	P150,771,229	(P48,199,798)	P583,461,877
Income tax expense	151,241,420	31,851,557	-	183,092,977
Net income	P329,649,026	P118,919,672	(P48,199,798)	P400,368,900
Segment assets	P2,509,316,408	P339,479,126	(P421,595,309)	P2,427,200,225
Deferred tax assets - net	9,592,859	5,263,918	-	14,858,777
Segments assets (excluding deferred tax assets - net)	P2,499,723,549	P334,215,208	(P421,595,309)	2,412,343,448
Segment liabilities	P462,343,803	P68,211,929	(P63,986,411)	P466,569,321
Other Information				
Capital expenditures	P95,557,229	P16,382,944	P -	P111,940,173
Depreciation and amortization	156,189,679	14,978,948	-	171,168,627
Finance charges	12,739,865	8,640	-	12,748,505
Interest income	665,036	150,043	-	815,079

	2015			
	Leasing Activities	Distribution and Retail Activities	Eliminations	Consolidated
Revenue				
Equipment rental	P1,459,236,737	P -	P -	P1,459,236,737
Commission and distribution income	-	259,080,819	-	259,080,819
Total revenue	P1,459,236,737	P259,080,819	P -	P1,718,317,556
Segments Results				
Income before income tax	P452,320,425	P59,607,197	P -	P511,927,622
Income tax expense	145,506,931	21,355,424	-	166,862,355
Net income	P306,813,494	P38,251,773	P -	P345,065,267
Segment assets	P2,007,524,498	P646,852,751	(P443,291,878)	P2,211,085,371
Deferred tax assets - net	18,464,806	24,019,843	-	42,484,649
Segments assets (excluding deferred tax assets - net)	P1,989,059,692	P622,832,908	(P443,291,878)	P2,168,600,722
Segment liabilities	P452,018,195	P141,815,361	(P141,702,532)	P452,131,024
Other Information				
Capital expenditures	P297,890,514	P14,748,693	P -	P312,639,207
Depreciation and amortization	98,413,081	18,929,707	-	117,342,788
Finance charges	10,836,296	46,721	-	10,883,017
Interest income	866,186	401,926	-	1,268,112

7. Cash

The Group has cash on hand and in banks amounting to P447.1 million and P258.9 million as at December 31, 2017 and 2016, respectively (Note 23).

Cash in banks earn interest at the respective bank deposit rates. Interest income from cash in banks amounted to P0.9 million, P0.8 million and P1.3 million in 2017, 2016 and 2015, respectively.

8. Marketable Securities

This account consists mainly of investments in quoted shares of stock of Leisure and Resorts World Corporation, Vantage Equities, Inc., and APC Group, Inc.

The movements in marketable securities are as follows:

	Note	2017	2016
Balance at beginning of year		**P165,990,214**	P226,746,690
Acquisitions		**17,034,130**	5,683,853
Disposals		**(6,746,030)**	(29,303,324)
Mark-to-market gain (loss)		**2,204,528**	(37,137,005)
Balance at end of year	*23*	**P178,482,842**	P165,990,214

The fair values of these securities are based on closing quoted market prices on the last market day of the year.

The Group's dividend income on these investments amounted to P5.7 million, P11.2 million and P4.5 million in 2017, 2016 and 2015, respectively.

9. Trade and Other Receivables

	Note	2017	2016
Trade	2	P492,662,488	P446,523,063
Advances:			
Customers		-	46,849,859
Officers and employees		3,269,065	6,374,244
Contractors and suppliers		4,299,449	2,570,555
Others		3,072,273	712,804
		503,303,276	503,030,525
Less allowance for impairment losses		-	10,806,450
		P503,303,276	P492,224,075

Trade receivables are generally on a 30-to-60-day credit terms. The risks associated on this account are disclosed in Note 23.

The advances are settled within a year. Advances to customers represent cash advances made to companies which are engaged in similar activities as the Group. Receivables from these companies represent noninterest-bearing and unsecured advances for working capital purposes that are due within one year.

Trade receivables consist of the amounts related to scratch-it tickets which are due and demandable.

The movements in the allowance for impairment losses as at December 31 are as follows:

	Note	2017	2016
Balance at beginning of year		P10,806,450	P12,712,536
Impairment losses recognized during the year	17	25,000,000	-
Write-offs during the year		(35,806,450)	(1,906,086)
Balance at end of year		P -	P10,806,450

10. Other Current Assets

	Note	2017	2016
Spare parts and supplies at cost	2	P59,296,701	P58,609,664
Prepayments		47,995,664	55,022,142
Input VAT		7,677,079	9,481,527
Deposits	23	-	7,244,028
		114,869,444	130,337,361

Prepayments represent prepaid expenses and prepaid taxes of the Group.

11. Investments in Stocks

The movements in the investments in stocks are as follows:

	Note	2017	2016
Balance at beginning of year		P713,731,620	P479,621,030
Acquisitions during the year		68,203,070	25,303,585
Disposals during the year		(172,933,950)	-
Fair value gain during the year		118,997,550	208,807,005
Balance at end of year	23	P727,998,290	P713,731,620

The Group's dividend income on these investments amounted to P14.9 million, P10.9 million and P23.0 million in 2017, 2016 and 2015, respectively.

12. Property and Equipment

The movements in the account are as follows:

	Note	Lottery Equipment	Leasehold Improvements	Office Equipment, Furniture and Fixtures	Transportation Equipment	Total
Cost						
January 1, 2016		P1,319,588,929	P73,187,593	P176,483,353	P71,092,993	P1,642,352,868
Acquisitions		58,428,195	5,709,256	28,721,151	21,081,571	111,940,173
Disposals		(239,685,863)	-	(20,951,619)	(12,168,661)	(272,836,343)
December 31, 2016		1,138,331,261	78,896,849	184,222,885	80,005,903	1,481,456,698
Acquisitions		116,251,484	3,009,913	22,861,600	14,551,718	156,774,695
Acquisition of Nine Entities	*13*	-	4,357,898	24,306,888	-	28,664,764
Disposals		(49,649,164)	(238,440)	(32,836,131)	(13,747,473)	(96,571,208)
December 31, 2017		1,204,933,581	86,026,218	198,555,042	80,810,148	1,570,324,989
Accumulated Depreciation and Amortization						
January 1, 2016		858,476,473	54,192,474	139,337,127	45,825,978	1,097,832,050
Depreciation and amortization	*17*	132,143,015	7,669,668	19,920,487	11,435,457	171,168,627
Disposals		(234,744,009)	-	(20,980,749)	(10,715,288)	(266,440,044)
December 31, 2016		755,875,479	61,862,142	138,276,865	46,546,147	1,002,560,833
Depreciation and amortization	*17*	174,495,675	11,264,336	26,750,051	12,934,216	225,444,278
Disposals		(49,649,164)	(238,440)	(32,917,872)	(12,851,594)	(95,657,070)
December 31, 2017		880,721,990	72,888,038	132,109,044	46,628,769	1,132,347,841
Carrying Amount						
December 31, 2016		P382,455,782	P17,034,707	P45,945,820	P33,459,756	P478,896,065
December 31, 2017		P324,211,571	P13,138,180	P66,445,998	P34,181,379	P437,977,128

Some lottery equipment with carrying amount of P103.7 million and P139.4 million as at December 31, 2017 and 2016, respectively were acquired under finance lease (Note 19).

13. Goodwill

Goodwill represents the fair value of expected synergies from the acquisition of the following:

	2017	2016
FRI	P110,933,996	P110,933,996
LCC	13,363,484	13,363,484
Nine Entities	3,682,782	-
	P127,980,262	P124,297,480

Acquisition of Nine Entities

On July 1, 2017, LCC acquired 100% of the shares of stocks of Nine Entities. The purchase price is allocated based on provisional fair values of identifiable assets and liabilities as follows:

Total consideration	**P94,863,141**
Assets:	
Cash	76,694,703
Receivables - net	7,113,848
Prepaid income tax and others	24,873,909
Property and equipment - net	28,664,784
Deferred tax assets	1,466,821
Rent deposits	21,409,299
Liabilities:	
Trade and other payables	(69,043,005)
Total identifiable net assets at fair value	**91,180,359**
Goodwill	**P3,682,782**

These Nine Entities are engaged in the trading and selling of goods such as sweepstakes tickets on wholesale and retail basis. The acquisition is in line with the Group's business strategy of expanding its retail network.

The initial accounting for the acquisition of these entities has only been provisionally determined pending the finalization of necessary market valuations and determined based on management's best estimate of the likely values. As allowed under the relevant standard, the Group will recognize any adjustment to those provisional values as an adjustment to goodwill upon determining the final fair values of identifiable assets and liabilities within 12 months from the acquisition date.

The goodwill represents the fair value of expected synergies arising from the acquisition. None of the goodwill recognized is expected to be deductible for income tax purposes.

The fair value of receivables acquired amounted to P7.1 million. The gross amount of receivables is P13.9 million of which P6.8 million is expected to be uncollectible as at the acquisition date (Note 9).

The Group's consolidated revenue would have increased by P134.0 million and its income before tax would have decreased by P10.2 million, for the year ended December 31, 2017 had this acquisition taken place on January 1, 2017. Total revenue and income before tax of acquired entities included in the 2017 consolidated statement of comprehensive income amounted to P142.2 million and P10.1 million, respectively.

Goodwill

Goodwill acquired through business combinations has been allocated to distribution and retail activities, a cash-generating unit (CGU), which is also the reportable operating segment, for impairment testing.

The Group performs impairment testing annually or more frequently when there are indicators of impairment for goodwill.

Goodwill from Acquisition of FRI

The recoverable amount of goodwill from the acquisition of FRI by TGTI was determined based on a 5-year value-in-use calculation using actual past results and observable market data such as growth rates, operating margins, among others. The Group reviewed the valuation performed as part of the impairment testing of goodwill from FRI acquisition as at December 31, 2017.

Growth rates and operating margins used to estimate future performance are equally based on past performance and experience of growth rates and operating margins achievable in the relevant industry. The expected cash flows are discounted by applying a suitable weighted average cost of capital (WACC). The discount rate applied to pretax cash flow projections is 10.2% and the terminal growth rate is 3.0%.

Management believes that no reasonably possible change in the key assumptions would cause the carrying amount of the goodwill and cash generating unit to which goodwill relates to materially exceed its recoverable amount.

Goodwill from Acquisition of LCC

The recoverable amount of goodwill from the acquisition of LCC by LotoPac was determined based on a 5-year value-in-use calculation, using actual past results and observable market data.

Growth rates and operating margins used to estimate future performance are equally based on past performance and experience of growth rates and operating margins achievable in the relevant industry. The expected cash flows are discounted by applying a suitable WACC. The discount rate applied to pretax cash flow projections was 10.2% and the terminal growth rate is 3.0%.

Management believes that no reasonably possible change in the key assumptions would cause the carrying amount of the goodwill and cash generating unit to which goodwill relates to materially exceed its recoverable amount.

14. Trade and Other Current Liabilities

	2017	2016
Trade payable	**P264,802,362**	P173,150,323
Dividends payable	**86,734,617**	-
Consultancy, software and license fees payable	**55,742,294**	51,712,222
Accrued expenses		
Rental and utilities	**26,478,737**	3,544,667
Professional fees	**24,266,500**	23,288,000
Management fees	**2,085,402**	7,508,663
Communications	**786,743**	729,644
Output tax	**21,031,186**	18,129,999
Others	**11,021,317**	7,645,592
	P492,949,158	P285,709,110

Trade payable consists of the amounts related to scratch-it tickets which are due and demandable.

Consultancy, software and license fees, and management fees payable relate to the following agreements:

a. Consultancy Agreements

   The Group hired the services of several consultants for its gaming operations. Consultancy fees are based on a certain percentage of the sales of certain variants of PCSO lottery. Consultancy fees amounted to P65.6 million, P58.2 million and P68.5 million in 2017, 2016 and 2015, respectively (Note 17).

b. Scientific Games

   On February 15, 2005, the Parent Company entered into a contract with Scientific Games, a company incorporated under the laws of the Republic of Ireland, for the supply of computer hardware and operating system software. Under the terms of the "Contract for the Supply of the Visayas-Mindanao Online Lottery System," Scientific Games will provide 900 online lottery terminals and terminal software necessary for the Parent Company's leasing operations.

   In consideration, the Parent Company shall pay Scientific Games a pre-agreed percentage of the revenue generated by the terminals from PCSO's conduct of online lottery operation using the computer hardware and operating system provided by Scientific Games. The contract shall continue as long as the Parent Company's ELA with PCSO is in effect.

   On October 2, 2012, the Parent Company and Scientific Games amended the contract to extend the period from April 1, 2013 until August 31, 2015, and provide for the supply of additional terminals (Note 2).

   On November 20, 2015, the Parent Company and Scientific Games further amended the contract to extend the period from September 1, 2015 until July 31, 2018 and provide for the supply of 1,500 brand new terminals to the Parent Company. The amendment also removed the provision for the Inactive Terminal Fee of US$25.00 per terminal per month for any additional terminals not connected to the software provided by Scientific Games.

   Software and license fees amounted to P52.9 million, P49.3 million and P59.1 million in 2017, 2016 and 2015, respectively (Note 17).

c. Intralot

   i. On March 13, 2006, the Parent Company entered into a contract with Intralot (Intralot Greece), a company incorporated under the laws of Greece, for the supply of online lottery system necessary for the operation of a new online lottery system effective December 8, 2006. Under the terms of the "Contract for the Supply of the Visayas-Mindanao Online Lottery System," Intralot will provide the Parent Company the hardware, operating system software and terminals and the required training. In consideration, the Parent Company shall pay Intralot a pre-agreed percentage of the revenue generated by the terminals from PCSO's conduct of online lottery operation or a fixed amount of US$110 per terminal per month, whichever is higher. The contract shall continue as long as the Parent Company's ELA with PCSO is in effect.

On July 10, 2008, Intralot entered into an agreement with Intralot Inc. (Intralot USA), a subsidiary domiciled in Atlanta, Georgia, USA, wherein Intralot Greece assigned to Intralot USA the whole of its contract with the Parent Company, including all its rights and obligations arising from it.

On August 16, 2012, the Parent Company and Intralot further amended the contract for the latter to supply reconditioned or refurbished lotto terminals to the former.

The Parent Company has the option to order from Intralot brand new lotto terminals at a higher price per unit. The Parent Company will pay Intralot a pre-agreed percentage of the revenue generated by the terminals from PCSO's online lottery operations or US$110.00 per terminal whichever is higher.

On September 6, 2013, the Parent Company and Intralot further amended the contract for the supply of additional terminals to enable the Parent Company to expand its online lottery operations. Effective April 1, 2013, the Parent Company and Intralot agreed to lower the percentage of revenues paid by the former to the latter.

In April 2016, the Parent Company and Intralot again amended the contract for the latter to supply additional reconditioned or refurbished lotto terminals to the former and extend the term of the contract until August 31, 2018.

Software and license fees amounted to P80.7 million, P100.0 million and P89.0 million in 2017, 2016 and 2015, respectively (Note 17).

ii. On April 1, 2004, TGTI entered into a contract with Intralot for the supply of online lottery system necessary for the operation of a new online lottery system effective until September 30, 2020. In consideration, the TGTI shall pay Intralot a pre-agreed percentage of the revenue generated by the terminals from PCSO's conduct of online lottery operation. On July 2008, the contract was amended such that instead of receiving monthly remuneration calculated as a percentage of the gross receipts of TGTI from its ELA with PCSO, Intralot will now receive monthly remuneration calculated on a percentage basis of the gross receipts of PCSO from its online keno games.

On March 22, 2011, the contract was further amended for Intralot to supply additional online keno terminals to TGTI and reduced the percentage charged by Intralot to TGTI or US$60.00 per terminal per month on an average basis, whichever is higher. TGTI also undertakes a letter of guarantee amounting to P20 million not later than March 28, 2011 in order for TGTI to secure the payment of Intralot's remuneration. The said guarantee is recognized under "Other noncurrent assets" in the consolidated statements of financial position.

Software and license fees amounted to P58.1 million, P37.3 million and P24.6 million in 2017, 2016 and 2015, respectively (Note 17).

d. Management Agreement

The Parent Company has a Management Agreement with AB Gaming and Leisure Exponent Specialist, Inc. for the latter to provide investment and management counsel and to act as manager and overseer of the Parent Company's operations. In consideration for these services, the Parent Company shall pay a monthly fee of P0.1 million and an amount equivalent to a certain percentage of the Company's earnings before interest, taxes, depreciation and amortization (EBITDA).

TGTI has Management Agreement with AB Gaming and Leisure Specialist, Inc. (AB Gaming) for its online keno operations. In consideration, TGTI will pay AB Gaming a management fee equivalent to a certain percentage of the Company's earnings before interest, taxes, depreciation and amortization.

Management fees amounted to P69.9 million, P64.6 million and P56.1 million in 2017, 2016 and 2015, respectively (Note 17).

15. Equity

a. Capital Stock

	2017		2016	
	Number of Shares	Amount	Number of Shares	Amount
CAPITAL STOCK				
Authorized:				
Common shares - P1 par value	500,000,000	P500,000,000	500,000,000	P500,000,000
Issued:				
Balance at beginning and end of year	447,665,473	447,665,473	447,665,473	447,665,473
Treasury shares:				
Balance at beginning of year	4,983,946	56,819,178	-	-
Purchases during the year	18,771,546	211,841,592	4,983,946	56,819,178
	23,755,492	268,660,770	4,983,946	56,819,178
Outstanding shares	423,909,981	P179,004,703	442,681,527	P390,846,295

Pursuant to the registration statement rendered effective by the SEC on March 27, 2007 and permit to sell issued by the SEC dated March 27, 2007 - 39,800,000 common shares of the Parent Company were registered and may be offered for sale at an offer price of P8.88 per common share. As at December 31, 2017 and 2016, the Parent Company has a total of 447,665,473 issued shares and 57 stockholders. As at December 31, 2017 and 2016, the Group has a total of 23,755,492 and 4,983,946 treasury shares, respectively.

In 2017, the BOD, upon recommendation of management, declared the following cash dividends:

2017				
Declaration	Record Date	Payment	Per Share	Amount
May 2, 2017	May 17, 2017	May 31, 2017	P0.30	P126,984,494
May 2, 2017	August 11, 2017	August 31, 2017	0.30	126,508,211
December 6, 2017	January 5, 2018	January 31, 2018	0.20	84,781,996
				P338,274,701

In 2016, the BOD, upon recommendation of management, declared the following dividends:

Cash Dividends

2016				
Declaration	Record Date	Payment	Per Share	Amount
January 26, 2016	February 10, 2016	March 7, 2016	P0.60	P179,066,190
October 20, 2016	November 8, 2016	December 5, 2016	0.38	170,112,880
				P349,179,070

Stock Dividends

2016				
Declaration	Record Date	Payment		Amount
May 24, 2016	June 14, 2016	July 8, 2016	50% stock	P149,221,823

In 2015, the BOD, upon recommendation of management, declared the following cash dividends:

2015				
Declaration	Record Date	Payment	Per Share	Amount
May 20, 2015	June 19, 2015	July 15, 2015	P0.30	P86,001,543
May 20, 2015	September 21, 2015	October 15, 2015	0.30	89,533,095
				P175,534,638

b. Treasury Shares

On July 11, 2008, the BOD authorized the Parent Company to buy back up to 2,000,000 shares from the public as a means of preserving the value of the Parent Company's shares and maintaining investor confidence. In addition, on October 14, 2008, the BOD approved to extend its share buy-back program up to a maximum of 10% of the Parent Company's outstanding capital stock.

The movements in treasury shares are as follows:

	December 31, 2017		December 31, 2016	
	Number of Shares	Amount	Number of Shares	Amount
Balance at beginning of the year	4,983,946	P56,819,178	P -	P -
Acquisitions	18,771,546	211,841,592	4,983,946	56,819,178
Balance at end of the year	23,755,492	P268,660,770	4,983,946	P56,819,178

c. Retained Earnings

		2017	2016
Unappropriated		P994,292,424	P1,312,465,903
Appropriated:			
Parent Company	a	250,000,000	-
TGTI	b	200,000,000	-
LCC	c	30,000,000	10,000,000
		480,000,000	10,000,000
		P1,474,292,424	P1,322,465,903

a. On December 6, 2017, the BOD, upon recommendation of management, approved the appropriation of P250,000,000 out of the Parent Company's unappropriated retained earnings as reserved funds for future project as follows:

   (i.) system upgrades that will need to be undertaken to ensure that the online lottery system will continue to be functional during the entire period between the expiration of the current Equipment Lease Agreement with the Philippine Charity Sweepstakes Office (PCSO) and the time when a new lottery system has been bidded out and is operational; and

   (ii.) expenditures should the Company successfully bid for the Nationwide Online Lottery System of PCSO.

   The Management expects to complete these projects in 2018 and 2019.

b. On October 24, 2017, the BOD of TGTI, upon recommendation of management, approved the appropriation of P100,000,000 out of TGTI's unappropriated retained earnings for future expansion programs.

c. On December 5, 2017 and, the BOD of LCC, upon recommendation of management, approved the appropriation of P30,000,000 out of LCC's unappropriated retained earnings for future business expansion.

16. Related Party Transactions

Category/ Transaction	Year	Note	Amount of the Transaction	Outstanding Balance: Advances to Related Parties	Outstanding Balance: Advances from Related Parties	Terms	Conditions
TGTI							
• Advances	2017	a	P -	P7,869,992	P -	On demand, noninterest bearing	Unsecured
	2016	a	-	21,564,363	-	On demand, noninterest bearing	Unsecured
• Dividend Income Received	2017	b	182,829,393	-	-	On demand, noninterest bearing	Unsecured
• Dividend Income Paid	2017	c	6,711,147	-	-	On demand, noninterest bearing	Unsecured
• Other Income	2017	a	40,309,113	-	-	On demand, noninterest bearing	Unsecured
	2016	a	37,767,315	-	-	On demand, noninterest bearing	Unsecured
LCC							
• Advances	2017	d	-	-	-		
	2016	d	-	1,122,007	-	On demand, noninterest bearing	Unsecured
Key Management Personnel							
• Short-term employee benefits	2017		20,244,331	-	-		
	2016		15,473,054	-	-		
FRI							
• Advances	2017	a	-	-	10,000,000	On demand, noninterest bearing	Unsecured
	2016	a	-	-	10,000,000	On demand, noninterest bearing	Unsecured
LOTO PAC							
• Advances	2017	a	-	-	730,833	On demand, noninterest bearing	Unsecured
	2016	a	-	-	-		
LCC & NINE ENTITIES							
• Advances	2017	d	-	-	33,653,423	On demand, noninterest bearing	Unsecured
	2016	d	-	-	-		
• Rental expense	2017	e	46,124,064	-	-		
	2016	e	21,614,222	-	-		
• Security deposits	2017		21,838,887	-	-		
	2016		5,989,852	-	-		
TOTAL	2017		P321,040,378	P7,869,992	P44,383,456		
TOTAL	2016		P87,385,390	P22,686,370	P10,000,000		

a. The Parent Company has an operational and technical support services agreement with TGTI which the former will assist the latter in the following: (1) establishing a suitable and efficient telecommunications links for the latter's online keno network and (2) overseeing the efficient operation, regular preventive maintenance, and necessary repairs on TGTI's online keno terminals deployed within the Visayas and Mindanao regions, including the central data server located in Cebu City.

   In consideration for lease services, TGTI pays a fixed fee per keno terminal.

   TGTI also reimburses the Parent Company for communication expenses incurred on some online keno agents/operators and the shared data center.

   The Parent Company granted non-interest bearing cash advances to LotoPac, LCC and FRI for working capital requirements. The P10.0 million advances to FRI will be converted to equity in 2018.

b. The Parent Company receives cash dividends from TGTI.

c. TGTI purchased traded shares of the Parent Company through its stock brokers, thus, TGTI receives dividends for these shares. The cost of shares purchased by TGTI is included in the "Treasury Shares" account in the consolidated statements of financial position.

d. The Parent Company, LCC and TGTI granted non-interest bearing cash advances to its subsidiaries for working capital requirements.

e. LCC and Nine Entities have existing agreements with related parties under common ownership by SM Investment Corporation for the leased space of its outlets which are renewable every six months to one year at its option.

   Under the terms of the lease agreement, LCC and Nine Entities are required to pay rentals equivalent to a fixed rate per month and security deposits corresponding to three (3) months rent. These deposits consist of amounts paid in advance which can be collected in cash upon termination of the lease.

The total receivables and payables eliminated amounted to P71.9 million and P61.8 million, respectively.

Compensation of the Group's key management personnel are as follows:

	2017	2016	2015
		(In Millions)	
Short-term employee benefits	P20.24	P15.47	P18.45
Post-retirement benefits	2.60	1.98	13.03
	P22.84	P17.45	P31.48

The compensation of the Group's key management personnel is included in the "Personnel costs" as disclosed in Note 17 to the consolidated financial statements.

17. Costs and Expenses

	Note	2017	2016	2015
Personnel costs		P262,964,539	P211,112,424	P205,281,461
Depreciation and amortization	12, 13	225,444,278	171,168,627	117,342,788
Operating supplies	2	217,083,894	191,362,602	170,475,962
Software and license fees	14, 19	191,656,399	186,644,134	172,672,284
Rent and utilities	19	164,356,377	70,436,801	66,537,051
Communications		121,106,618	112,691,702	106,915,483
Advertising and promotion		71,317,276	13,290,372	15,427,971
Management fees	14	69,853,146	64,624,728	56,076,496
Travel and accommodation		68,941,903	69,957,735	78,187,834
Consultancy fees	14	65,571,479	58,176,673	68,456,595
Repairs and maintenance		55,210,127	52,358,157	47,259,275
Taxes and licenses		39,334,232	28,333,909	36,215,465
Provision for probable losses	9	25,000,000	-	8,637,067
Entertainment, amusement and representation		16,483,481	18,091,353	21,462,054
Professional fees		13,567,826	17,345,722	15,900,593
Others		45,510,886	24,955,920	25,947,699
		P1,652,402,460	P1,290,550,859	P1,212,796,078

Personnel costs are as follows:

	Note	2017	2016	2015
Salaries and wages		P214,117,350	P182,983,140	P181,728,880
Other short-term employee benefits		37,665,329	19,773,104	12,919,492
Post-employment benefits	21	11,181,860	8,356,180	10,633,089
		P262,964,539	P211,112,424	P205,281,461

18. Income Tax

The reconciliation of income tax expense computed at the applicable statutory income tax rate to income tax expense shown in the consolidated statements of income is as follows:

	2017	2016	2015
Income before income tax	P721,746,362	P583,461,877	P511,927,622
Income tax expense at statutory income tax rate (30%)	P216,523,909	P175,035,563	P153,578,287
Additions to (reductions in) income tax:			
Mark-to-market loss (gain) on marketable securities	(147,361)	11,141,102	13,039,137
Nontaxable income	(6,087,628)	(6,925,534)	(6,974,025)
Nondeductible expenses	15,653,680	1,725,224	9,791,357
Income subjected to final tax	(215,749)	(227,209)	(344,517)
Gain on sale of marketable securities	-	-	(2,231,599)
Others	3,153,523	2,343,831	3,715
	P228,880,374	P183,092,977	P166,862,355

The components of the Group's deferred tax recognized in comprehensive income are as follows:

	2017	2016	2015
Amount charged (credited) to profit or loss	(P1,160,984)	P28,271,202	(P3,841,884)
Amount charged (credited) to other comprehensive income	578,076	(643,330)	2,531,201
	P582,908	P27,627,872	(P1,310,683)

The components of deferred tax assets are as follows:

As at December 31, 2017

	Beginning	Movement	Ending
Items Recognized in Profit or Loss			
Accrued expenses	P2,387,472	P401,031	P2,788,503
Unamortized past service cost	8,897,303	(434,557)	8,462,746
Allowance for impairment losses on trade and other receivables	3,241,935	803,622	4,045,557
Retirement benefits asset	(5,706,011)	(815,266)	(6,521,277)
Unrealized foreign exchange losses	427,037	49,883	476,920
NOLCO	-	1,466,822	1,466,822
Prepayments	-	(310,551)	(310,551)
	9,247,736	1,160,984	10,408,720
Items Recognized in Other Comprehensive Income			
Remeasurement of retirement benefits	5,609,041	(578,076)	5,030,965
	P14,856,777	P582,908	P15,439,685

As at December 31, 2016

	Beginning	Movement	Ending
Items Recognized in Profit or Loss			
Accrued expenses	P31,442,061	(P29,054,589)	P2,387,472
Unamortized past service cost	5,331,586	3,565,717	8,897,303
Allowance for impairment losses on trade and other receivables	3,241,935	-	3,241,935
Retirement benefits asset	(2,753,087)	(2,952,924)	(5,706,011)
Unrealized foreign exchange losses	256,443	170,594	427,037
	37,518,938	(28,271,202)	9,247,736
Items Recognized in Other Comprehensive Income			
Remeasurement of retirement benefits	4,965,711	643,330	5,609,041
	P42,484,649	(P27,627,872)	P14,856,777

Republic Act (RA) No.10963 or the Tax Reform for Acceleration and Inclusion Act (TRAIN) was signed into law on December 19, 2017 and took effect January 1, 2018, making the new tax law enacted as of that date.

The TRAIN Law, which took effect on January 1, 2018, represents Package 1 of the comprehensive tax reform program of the current administration that aims to correct gaps in the present tax system, allowing it to be more effective and equitable. Below are the salient points of the TRAIN Law:

a. Reduction in personal income taxes
b. Changes in capital income taxes
   - Final withholding tax on interest from foreign-currency deposits increased to 15% (from 7.5%)
   - Capital gains tax on unlisted/untraded shares increased to 15% (from 5%/10%)
   - Stock transaction tax on listed/traded shares increased to 6/10 of 1% (from ½ of 1%)
c. Amendments to other taxes
   c.1 Value-added tax (VAT)
      - Certain VAT zero-rated transactions to become subject to 12% VAT upon implementation of VAT refund system
      - VAT exemption threshold for sale of goods and services increased to Php3M (from Php1.9M)
      - Included in VAT-exempt transactions, among others: Transfers of properties pursuant to a tax-free merger; Association dues, membership fees, and other assesements and charges collected by homeowners associations and condominium corporations

   c.2 Increased documentary stamp taxes (DST) rates by 50% to 100%
   c.3 Excise taxes
      - Revised excise taxes on cigars and cigarettes, manufactured oils and other fuels, petroleum products, automobiles, and minerals
      - Expanded scope of excise tax to include non-essential services and sweetened beverages

Although most of the changes will affect individuals, the TRAIN Law also introduced changes to income tax, VAT and excise taxes that may have an impact on the financial statements starting with the year ending December 31, 2018.

19. Lease Commitments

a. Finance Lease

Lottery Equipment. The contracts for the supply of online lottery system with Scientific Games and Intralot contain leases which are classified as finance lease. These are included as part of Lottery equipment under "Property and equipment" in the consolidated statements of financial position. The details as at December 31 are as follows:

	2017	2016
Lottery equipment under finance lease	P587,136,528	P589,890,993
Less accumulated depreciation	483,477,209	450,471,361
	P103,659,319	P139,419,632

The additions amounted to P35.7 million in 2017 and P62.4 million in 2016. The disposals amounted to P38.4 million and P166.2 million in 2017 and 2016.

Future minimum lease payments under these finance leases together with the present value of the minimum lease payments as at December 31 are as follows:

	2017	2016
Within one year	P45,340,826	P58,312,747
After one year but not more than five years	38,944,375	80,957,984
Total future minimum lease payments	84,285,201	139,270,731
Less amount representing interest	9,422,217	19,928,135
Present value of lease payments	74,862,984	119,342,596
Less current portion of obligations under finance lease	39,488,510	47,698,388
Noncurrent portion of obligations under finance lease	P35,374,474	P71,644,208

The contracts of the Parent Company are until July 31, 2018 while the contract of TGTI with Intralot is until September 30, 2020, which are the expiration dates of the respective ELAs with PCSO. Payments are based on a pre-agreed percentage of the revenue generated by the terminals from PCSO's conduct of lottery operations under the respective systems of Scientific Games and Intralot. These payments include the non-lease elements which are presented as "Software and license fees" under "Cost and expenses" in the consolidated statements of income (Notes 14 and 17).

b. Operating Lease

As Lessor

The Parent Company leases to PCSO online lotto equipment and accessories for a period of 2 years and 7 months until July 31, 2018 as provided in the 2015 Amended ELA. The fees, presented as "Equipment rental" in the consolidated statements of income, are based on a percentage of gross sales of lotto terminals or a fixed annual rental of P35,000 per terminal in commercial operation, whichever is higher (Note 2).

TGTI leases to PCSO online keno equipment and accessories for a period of 10 years from the time the ELA will run in commercial operations. Rental payment is based on certain percentage of gross amount of online keno games from the operation of all PCSO's terminals or a fixed annual rental of P40,000 per terminal in commercial operation, whichever is higher (Note 2).

Rental income amounted to P1,840.5 million in 2017, P1,579.7 million in 2016 and P1,459.2 million in 2015. Future minimum rental income for the remaining lease term are as follows:

	2017	2016
Within one year	P182,252,083	P226,295,000
After one year but not more than five years	141,400,000	307,072,083
	P323,652,083	P533,367,083

As Lessee

a. The Parent Company leases some office spaces for periods of one to three years up to 2019. The lease agreements provide for minimum rental commitments with annual rental escalation rate of 5% to 10%.

b. LotoPac, LCC, Nine Entities and FRI lease some retail outlets and office spaces that are renewed annually at the option of both companies.

c. TGTI leases office space for a period of five years with annual escalation rate of 5% to 10% and warehouses for a period of four to seven years with annual escalation rate of 8% effective on the third year.

The above operating leases have no restrictions and contingent rentals.

Rent expense amounted to P87.1 million in 2017, P52.6 million in 2016 and P47.3 million in 2015. Future minimum rental expense for the remaining lease terms are as follows:

	2017	2016
Within one year	P87,509,954	P14,263,568
After one year but not more than five years	42,407,810	10,751,584
	P129,917,764	P25,015,152

20. Other Income

"Others" under Other income consist of:

	2017	2016	2015
Excess input VAT	P28,754,377	P10,083,976	P23,630,566
Service income	11,835,830	-	-
Others	2,471,165	4,414,964	2,170,620
	P43,061,372	P14,498,940	P25,801,186

On September 1, 2005, the Commissioner of Bureau of Internal Revenue (BIR) signed Revenue Regulations (RR) No. 16-2005, which took effect on November 1, 2005. The RR, among others, introduced the following changes:

a. The government or any of its political subdivisions, instrumentalities or agencies, including government-owned or controlled corporations (GOCCs) shall, before making payment on account of each purchase of goods and/or of services taxed at 12% VAT pursuant to Sections 106 and 108 of the Tax Code, deduct and withhold a final VAT due at the rate of 5% of the gross payment thereof; and

b. The 5% final VAT withholding rate represents the net VAT payable of the seller. The remaining 7% effectively accounts for the standard input VAT for sales of goods or services to government or any of its political subdivisions, instrumentalities or agencies including GOCCs, in lieu of the actual input VAT. Should actual input VAT exceed 7% of gross payments, the excess may form part of the seller's expense or cost. On the other hand, if actual input VAT is less than 7% of gross payment, the difference must be closed to income.

The Group recognizes the excess of standard input VAT over actual input VAT as income which is presented as "Excess input VAT" in the consolidated statements of income.

Others consist mainly of miscellaneous income, bank charges and parts and seller's prize from winning tickets exceeding P10,000.

21. Retirement Plan

The Parent Company, TGTI and LCC have funded, noncontributory defined benefit plans covering substantially all of its regular employees. Annual cost is determined using the projected unit credit method. The latest actuarial valuation date is December 31, 2017. Valuations are obtained on a periodic basis.

The Retirement Plans (Plan) of LCC and TGTI provide a retirement benefit equal to 22.5 days pay for every year of credited service, while the Plan of the Parent Company provides a retirement benefit equal to one-half month salary for every year of credited service.

The Plans meet the minimum retirement benefit specified under Republic Act 7641.

The retirement plans of the Companies are administered by a trustee bank under the supervision of a Retirement Plan Committee (Committee), as appointed by the Companies in the Trust Agreement. The Trustee is responsible for the investment strategy of the retirement plans.

	Present Value of Defined Benefit Obligation			Fair Value of Plan Assets			Defined Benefits Liability		
	2017	2016	2015	2017	2016	2015	2017	2016	2015
Balance at beginning of year	P73,976,755	P60,193,176	P68,885,614	P74,299,987	P55,459,736	P51,147,047	(P323,232)	P4,733,440	P17,738,567
Acquisition of Nine Entities	716,002	-	-	-	-	-	716,002	-	-
Recognized in Profit or Loss									
Current service cost	11,435,381	8,379,592	10,777,150	-	-	-	11,436,381	8,379,592	10,777,150
Interest expense	3,980,142	2,943,448	3,147,222	-	-	-	3,980,142	2,943,448	3,147,222
Interest income	-	-	-	4,309,150	3,104,998	2,487,919	(4,309,150)	(3,104,998)	(2,487,919)
Interest on effect of asset ceiling	-	-	-	(72,487)	(138,140)	(27,878)	72,487	138,140	27,878
	15,416,523	11,323,038	13,924,372	4,236,663	2,966,858	2,460,041	11,181,860	8,356,180	11,464,331
Remeasurements Recognized in Other Comprehensive Income									
Actuarial (gains) losses arising from:									
Experience adjustments	(2,770,889)	6,218,556	(10,288,238)	-	-	-	(2,770,889)	6,218,556	(10,288,238)
Changes in financial assumptions	(2,655,817)	(5,296,547)	(3,284,933)	-	(250,996)	-	(2,655,817)	(5,045,551)	(3,284,933)
Changes in demographic assumptions	(102,310)	1,671,405	(265,776)	-	-	-	(102,310)	1,671,405	(265,776)
Return on plan asset excluding interest	-	-	-	(3,170,012)	(762,347)	(2,177,137)	3,170,012	762,347	2,177,137
Effect of asset ceiling	-	-	-	(432,084)	1,462,325	(2,192,352)	432,084	(1,462,325)	2,192,352
	(5,529,016)	2,593,414	(13,838,947)	(3,602,096)	448,982	(4,369,489)	(1,926,920)	2,144,432	(9,469,458)
Others									
Benefits paid	-	(132,873)	(8,777,863)	-	(132,873)	(8,777,863)	-	-	-
Contributions paid	-	-	-	11,004,983	16,557,284	15,000,000	(11,004,983)	(16,557,284)	(15,000,000)
	-	(132,873)	(8,777,863)	11,004,983	16,424,411	6,222,137	(11,004,983)	(15,557,284)	(15,000,000)
Balance at end of year	P84,582,264	P73,976,755	P60,193,176	P85,939,537	P74,299,987	P55,459,738	(P1,357,273)	(P323,232)	P4,733,440

The changes in the effect of asset ceiling are as follows:

	2017	2016
Balance at beginning of period	P1,500,768	P2,824,953
Remeasurement gain on the change in the effect of asset ceiling	432,084	(1,462,325)
Interest expense on effect of asset ceiling	72,487	138,140
Balance at end of period	P2,005,339	P1,500,768

The fair value of plan assets consist of the following:

	2017	2016
Cash and cash equivalents	P8,184,393	P14,981,586
Debt instruments - government bonds	36,250,630	35,867,915
Unit investment trust funds	2,813,184	18,945,018
Debt instruments - other bonds	33,469,715	1,770,524
Others	5,221,615	2,734,944
	P85,939,537	P74,299,987

All debt instruments and unit investment trust funds have quoted prices in active markets.

The Parent Company and TGTI expect to contribute P10.0 million benefit plan in 2017.

The principal assumptions used in determining the retirement liability of the Group are shown below:

	2017		
	Parent Company	LCC	TGTI
Discount rate	5.60%	5.70%	5.70%
Future salary increase	8.00%	5.00%	10.00%

	2016		
	Parent Company	LCC	TGTI
Discount rate	5.58%	4.83%	5.38%
Future salary increase	8.00%	5.00%	10.00%

Assumptions for mortality rates are based on The 2001 CSO Table - Generational (Scale AA, Society of Actuaries). Assumptions for disability rates are based on The Disability Study, Period 2 Benefit 5 (Society of Actuaries).

As at December 31, 2017, the weighted average duration of the retirement liability of the Group is 16.1 years to 24.6 years.

Maturity analysis of total benefit payments of the Group:

	Expected Benefit Payments			
Period	Parent Company	LCC	TGTI	Total
2018	P4,912,624	P2,716,486	P5,885,471	P13,514,581
2019	4,928,126	332,780	2,162,038	7,422,944
2020	4,492,699	25,310	-	4,518,009
2021	-	39,993	286,454	326,447
2022	1,156,019	48,271	-	1,204,290
2023-2027	23,669,047	4,958,239	-	28,627,286

As at December 31, 2017, the reasonable possible changes to one of the relevant actuarial assumptions holding other assumptions constant, would have affected the defined benefit obligation by the amounts below:

	1 Percent Increase	1 Percent Decrease
Discount rate	(P10,564,223)	P13,160,752
Future salary increase rate	11,661,140	(9,791,561)

These defined benefit plans expose the Group to actuarial risks, such as longevity risk, interest rate risk and market risk.

Asset-liability Matching (ALM)
The Group does not perform any ALM study. The overall investment policy and strategy of the retirement plan is based on the Group's suitability assessment, as provided by its trust bank in compliance with the Bangko Sentral ng Pilipinas (BSP) requirements.

22. Earnings Per Share

The following table presents information necessary to calculate basic and diluted EPS during the year:

	2017	2016	2015
Net income attributable to equity holders of the Parent Company	P490,101,221	P397,992,034	P343,170,821
Weighted average number of shares outstanding during the year:			
Outstanding capital stock at beginning of year	442,681,627	298,443,650	288,156,910
Effect of stock dividends	-	71,953,537	-
Effect of purchase of treasury shares	(15,256,425)	(1,363,774)	(1,255,225)
Effect of sale of treasury shares	-	-	5,885,920
For basic and diluted EPS	427,425,102	369,033,413	292,787,605
Basic and Diluted EPS	P1.1466	P1.0785	P1.1721

Basic EPS is calculated by dividing the net income for the period by the weighted average number of shares outstanding during the year.

Diluted EPS is calculated in the same manner as basic EPS in as much as there are no dilutive instruments issued in 2017, 2016 and 2015.

23. Financial Instruments

Financial Risk Management Objectives and Policies
The Group's principal financial instruments are composed of cash in banks, marketable securities, investment in stocks, deposits, guarantee bonds, trade and other current liabilities, obligations under finance lease and installment payable. The main purpose of these financial instruments is to provide financing for the Group's capital expenditures and operations. The Group has various other financial assets and liabilities such as trade and other receivables (except advances to contractors and employees), refundable deposits, guarantee bonds, trade and other current liabilities, which arise directly from its operations. The main risks arising from the Group's financial instruments are credit risk, equity price risk, liquidity risk and foreign currency risk. There has been no change to the Group's exposure to these financial risks or the manner in which it manages and measures the risks. The Group's BOD and management review and agree on the policies for managing each of these risks as summarized below:

Credit Risk
The Group's trade receivables arise from the ELA with PCSO and the OMOA with PGEC. Since the Group has significant concentration of credit risk on its receivable from PCSO and PGEC, it is the Group's policy that all terms specified in the ELA and OMOA are complied with and payment terms are observed. With respect to other receivables, the Group manages credit risk by transacting only with recognized, creditworthy third parties. It is the Group's policy that the BOD approves the major transactions with third parties. Receivable balances are monitored on an ongoing basis with the objective that the Group's exposure to bad debts is not significant.

With respect to credit risk arising from the other financial assets of the Group, which are composed of cash in banks, trade and other receivables, marketable securities, investments in stocks, refundable deposits and guarantee bonds, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

The table below shows the maximum exposure to credit risk for the Group's financial assets as at December 31, 2017 and 2016 without taking into account any collateral and other credit enhancements:

	Note	2017	2016
Cash in banks	*7*	**P441,177,172**	P251,664,806
Trade and other receivables - net*	*9*	**499,003,826**	489,653,520
Marketable securities	*8*	**178,482,842**	165,990,214
Deposits **	*10*	**27,954,758**	7,224,028
Investments in stocks	*11*	**727,998,290**	713,731,620
Guarantee bonds**		**35,000,000**	35,000,000
Total credit risk exposure		**P1,909,616,888**	P1,663,264,188

** Excluding Advances to contractors and suppliers*
*** Included as part of "Other noncurrent assets and other current assets" in the consolidated statements of financial position*

The table below shows the aging analysis of receivables as at December 31, 2017 and 2016:

	2017		
	Neither Past Due nor Impaired	Impaired	Total
Trade receivables	P492,662,488	P -	P492,662,488
Advances:			
Officers and employees	3,269,065	-	3,269,065
Contractors and suppliers	4,299,449	-	4,299,449
Other receivables	3,072,273	-	3,072,273
Deposits	27,954,758	-	27,954,758
Guarantee bonds	35,000,000	-	35,000,000
	P566,258,033	P -	P566,258,033

	2016		
	Neither Past Due nor Impaired	Impaired	Total
Trade receivables	P446,523,063	P -	P446,523,063
Advances:			
Customers	38,436,609	8,413,250	46,849,859
Officers and employees	3,981,044	2,393,200	6,374,244
Contractors and suppliers	2,570,555	-	2,570,555
Other receivables	712,804	-	712,804
Deposits	7,224,028	-	7,224,028
Guarantee bonds	35,000,000	-	35,000,000
	P534,448,103	P10,806,450	P545,254,553

Receivables that are past due but not impaired are still collectible based on the assessment of debtor's ability to pay and collection agreement.

The table below shows the credit quality of the Group's neither past due nor impaired financial assets based on their historical experience with the corresponding third parties:

	2017			
	Grade A	Grade B	Grade C	Total
Cash in banks	P441,177,172	P -	P -	P441,177,172
Trade and other receivables*	350,909,702	145,021,850	3,072,274	499,003,826
Marketable securities	178,482,842	-	-	178,482,842
Deposits	-	27,954,758	-	27,954,758
Investments in stocks	727,998,290	-	-	727,998,290
Guarantee bonds	35,000,000	-	-	35,000,000
	P1,733,568,006	P 172,976,608	P3,072,274	P1,909,616,888

Excluding advances to contractors and suppliers

	2016			
	Grade A	Grade B	Grade C	Total
Cash in banks	P251,664,806	P -	P -	P251,664,806
Trade and other receivables*	164,204,498	324,736,218	712,804	489,653,520
Marketable securities	165,990,214	-	-	165,990,214
Deposits	-	7,224,028	-	7,224,028
Investments in stocks	713,731,620	-	-	713,731,620
Guarantee bonds	35,000,000	-	-	35,000,000
	P1,330,591,138	P331,960,246	P712,804	P1,663,264,188

**Excluding advances to contractors and suppliers*

Grade A pertains to those cash in banks and guarantee bonds that are deposited in reputable banks, investments with reputable publicly listed companies and receivables from PCSO which are consistently collected before the maturity date. Grade B pertains to receivables that are collected on their due dates even without an effort from the Group to follow them up. Grade C pertains to receivables which are collected on their due dates provided that the Group made a persistent effort to collect them.

Equity Price Risk

Equity price risk is the risk that the fair value of equity investments decreases as a result of changes in the value of individual stock. The Group's current exposure to equity price risk relates primarily to the Group's quoted marketable securities and investments in stocks. The Group monitors the equity investments based on market expectations. Significant investments within the portfolio are managed on an individual basis and all buy and sell decisions are approved by the BOD.

The following table demonstrates the sensitivity to a reasonably possible change in equity price, with all other variables held constant, of the Group's consolidated income before income tax and equity:

Marketable Securities

2017	
Increase (Decrease) in Equity Price	**Effect on Consolidated Net Income**
5%	**P8,924,142**
(5%)	**(8,924,142)**

2016	
Increase (Decrease) in Equity Price	Effect on Consolidated Net Income
5%	P8,299,511
(5%)	(8,299,511)

Investments in Stocks

2017	
Increase (Decrease) in Equity Price	**Effect on Consolidated Comprehensive Income**
5%	**P36,399,916**
(5%)	**(36,399,916)**

2016	
Increase (Decrease) in Equity Price	Effect on Consolidated Comprehensive Income
5%	P35,686,581
(5%)	(35,686,581)

Liquidity Risk
Liquidity risk is the risk that the Group will be unable to meet its payment obligations when they fall due under normal and stress circumstances and equity securities. To limit this risk, the Group closely monitors its cash flows and ensures that credit facilities are available to meet its obligations as and when they fall due. The Group also has a committed line of credit that it can access to meet liquidity needs.

The Group maintains sufficient cash to finance its operations. Any excess cash is invested in short-term money market placements and equity securities. These are maintained to meet the requirements for additional capital expenditures, maturing obligations and cash dividends.

The table below summarizes the maturity profile of the Group's financial liabilities based on contractual undiscounted payments:

	2017				
	Less than 3 Months	3 - 6 Months	6 - 12 Months	More than 12 Months	Total
Trade and other current liabilities*	P348,681,890	P -	P -	P121,445,297	P470,127,187
Obligations under finance lease**	13,860,420	17,051,056	8,577,034	35,374,474	74,862,984
Installment payable**	670,207	670,207	1,340,414	2,762,995	5,443,823
	P363,212,517	P17,721,263	P9,917,448	P159,582,765	P550,433,994

Excluding statutory liabilities amounting to P22.8 million.
*** Inclusive of current portion*

	2016				
	Less than 3 Months	3 - 6 Months	6 - 12 Months	More than 12 Months	Total
Trade and other current liabilities*	P263,158,120	P -	P -	P3,561,727	P266,719,847
Obligations under finance lease**	9,193,788	11,924,597	26,580,003	71,644,208	119,342,596
	P272,351,908	P11,924,597	P26,580,003	P75,205,935	P386,062,443

** Excluding statutory liabilities amounting to P19.0 million.*
*** Inclusive of current portion*

Foreign Currency Risk
The Group has transactional currency exposures. Such exposure arises from cash in banks and payables to certain suppliers which are denominated in U.S. dollar (US$). The Group's financial instruments which are denominated in foreign currency include cash and consultancy and software and license fees payable. The Group maintains a US$ account to match its foreign currency requirements.

As at December 31, 2017 and 2016, assets and liabilities denominated in US$ include cash in banks amounting to P34.9 million (US$0.7 million) and P30.7 million (US$0.6 million), and consultancy and software and license fees payable amounting to P55.7 million (US$1.0 million) and P51.7 million (US$1.0 million), respectively.

In translating foreign currency-denominated monetary assets and liabilities into peso amounts, the exchange rates used were P49.92 and P49.77 to US$1, the Php to US$ exchange rates, as at December 31, 2017 and 2016, respectively.

The following table demonstrates the sensitivity to a reasonably possible change in the Php-US$ exchange rates, with all other variables held constant, of the Group's consolidated income before tax. There is no other impact on the Group's equity other that those already affecting profit or loss.

Increase (Decrease) in US$ Exchange Rate		Effect on Income before Income Tax	Effect on Equity
2017			
	5%	**(P754,779)**	**(P528,345)**
	(5%)	**754,779**	**528,345**
2016			
	5%	(920,229)	(644,160)
	(5%)	920,229	644,160

The increase in US$ rate means stronger US$ against Php while the decrease in US$ means stronger Php against the US$.

Capital Management

The primary objective of the Group's capital management is to safeguard the Group's ability to continue as a going concern, so that it can provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders, reacquire its own shares, or issue new shares. The Group monitors capital on the basis of current ratio and debt-to-equity ratio. The Group's strategy, which was unchanged from prior year, was to maintain current ratio and debt-to-equity ratio at manageable levels.

The Group defines capital as capital stock, additional paid-in capital, treasury shares and retained earnings. Other components of equity are excluded from capital for purposes of capital management.

The Group's current ratio, calculated as total current assets over total current liabilities, and debt-to-equity ratio, calculated as total liabilities over equity, as at December 31, 2017 and 2016 are as follows:

Current Ratio

	2017	2016
Current assets	**P1,243,786,537**	P1,047,496,436
Current liabilities	**575,634,737**	394,925,113
Current ratio	**2.16:1.00**	2.65:1.00

Debt-to-Equity Ratio

	2017	2016
Total liabilities	P613,772,206	P466,569,321
Total equity	2,020,074,872	1,960,630,904
Debt-to-equity ratio	0.30:1.00	0.24:1.00

To address the prohibition in maintaining excess retained earnings over the paid in capital under Sec. 43 of the Corporation Code, the Group intends to continuously declare dividends and is considering various options in line with its business objectives and strategies and state of the gaming industry.

Fair Value of Financial Instruments

Set out below is a comparison by category of carrying amounts and fair values of all the Group's financial instruments as at December 31, 2017 and 2016:

	2017		2016	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial Assets				
Cash	P447,130,976	P447,130,976	P258,944,786	P258,944,786
Trade and other receivables - net	503,303,275	503,303,275	492,224,075	492,224,075
Marketable securities	178,482,842	178,482,842	165,990,214	165,990,214
Investments in stocks	727,998,290	727,998,290	713,731,620	713,731,620
Deposits	27,954,758	27,954,758	7,224,028	7,224,028
Guarantee bonds	35,000,000	35,000,000	35,000,000	35,000,000
	P1,919,870,141	P1,919,870,141	P1,673,114,723	P1,673,114,723
Financial Liabilities				
Trade and other current liabilities*	P470,127,187	P470,127,187	P266,719,847	P266,719,847
Obligations under finance lease (inclusive of current portion)	74,862,983	74,862,983	119,342,596	119,342,596
Installment payable (inclusive of current portion)	5,443,823	5,443,823	-	-
	P550,433,993	P550,433,993	P386,062,443	P386,062,443

** Excluding statutory liabilities amounting to P22.8 million and P19.0 in 2017 and 2016, respectively.*

The carrying amounts of cash, trade and other receivables, deposits and trade and other current liabilities approximate their fair values due to the short-term nature of the transactions.

The fair values of marketable securities and investments in stocks are based on quoted market prices.

The fair values of guarantee bonds, deposits and obligations under finance lease, and installment payable approximate their carrying amount since the Group does not anticipate that the effect of discounting using the prevailing market rate is significant.

	Level 1	Level 2	Level 3	Total
Marketable Securities				
2017	P178,482,842	P -	P -	P178,482,842
2016	165,990,214	-	-	165,990,214
Investments in Stocks				
2017	727,998,290	-	-	727,998,290
2016	713,731,620	-	-	713,731,620

There were no transfers between Levels in 2017 and 2016.

KPMG

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REPORT OF INDEPENDENT AUDITORS

The Board of Directors and Stockholders
Pacific Online Systems Corporation
28th Floor, East Tower, Philippine Stock Exchange Centre
Exchange Road, Ortigas Center
Pasig City, Metro Manila

We have audited, in accordance with Philippine Standards on Auditing, the consolidated financial statements of Pacific Online Systems Corporation and Subsidiaries (the "Group") as at and for the years ended December 31, 2017 and 2016, included in this Form 17-A, and have issued our report thereon dated February 22, 2018.

Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements of the Group taken as a whole. The supplementary information included in the following accompanying additional components is the responsibility of the Group's management. Such additional components include:

- Reconciliation of Retained Earnings Available for Dividend Declaration
- Map of the Conglomerate
- Schedule of Philippine Financial Reporting Standards
- Supplementary Schedules of Annex 68-E

This supplementary information is presented for purposes of complying with the Securities Regulation Code Rule 68, As Amended, and is not a required part of the basic consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic consolidated financial statements taken as a whole.

R.G. MANABAT & CO.

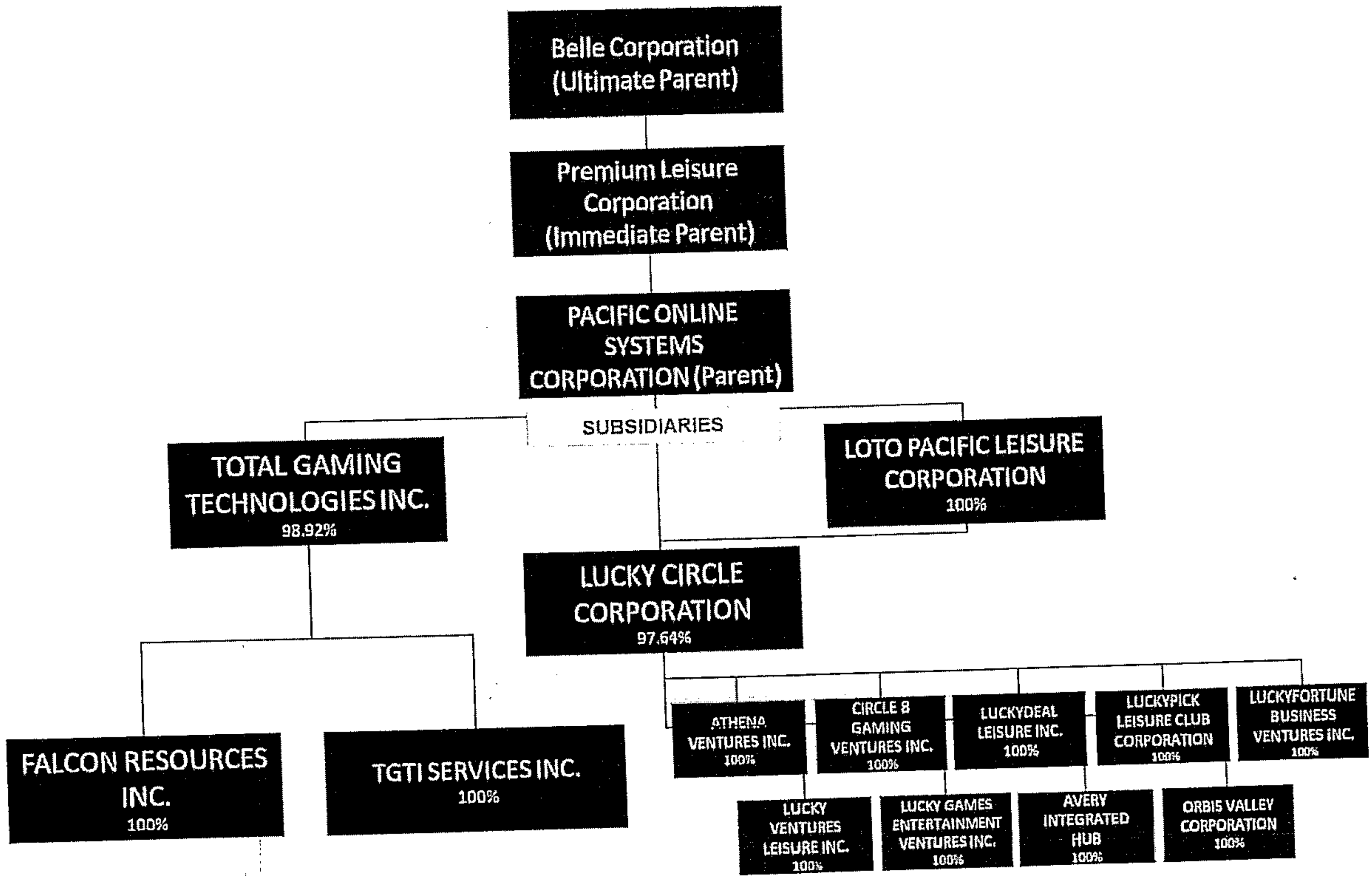
DINDO MARCO M. DIOSO
Partner
CPA License No. 0095177
SEC Accreditation No. 1387-AR-1, Group A, valid until May 31, 2020
Tax Identification No. 912-365-765
BIR Accreditation No. 08-001987-30-2016
Issued October 18, 2016; valid until October 17, 2019
PTR No. 6615134MD
Issued January 3, 2018 at Makati City

February 22, 2018
Makati City, Metro Manila

PACIFIC ONLINE SYSTEMS CORPORATION
As at December 31, 2017
RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION

Unappropriated Retained Earnings, as adjusted, beginning	**P957,306,287**
Add: Net income during the period closed to Retained Earnings	**366,177,661**
Less: Non-actual unrealized income	
Fair value adjustment (M2M gains)	(1,279,528)
Deferred tax expense	(805,837)
Add: Non-actual losses	
Unrealized foreign exchange loss - net (except those attributable to Cash and Cash Equivalents)	73,967
Sub-total	**(2,011,398)**
Net income actually earned during the period	**364,166,263**
Less:	
Cash dividend declared	346,938,470
Treasury shares	157,777,342
Appropriation of retained earnings	250,000,000
Others	14,435,583
TOTAL RETAINED EARNINGS, END AVAILABLE FOR DIVIDEND DISTRIBUTION	**P552,321,155**

PACIFIC ONLINE SYSTEMS CORPORATION AND SUBSIDIARIES
Conglomerate Map
December 31, 2017



PACIFIC ONLINE SYSTEMS CORPORATION AND SUBSIDIARIES
28th Floor, East Tower, PSE Centre
Exchange Road, Ortigas Centre, Pasig City
SCHEDULE OF PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2017		Adopted	Not Adopted	Not Applicable
Framework for the Preparation and Presentation of Financial Statements Conceptual Framework Phase A: Objectives and qualitative characteristics		✓	-	-
PFRSs Practice Statement Management Commentary		✓	-	-
Philippine Financial Reporting Standards		-	-	-
PFRS 1 (Revised)	First-time Adoption of Philippine Financial Reporting Standards	-	-	✓
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate	-	-	✓
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters	-	-	✓
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters	-	-	✓
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters	-	-	✓
	Amendments to PFRS 1: Government Loans	-	-	✓
	Annual Improvements to PFRSs 2009 - 2011 Cycle: First-time Adoption of Philippine Financial Reporting Standards - Repeated Application of PFRS 1	-	-	✓
	Annual Improvements to PFRSs 2009 - 2011 Cycle: Borrowing Cost Exemption	-	-	✓
	Annual Improvements to PFRSs 2011 - 2013 Cycle: PFRS version that a first-time adopter can apply	-	-	✓
	Annual Improvements to PFRSs 2014 - 2016 Cycle: Deletion of short-term exemptions for first-time adopters	-	-	✓
PFRS 2	Share-based Payment	-	-	✓
	Amendments to PFRS 2: Vesting Conditions and Cancellations	-	-	✓
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions	-	-	✓
	Annual Improvements to PFRSs 2010 - 2012 Cycle: Meaning of 'vesting condition'	-	-	✓
	Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions	-	-	✓
PFRS 3 (Revised)	Business Combinations	✓	-	-
	Annual Improvements to PFRSs 2010 - 2012 Cycle: Classification and measurement of contingent consideration	✓	-	-
	Annual Improvements to PFRSs 2011 - 2013 Cycle: Scope exclusion for the formation of joint arrangements	-	-	✓

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2017		Adopted	Not Adopted	Not Applicable
PFRS 4	Insurance Contracts	-	-	✓
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts	-	-	✓
	Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4, Insurance Contracts	-	-	✓
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations	-	-	✓
	Annual Improvements to PFRSs 2012 - 2015 Cycle: Changes in method for disposal	-	-	✓
PFRS 6	Exploration for and Evaluation of Mineral Resources	-	-	✓
PFRS 7	Financial Instruments: Disclosures	✓	-	-
	Amendments to PFRS 7: Transition	✓	-	-
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	✓	-	-
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	✓	-	-
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	✓	-	-
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	-	-	✓
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities	✓	-	-
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures	✓	-	-
	Annual Improvements to PFRSs 2012 - 2015 Cycle: 'Continuing involvement' for servicing contracts	-	-	✓
	Annual Improvements to PFRSs 2012 - 2015 Cycle: Offsetting disclosures in condensed interim financial statements	-	-	✓
PFRS 8	Operating Segments	✓	-	-
	Annual Improvements to PFRSs 2010 - 2012 Cycle: Disclosures on the aggregation of operating segments	✓	-	-
PFRS 9	Financial Instruments (2014)	✓	-	-
	Amendments to PFRS 9: Prepayment Features with Negative Compensation	-	-	✓
PFRS 10	Consolidated Financial Statements	✓	-	-
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance	✓	-	-
	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities	✓	-	-
	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	-	-	✓
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception	-	-	✓

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2017		Adopted	Not Adopted	Not Applicable
PFRS 11	Joint Arrangements	✓	-	-
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance	✓	-	-
	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations	✓	-	-
PFRS 12	Disclosure of Interests in Other Entities	✓	-	-
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance	✓	-	-
	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities	-	-	✓
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception	-	✓	-
	Annual Improvements to PFRSs 2014 - 2016 Cycle: Clarification of the scope of the standard	✓	-	-
PFRS 13	Fair Value Measurement	✓	-	-
	Annual Improvements to PFRSs 2010 - 2012 Cycle: Measurement of short-term receivables and payables	✓	-	-
	Annual Improvements to PFRSs 2011 - 2013 Cycle: Scope of portfolio exception	✓	-	-
PFRS 14	Regulatory Deferral Accounts	-	✓	-
PFRS 15	Revenue from Contracts with Customers	-	✓	-
PFRS 16	Leases	-	✓	-
Philippine Accounting Standards		-	-	-
PAS 1 (Revised)	Presentation of Financial Statements	✓	-	-
	Amendment to PAS 1: Capital Disclosures	✓	-	-
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation		-	✓
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	✓	-	-
	Annual Improvements to PFRSs 2009 - 2011 Cycle: Presentation of Financial Statements - Comparative Information beyond Minimum Requirements	✓	-	-
	Annual Improvements to PFRSs 2009 - 2011 Cycle: Presentation of the Opening Statement of Financial Position and Related Notes	✓	-	-
	Amendments to PAS 1: Disclosure Initiative	✓	-	-
PAS 2	Inventories	-	-	✓
PAS 7	Statement of Cash Flows	✓	-	-
	Amendments to PAS 7: Disclosure Initiative	✓	-	-
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	✓	-	-

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2017		Adopted	Not Adopted	Not Applicable
PAS 10	Events after the Reporting Period	✓	-	-
PAS 11	Construction Contracts	-	-	✓
PAS 12	Income Taxes	✓	-	-
	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets	-	✓	-
	Amendments to PAS 12: Recognition of Deferred Tax Assets for Unrealized Losses	✓	-	-
PAS 16	Property, Plant and Equipment	✓	-	-
	Annual Improvements to PFRSs 2009 - 2011 Cycle: Property, Plant and Equipment - Classification of Servicing Equipment	-	-	✓
	Annual Improvements to PFRSs 2010 - 2012 Cycle: Restatement of accumulated depreciation (amortization) on revaluation (Amendments to PAS 16 and PAS 38)	-	-	✓
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization	✓	-	-
	Amendments to PAS 16 and PAS 41: Agriculture: Bearer Plants	-	-	✓
PAS 17	Leases	✓	-	-
PAS 18	Revenue	✓	-	-
PAS 19 (Amended)	Employee Benefits	✓	-	-
	Amendments to PAS 19: Defined Benefit Plans: Employee Contributions	✓	-	-
	Annual Improvements to PFRSs 2012 - 2014 Cycle: Discount rate in a regional market sharing the same currency - e.g. the Eurozone	-	-	✓
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance	-	-	✓
PAS 21	The Effects of Changes in Foreign Exchange Rates	✓		
	Amendment: Net Investment in a Foreign Operation	-	-	✓
PAS 23 (Revised)	Borrowing Costs	-	-	✓
PAS 24 (Revised)	Related Party Disclosures	✓	-	-
	Annual Improvements to PFRSs 2010 - 2012 Cycle: Definition of 'related party'	✓	-	-
PAS 26	Accounting and Reporting by Retirement Benefit Plans	-	-	✓
PAS 27 (Amended)	Separate Financial Statements	-	-	✓
	Amendments to PAS 27: Equity Method in Separate Financial Statements	-	-	✓

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2017		Adopted	Not Adopted	Not Applicable
PAS 28 (Amended)	Investments in Associates and Joint Ventures	-	-	✓
	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	-	-	✓
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception	-	-	✓
	Annual Improvements to PFRSs 2014 - 2016 Cycle: Measuring an associate or joint venture at fair value	-	-	✓
	Amendments to PAS 28: Long-term Interests in Associates and Joint Ventures	-	-	✓
PAS 29	Financial Reporting in Hyperinflationary Economies	-	-	✓
PAS 32	Financial Instruments: Disclosure and Presentation	✓	-	-
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation	-	-	✓
	Amendment to PAS 32: Classification of Rights Issues	-	-	✓
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	✓	-	-
	Annual Improvements to PFRSs 2009 - 2011 Cycle: Financial Instruments Presentation - Income Tax Consequences of Distributions	✓	-	-
PAS 33	Earnings per Share	✓	-	-
PAS 34	Interim Financial Reporting	-	-	✓
	Annual Improvements to PFRSs 2009 - 2011 Cycle: Interim Financial Reporting - Segment Assets and Liabilities	-	-	✓
	Annual Improvements to PFRSs 2012 - 2015 Cycle: Disclosure of information "elsewhere in the interim financial report"	-	-	✓
PAS 36	Impairment of Assets	✓	-	-
	Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets	✓	-	-
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	✓	-	-
PAS 38	Intangible Assets	✓	-	-
	Annual Improvements to PFRSs 2010 - 2012 Cycle: Restatement of accumulated depreciation (amortization) on revaluation (Amendments to PAS 16 and PAS 38)	-	-	✓
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization	✓	-	-

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2017		Adopted	Not Adopted	Not Applicable
PAS 39	Financial Instruments: Recognition and Measurement	-	✓	-
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	-	✓	-
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions	-	-	✓
	Amendments to PAS 39: The Fair Value Option	-	✓	-
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts	-	-	✓
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	-	-	✓
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	-	-	✓
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives	-	-	✓
	Amendment to PAS 39: Eligible Hedged Items	-	-	✓
	Amendment to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting	-	-	✓
PAS 40	Investment Property	-	-	✓
	Annual Improvements to PFRSs 2011 - 2013 Cycle: Inter-relationship of PFRS 3 and PAS 40	-	-	✓
	Amendments to PAS 40: Transfers of Investment Property	-	-	✓
PAS 41	Agriculture	-	-	✓
Philippine Interpretations			-	-
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities	-	-	✓
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments	-	-	✓
IFRIC 4	*Determining Whether an Arrangement Contains a Lease*	✓	-	-
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds	-	-	✓
IFRIC 6	*Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment*	-	-	✓
IFRIC 7	*Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies*	-	-	✓
IFRIC 9	Reassessment of Embedded Derivatives	-	-	✓
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives	-	-	✓
IFRIC 10	*Interim Financial Reporting and Impairment*	-	-	✓
IFRIC 12	Service Concession Arrangements	-	-	✓
IFRIC 13	Customer Loyalty Programmes	-	-	✓
IFRIC 14	PAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction	-	-	✓
	Amendments to Philippine Interpretations IFRIC- 14, Prepayments of a Minimum Funding Requirement	-	-	✓
IFRIC 16	Hedges of a Net Investment in a Foreign Operation	-	-	✓

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2017		Adopted	Not Adopted	Not Applicable
IFRIC 17	Distributions of Non-cash Assets to Owners	-	-	✓
IFRIC 18	Transfers of Assets from Customers	-	-	✓
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments	-	-	✓
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine	-	-	✓
IFRIC 21	Levies	-	-	✓
IFRIC 22	Foreign Currency Transactions and Advance Consideration	-	✓	-
IFRIC 23	Uncertainty over Income Tax Treatments	-	✓	-
SIC-7	Introduction of the Euro	-	-	✓
SIC-10	Government Assistance - No Specific Relation to Operating Activities	-	-	✓
SIC-15	Operating Leases - Incentives	-	-	✓
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders	-	-	✓
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease	✓	-	-
SIC-29	Service Concession Arrangements: Disclosures.	-	-	✓
SIC-31	Revenue - Barter Transactions Involving Advertising Services	-	-	✓
SIC-32	Intangible Assets - Web Site Costs	-	-	✓
Philippine Interpretations Committee Questions and Answers				
PIC Q&A 2006-01	PAS 18, Appendix, paragraph 9 - Revenue recognition for sales of property units under pre-completion contracts	-	-	✓
PIC Q&A 2006-02	PAS 27.10(d) - Clarification of criteria for exemption from presenting consolidated financial statements	-	-	✓
PIC Q&A 2007-01-Revised	PAS 1.103(a) - Basis of preparation of financial statements if an entity has not applied PFRSs in full	-	-	✓
PIC Q&A 2007-02	PAS 20.24.37 and PAS 39.43 - Accounting for government loans with low interest rates [see PIC Q&A No. 2008-02]	-	-	✓
PIC Q&A 2007-03	PAS 40.27 - Valuation of bank real and other properties acquired (ROPA)	-	-	✓
PIC Q&A 2007-04	PAS 101.7 - Application of criteria for a qualifying NPAE	-	-	✓
PIC Q&A 2008-01-Revised	PAS 19.78 - Rate used in discounting post-employment benefit obligations	✓	-	-
PIC Q&A 2008-02	PAS 20.43 - Accounting for government loans with low interest rates under the amendments to PAS 20	-	-	✓
PIC Q&A 2009-01	Framework.23 and PAS 1.23 - Financial statements prepared on a basis other than going concern	-	-	✓
PIC Q&A 2009-02	PAS 39.AG71-72 - Rate used in determining the fair value of government securities in the Philippines	-	-	✓

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2017		Adopted	Not Adopted	Not Applicable
PIC Q&A 2010-01	PAS 39.AG71-72 - Rate used in determining the fair value of government securities in the Philippines	-	-	✓
PIC Q&A 2010-02	PAS 1R.16 - Basis of preparation of financial statements	✓	-	-
PIC Q&A 2010-03	PAS 1 Presentation of Financial Statements - Current/non-current classification of a callable term loan	-	-	✓
PIC Q&A 2011-01	PAS 1.10(f) - Requirements for a Third Statement of Financial Position	✓	-	-
PIC Q&A 2011-02	PFRS 3.2 - Common Control Business Combinations	✓	-	-
PIC Q&A 2011-03	Accounting for Inter-company Loans	-	-	✓
PIC Q&A 2011-04	PAS 32.37-38 - Costs of Public Offering of Shares	-	-	✓
PIC Q&A 2011-05	PFRS 1.D1-D8 - Fair Value or Revaluation as Deemed Cost	-	-	✓
PIC Q&A 2011-06	PFRS 3, Business Combinations (2008), and PAS 40, Investment Property - Acquisition of Investment properties - asset acquisition or business combination?	-	-	✓
PIC Q&A 2012-01	PFRS 3.2 - Application of the Pooling of Interests Method for Business Combinations of Entities Under Common Control in Consolidated Financial Statements	-	-	✓
PIC Q&A 2012-02	Cost of a New Building Constructed on the Site of a Previous Building	-	-	✓
PIC Q&A 2013-01	Applicability of SMEIG Final Q&As on the Application of IFRS for SMEs to Philippine SMEs	-	-	✓
PIC Q&A 2013-02	Conforming Changes to PIC Q&As - Cycle 2013	-	-	✓
PIC Q&A 2013-03	PAS 19 - Accounting for Employee Benefits under a Defined Contribution Plan subject to Requirements of Republic Act (RA) 7641, The Philippine Retirement Law	-	-	✓
PIC Q&A 2015-01	Conforming Changes to PIC Q&As - Cycle 2015	-	-	✓
PIC Q&A 2016-01	Conforming Changes to PIC Q&As - Cycle 2016	-	-	✓
PIC Q&A 2016-02	PAS 32 and PAS 38 - Accounting Treatment of Club Shares Held by an Entity	-	-	✓
PIC Q&A 2016-04	Application of PFRS 15 "Revenue from Contracts with Customers" on Sale of Residential Properties under Pre-Completion Contracts	-	-	✓
PIC Q&A 2017-01	Conforming Changes to PIC Q&As - Cycle 2017	-	-	✓
PIC Q&A 2017-02	PAS 2 and PAS 16 - Capitalization of operating lease cost as part of construction costs of a building	-	-	✓
PIC Q&A 2017-03	PAS 28 - Elimination of profits and losses resulting from transactions between associates and/or joint ventures	-	-	✓
PIC Q&A 2017-04	PAS 24 - Related party relationships between parents, subsidiary, associate and non-controlling shareholder	✓	-	-

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2017		Adopted	Not Adopted	Not Applicable
PIC Q&A 2017-05	PFRS 7 - Frequently asked questions on the disclosure requirements of financial instruments under PFRS 7, Financial Instruments: Disclosures	✓	-	-
PIC Q&A 2017-06	PAS 2, 16 and 40 - Accounting for Collector's Items	-	-	✓
PIC Q&A 2017-07	PFRS 10 - Accounting for reciprocal holdings in associates and joint ventures	-	-	✓
PIC Q&A 2017-08	PFRS 10 - Requirement to prepare consolidated financial statements where an entity disposes of its single investment in a subsidiary, associate or joint venture	-	-	✓
PIC Q&A 2017-09	PAS 17 and Philippine Interpretation SIC-15 - Accounting for payments between and among lessors and lessees	-	-	✓
PIC Q&A 2017-10	PAS 40 - Separation of property and classification as investment property	-	-	✓
PIC Q&A 2017-11	PFRS 10 and PAS 32 - Transaction costs incurred to acquire outstanding non-controlling interest or to sell non-controlling interest without a loss of control	-	-	✓
PIC Q&A 2017-12	Subsequent Treatment of Equity Component Arising from Intercompany Loans	-	-	✓
PIC Q&A 2018-01	Voluntary changes in accounting policy	-	✓	-
PIC Q&A 2018-02	Non-controlling interests and goodwill impairment test	-	-	✓
PIC Q&A 2018-03	Fair value of PPE and depreciated replacement cost	-	-	✓
PIC Q&A 2018-04	Inability to measure fair value reliably for biological assets within the scope of PAS 41	-	-	✓
PIC Q&A 2018-05	Maintenance requirement of an asset held under lease	-	✓	-
PIC Q&A 2018-06	Cost of investment in subsidiaries in SFS when pooling is applied	-	-	✓
PIC Q&A 2018-07	Cost of an associate, joint venture, or subsidiary in separate financial statements	-	-	✓
PIC Q&A 2018-08	Accounting for the acquisition of non-wholly owned subsidiary that is not a business	-	-	✓
PIC Q&A 2018-09	Classification of deposits and progress payments as monetary or non-monetary items	-	✓	-
PIC Q&A 2018-10	Scope of disclosure of inventory write-down	-	✓	-

Legend:

***Adopted** - means a particular standard or interpretation is relevant to the operations of the entity (even if it has no effect or no material effect on the financial statements), for which there may be a related particular accounting policy made in the financial statements and/or there are current transactions the amounts or balances of which are disclosed on the face or in the notes of the financial statements.*

***Not Adopted** - means a particular standard or interpretation is effective but the entity did not adopt it due to either of these two reasons: 1) The entity has deviated or departed from the requirements of such standard or interpretation; or 2) The standard provides for an option to early adopt it but the entity decided otherwise.*

***Not Applicable** - means the standard or interpretation is not relevant at all to the operations of the entity.*

PACIFIC ONLINE SYSTEMS CORPORATION
SUPPLEMENTARY SCHEDULES
FORM 17-A
December 31, 2017

Supplementary Schedules

A. Financial Assets

B. Amounts Receivable from Director's, Officers, Employees, Related Parties and Principal Stockholders (Other than Associates)

C. Amounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements

D. Intangible Assets - Other Assets

E. Long-term Debt

F. Indebtedness to Related Parties

G. Guarantees of Securities of Other Issuers

H. Capital Stock

I. Financial Soundness Indicators

PACIFIC ONLINE SYSTEMS CORPORATION
Schedule A. Financial Assets
For the Year Ended December 31, 2017

Type of Financial Assets			Amount	Schedule
Financial Assets at FVPL	Marketable Securities	P	178,482,942	A-1
Financial assets at FVOC	Investment in Shares of Stocks		727,998,290	A-2
Loans and Receivables	Cash		447,120,878	
	Trade and other receivables		503,305,275	
	Deposits		27,964,758	
	Guarantee bond		36,000,000	
		P	1,919,876,141	

A-1 Marketable Securities

Name of Issuing Entity and Description of each Issue	Number of Shares or Principal Amount of Bonds and Notes		Amount Shown in the Statement of Financial Position		Value Based on Market Quotations at Balance Sheet Date
APC Group, Inc.	48,000,000		23,040,000		23,040,000
Leisure and Resorts World Corp	10,924,792		43,460,672		43,460,672
Vantage Equities, Inc.	43,376,750		53,787,170		53,787,170
LRWC Preferred	80,000,000		52,000,000		52,000,000
LRWC Warrants	2,500,000		6,175,000		6,175,000
Total	184,801,542	P	178,462,842	P	178,481,942

A-2 Investment in Shares of Stocks

Name of Issuing Entity and Description of each Issue	Number of Shares or Principal Amount of Bonds and Notes		Amount Shown in the Statement of Financial Position		Value Based on Market Quotations at Balance Sheet Date
Belle Corporation	66,563,000		258,264,440		258,264,440
Premium Leisure Corporation	347,951,000		469,733,850		469,733,850
Total	414,514,000	P	727,998,290	P	727,998,290

PACIFIC ONLINE SYSTEMS CORPORATION
Schedule B. Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Associates)
For the Year Ended December 31, 2017

Name and Designation of Debtor		Beginning Balance		Additions		Deductions: Amount Collected		Deductions: Amount Written-off		Ending Balance
Advances to officers and employees	₱	6,374,244	₱	1,927,491	₱	5,032,670	₱	-	₱	3,269,064
TOTAL	₱	6,374,244	₱	1,927,491	₱	5,032,670	₱	-	₱	3,269,064
										-

PACIFIC ONLINE SYSTEMS CORPORATION
Schedule C. Amounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements
For the Year Ended December 31, 2017

Name and Designation of Debtor	Balance at Beg. Of Period	Additions	Amount Collected	Amount Written-off	Current	Not Current	Balance at End Of Period
Advances to Subsidiaries:							
Total Gaming Technologies, Inc.	₱ 21,564,363	₱	₱ 13,904,380.13	₱ -	₱	₱ -	₱ 7,659,983
Loto Pacific Leisure Corporation	-	730,033				-	730,033
Lucky Circle Corporation	1,122,007		1,122,007				-
Falcon Resources, Inc.	10,000,000	-					10,000,000
LCC Nine Entities	-	33,593,423					33,593,423
TGTI Services, Inc.	-	789,768					789,768
							-
TOTAL	₱ 32,686,370	₱ 35,113,224	₱ 15,026,387	₱ -	₱ -	₱ -	₱ 52,773,207

PACIFIC ONLINE SYSTEMS CORPORATION
Schedule D. Intangible Assets - Other Assets
For the Year Ended December 31, 2017

Description	Beginning Balance	Addition At Cost	Deductions: Charged to Costs and Expenses	Deductions: Charged to Other Accounts	Other Changes Additions (Deductions)	Ending Balance
Intangible assets	P -	P	P -	P	P	P -
	P -	P	P -	P	P -	P -

PACIFIC ONLINE SYSTEMS CORPORATION
Schedule E. Long Term Debt
For the Year Ended December 31, 2017

Name of Issuer and Type of Obligation	Amount Authorized by Indenture	Amount Shown as Current	Amount Shown as Long-Term	Remarks
Obligations under finance lease	₱	₱ 39,488,510	₱ 35,374,474	
	₱ -	₱ 39,488,510	₱ 35,374,474	

PACIFIC ONLINE SYSTEMS CORPORATION
Schedule F. Indebtedness to Related Parties
For the Year Ended December 31, 2017

Name of Affiliate	Beginning Balance	Ending Balance
	₱	₱
	NONE	
	₱	₱

PACIFIC ONLINE SYSTEMS CORPORATION
Schedule G: Guarantees of Securities of Other Issuers
For the Year Ended December 31, 2017

Name of Issuing Entity of Securities Guaranteed by the Company for which Statement is Filed	Title of Issue of Each Class of Securities Guaranteed	Total Amount Guaranteed and Outstanding	Amount Owned by the Company for which Statement is Filed	Nature of Guarantee
		₱	₱	
		NONE		
		₱	₱	

PACIFIC ONLINE SYSTEMS CORPORATION
Schedule H. Capital Stock
For the Year Ended December 31, 2017

Title of Issue	Number of Shares Authorized	Number of Shares Issued and Outstanding	Number of Shares Reserved for Options, Warrants, Conversions and Other Rights	Number of Shares Held By		
				Affiliates	Directors, Officers and Employees	Others
Common Shares	500,000,000	447,665,473	-		36,924,875	410,740,598
	500,000,000	447,665,473	-	-	36,924,875	410,740,598

PACIFIC ONLINE SYSTEMS CORPORATION
Schedule I: Financial Soundness Indicators
As of December 31, 2017 and 2016

		2017	2016
Current or Liquidity Ratio	Current or Liquidity Ratio Current assets over current liabilities	2.16 : 1.00	2.65 : 1.00
Debt-to-equity ratio	Debt-to-equity ratio Interest-bearing debt over stockholders equity	0.30 : 1.00	0.24 : 1.00
Asset-to-equity ratio	Total assets over stockholders equity	1.30 : 1.00	1.24 : 1.00
Return on equity	Net income over average equity during the period	24.40%	20.42%
Return on assets	Net income over average total assets during the period	18.71%	16.50%
Interest rate coverage ratio	Earnings Before Interest and Taxes over interest expense	67.46 : 1.00	46.77 : 1.00
Solvency Ratio	Net income plus depreciation over total liabilities	1.17 : 1.00	1.22 : 1.00
Book value per share	Total equity over Total shares outstanding	4.66	5.02

COVER SHEET ANNEX "E"

AS093-008809

SEC Registration Number

PACIFIC ONLINE SYSTEMS CORPORATION AND SUBSIDIARIES

(Company's Full Name)

28th Floor, East Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City

(Business Address: No. Street City/Town/Province)

Ma. Virginia V. Abo-Hamda	584-1700
(Contact Person)	(Company Telephone Number)

12	31	17-Q		
Month	Day	(Form Type)	Month	Day
(Fiscal Year)			(Annual Meeting)	

(Secondary License Type, If Applicable)

CFD

Dept. Requiring this Doc.

Amended Articles Number/Section

Total Amount of Borrowings

57	₱68 million	
Total No. of Stockholders	Domestic	Foreign

To be accomplished by SEC Personnel concerned

File Number

LCU

Document ID

Cashier

STAMPS

Remarks: Please use BLACK ink for scanning purposes.

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended **March 31, 2018**

2. SEC Identification Number: **AS093-008809** 3. BIR Tax Identification No. **003-865-392-000**

4. Exact name of registrant as specified in its charter: **PACIFIC ONLINE SYSTEMS CORPORATION**

5. **Metro Manila, Philippines** 6. _______________ (SEC Use Only)
Province, Country or other jurisdiction of incorporation or organization; Industry Classification Code

7. **28/F, East Tower, PSE Centre, Exchange Road, Ortigas Center, Pasig City** **1605**
Address of principal office; Postal Code

8. **632/584-1700**
Registrant's telephone number, including area code

9. **Not applicable**
Former name, former address, and former fiscal year, if changed since last report.

10. Securities registered pursuant to Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding
Common Stock, ₱1.00 par value	**422,990,381**
	Amount of Debt Outstanding
	P68.0 Million

11. Are any or all of these securities listed on the Philippine Stock Exchange
Yes [x] No [ ]

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Section 26 and 141 of the Corporation Code of the Philippines during the preceding 12 months (or for such shorter period that the registrant was required to file such reports):
Yes [x] No [ ]

(b) has been subject to such filing requirements for the past 90 days.
Yes [x] No [ ]

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

The following financial statements are submitted as part of this report:

a.) Unaudited Consolidated Statements of Income for the three months ended March 31, 2018 and March 31, 2017;
b.) Unaudited Consolidated Statements of Comprehensive Income for the three months ended March 31, 2018 and March 31, 2017;
c.) Unaudited Consolidated Statements of Financial Position as of March 31, 2018 and Audited Statements of Financial Position as of December 31, 2017;
d.) Unaudited Consolidated Statements of Changes in Equity for the three months ended March 31, 2018 and March 31, 2017; and
e.) Unaudited Consolidated Statements of Cash Flows for the three months ended March 31, 2018 and March 31, 2017.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Comparable Discussion on Material Changes in Results of Operations for the Three Month-Period Ended March 31, 2018 vs. March 31, 2017

Revenues

For the first quarter of 2018, Pacific Online Systems Corporation (the "Company") and its subsidiaries (the "Group") earned total revenues of P559.8 million, representing an increase of P19.7 million, or 4%, over total revenues of P540.1 million during the same period in 2017. The net growth in revenues resulted from a 53% increase in distribution revenues due to the acquisition of nine (9) entities engaged in retail distribution of lottery tickets nationwide effective July 2017, offset by a 5% decrease in lottery equipment rental revenues due to lower Lotto sales.

Costs and Expenses

The Group incurred total operating expenses of P425.7 million. Which is an increase of P69.6 million or 20% over last year's P356.1 million for the first three months of the year. The increase in costs and expenses is attributable to the following:

- Rent and utilities increased by P23.5 million (117%); Personnel costs increased by P32.7 million (51%); Travel and accommodation increased by P4.2 million (40%); and other expenses increased by P2.4 million (51%), mainly due to the acquisition of nine (9) companies by its retail distribution business unit (LCC) effective July 2017;

- Software and license fees increased by P6.7 million (13%) due to an increase in the number of terminals whose software and license fees are based on a minimum fee per terminal rather than based on sales;

- Operating supplies increased by P3.6 million (9%) due to increase in Keno agents and increase in paper costs;

- Depreciation and amortization charges increased by P6.0 million (13%) due to depreciation of new online lottery system equipment and other fixed assets acquired in 2017;

- Communication costs increased by P5.7 million (21%) due to additional communication links for new Keno installations;

- Entertainment, amusement and recreation expense increased by P0.5 million (10%) due to higher spending in business representation;

- Advertising and promotion expense increased by P0.1 million (30%) due to higher sponsorships paid and;

The above increases were offset by the decreases in the following expense accounts:

- Consultancy fees decreased by P3.1 million (18%) and Management fees decreased by P3.6 million (18%) due to the lower lottery sales/earnings, which is the basis of the fees paid;
- Repairs and maintenance decreased by P4.9 million (18%) due to less repairs and maintenance works undertaken ;
- Taxes and licenses decreased by P3.2 million (26%) due to reduced business taxes paid in 2018;
- Professional fees decreased by P1.1 million (34%) due to lower fees paid during the period.

Other Income (Charges)

Other Income (net of other charges) of P81.4 million increased by P59.0 million (264%) for the period ended March 31, 2018 versus last year's P22.4 million. This change is a result mainly of the P28.2 million increase in unrealized mark-to-market gain on marketable securities, P14.8 million increase in dividend income due to higher shares held on investment, and the P12.4 million royalty income for its instant ticket brand and trademarks.

Operating Income, Net Income, Other Comprehensive Income and Total Comprehensive Income

The Group realized an operating income of P134.1 million, which is lower by P49.9 million (27%) from P184.0 million during the same period last year. The increase in costs and expenses was higher than the increase in revenues. However, with a higher other income, the Company, posted a net income growth of P11.0 million (7%), from last year's P153.0 million to P164.0 million for the first three months of the year.

Total comprehensive income of P55.8 million represents a decrease of P298.1 million (54%) from last year's P353.9 million, which was, mainly due to the P309.1 million decrease in fair value gain on investment.

Comparable Discussion on Material Changes in Financial Condition – March 31, 2018 vs. December 31, 2017

The Group's total assets of P2.61 billion as of March 31, 2018 decreased by P27.2 million or 1% from P2.63 billion as of December 31, 2017. The decrease in total assets is largely attributable to the following:

- Investments in stocks decreased by P77.1 million (11%) due to the fair value loss amounting to P108.2 million, net of about P31.1 million additional investment in stocks purchased January to March 2018;
- Property and equipment decreased by P50.5million (11%) due to the depreciation of additional fixed assets purchased in 2017; and
- Retirement benefit asset decreased by P1.4M (100%) due to the retirement expense for the period;

The decreases above were offset by the increases in the following asset accounts:

- Marketable securities increased by P21.9 million (12%) due to the unrealized mark-to-market gain amounting to P32M million and disposal of some marketable securities;

- Other current assets increased by P18.4 million (16%) due to higher volume of unissued operating supplies and prepaid taxes due to the consolidation of the 9 new subsidiaries; and

- Deferred tax asset increased by P4.5 million (29%) due to additional provision of deferred income tax for the period and the deferred taxes of the new subsidiaries;

The Group's total liabilities at P540.9 million decreased by P72.9 million, or 12% from P613.8 million as of December 31, 2017. The decrease in total liabilities is mainly due to the following:

- Trade and other current liabilities decreased by P100.8 million (20%) due to the payments of P87 million cash dividends due in January 2018 and payments of other payables;

- Obligations under capital lease decreased by P13.6 million (35%) due to amortization of obligations under capital lease for the current period; and

- Withholding taxes payable decreased by P4.4 million (40%) due to remittance of taxes withheld.

The above decreases were offset by increases in the following liability accounts:

- Income tax payable increased by P44.6 million (151%) due to additional provision of income taxes for the period; and

- Installment payable increased by P1.4 million (25%) due to additional employee loans availed.

Total equity as of March 31, 2018 of P2.066 billion was higher by P45.7 million (2%) as compared to the yearend 2017 level of P2.020 billion. The net increase in total equity resulted from the P164.01 million net income earned for the period, reduced by the P108.2 million fair value loss on investment in stocks and by P10.1 million additional treasury shares acquired in 2018.

<u>**Comparable Discussion on Material Changes in Cash Flows for the Three Months Ended March 31, 2018 vs. March 31, 2017**</u>

The Group's cash balance as of March 31, 2018 of P508.2 million was higher by P170 million, as compared to P338.2 million in 2017 due mainly to the consolidation of the nine (9) subsidiaries acquired by LCC effective July 2017.

<u>**Discussion and Analysis of Material Events and Uncertainties Known to Management**</u>

The Company's existing lease agreement with PCSO is due to expire after July 31, 2018. In 2017, PCSO initiated the bidding for a new Nationwide Online Lottery System (NOLS) which, however, was eventually cancelled after a legal action was instituted to prevent the bidding. To date, the bidding for NOLS has not been resumed. However, should the bidding for NOLS be eventually resumed and concluded within 2018, and an award for a new equipment lessor is made, the incumbent provider, POSC, will most likely be given a minimum of one (1) year, for system transition/conversion prior to take over by the new lessor.

Except for what has been noted in the above, there were no material events or uncertainties known to management that had a material impact on past performance, or that would have a material impact on the future operations, in respect of the following:

1. Known trends, demands, commitments, events or uncertainties that would have a material impact on the Group;

2. Material commitments for capital expenditures that are reasonably expected to have a material impact on the Group's short-term or long-term liquidity;
3. Known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/income from continuing operations;
4. Significant elements of income or loss that did not arise from the Group's continuing operations;
5. Seasonal aspects that had a material impact on the Group's results of operations;
6. Material changes in the financial statements of the Group for the periods ended December 31, 2017 to March 31, 2018, except those mentioned above;
7. Any events that will trigger direct or contingent financial obligation that is material to the Group, including any default or acceleration of an obligation; and
8. Any material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships with unconsolidated entities or other persons created during the reporting period.

Key Performance Indicators

The Group monitors its performance and benchmarks itself to prior year's results in terms of the following indicators:

	The manner by which the Company calculates the performance indicators	31 March 2018	31 December 2017
Current ratio	Current assets over current liabilities	2.67	2.16
Debt to equity ratio	Total liabilities over total equity	0.21	0.23
Asset-to-equity ratio	Total assets over total equity	1.26	1.30
Solvency ratio	Total assets over total liabilities	4.82	4.29

	The manner by which the Company calculates the performance indicators	31 March 2018	31 March 2017
Gross profit margin	Operating income over revenues	23.95%	34.07%
Net profit margin	Net income over revenues	29.30%	28.33%
Return on equity (annualized)	Net income over total equity	25.16%	23.24%
Return on assets (annualized)	Net income over total assets	31.76%	30.28%

PART II - OTHER INFORMATION

Financial Instruments

Financial Risk Management Objectives and Policies

The Group's principal financial instruments are composed of cash in banks, marketable securities, investment in stocks, deposits, guarantee bonds, trade and other current liabilities, obligations under finance lease. The main purpose of these financial instruments is to provide financing for the Group's capital expenditures and operations. The Group has various other financial assets and liabilities such as trade and other receivables (except advances to contractors and employees), refundable deposits, guarantee bonds, trade and other current liabilities, which arise directly from its operations. The main risks arising from the Group's financial instruments are credit risk, equity price risk, liquidity risk and foreign currency risk. There has been no change to the Group's exposure to these financial risks or the manner in which it manages and measures the risks. The Group's BOD and management review and agree on the policies for managing each of these risks as summarized below:

Credit Risk
The Group's trade receivables arise from the ELA with PCSO and the OMOA with PGEC. Since the Group has significant concentration of credit risk on its receivable from PCSO and PGEC, it is the Group's policy that all terms specified in the ELA and OMOA are complied with and payment terms are observed. With respect to other receivables, the Group manages credit risk by transacting only with recognized, creditworthy third parties. It is the Group's policy that the BOD approves the major transactions with third parties. Receivable balances are monitored on an ongoing basis with the objective that the Group's exposure to bad debts is not significant.

With respect to credit risk arising from the other financial assets of the Group, which are composed of cash in banks, trade and other receivables, marketable securities, investments in stocks, refundable deposits and guarantee bonds, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

The table below shows the maximum exposure to credit risk for the Group's financial assets as at March 31, 2018 and December 31, 2017 without taking into account any collateral and other credit enhancements:

	Note	Mar. 31, 2018	Dec. 31, 2017
Cash in banks	7	P502,297,989	P441,177,172
Trade and other receivables - net*	9	483,486,792	499,003,826
Marketable securities	8	200,439,97	178,482,842
Deposits **	10	28,520,778	27,954,758
Investments in stocks	11	650,934,610	727,998,290
Guarantee bonds**		35,000,000	35,000,000
Total credit risk exposure		P1,900,680,166	P1,909,616,888

** Excluding Advances to contractors and suppliers*
*** Included as part of "Other noncurrent assets and other current assets" in the consolidated statements of financial position*

The table below shows the aging analysis of receivables as at March 31, 2018 and December 31, 2017:

	March 31, 2018		
	Neither Past Due nor Impaired	Impaired	Total
Trade receivables	P469,793,077	P -	P469,793,077
Advances:			
Officers and employees	13,261,856	-	13,261,856
Contractors and suppliers	16,122,258	-	16,122,258
Other receivables	431,859	-	431,859
Deposits	28,520,778	-	28,520,778
Guarantee bonds	35,000,000	-	35,000,000
	P563,129,828	P -	P563,129,828

	December 31, 2017		
	Neither Past Due nor Impaired	Impaired	Total
Trade receivables	P492,662,488	P -	P492,662,488
Advances:			
Officers and employees	3,269,065	-	3,269,065
Contractors and suppliers	4,299,449	-	4,299,449
Other receivables	3,072,273	-	3,072,273
Deposits	27,954,758	-	27,954,758
Guarantee bonds	35,000,000	-	35,000,000
	P566,258,033	P -	P566,258,033

Receivables that are past due but not impaired are still collectible based on the assessment of debtor's ability to pay and collection agreement.

The table below shows the credit quality of the Group's neither past due nor impaired financial assets based on their historical experience with the corresponding third parties:

	March 31, 2018			
	Grade A	Grade B	Grade C	Total
Cash in banks	P502,297,989	P -	P -	P502,297,989
Trade and other receivables*	338,033,083	145,021,850	431,859	483,486,792
Marketable securities	200,439,997	-	-	200,439,997
Deposits	-	28,520,778	-	28,520,778
Investments in stocks	650,934,610	-	-	650,934,610
Guarantee bonds	35,000,000	-	-	35,000,000
	P1,726,705,679	P173,542,628	P431,859	P 1,900,680,166

*Excluding advances to contractors and suppliers

	December 31, 2017			
	Grade A	Grade B	Grade C	Total
Cash in banks	P441,177,172	P -	P -	P441,177,172
Trade and other receivables*	350,909,702	145,021,850	3,072,274	499,003,826
Marketable securities	178,482,842	-	-	178,482,842
Deposits	-	27,954,758	-	27,954,758
Investments in stocks	727,998,290	-	-	727,998,290
Guarantee bonds	35,000,000	-	-	35,000,000
	P1,733,568,006	P 172,976,608	P3,072,274	P1,909,616,888

*Excluding advances to contractors and suppliers

Grade A pertains to those cash in banks and guarantee bonds that are deposited in reputable banks, investments with reputable publicly listed companies and receivables from PCSO which are consistently collected before the maturity date. Grade B pertains to receivables that are collected on their due dates even without an effort from the Group to follow them up. Grade C pertains to receivables which are collected on their due dates provided that the Group made a persistent effort to collect them.

Equity Price Risk

Equity price risk is the risk that the fair value of equity investments decreases as a result of changes in the value of individual stock. The Group's current exposure to equity price risk relates primarily to the Group's quoted marketable securities and investments in stocks. The Group monitors the equity investments based on market expectations. Significant investments within the portfolio are managed on an individual basis and all buy and sell decisions are approved by the BOD.

The following table demonstrates the sensitivity to a reasonably possible change in equity price, with all other variables held constant, of the Group's consolidated income before income tax and equity:

Marketable Securities

March 31, 2018	
Increase (Decrease) in Equity Price	Effect on Consolidated Net Income
5%	P10,022,000
(5%)	(10,022,000)

December 31, 2017	
Increase (Decrease) in Equity Price	Effect on Consolidated Net Income
5%	P8,924,142
(5%)	(8,924,142)

Investments in Stocks

March 31, 2018	
Increase (Decrease) in Equity Price	**Effect on Consolidated Comprehensive Income**
5%	P32,546,731
(5%)	(32,546,731)

December 31, 2017	
Increase (Decrease) in Equity Price	Effect on Consolidated Comprehensive Income
5%	P36,399,915
(5%)	(36,399,915)

Liquidity Risk
Liquidity risk is the risk that the Group will be unable to meet its payment obligations when they fall due under normal and stress circumstances and equity securities. To limit this risk, the Group closely monitors its cash flows and ensures that credit facilities are available to meet its obligations as and when they fall due. The Group also has a committed line of credit that it can access to meet liquidity needs.

The Group maintains sufficient cash to finance its operations. Any excess cash is invested in short-term money market placements and equity securities. These are maintained to meet the requirements for additional capital expenditures, maturing obligations and cash dividends.

The table below summarizes the maturity profile of the Group's financial liabilities based on contractual undiscounted payments:

	March 31, 2018				
	Less than 3 Months	3 - 6 Months	6 - 12 Months	More than 12 Months	Total
Trade and other current liabilities*	P246,311,086	P -	P -	P121,445,297	P367,756,383
Obligations under finance lease**	12,840,449	6,459,180	6,537,091	35,374,474	61,211,194
Installment payable**	875,582	875,582	1,751,165	3,296,164	6,798,493
	P260,027,117	P7,334,762	P8,288,256	P160,115,935	P435,766,070

* *Excluding statutory liabilities amounting to P24.4 million.*
** *Inclusive of current portion*

	December 31, 2017				
	Less than 3 Months	3 - 6 Months	6 - 12 Months	More than 12 Months	Total
Trade and other current liabilities*	P348,681,890	P -	P -	P121,445,297	P470,127,187
Obligations under finance lease**	13,860,420	17,051,056	8,577,034	35,374,474	74,862,984
Installment payable**	670,207	670,207	1,340,414	2,762,995	5,443,823
	P363,212,517	P17,721,263	P9,917,448	P159,582,766	P550,433,994

* *Excluding statutory liabilities amounting to P22.8 million.*
** *Inclusive of current portion*

Foreign Currency Risk
The Group has transactional currency exposures. Such exposure arises from cash in banks and payables to certain suppliers which are denominated in U.S. dollar (US$). The Group's financial instruments which are denominated in foreign currency include cash and consultancy and software and license fees payable. The Group maintains a US$ account to match its foreign currency requirements.

As at March 31, 2018 and December 31, 2017, assets and liabilities denominated in US$ include cash in banks amounting to P20.9 million (US$0.4 million) and P34.9 million (US$0.7 million), and consultancy and software and license fees payable amounting to P37.7 million (US$0.7 million) and P55.7 million (US$1.0 million), respectively.

In translating foreign currency-denominated monetary assets and liabilities into peso amounts, the exchange rates used were P52.21 and P49.92 to US$1, the Php to US$ exchange rates, as at March 31, 2018 and December 31, 2017, respectively.

The following table demonstrates the sensitivity to a reasonably possible change in the Php-US$ exchange rates, with all other variables held constant, of the Group's consolidated income before tax. There is no other impact on the Group's equity other that those already affecting profit or loss.

Increase (Decrease) in US$ Exchange Rate		Effect on Income before Income Tax	Effect on Equity
March 31, 2018	5%	(P836,802)	(P585,761)
	(5%)	836,802	585,761
December 31, 2017	5%	(P754,779)	(P528,345)
	(5%)	754,779	528,345

The increase in US$ rate means stronger US$ against Php while the decrease in US$ means stronger Php against the US$.

Fair Value of Financial Instruments

Set out below is a comparison by category of carrying amounts and fair values of all the Group's financial instruments as at March 31, 2018 and December 31, 2017:

	March 31, 2018		December 31, 2017	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial Assets				
Cash	P508,174,989	P508,174,989	P447,130,976	P447,130,976
Trade and other receivables - net	499,609,049	499,609,049	503,303,275	503,303,275
Marketable securities	200,439,997	200,439,997	178,482,842	178,482,842
Investments in stocks	650,934,610	650,934,610	727,998,290	727,998,290
Deposits	28,520,778	28,520,778	27,954,758	27,954,758
Guarantee bonds	35,000,000	35,000,000	35,000,000	35,000,000
	P1,922,679,423	P1,922,679,423	P1,919,870,141	P1,919,870,141
Financial Liabilities				
Trade and other current liabilities*	P367,756,383	P367,756,383	P470,127,187	P470,127,187
Obligations under finance lease (inclusive of current portion)	61,211,194	61,211,194	74,862,983	74,862,983
Installment payable (inclusive of current portion)	6,680,744	6,680,744	5,443,823	5,443,823
	P435,648,320	P435,648,320	P550,433,993	P550,433,993

• Excluding statutory liabilities amounting to P24.4 million and P22.8 in 2018 and 2017, respectively.

The carrying amounts of cash, trade and other receivables, deposits and trade and other current liabilities approximate their fair values due to the short-term nature of the transactions.

The fair values of marketable securities and investments in stocks are based on quoted market prices.

The fair values of guarantee bonds, deposits and obligations under finance lease, and installment payable approximate their carrying amount since the Group does not anticipate that the effect of discounting using the prevailing market rate is significant.

	Level 1	Level 2	Level 3	Total
Marketable Securities				
Mar. 31, 2018	**P200,439,997**	**P -**	**P -**	**P200,439,997**
Dec. 31, 2017	178,482,842	-	-	178,482,842
Investments in Stocks				
Mar. 31, 2018	**650,934,610**	-	-	**650,934,610**
Dec. 31, 2017	727,998,290	-	-	727,998,290

There were no transfers between Levels in 2018 and 2017.

Other Required Disclosures

1. The attached interim financial reports were prepared in compliance with Philippine Financial Reporting Standards (PFRS).

   The accounting policies set out below have been applied consistently to all years presented in these consolidated financial statements and have been applied consistently by the Company entities, except for the changes in accounting policies as explained below.

   Early Adoption of a New Standard

   - *PFRS 9 Financial Instruments (2014)* is effective for annual periods beginning on or after January 1, 2018, with early adoption permitted. The Group previously adopted this standard early starting January 1, 2015.

   Adoption of New or Revised Standards, Amendments to Standards and Interpretations
   The Group has adopted the following amendments to standards starting January 1, 2017 and accordingly, change its accounting policies. The adoption of these amendments to standards did not have any significant imprint oon the Group's consolidated financial statements.

   - *Disclosure initiative (Amendments to PAS 7 Statement of Cash Flows).* The amendments address financial statements users' requests for improved disclosures about an entity's net debt relevant to understanding an entity's cash flows. The amendments require entities to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes - e.g. by providing a reconciliation between the opening and closing balances in the statement of financial position for liabilities arising from financing activities.

   - *Recognition of Deferred Tax Assets for Unrealized Losses (Amendments to PAS 12 Income Taxes).* The amendments clarify that:

     - the existence of a deductible temporary difference depends solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting period, and is not affected by possible future changes in the carrying amount or expected manner of recovery of the asset;
     - the calculation of future taxable profit in evaluating whether sufficient taxable profit will be available in future periods excludes tax deductions resulting from the reversal of the deductible temporary differences;
     - the estimate of probable future taxable profit may include the recovery of some of an entity's assets for more than their carrying amount if there is sufficient evidence that it is probable that the entity will achieve this; and
     - an entity assesses a deductible temporary difference related to unrealized losses in combination with all of its other deductible temporary differences, unless a tax law restricts the utilization of losses to deduction against income of a specific type.

- *Annual Improvements to PFRSs 2014 - 2016 Cycle*. This cycle of improvements contains amendments to three standards. The following are the improvements or amendments to PFRSs effective for annual periods beginning on or after January 1, 2017:

    - Clarification of the scope of the standard (Amendments to PFRS 12 *Disclosure of Interests in Other Entities*). The amendments clarify that the disclosure requirements for interests in other entities also apply to interests that are classified as held for sale or distribution. The amendments are applied retrospectively, with early application permitted.

<u>Standards Issued but Not Yet Adopted</u>
A number of new standards and amendments to standards are effective for annual periods beginning after January 1, 2017. However, the Group has not applied the following new or amended standards in preparing these consolidated financial statements. Unless otherwise stated, none of these are expected to have a significant impact on the Group's consolidated financial statements.

Effective January 1, 2018

- *PFRS 15 Revenue from Contracts with Customers replaces PAS 11 Construction Contracts, PAS 18 Revenue, IFRIC 13 Customer Loyalty Programmes, IFRIC 18 Transfer of Assets from Customers and SIC-31 Revenue - Barter Transactions Involving Advertising Services*. The new standard introduces a new revenue recognition model for contracts with customers which specifies that revenue should be recognized when (or as) a company transfers control of goods or services to a customer at the amount to which the company expects to be entitled. Depending on whether certain criteria are met, revenue is recognized over time, in a manner that best reflects the company's performance, or at a point in time, when control of the goods or services is transferred to the customer. The standard does not apply to insurance contracts, financial instruments or lease contracts, which fall in the scope of other PFRSs. It also does not apply if two companies in the same line of business exchange non-monetary assets to facilitate sales to other parties. Furthermore, if a contract with a customer is partly in the scope of another PFRS, then the guidance on separation and measurement contained in the other PFRS takes precedence.

    The new standard is effective for annual periods beginning on or after January 1, 2018, with early adoption permitted. The Group plans to adopt this new standard on revenue on the required effective date. The management assessed that PFRS 15 does not have a significant impact on the financial statements.

- Philippine Interpretation IFRIC-22 *Foreign Currency Transactions and Advance Consideration*. The interpretation clarifies that the transaction date to be used for translation for foreign currency transactions involving an advance payment or receipt is the date on which the entity initially recognizes the prepayment or deferred income arising from the advance consideration. For transactions involving multiple payments or receipts, each payment or receipt gives rise to a separate transaction date. The interpretation applies when an entity pays or receives consideration in a foreign currency and recognizes a non-monetary asset or liability before recognizing the related item.

    The interpretation is effective for annual periods beginning on or after January 1, 2018, with early adoption permitted.

Effective January 1, 2019

- *PFRS 16 Leases supersedes PAS 17 Leases* and the related Philippine Interpretations. The new standard introduces a single lease accounting model for lessees under which all major leases are recognized on-balance sheet, removing the lease classification test. Lease accounting for lessors essentially remains unchanged except for a number of details including the application of the new lease definition, new sale-and-leaseback guidance, new sub-lease guidance and new disclosure requirements. Practical expedients and targeted reliefs were introduced including an optional lessee exemption for short-term leases (leases with a term of 12 months or less) and low-value items, as well as the permission of portfolio-level accounting instead of applying the requirements to individual leases. New estimates and judgmental thresholds that affect the identification, classification and measurement of lease transactions, as well as requirements to reassess certain key estimates and judgments at each reporting date were introduced.

PFRS 16 is effective for annual periods beginning on or after January 1, 2019. Earlier application is permitted for entities that apply PFRS 15 *Revenue from Contracts with Customers* at or before the date of initial application of PFRS 16. The Group is currently assessing the potential impact of PFRS 16 and plans to adopt this new standard on leases on the required effective date.

- *Philippine Interpretation IFRIC-23 Uncertainty over Income Tax Treatments* clarifies how to apply the recognition and measurement requirements in PAS 12 Income Taxes when there is uncertainty over income tax treatments. Under the interpretation, whether the amounts recorded in the financial statements will differ to that in the tax return, and whether the uncertainty is disclosed or reflected in the measurement, depends on whether it is probable that the tax authority will accept the Company's chosen tax treatment. If it is not probable that the tax authority will accept the Company's chosen tax treatment, the uncertainty is reflected using the measure that provides the better prediction of the resolution of the uncertainty - either the most likely amount or the expected value. The interpretation also requires the reassessment of judgements and estimates applied if facts and circumstances change - e.g. as a result of examination or action by tax authorities, following changes in tax rules or when a tax authority's right to challenge a treatment expires.

  The interpretation is effective for annual periods beginning on or after January 1, 2019. Earlier application is permitted.

Prepayment Features with Negative Compensation (Amendments to PFRS 9). The amendments cover the following areas:

- *Prepayment features with negative compensation.* The amendment clarifies that a financial asset with a prepayment feature could be eligible for measurement at amortized cost or fair value through other comprehensive income irrespective of the event or circumstance that causes the early termination of the contract, which may be within or beyond the control of the parties, and a party may either pay or receive reasonable compensation for that early termination.

  The amendment is effective for annual periods beginning on or after January 1, 2019 with early adoption permitted. Retrospective application is required, subject to relevant transitional reliefs.

- *Modification of financial liabilities.* The amendment to the Basis for Conclusions on PFRS 9 clarifies that the standard provide an adequate basis for an entity to account for modifications and exchanges of financial liabilities that do not result in derecognition and the treatment is consistent with the requirements for adjusting the gross carrying amount of a financial asset when a modification does not result in the derecognition of the financial asset - i.e. the amortized cost of the modified financial liability is recalculated by discounting the modified contractual cash flows using the original effective interest rate and any adjustment is recognized in profit or loss.

  If the initial application of PFRS 9 results in a change in accounting policy for these modifications or exchanges, then retrospective application is required, subject to relevant transition reliefs.

2. Except as reported in the Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD & A"), there were no unusual items affecting assets, liabilities, equity, net income or cash flows for the interim period.

3. There were no material changes in estimates of amounts reported in prior periods that have material effects in the current interim period.

4. Except as disclosed in the MD & A, there were no other issuance, repurchases and repayments of debt and equity securities.

5. There were no material events that occurred subsequent to March 31, 2018 and up to the date of this report that need disclosure herein.

6. Except as disclosed in the MD & A, there were no changes in the composition of the Group during the interim period such as business combinations, acquisitions or disposals of subsidiaries and long-term investments, restructuring, and discontinued operations.

7. There were no changes in contingent liabilities or contingent assets since December 31, 2017.

8. There exist no material contingencies and other material events or transactions affecting the current interim period.

SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer: **PACIFIC ONLINE SYSTEMS CORPORATION**

WILLY N. OCIER
Chairman of the Board
and President

Date: April 20, 2018

MA. VIRGINIA V. ABO-HAMDA
Chief Financial Officer

Date: April 20, 2018

Attachment 1

PACIFIC ONLINE SYSTEMS CORPORATION AND SUBSIDIARIES
Consolidated Statements of Financial Position

	March 31, 2018 Unaudited	December 31, 2017 Audited
ASSETS		
Current Assets		
Cash	P508,174,989	P447,130,976
Marketable securities	200,439,997	178,482,842
Trade and other receivables – net	499,609,049	503,303,275
Other current assets	133,289,561	114,869,444
Total Current Assets	1,341,513,596	1,243,786,537
Noncurrent Assets		
Investments in stocks	650,934,610	727,998,290
Property and equipment – net	387,501,589	437,977,128
Goodwill	127,980,262	127,980,262
Deferred tax assets - net	19,932,337	15,439,685
Retirement benefits asset – net	-	1,357,273
Other noncurrent assets	78,744,046	79,307,903
Total Noncurrent Assets	1,265,092,844	1,390,060,541
TOTAL ASSETS	P2,606,606,440	P2,633,847,078
LIABILITIES AND EQUITY		
Current Liabilities		
Trade and other current liabilities	P392,162,412	P492,949,158
Current portion of obligations under finance lease	25,836,720	39,488,510
Withholding taxes payable	6,638,019	11,081,797
Income tax payable	74,017,719	29,434,444
Current portion of installment payable	3,602,329	2,680,828
Total Current Liabilities	502,157,199	575,634,737
Noncurrent Liabilities		
Obligations under finance lease - net of current portion	35,374,474	35,374,474
Installment payable – net of current portion	3,296,163	2,762,995
Retirement benefits liability	42,725	-
Total Noncurrent Liabilities	38,713,362	38,137,469
TOTAL LIABILITIES	540,870,661	613,772,206
Equity Attributable to Equity Holders of the Parent Company		
Capital stock	447,665,473	P447,665,473
Additional paid-in capital	257,250,677	257,250,677
Treasury shares	(278,806,666)	(268,660,770)
Fair value reserve	8,632,600	116,829,810
Retirement benefits reserve	(11,838,800)	(11,838,800)
Retained earnings	1,637,433,696	1,474,292,424
	2,060,337,979	2,015,538,814
Non-controlling interests	5,397,900	4,536,058
Total Equity	2,065,735,879	2,020,074,872
TOTAL LIABILITIES AND EQUITY	P2,606,606,440	P2,633,847,078

Attachment 2A

PACIFIC ONLINE SYSTEMS CORPORATION AND SUBSIDIARIES
Consolidated Statements of Income (Unaudited)
For the three months ended March 31, 2018 and 2017

	Three Months Ended Mar 31		This Quarter	
	2018	2017	2018	2017
REVENUE				
Equipment rental	P439,854,459	P461,868,038	P439,854,459	P461,868,038
Commission and distribution income	119,940,397	78,221,594	119,940,397	78,221,594
	559,794,856	540,089,632	559,794,856	540,089,632
COSTS AND EXPENSES				
Personnel costs	97,016,471	64,303,009	97,016,471	64,303,009
Software and license fees	59,880,231	53,178,100	59,880,231	53,178,100
Operating supplies	45,947,197	42,324,589	45,947,197	42,324,589
Depreciation and amortization	52,314,596	46,276,726	52,314,596	46,276,726
Communications	32,119,297	26,448,792	32,119,297	26,448,792
Travel and accommodation	14,723,372	10,490,706	14,723,372	10,490,706
Consultancy fees	13,980,934	17,094,264	13,980,934	17,094,264
Rent and utilities	43,617,074	20,123,850	43,617,074	20,123,850
Management fees	16,872,632	20,476,726	16,872,632	20,476,726
Repairs and maintenance	22,441,238	27,296,353	22,441,238	27,296,353
Taxes and licenses	9,023,022	12,239,806	9,023,022	12,239,806
Entertainment, amusement and recreation	5,307,222	4,823,130	5,307,222	4,823,130
Professional fees	2,170,534	3,256,391	2,170,534	3,256,391
Advertising and promotion	426,440	328,416	426,440	328,416
Others	9,888,865	7,445,326	9,888,865	7,445,326
	425,729,125	356,106,184	425,729,125	356,106,184
OPERATING INCOME	134,065,731	183,983,448	134,065,731	183,983,448
OTHER INCOME (CHARGES)				
Dividend income	26,696,026	11,883,972	26,696,026	11,883,972
Interest income	200,474	117,796	200,474	117,796
Finance charges	(177,216)	(68,016)	(177,216)	(68,016)
Mark-to-market gain (loss) on marketable securities	32,082,020	3,847,626	32,082,020	3,847,626
Gain (loss) on sale of:				
Marketable securities	2,224,652	-	2,224,652	-
Property and equipment	176,999	10,000	176,999	10,000
Foreign exchange gain (loss)	(422,237)	(171,113)	(422,237)	(171,113)
Others – net	20,588,801	6,744,271	20,588,801	6,744,271
	81,369,519	22,364,536	81,369,519	22,364,536
INCOME BEFORE INCOME TAX	215,435,250	206,347,984	215,435,250	206,347,984
INCOME TAX				
Current	52,807,488	54,497,251	52,807,488	54,497,251
Deferred	(1,375,351)	(1,160,342)	(1,375,351)	(1,160,342)
	51,432,137	53,336,909	51,432,137	53,336,909
NET INCOME	P164,003,113	P153,011,075	P164,003,113	P153,011,075
Attributable to:				
Equity holders of the Parent Company	163,141,271	152,294,903	163,141,271	152,294,903
Non-controlling interests	861,842	716,172	861,842	716,172
	P164,003,113	P153,011,075	P164,003,113	P153,011,075
Basic and Diluted Earnings Per Share Attributable to Equity Holders of the Parent Company	P0.3857	P0.3476	P0.3857	P0.3476

PACIFIC ONLINE SYSTEMS CORPORATION AND SUBSIDIARIES
Consolidated Statements of Comprehensive Income (Unaudited)
For the three months ended March 31, 2018 and 2017

	Three Months Ended Mar 31		This Quarter	
	2018	2017	2018	2017
NET INCOME	P164,003,113	P153,011,075	P164,003,113	P153,011,075
OTHER COMPREHENSIVE INCOME				
Items that will never be reclassified to profit or loss				
Fair value gain (loss) on investment in shares of stock	(108,197,210)	200,886,360	(108,197,210)	200,886,360
Remeasurements of retirement benefits, net of tax	-	-	-	-
	(108,197,210)	200,886,360	(108,197,210)	200,886,360
TOTAL COMPREHENSIVE INCOME (LOSS)	P55,805,903	P353,897,435	P55,805,903	P353,897,435
Attributable to:				
Equity holders of the Parent Company	54,944,061	353,181,263	54,944,061	353,181,263
Non-controlling interests	861,842	716,172	861,842	716,172
	P55,805,903	P353,897,435	P55,805,903	P353,897,435

Attachment 3

PACIFIC ONLINE SYSTEMS CORPORATION AND SUBSIDIARIES
Consolidated Statements of Cash Flows (Unaudited)
For the three months ended March 31, 2018 and 2017

	For the three months ended Mar. 31	
	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	215,435,250	206,347,984
Adjustments for:		
Depreciation and amortization	52,314,596	46,276,726
Mark-to-market loss (gain) on marketable securities	(32,082,020)	(3,847,626)
Dividend income	(26,696,026)	(11,883,972)
Finance charges	177,216	68,016
Retirement cost	2,400,000	5,400,000
(Gain) loss on sale of:		
Marketable securities	(2,224,652)	-
Property and equipment	(176,999)	(10,000)
Interest income	(200,474)	(117,796)
Unrealized foreign exchange loss (gain)	422,237	171,113
Operating income before working capital changes	209,369,128	242,404,445
Decrease (increase) in:		
Trade and other receivables	3,694,225	(38,272,765)
Other current assets	(18,420,116)	17,562,878
Increase (decrease) in:		
Trade and other current liabilities	(101,208,984)	(34,824,137)
Withholding taxes payable	(4,443,779)	2,650,256
Interest received	200,474	117,796
Income tax paid	(11,341,513)	(21,700,478)
Retirement contributions	(1,000,000)	(2,323,232)
Net cash flows provided by operating activities	76,849,435	165,614,763
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisitions of:		
Investment in stocks	(31,133,530)	(21,049,140)
Property and equipment	(1,839,057)	(12,611,034)
Marketable securities	-	(14,762,360)
Proceeds from sale of:		
Investment in stocks	-	169,755,120
Marketable securities	12,349,517	-
Property and equipment	176,999	10,000
Dividends received	26,696,026	11,883,972
Decrease (increase) in other noncurrent assets	563,854	(2,273,929)
Net cash flows used in investing activities	6,813,809	130,952,629
CASH FLOWS FROM FINANCING ACTIVITIES		
Acquisition of treasury shares	(10,144,896)	(205,523,325)
Interest paid	(177,216)	(68,016)
Decrease (increase) in obligations under finance lease	(13,651,790)	(11,715,967)
Decrease (increase) in installment payable	1,354,671	-
Net cash flows used in financing activities	(22,619,231)	(217,307,308)
NET INCREASE (DECREASE) IN CASH	61,044,013	79,260,084
CASH AT BEGINNING OF YEAR	447,130,976	258,944,786
CASH AT END OF PERIOD	P508,174,989	P338,204,870

Attachment 4

PACIFIC ONLINE SYSTEMS CORPORATION AND SUBSIDIARIES
Consolidated Statements of Changes in Equity (Unaudited)

	Capital Stock	Additional Paid-in Capital	Treasury Shares	Fair Value Reserve	Reserve for Retirement Benefits	Retained Earnings	Total	Non-Controlling Interest	Total Equity
January 1, 2017	P447,665,473	P257,250,677	(P56,819,178)	(P2,167,740)	(P13,087,762)	P1,322,465,903	P1,955,307,373	P5,323,531	P1,960,630,904
Change in fair value of investments in stocks	-	-	-	200,886,360	-	-	200,886,360	-	200,886,360
Remeasurements of retirement benefits, net of tax	-	-	-	-	-	-	-	-	-
Other comprehensive income (loss)	-	-	-	200,886,360	-	-	200,886,360	-	200,886,360
Net income for the year	-	-	-	-	-	152,294,903	152,294,903	716,172	153,011,075
Total comprehensive income (loss) for the year	-	-	-	200,886,360	-	152,294,903	353,181,263	716,172	353,897,435
Cash dividends	-	-	-	-	-	-	-	-	-
Treasury shares acquired	-	-	(205,523,326)	-	-	-	(205,523,326)	-	(205,523,326)
Treasury shares sold	-	-	-	-	-	-	-	-	-
Total transactions with owners in their capacity as owners	-	-	(205,523,326)	-	-	-	(205,523,326)	-	(205,523,326)
March 31, 2017	P447,665,473	P257,250,677	(P262,342,504)	(P198,718,620)	(P13,087,765)	P1,474,760,806	P2,102,965,309	P6,039,704	P2,109,005,013
January 1, 2018	P447,665,473	P257,250,677	(P268,660,770)	P116,829,810	(P11,838,800)	P1,474,292,424	P2,015,538,814	P4,536,058	P2,020,074,872
Change in fair value of investments in stocks	-	-	-	(108,197,210)	-	-	(108,197,210)	-	(108,197,210)
Remeasurements of retirement benefits, net of tax	-	-	-	-	-	-	-	-	-
Other comprehensive income (loss)	-	-	-	(108,197,210)	-	-	(108,197,210)	-	(108,197,210)
Net income for the year	-	-	-	-	-	163,141,271	163,141,271	861,842	164,003,113
Total comprehensive income (loss) for the year	-	-	-	(108,197,210)	-	163,141,271	54,944,061	861,842	55,805,903
Cash dividends	-	-	-	-	-	-	-	-	-
Treasury shares acquired	-	-	(10,144,896)	-	-	-	(10,144,896)	-	(10,144,896)
Treasury shares sold	-	-	-	-	-	-	-	-	-
Total transactions with owners in their capacity as owners	-	-	(10,144,896)	-	-	-	(10,144,896)	-	(10,144,896)
March 31, 2018	P447,665,473	P257,250,677	(P278,805,666)	P8,632,600	(P11,838,800)	P1,637,433,695	P2,060,337,979	P5,397,900	P2,065,735,879

Attachment 5

PACIFIC ONLINE SYSTEMS CORPORATION
Attachments to Unaudited Financial Statements
Trade and Other Receivables
As of March 31, 2018

1.) Aging of Trade and Other Receivables

	Neither Past Due nor Impaired	Impaired	Total
a.) Trade receivables			
1.) PCSO – Equipment rentals	P210,805,997	P -	P210,805,997
2.) Trade receivables – others	258,987,080		258,987,080
	469,793,077	-	469,793,077
b.) Other Receivables			
1.) Advances to officers and employees	13,261,856	-	13,261,856
2.) Advances to contractors and suppliers	16,122,258	-	16,122,258
3.) Other receivables	431,858	-	431,858
	29,815,972	-	29,815,972
Total	P 499,609,049	P -	P 499,609,049

2.) Description of receivables

Types of Receivables	*Nature and Description*	*Collection / Liquidation Period*
1.) Advances to officers and employees	Company loan and other advances granted to officers and employees	Within one (1) year
2.) Advances to contractors and suppliers	Receivables from / advances to contractors and suppliers	Within one (1) year
3.) Other receivables	Other advances	Within one (1) year

3.) Normal operating cycle: 365 days

Attachment 6

PACIFIC ONLINE SYSTEMS CORPORATION
Attachments to Unaudited Financial Statements
Segment Information
For the period ended March 31, 2018

The Company is engaged in leasing lottery equipment and system to PCSO (leasing activities), distribution and retail sale of PCSO lottery products (distribution and retail activities).

Information regarding the results of each reportable segment is shown below:

	For the Three Months ended March 31, 2018			
	Leasing Activities	Distribution and Retail Activities	Eliminations	Consolidated
Revenue				
Equipment rental	P439,854,459	P -	P -	P439,854,459
Commission and distribution income	-	119,940,397	-	119,940,397
Total revenue	P439,854,459	P119,940,397	P -	P559,794,856
Segments Results				
Income before income tax	215,215,333	1,119,384	(899,467)	2,15,435,250
Income tax expense	48,174,376	3,257,761	-	51,432,137
Net income	167,040,957	(2,138,377)	(898,467)	164,003,113
Segment assets	P2,673,414,619	472,824,139	(P539,632,318)	2,606,606,440
Deferred tax assets - net	10,922,821	9,009,516	-	19,932,337
Segments assets (excluding deferred tax assets - net)	2,662,491,798	463,814,623	(539,632,318)	2,586,674,103
Segment liabilities	518,421,336	139,610,723	(117,161,498)	540,870,561
Other Information				
Capital expenditures	1,839,057	-	-	1,839,057
Depreciation and amortization	46,115,783	6,198,813	-	52,314,596

End of Report